#### **ITEM 13**



**Executive Staff** 

Richard Stensrud
Chief Executive Officer

Vacant

Chief Investment Officer

Robert L. Gaumer General Counsel

Kathryn T. Regalia Chief Operations Officer

John W. Gobel, Sr. Chief Benefits Officer

For Agenda of: August 17, 2016

August 12, 2016

**TO**: President and Members

**Board of Retirement** 

**FROM**: JR Pearce

**Investment Officer** 

**SUBJECT**: Review of Trading Cost Activity and Commission Recapture

Program for Second Quarter 2016

#### **Recommendation:**

It is recommended that your Board receives and file the attached trading cost analysis reports prepared by Elkins/McSherry and the commission recapture report from State Street.

#### **Background/Discussion:**

SCERS' policy governing trading of securities is outlined in Policy No. 2001-01 'Directed Brokerage Transaction and Commission Policy' ("Policy"). The Policy requires SCERS' investment managers to direct trades in a manner which achieves best trading execution and lowers SCERS' brokerage commission costs. The Policy also includes authority to direct commissions to brokers who participate in SCERS' commission recapture program if they will achieve best execution. SCERS benefits from the recapture program by receiving a portion of the commissions directed from our managers in the form of a rebate. State Street Global Markets ("SSGM") administers the commission recapture program on behalf of SCERS.

SCERS utilizes Elkins/McSherry ("EM"), owned by State Street Bank, to track equity and fixed income trading activity on SCERS' total portfolio and to monitor each manager's trade execution performance. EM calculates and analyzes a manager's trade activity and

Review of Trading Cost Activity and Commission Recapture Program for Second Quarter 2016 August 12, 2016 Page 2 of 7

compares the results with similar managers across EM's universe of approximately 1,400 institutional investors (pension funds, investment managers, banks, and brokers).

EM's trade analysis report will highlight potential manager trading issues and discussion points. If an investment manager is out of compliance over two or more quarters, Staff will review with the manager and hold them accountable. The EM trading activity reports will analyze and compare the following:

- 1. Commission Costs; both trade cost and any soft dollar costs.
- Market Impact Cost; a trade performance measurement, which measures the
  difference between the manager's trade price and the market's
  volume-weighted average price (VWAP). VWAP is the average daily price of a
  security weighted by the volume of shares traded that day.
- 3. Total Trading Costs; equals commission costs plus market impact costs.

The trading comparisons are then aggregated and analyzed against the EM universe. Industry metrics used to measure trade performance include "cps" (cents per share) and "bps" (basis points = 1/100<sup>th</sup> of one % point).

#### **Trading Cost Summary:**

**US EQUITY:** During the quarter, SCERS' US equity portfolio traded 5.8 million shares representing approximately \$199 million on the AMEX, NASDAQ and NYSE exchanges, and ranked in the 46th percentile against the EM US Equity universe. SCERS generated a total trading cost of +3.49 cps, which is 0.15 cps <u>higher</u> than the EM US Equity universe as follows: commission cost of +2.59 cps versus +2.14 cps and market impact cost (difference from VWAP) of +0.9 cps versus +1.20 cps. SCERS' market impact cost was better than 59% of the EM US Equity universe.



Exhibit: SCERS' US Equity Trading Cost Performance (source: Elkins McSherry)

During the quarter, a majority of SCERS' US Equity managers experienced unfavorable <u>commission costs</u> compared to the US Equity trading universe (+2.10 cps). Both AllianceBernstein and Huber Capital management had commission costs less than the

Review of Trading Cost Activity and Commission Recapture Program for Second Quarter 2016 August 12, 2016 Page 3 of 7

universe (+2.14 cps) at +0.53 cps and +0.65 cps, respectively. As shown below, SCERS' US Equity managers generally experience higher commission costs than the universe.



Exhibit: SCERS' US Equity Trading Cost Trend (source: Elkins McSherry)

The managers with the highest commission cost during the quarter, and in general, were SCERS' US small cap managers, and SCERS' US REIT manager, CenterSquare (formerly Urdang Securities). As noted in previous reports, related to SCERS' US small cap managers, Weatherbie, DGHM, Wedge Capital and UBS Global Asset management, it is not unusual for active small-cap managers to incur additional commission costs by utilizing soft dollar relationships to direct trades to broker-dealers in exchange for brokerage research. Obtaining brokerage research can be an effective and necessary means for small cap investment managers to execute their investment strategies. Commission costs are generally higher due to the additional approximate 2.0 cps added to pay for research, but it is also expected that market impact costs should, in turn, be lower. The benchmark rate of 2.0 cps for the US equity trading universe does incorporate a range of market capitalization managers, so the US small cap manager commission costs in SCERS' portfolio can be higher to a degree.

According to Elkins McSherry, the average commission for the Bundled (Research Dollars) commission universe is +3.5 cps, which is in-line with several of the US Small Cap managers except DGHM, which has commission costs of 4.26 cps. Staff will follow up with DGHM. However, to fully understand the commission costs that SCERS' managers are paying, Staff and Verus believe it may be prudent to conduct a formal third party audit and analysis of the commission costs of SCERS' US equity managers, which would most likely involve a review of total costs incurred by SCERS' managers.

During the quarter, most of SCERS' US Equity managers experienced favorable <u>market impact costs</u> (-2.62 cps to +0.37 cps) compared to the US Equity trading universe (+1.20 cps), except for Alliance Capital (+2.44 cps), Weatherbie (+1.49 cps) UBS Global (+3.06 cps), and Wedge Capital (+5.95 cps). Staff will discuss the costs with the managers.

Review of Trading Cost Activity and Commission Recapture Program for Second Quarter 2016 August 12, 2016 Page 4 of 7

**INTERNATIONAL EQUITY:** During the quarter, SCERS' International Equity portfolio traded 29.8 million shares representing approximately \$188 million across 31 countries. SCERS generated a total trading cost of +4.27 bps, which is +28.14 bps <u>lower</u> than the EM International Equity universe, as follows: commission cost (+7.40 bps), fees (country taxes, tariffs, and other exchange charges) (+5.32 bps), and market impact cost (-8.45 bps). This compares favorably to the EM International Equity universe's commission cost, fee cost, market impact cost, and total trading cost, of +16.20 bps, +5.52 bps, +10.68 bps, and +32.41 bps, respectively.

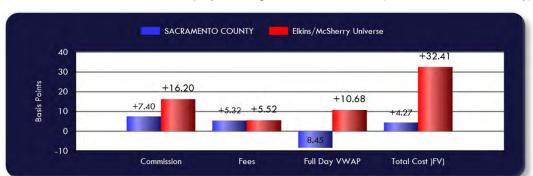


Exhibit: SCERS' International Equity Trading Cost Performance (source: Elkins McSherry)

All of SCERS' International Equity managers generated commission costs (ranging from +1.60 bps to +9.6 bps), significantly less than the commission costs of the EM International Equity universe (ranging from +15.11 bps to +17.52 bps). This result is consistent with the previous quarters' <u>lower</u> trade costs than the EM peer group universe, as shown below.



Exhibit: SCERS' International Equity Trading Cost Trend (source: Elkins McSherry)

During the quarter, all of SCERS' International Equity managers experienced favorable market impact costs, as follows: William Blair (-1.79 bps versus +9.83 bps); LSV Asset Management (-0.64 bps versus +11.73 pbs); Lazard Asset Management (-8.78 bps versus +11.70 bps); and CBRE Clarion (-16.41 bps versus +7.99 bps).

Review of Trading Cost Activity and Commission Recapture Program for Second Quarter 2016 August 12, 2016 Page 5 of 7

US FIXED INCOME: During the quarter, SCERS' US Fixed Income managers conducted 801 trades totaling approximately \$619 million, across mortgages, governments, and corporates. For the quarter, SCERS' US Fixed Income trading cost was -1.10 bps, which was 9.84 bps <u>lower</u> than the EM US Fixed Income universe of +8.74 bps, and specifically lower in Governments (by 9.58 bps), Mortgages (by 6.76 bps), and Corporates (by 21.69 bps). This result is consistent with the previous quarters' <u>lower</u> trade costs than the EM peer group universe, as shown below.

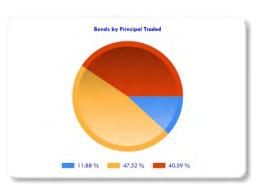
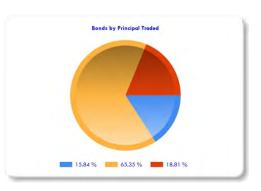


Exhibit: SCERS' US Fixed Income Trading Cost Trend (source: Elkins McSherry)



SCERS traded \$296 million in Governments, \$252 million in Mortgages, and \$71 million in Corporates. SCERS' domestic US Core Plus Fixed Income managers had trading costs below the US Fixed Income universe; TCW/MetWest (-0.41 bps versus +9.87 bps); and NeubergerBerman (-2.07 bps versus +7.37 bps).

INTERNATIONAL **FIXED** INCOME: SCERS' Fixed dedicated Global Income manager Brandywine. SCERS is invested in Brandywine's commingled fund and their trading activity is not covered by EM. However, Prudential, one of SCERS' Core Fixed Income managers, is permitted per the investment management agreement to invest up to 20% in international bonds or non-US denominated bonds. Therefore, EM produced a special global fixed income report to capture Prudential's domestic and international trades.



During the quarter, Prudential conducted 102 international trades totaling approximately \$76 million in 58 different countries, as follows: \$50 million in Governments, \$14 million in Mortgages, and \$12 million in Corporates. Prudential's total trading cost of +2.94 bps, which was 3.03 bps <u>lower</u> than the EM peer group cost of +5.97 bps; and specifically, lower in Governments (by 6.86 bps) and Corporates (by 16.34 bps) but was <u>higher</u> in Mortgages (by 21.56 bps). This result is consistent with the previous quarters' <u>lower</u> trade costs than the EM peer group universe, as shown below.



Exhibit: SCERS' Global Fixed Income Trading Cost Trend (source: Elkins McSherry)

#### **Commission Recapture:**

SCERS' commission recapture program is administered by State Street and is designed to allow SCERS' investment managers opportunities to direct trades to a specialized list of brokerage firms within the program. SCERS' investment managers are instructed to trade with brokerage partners in the commission recapture program when it is beneficial in lowering overall trading costs and achieving "best execution." A portion of the commissions paid to SCERS' select list of brokers (approximately 60%) is then rebated for SCERS' benefit.

During the quarter, SCERS' commission recapture program generated \$21,519 in commission rebates. Year-to-date SCERS has earned \$37,645 in rebates. SCERS earned rebates of \$47,309 in 2015, \$105,736 in 2014, and \$126,980 in 2013. The rebates decreased in 2015 due to the termination of Barings Asset Management in 2014, which was an active participant in the SCERS commission recapture program.

Review of Trading Cost Activity and Commission Recapture Program for Second Quarter 2016 August 12, 2016 Page 7 of 7

We would be happy to answer any questions.

Respectfully submitted,

Concur:

JR Pearce Investment Officer Richard Stensrud Chief Executive Officer

Steve Davis
Deputy Chief Investment Officer

Attachments



### **SACRAMENTO COUNTY**

Trade Cost Summary - Global Equity Trading
Period End June 30, 2016







#### **REPORT CONTENTS**

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- Performance vs. Universe / Trading Components
- Short Term Alpha
- Market Capitalization Performance
- Order Size Performance
- Implementation days / Liquidity By Trade Performance
- Country Performance
- High / Low Cost Managers
- Commission Review

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- 10 High / Low Cost Trades
- 5 High Cost Data Graphs
- 5 Low Cost Data Graphs





**EXECUTIVE SUMMARY** 

Elkins/McSherry has been providing trading cost analysis to institutional investors since 1991, serving many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global equity market and Universe data, Elkins/McSherry has produced a Trading Cost Analysis on behalf of SACRAMENTO COUNTY. This study evaluates global equity executions from April 1, 2016 to June 30, 2016. The analysis included trading of 29,844,817 shares representing \$188.54 million in principal across 31 countries.

#### <u>Methodology</u>:

The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of brokerage commission, fees, and execution quality versus an Full Day VWAP benchmark for each of the securities traded. These data have been separated to summarize results, by Buy/Sell, Commissions, Market Impact, Short Term Alpha, Market Cap, Country, Trade Difficulty, and Highest and Lowest Cost Trades. These results are quantified in \$ and Basis Points (BP) as well as being displayed graphically to highlight the outcomes.

#### Results:

	BENCHMARK PERFORMANCE		
Commission	Fees	Full Day VWAP	E - Score
Your commission cost was +7.40 bp or \$     +\$139,498 (8.81 bp better than the Elkins/McSherry Universe)	Your fee cost was +5.32 bp or \$     +100,276 (0.21 bp better than the     Elkins/McSherry Universe)	<ul> <li>Your market impact savings was 8.45 bp or \$159,168 (19.12 bp better than the Elkins/McSherry Universe)</li> <li>Your overall trading cost of +4.27 bp was 28.14 bp better than the Elkins/McSherry Universe.</li> <li>Sacramento County trading was higher than the Elkins/McSherry Universe in 3 countries and lower than the Elkins/McSherry Universe in 28 countries.</li> <li>7 of your brokers had trading cost higher than summary universe of countries (principal weighted) in which they traded. 55 of your brokers had lower trading cost.</li> </ul>	• E - Score : -0.15

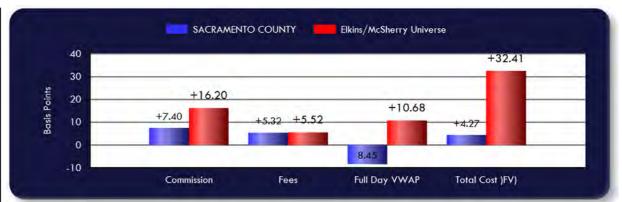


# 5.% 0.71 6.89 \ 0.05%

#### (+) = Cost

	TOTAL PORTFOLIO COST PERFORMANCE														
		COMMISSION			Fees		MARKET IMPACT		Total Cost/Savings Vs. Universe						
Side	Your Avg. Commission	Bundled Universe	All Trading Universe	Fees	Universe	Full Day VWAP	Universe Full Day VWAP		Commission+Fees Full Day VWAP	E - Score					
	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)						
Buy	Buy +7.99 +16.31 +7.30		+7.30	+10.33	+10.87	2.60	+12.89	+15.72	24.35	-0.03					
Sell	Sell +6.92 +16.12 +7.67		+7.67	+1.26	+1.20	13.19	+8.89	5.01	31.22	-0.24					
Total	Total +7.40 +16.20 +7.50				+5.52	8.45	+10.68	+4.27	28.14	-0.15					

TRADI	NG COMPONENTS	
	Buys	Sells
Trade Principal	84,358,519	104,185,669
Shares	11,304,160	18,540,657
Unique Names	215	175
Liquidity (% POV)	0.374	0.349
Avg. Order Size	10,890	16,584
Avg. Order Completion Time (min)	N/A	N/A
Total Number of Trades	1,038	1,118



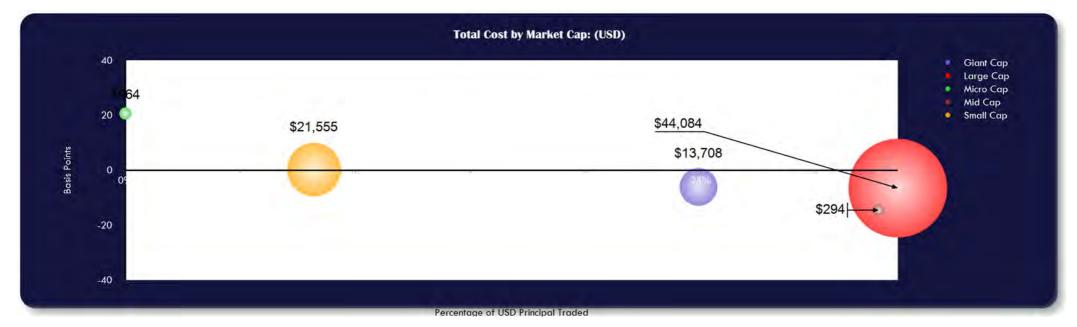




# 5% 0.71 6.89 V 0.05%

#### (+) = Cost

	MARKET CAPITALIZATION													
			COMMISSION		MARKET	IMPACT	Total Cost	Total Cost/Savings						
Market Cap	% Traded	Avg. Principal Per Order	Your Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP		Commission+Fees+ Full Day VWAP Vs. Universe	E - Score	Market Cap Definition				
	(%)	(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)						
Large Cap	33.69 %	91,257	+7.13	+16.80	6.52	+10.07	+6.94	26.64	-0.1 <i>7</i>	\$5 Billion to \$25 Billion				
Mid Cap	32.86 %	60,211	+7.52	+16.24	14.53	+10.65	+0.04	33.88	-0.18	\$1 Billion to \$5 Billion				
Giant Cap	25.02 %	249,640	+7.69	+15.26	6.06	+11.05	+2.90	24.75	-0.11	Over \$25 Billion				
Small Cap	8.31 %	66,396	+6.89	+16.52	+0.23	+12.19	+13.76	22.38	-0.04	\$250 Million to \$1 Billion				
Micro Cap	0.12 %	36,782	+23.07	+15.49	+20.68	+10.36	+43.74	+17.77	0.25	Under \$250 Million				





	ORDER SIZE EVALUATION													
				COMMI	MMISSION MARKET IMPACT		Total Cost	Total Cost/Savings						
Order Size	Total # Of Orders	Avg. Principal Per Order	Avg. Order Completion Time	Your Commission	Bundled Universe	Full Day VWAP	•		Commission+Fees +Full Day VWAP Vs. Universe	E - Score	Absolute Size			
		(\$)	(min)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)		(Principal)			
Large Orders	14	2,018,669	N/A	+8.15	+14.91	33.13	+9.52	23.03	49.45	-0.40	1M or Greater			
Medium Orders	34	671,992	N/A	+9.16	+16.89	7.93	+11.59	+4.43	27.23	0.00	Between 500k - 1M			
Small Orders	2,108	65,197	N/A	+6.95	+16.36	3.47	+10.77	+9.84	23.93	-0.12	500K or Less			





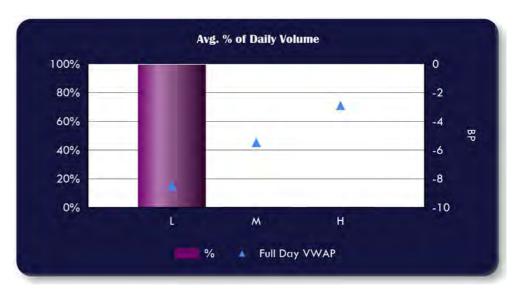
## 5.6% 0.71 6.89 0.05%

(+) = Cost

	IMPLEMENTATION DAYS BY TRADE										
Period	Percent Traded (%)	Order Vol. Vs Total Vol. (%)	Full Day VWAP (bp)	E - Score							
1 Day	100.00	100%	8.45	-0.15							



	TR	ADE DIFFICULTY		
Methodology	Liquid. Cat.	Percent Traded (%)	Full Day VWAP	E - Score
50%+ of daily vol.	Н	0%	2.89	-0.07
0%~20% of daily vol.	L	99%	8.48	-0.15
20%~50% of daily vol.	М	0%	5.47	-0.21







				COUNTR	Y PERFORMANC	E				
	IMPACT									
Country	Principal	Total Principal Traded	Commission	Bundled Universe Commission	Fees	Universe Fees	Full Day VWAP	Universe Full Day VWAP	Total Cost Diff. From Universe	E - Score
	(\$ Millions)	(%)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	
			HIGHEST	COST COUNTRIE	S - Total Cost l	Jniverse Difference	,			
ISRAEL	1	0.60%	+5.35	+18.25	+0.00	+0.01	+86.51	+7.97	+65.63	2.29
FINLAND	<1	0.30%	+6.00	+14.02	+0.00	+0.07	+50.83	+8.81	+33.93	0.82
GERMANY	15	8.10%	+9.36	+14.45	+0.00	+0.00	+25.01	+6.87	+13.05	0.22





				COUNTR	Y PERFORMANC	E				
			СОММ	ISSION		FEES	MARKET	IMPACT		
Country	Principal	Total Principal Traded	Commission	Bundled Universe Commission	Fees	Universe Fees	Full Day VWAP	Universe Full Day VWAP	Total Cost Diff. From Universe	E - Score
	(\$ Millions)	(%)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	
			LOWEST	COST COUNTRIE	S - Total Cost U	Iniverse Difference				
BELGIUM	<1	0.21%	+5.00	+14.12	+0.00	+0.00	92.89	+9.89	111.90	-1.02
IRELAND - SELLS	<1	0.31%	+7.00	+16.43	+0.02	+0.00	69.70	+17.99	97.09	-1.44
U.K BUYS	13	6.90%	+6.47	+16.05	+47.08	+50.00	25.67	+17.27	55.44	-0.33
DENMARK	2	1.14%	+5.55	+14.67	+0.00	+0.00	29.40	+14.45	52.97	-0.15
NETHERLANDS	1	0.66%	+5.85	+14.30	+0.00	+0.05	37.54	+5.11	51.15	-1.00
U.K SELLS	20	10.53%	+8.32	+15.04	+0.08	+0.00	34.17	+7.25	48.06	-0.28
AUSTRALIA	21	11.05%	+8.58	+14.81	+0.00	+0.16	25.33	+9.08	40.81	-0.43
SPAIN	5	2.67%	+6.49	+16.49	+0.00	+0.00	1 <i>7.</i> 50	+12.97	40.46	-0.36
ITALY - BUYS	5	2.41%	+7.10	+15.97	+10.00	+12.00	20.20	+9.29	40.36	-0.55
SWITZERLAND	11	5.92%	+6.67	+14.70	+0.00	+0.00	21.12	+10.38	39.52	-0.49
ITALY - SELLS	2	1.19%	+3.71	+17.10	+0.00	+0.00	18.50	+7.29	39.17	-0.28
U.S.	11	6.07%	+0.90	+13.60	+0.18	+0.07	16.58	+5.67	34.84	-0.53
NORWAY	7	3.65%	+9.82	+16.31	+0.00	+0.15	+0.85	+26.75	32.54	0.00
IRELAND - BUYS	<1	0.32%	+6.82	+13.77	+100.05	+100.00	10.50	+14.63	32.03	-0.11
BRAZIL	<1	0.10%	+11.55	+17.45	+3.25	+1.51	17.44	+8.02	29.62	-0.26
SINGAPORE	8	4.26%	+9.90	+16.78	+3.78	+3.34	7.12	+9.00	22.56	-0.06
CANADA	7	3.60%	+3.72	+15.49	+0.00	+0.12	+0.18	+10.36	22.07	-0.04
FRANCE - SELLS	3	1.55%	+3.75	+14.67	+0.00	+0.00	1.64	+9.34	21.90	0.10
JAPAN	30	15.87%	+7.08	+18.29	+0.00	+0.01	+8.51	+16.04	18.75	0.10
SOUTH AFRICA - BUYS	<1	0.27%	+7.37	+15.97	+25.02	+22.03	2.84	+6.24	14.70	-0.08
HONG KONG	13	6.92%	+10.31	+22.71	+10.78	+10.44	+3.55	+5.05	13.56	0.06
FRANCE - BUYS	5	2.48%	+7.55	+14.41	+20.00	+20.00	+1.81	+7.34	12.39	-0.14
THAILAND	<1	0.31%	+10.00	+19.82	+1.05	+0.87	+2.32	+4.80	12.12	0.00





				COUNTR	Y PERFORMANC	E				
			COMM	IISSION		FEES	MARKET	IMPACT		
Country	Principal	Total Principal Traded	Commission	Bundled Universe Commission	Fees	Universe Fees	Full Day VWAP	Universe Full Day VWAP	Total Cost Diff. From Universe	E - Score
	(\$ Millions)	(%)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	
			LOWEST	COST COUNTRIE	S - Total Cost l	Jniverse Difference				
MEXICO	<1	0.41%	+9.79	+14.87	+0.00	+0.00	0.41	+5.96	11.46	0.10
TURKEY	<1	0.43%	+18.18	+15.70	+0.00	+0.00	7.17	+5.53	10.22	0.00
NEW ZEALAND	<1	0.19%	+4.10	+16.63	+0.00	+0.00	+19.78	+16.69	9.44	0.48
INDONESIA	<1	0.09%	+15.00	+18.60	+15.10	+9.22	+5.08	+12.27	4.91	0.33
SWEDEN	3	1.49%	+8.48	+14.67	+0.00	+0.00	+8.44	+4.59	2.35	0.12





#### TRADE CYCLE DETAIL

#### **5 LOWEST COST MANAGER (Full Day VWAP)** Manager Decision Commission+Fees+Full Day VWAP TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVING** Vs. Universe S **TREND** Market Open Broker Release % Principal Avg. Principal E - Score Bundled Full Day Universe Commission 20161st 20154th 20153rd Manager Principal Total Commission Traded Orders Universe **VWAP** Full Day +Fees+Full Traded Day VWAP **VWAP** Vs. Universe (\$ (\$) (bp) (bp) (bp) (bp) (bp) (bp) (bp) (bp) Millions) WILLIAM BLAIR & COMP 29 448 15.30% 64,395 -0.01 +8.77 +16.77 1.79 +9.83 19.97 15.72 13.30 8.04 LSV ASSET 33 497 17.65% 66,972 0.01 +4.09 +16.31 0.64 +11.73 24.55 32.00 32.38 36.48 MANAGEMENT LAZARD ASSET 180 32.48% 340,203 -0.14 +9.17 +15.33 8.78 +11.70 27.17 4.22 12.24 21.10 61 MANAGEM **CBRE CLARION (INTL R** 44 370 23.25% 118,477 -0.20 +9.36 +17.52 14.42 +10.32 32.81 18.62 14.71 **S&P GLOBAL INFRAST-I** 21 661 11.32% 32,280 -0.46 +1.60 +15.11 +7.99 37.98 20.57 25.92 16.41

#### **NOTES**

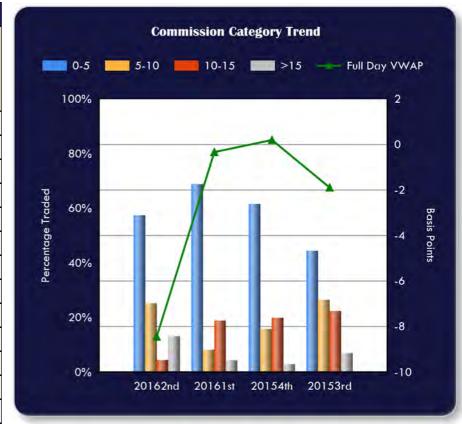
• Manager above made up 100.00 % of principal traded.





#### **COMMISSION REVIEW**

	COMMISSIC	ON REVIEW -	Top 20 B	rokers (Con	ımission \$	)	
					Со	mmission Tre	nds
Broker	Total Commission	Commission	Bundled Universe	All Trading Universe	20161st	20154th	20153rd
		(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
MERRILL LY	26,785	+7.07	+15.54	+7.43	+3.89	+9.60	+4.45
CREDIT SUI	15,289	+7.80	+16.24	+7.40	+5.47	+8.58	+9.44
JP MORGAN	10,865	+10.16	+17.67	+7.49	+9.80	+9.83	+7.08
UBS	9,634	+6.30	+16.06	+7.84	+9.05	+6.04	+7.24
CITIGROUP	8,297	+4.70	+15.90	+7.60	+5.84	+5.27	+6.55
GOLDMAN SA	8,222	+9.65	+15.44	+7.57	+2.99	+6.95	+9.10
DEUTSCHE B	8,074	+10.52	+15.79	+7.39	+9.19	+7.86	+9.55
CREDIT AGR	5,338	+10.63	+16.59	+8.70	+15.35	+15.08	+11.22
MORGAN STA	3,441	+7.12	+16.14	+7.87	+12.15	+6.75	+6.37
MACQUARIE	3,226	+7.45	+17.67	+7.81	+12.93	+13.74	+13.54
SMBC SECUR	3,061	+8.31	+18.29	+6.94	+14.08	+15.00	+11.55
DAIWA SECU	3,043	+8.55	+18.29	+6.94	+12.10	+9.00	+6.08
INSTINET	2,891	+6.01	+18.24	+6.97	+7.02	+4.95	+5.66
SC BERNSTE	2,826	+8.07	+18.63	+7.65	+4.00	+5.18	-
SOCIETE GE	2,755	+5.34	+15.44	+7.04	+5.90	+6.42	+5.00
REDBURN PA	2,559	+6.00	+15.18	+7.46	+12.21	+6.00	+8.33
ITG	1,992	+5.27	+16.39	+7.25	+4.74	+4.84	+7.69
MIZUHO	1,925	+9.75	+18.78	+7.03	+16.06	+12.65	+11.87
JOH BERENB	1,570	+13.82	+14.77	+7.33	+15.00	+15.00	+12.62
BNP PARIBA	1,544	+9.04	+18.03	+7.26	+13.53	+13.39	+9.53







#### TRADE CYCLE DETAIL

#### MANAGER PERFORMANCE (FULL DAY VWAP) Manager Decision TOTAL Commission+Fees+Full Day VWAP Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVING** Vs. Universe **TREND** Market Open Broker Release Total E - Score Commission Bundled Full Day Universe Commission 20161st 20154th 20153rd Manager Principal % Principal Avg. Traded Orders Principal Universe **VWAP** Full Day +Fees+Full Day VWAP Traded **VWAP** Vs. Universe (\$ Millions) (\$) (bp) (bp) (bp) (bp) (bp) (bp) (bp) (bp) LAZARD ASSET 61 180 32.48% 340,203 -0.14 +9.17 +15.33 8.78 +11.71 27.18 4.22 12.24 21.10 MANAGEM **CBRE CLARION (INTL R** 44 370 23.25% 118,477 -0.20 +9.36 +17.52 14.42 +10.32 32.81 18.62 14.71 LSV ASSET 33 497 17.65% 0.01 +4.09 0.64 +11.73 24.56 32.00 32.38 66,972 +16.31 36.48 MANAGEMENT 29 448 15.30% -0.01 +8.77 +16.77 1.79 +9.84 19.97 15.72 13.30 8.04 WILLIAM BLAIR & COMP 64,395 **S&P GLOBAL INFRAST-I** 21 661 11.32% 32,280 -0.46 +1.60 16.41 +7.99 37.98 20.57 25.92 +15.11

#### **NOTES**

• Manager above made up 100.00 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Re		Executions C	Market Close	•		C	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Univers TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
MERRILL LYNCH	38	190	20.10%	199,428	-0.33	26,785	+7.07	+15.54	14.71	+12.77	36.65	+4.33	22.07	32.83
CREDIT SUISSE	20	234	10.40%	83,764	-0.09	15,289	+7.80	+16.24	+5.18	+9.39	12.61	29.39	24.82	17.61
CITIGROUP	18	224	9.36%	78,826	-0.07	8,297	+4.70	+15.90	1.87	+8.07	20.93	16.75	23.37	55.47
UBS	15	201	8.12%	76,132	-0.07	9,634	+6.30	+16.06	4.80	+10.05	24.78	18.14	24.28	17.82
JP MORGAN CHASE	11	101	5.67%	105,922	-0.14	10,865	+10.16	+17.67	6.98	+9.00	23.72	+0.22	18.05	22.54
GOLDMAN SACHS	9	52	4.52%	163,917	-0.27	8,222	+9.65	+15.44	62.65	+8.51	76.95	38.67	28.12	21.49
DEUTSCHE BANK	8	81	4.07%	94,723	-0.02	8,074	+10.52	+15.79	+4.94	+7.92	8.31	15.32	18.03	+19.81
SOCIETE GENERALE	5	78	2.74%	66,117	-0.24	2,755	+5.34	+15.44	23.11	+12.00	46.15	35.76	52.75	83.61
CREDIT AGRICOLE	5	39	2.66%	128,810	-0.16	5,338	+10.63	+16.59	+1.22	+8.28	13.00	36.59	+1.19	+19.29
MORGAN STANLEY	5	91	2.56%	53,073	-0.25	3,441	+7.12	+16.14	8.43	+10.44	27.84	31.09	16.45	53.28

#### **NOTES**

• Brokers above made up 70.20 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Reco		Executions (	Market Close			c	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Univers TREND	
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
INSTINET	5	74	2.55%	65,012	-0.07	2,891	+6.01	+18.24	+8.73	+15.82	19.33	21.34	22.24	34.94
MACQUARIE	4	43	2.30%	100,713	0.11	3,226	+7.45	+17.67	0.26	+9.32	19.66	0.13	8.71	60.18
REDBURN PARTNERS LLP	4	5	2.26%	853,121	-0.48	2,559	+6.00	+15.18	5.72	+8.64	23.53	+25.44	+7.30	21.36
ITG	4	126	2.01%	30,008	0.03	1,992	+5.27	+16.39	5.51	+12.51	30.71	20.52	32.21	18.81
BARCLAYS	4	87	1.96%	42,412	-0.34	1,339	+3.63	+15.99	21.27	+16.73	50.16	21.62	19.35	54.36
SMBC SECURITIES INC	4	32	1.95%	115,126	-0.01	3,061	+8.31	+18.29	43.18	+16.04	69.21	+18.47	41.35	14.50
DAIWA SECURITIES	4	25	1.89%	142,343	0.28	3,043	+8.55	+18.29	+25.14	+16.04	0.65	9.78	34.23	25.76
SC BERNSTEIN	4	73	1.86%	47,979	-0.10	2,826	+8.07	+18.63	0.67	+9.02	20.13	21.62	11.10	-
HSBC BANK	3	61	1.54%	47,753	-0.71	874	+3.00	+15.38	38.09	+9.18	59.44	29.97	35.58	32.87
MIZUHO	2	25	1.05%	78,928	-0.01	1,925	+9.75	+18.78	3.72	+14.82	27.54	8.98	10.92	19.65

#### **NOTES**

• Brokers above made up 19.36 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Re		Executions	Market Close	•		C	OMMISSION		MARKET	「IMPACT	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Univers TREND	-
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54</i> th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
SCOTIA CAPITAL	2	35	0.95%	51,082	-0.31	263	+1.47	+15.49	6.66	+10.36	31.15	31.44	19.22	46.33
BNP PARIBAS	2	15	0.91%	113,895	-0.32	1,544	+9.04	+18.03	+3.28	+13.04	18.67	2.87	9.68	+10.08
TD WATERHOUSE	2	10	0.88%	165,563	0.47	445	+2.69	+15.49	+15.49	+10.36	7.79	15.59	-	-
AUTONOMOUS LLP	1	3	0.64%	402,238	0.12	1,484	+12.30	+15.84	3.49	+15.37	22.39	-	-	-
JOH BERENBERG GOSSLE	1	7	0.60%	162,316	-0.11	1,570	+13.82	+14.77	+7.84	+10.28	3.38	18.02	+9.19	+7.06
WEEDEN & CO	<1	9	0.47%	98,746	0.15	885	+9.96	+14.80	+1.94	+9.07	12.13	16.49	-	-
MITSUBISHI UFJ SEC	<b>S</b> <1	10	0.47%	88,741	0.00	969	+10.92	+18.29	+4.05	+16.04	19.36	26.47	29.67	-
NUMIS SECURITIES	<1	3	0.45%	285,276	-0.16	1,051	+12.28	+15.04	1.54	+7.25	11.50	-	20.79	63.61
EXANE	<1	20	0.43%	40,986	0.03	471	+5.74	+14.44	+0.51	+7.41	15.61	21.84	21.56	14.35
SVENSKA HANDELSBANKE	<1	4	0.42%	198,603	0.31	636	+8.00	+14.67	+18.25	+4.59	+6.99	38.60	-	-

#### NOTES

• Brokers above made up 6.23 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Re Market Open B		Executions C	Market Close	2		c	OMMISSION		MARKET	I IMPACT	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Univers TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
BANCO SANTANDER	<1	14	0.40%	54,090	-0.11	1,136	+15.00	+16.49	8.65	+12.97	23.11	15.37	16.84	13.69
D CARNEGIE AG	<1	1	0.33%	613,989	-0.07	491	+8.00	+14.67	2.89	+4.59	14.15	+8.24	-	-
GOODBODY Stockbroker	<1	1	0.31%	585,440	-1.44	410	+7.00	+16.43	69.70	+17.99	97.09	8.49	+64.81	119.79
PAVILION GLOBAL MKT	<1	5	0.29%	110,095	-0.16	165	+3.00	+15.49	+0.34	+10.36	22.63	43.44	23.35	44.86
JEFFERIES & CO	<1	10	0.29%	54,807	0.24	650	+11.85	+15.72	+12.16	+11.52	4.11	16.29	-	26.36
CITATION FINL GROUP	<1	1	0.29%	543,043	0.25	200	+3.68	+13.60	+3.68	+5.67	11.98	-	-	35.26
CIMB SECURITIES	<1	4	0.26%	124,063	0.21	992	+20.00	+22.71	+5.17	+5.05	2.26	-	-	-
BANK J. VONTOBEL	<1	1	0.24%	454,229	-0.27	318	+7.00	+14.70	34.34	+10.38	52.42	-	+141.08	+1.58
LIQUIDNET	<1	6	0.24%	74,403	-0.29	276	+6.19	+14.35	+1.35	+7.52	14.31	+71.24	+0.70	10.06
NATIXIS	<1	14	0.21%	28,494	-0.33	598	+15.00	+14.48	13.96	+7.43	20.96	65.48	-	-

#### **NOTES**

• Brokers above made up 2.86 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Rece	eipt 	Executions (	Market Closs	e		c	OMMISSION		MARKE	Т ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universe TREND	-
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54</i> th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
WELLS FARGO	<1	80	0.19%	4,545	0.07	59	+1.63	+13.60	1.81	+5.67	19.52	-	24.39	-
DAVY STOCKBROKERS	<1	1	0.19%	360,456	0.1 <i>7</i>	252	+7.00	+13.77	1.06	+14.63	22.42	-	-	355.52
LIBERUM CAPITAL LTD	<1	5	0.17%	63,227	-0.56	474	+15.00	+15.04	9.02	+7.25	16.08	23.35	-	16.40
PERSHING	<1	10	0.11%	21,039	-0.46	65	+3.10	+15.63	37.28	+7.95	57.76	2.93	+0.26	-
ABG SECURITIES	<1	3	0.09%	56,326	0.00	253	+15.00	+14.67	1.90	+4.59	6.16	-	23.06	-
RBC DOMINION SECS	<1	3	0.09%	55,467	-0.47	194	+11.67	+15.49	23.12	+10.36	37.42	17.84	6.34	17.03
ENSKILDA SECURITIES	<1	2	0.07%	62,802	0.21	188	+15.00	+14.67	+5.32	+4.59	+1.06	-	24.78	-
NESBITT BURNS	<1	2	0.06%	55,839	0.37	342	+30.59	+15.49	+0.71	+10.36	+5.32	61.37	+32.58	-
BRADESCO	<1	1	0.05%	91,198	-0.42	105	+11.55	+17.45	47.42	+8.02	59.60	-	-	-
KEMPEN & CO	<1	1	0.04%	78,726	-0.37	0	+0.00	+14.45	19.65	+6.87	40.97	6.40	+46.26	-

#### **NOTES**

• Brokers above made up 1.06 % of principal traded.





#### TRADE CYCLE DETAIL

#### **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader  Market Open	Receipt Broker Release	Executions C	Market Clos	e		c	OMMISSION		MARKET	ГІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universo TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54</i> th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
ROYAL BANK OF CANADA	<1	4	0.04%	1 <i>8,787</i>	N/A	60	+8.00	+15.04	83.28	+7.25	97.20	-	+13.88	-
BAADER WERTPAPIERHAN	<1	1	0.04%	<i>74,</i> 961	1.12	112	+15.00	+14.41	+35.49	+7.34	+28.74	-	33.22	-
DANSKE BANK	<1	1	0.04%	67,429	1.41	101	+15.00	+14.67	+85.27	+4.59	+81.01	-	14.81	-
CANACCORD GENUITY	<1	1	0.03%	57,563	-1.36	42	+7.33	+15.49	16.37	+10.36	35.01	-	-	21.80
AUTREPAT-STK	<1	1	0.03%	54,456	-0.10	0	+0.00	+16.05	2.77	+17.27	86.09	-	-	-
KNIGHT CAPITAL	<1	14	0.03%	3,488	0.86	13	+2.75	+15.77	+49.19	+11.62	+24.23	-	34.07	-
MEDIOBANCA	<1	5	0.02%	8,639	0.13	65	+15.00	+17.10	+11.16	+7.29	+1.77	5.76	+2.41	26.11
CARNEGIE	<1	2	0.02%	19,956	0.32	32	+8.00	+14.67	12.02	+14.45	33.14	4.87	-	-
GREEN STREET	<1	1	0.02%	36,914	-1.55	55	+15.00	+13.77	48.45	+14.63	61.47	+3.22	52.64	-
SG SECURITIES	<1	1	0.02%	28,596	-0.04	57	+20.00	+22.71	+0.07	+5.05	7.32	-	+21.14	-

#### **NOTES**

• Brokers above made up 0.28 % of principal traded.





#### TRADE CYCLE DETAIL

#### BROKER PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader F		Executions (	Market Close	2		c	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Universe TREND	•
Broker	Principal Total % Avg. Principal E - So Traded Orders Principal Traded				E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54</i> th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
ABN AMRO	<1	1	0.01%	22,184	-0.34	33	+15.00	+14.45	2.39	+6.87	8.71	43.11	-	-
CARGARY SECURITION	IES <1	1	0.00%	1,140	-0.09	1	+5.99	+22.71	+1.11	+5.05	20.12	5.54	4.70	24.68

#### NOTES

• Brokers above made up 0.01 % of principal traded.





### TRADE CYCLE DETAIL

### CBRE CLARION (INTL RE) PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Reco	<u> </u>	Executions C	Market Close	2		C	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Univers TREND	-
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54t</i> h	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	44	370	23.25%	118,477	-0.26	41,030	+9.36	+17.52	14.42	+10.32	32.81	18.62	14.71	-
JP MORGAN CHASE	6	40	3.36%	158,198	0.03	7,720	+12.20	+18.94	0.26	+8.41	15.29	+0.01	15.69	-
UBS	5	56	2.80%	94,299	-0.23	4,712	+8.92	+16.64	8.39	+10.10	26.21	17.48	18.01	-
MERRILL LYNCH	5	27	2.57%	179,351	-1.40	3,558	+7.35	+16.53	97.97	+8.67	115.74	25.82	20.43	-
CITIGROUP	4	24	2.34%	184,053	-0.04	3,459	+7.83	+18.08	+0.82	+8.37	17.29	16.25	4.58	-
CREDIT AGRICOLE	4	32	2.09%	123,205	-0.35	3,943	+10.00	+16.24	4.85	+8.49	19.54	24.69	+5.54	-
MACQUARIE	4	29	1.94%	125,836	0.13	2,871	+7.87	+17.73	0.31	+8.47	18.48	+7.18	5.55	-
SMBC SECURITIES INC	3	22	1.39%	119,405	-0.03	1,986	+7.56	+18.29	62.23	+16.04	89.01	37.97	41.35	-
MORGAN STANLEY	3	27	1.39%	97,292	-0.01	1,895	+7.21	+16.42	+2.90	+12.47	18.81	45.12	5.06	-
DAIWA SECURITIES	2	18	1.20%	126,053	0.50	2,269	+10.00	+18.29	+45.53	+16.04	+21.19	3.65	38.68	-
INSTINET	2	27	0.98%	68,702	-0.13	1,748	+9.42	+18.29	3.38	+16.04	28.30	22.61	6.71	-





### TRADE CYCLE DETAIL

#### LAZARD ASSET MANAGEMENT PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Re	ceipt roker Release	Executions O	Market Clos	e		C	OMMISSION		MARKET	ГІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universo TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	201 <i>54</i> th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	61	180	32.48%	340,203	-0.07	56,150	+9.1 <i>7</i>	+15.33	8.78	+11.71	27.18	4.22	12.24	21.10
MERRILL LYNCH	27	57	14.56%	481,669	-0.08	20,945	+7.63	+15.41	1.84	+14.34	24.95	+4.63	26.73	34.72
GOLDMAN SACHS	6	2	3.10%	2,922,496	-0.03	<i>7,</i> 014	+12.00	+15.04	67.96	+7.25	78.25	117.71	-	18.30
CREDIT SUISSE	6	12	3.02%	474,040	0.01	8,025	+14.11	+15.01	+4.11	+8.36	5.17	+9.38	+2.27	21.04
REDBURN PARTNERS	4	5	2.26%	853,121	-0.48	2,559	+6.00	+15.18	5.72	+8.64	23.53	+25.44	+7.30	21.36
DEUTSCHE BANK	3	18	1.70%	1 <i>77,</i> 739	-0.12	4,425	+13.83	+14.61	+4.24	+7.06	3.83	17.99	29.06	+32.83
JP MORGAN CHASE	2	14	1.12%	151,452	-0.87	1,469	+6.93	+15.52	38.13	+11.34	58.90	+52.56	21.26	32.10
UBS	2	21	1.07%	95,873	-0.13	1,208	+6.00	+15.81	11.13	+11.24	33.27	3.74	13.90	16.85
CITIGROUP	2	12	1.04%	162,985	-0.24	1,242	+6.35	+14.36	+16.80	+7.48	+1.27	20.38	33.46	93.18
AUTONOMOUS LLP	1	3	0.64%	402,238	0.12	1,484	+12.30	+15.84	3.49	+15.37	22.39	-	-	-
ITG	<1	4	0.50%	235,880	-0.19	758	+8.03	+18.23	+5.89	+15.93	20.24	-	-	-





### TRADE CYCLE DETAIL

#### LSV ASSET MANAGEMENT PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trade Market Open	er Receipt Broker Release	Executions C	Market Close	2		С	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Univers TREND	
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	33	497	17.65%	66,972	-0.06	13,601	+4.09	+16.31	0.64	+11.73	24.56	32.00	32.38	36.48
CITIGROUP	6	77	3.36%	82,176	0.27	2,531	+4.00	+15.84	+10.57	+8.85	10.12	19.82	41.46	50.24
CREDIT SUISSE	5	85	2.66%	59,062	-0.04	2,533	+5.05	+18.38	+18.12	+12.89	8.05	32.69	27.33	25.50
UBS	4	42	2.15%	96,522	0.08	2,027	+5.00	+15.97	4.38	+10.70	26.11	27.18	53.25	19.96
BARCLAYS	3	82	1.75%	40,138	-0.40	987	+3.00	+16.05	24.41	+17.23	54.47	33.64	14.02	19.82
HSBC BANK	3	61	1.54%	47,753	-0.71	874	+3.00	+15.38	38.09	+9.18	59.44	48.32	32.35	40.99
INSTINET	2	18	1.15%	120,201	0.08	649	+3.00	+18.29	+26.54	+16.04	4.80	31.91	33.89	47.73
SCOTIA CAPITAL	2	33	0.90%	51,173	-0.32	1 <i>87</i>	+1.11	+15.49	6.52	+10.36	31.38	31.44	43.88	63.64
ITG	1	31	0.71%	43,199	0.21	691	+5.16	+16.00	+3.67	+13.23	20.34	36.65	38.25	34.30
DEUTSCHE BANK	1	1	0.67%	1,254,562	0.37	502	+4.00	+14.45	+15.72	+6.87	1.60	22.71	29.17	12.20
TD WATERHOUSE	1	3	0.58%	366,117	0.32	316	+2.87	+15.49	+16.14	+10.36	6.96	-	-	-





### TRADE CYCLE DETAIL

### S&P GLOBAL INFRAST-INDEX PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader R	<u> </u>	Executions C	Market Clos	2		C	OMMISSION		MARKE	T IMPACT	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Univers TREND	_
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	201 <i>5</i> 3rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	21	661	11.32%	32,280	-0.26	3,405	+1.60	+15.11	16.41	+7.99	37.98	20.57	25.92	-
CREDIT SUISSE	6	107	3.32%	58,516	-0.20	1,031	+1.65	+15.14	+2.36	+8.07	19.13	35.11	29.36	-
CITIGROUP	4	102	2.16%	39,926	-0.58	287	+0.71	+14.06	32.69	+5.88	51.78	10.91	15.94	-
MERRILL LYNCH	4	63	1.89%	56,604	-0.65	526	+1.47	+14.63	9.08	+7.51	29.67	+22.61	21.73	-
UBS	2	50	0.90%	33,879	-0.40	342	+2.02	+15.33	13.39	+9.98	36.77	39.43	37.20	-
GOLDMAN SACHS	2	30	0.82%	51,382	-1.31	388	+2.52	+15.84	87.10	+9.56	110.00	44.39	27.13	-
MORGAN STANLEY	1	43	0.56%	24,529	-0.96	132	+1.25	+16.02	23.35	+6.77	44.71	14.67	11.07	-
DEUTSCHE BANK	<1	23	0.28%	23,082	-1.07	149	+2.80	+15.93	17.66	+8.22	38.98	+33.38	23.51	-
TD WATERHOUSE	<1	6	0.27%	84,429	0.88	90	+1.78	+15.49	+16.92	+10.36	7.28	15.59	-	-
SOCIETE GENERALE	<1	13	0.20%	29,394	-0.85	86	+2.25	+16.03	35.91	+9.91	59.60	-	-	-
WELLS FARGO	<1	80	0.19%	4,545	0.07	59	+1.63	+13.60	1.81	+5.67	19.52	-	24.39	-





#### TRADE CYCLE DETAIL

### WILLIAM BLAIR & COMPANY PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Rec Market Open Bi	ceipt roker Release	Executions C	Market Close	2		c	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Univers TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20161st	20154th	20153rd
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	29	448	15.30%	64,395	0.01	25,312	+8.77	+16.77	1.79	+9.84	19.97	15.72	13.30	8.04
SC BERNSTEIN	4	73	1.86%	47,979	-0.10	2,826	+8.07	+18.63	0.67	+9.02	20.13	21.62	13.40	-
SOCIETE GENERALE	3	54	1.79%	62,385	-0.03	1,684	+5.00	+15.49	15.03	+10.60	37.59	30.15	+1.56	-
UBS	2	32	1.20%	70,642	0.19	1,345	+5.95	+15.66	+14.87	+7.74	2.57	26.99	19.14	21.57
JP MORGAN CHASE	2	28	0.93%	62,327	0.07	1,473	+8.44	+15.39	+5.30	+7.79	10.27	24.44	14.80	1.68
DAIWA SECURITIES	1	7	0.68%	184,232	-0.16	774	+6.00	+18.29	10.50	+16.04	38.84	25.07	-	27.75
MERRILL LYNCH	1	24	0.64%	50,547	-0.07	1,431	+11.80	+16.79	0.30	+8.66	13.83	-	+48.51	19.37
ITG	1	18	0.62%	64,483	-0.09	457	+3.93	+15.28	35.61	+8.93	61.02	+15.58	34.83	18.47
CREDIT SUISSE	1	21	0.57%	50,927	-0.29	1,461	+13.66	+17.15	6.60	+8.40	18.42	6.55	26.87	+75.81
GOLDMAN SACHS	1	19	0.53%	52,802	-0.10	619	+6.17	+16.94	2.93	+14.10	27.80	+2.37	26.42	22.72
DEUTSCHE BANK	<1	18	0.53%	55,059	0.23	1,217	+12.28	+16.00	+26.25	+10.67	+11.84	23.23	9.65	+13.39





#### TRADE DETAIL ANALYSIS

	Largest Principal Volume Traded											
							Market Impact					
Name	# Orders	Shares	Net Principal (\$)	Principal (\$)	% of Volume	E - Score	Full Day VWAP (bp)					
BAYER AG REG COMMON STOCK	12	72,755	4,933,461	7,488,460	0.19%	0.37	+44.01					
NOVARTIS AG REG COMMON STOCK C	4	90,865	6,945,954	6,945,954	0.50%	-0.49	7.89					
STATOIL ASA COMMON STOCK NOK2.	14	392,453	-6,583,263	6,583,263	0.94%	-0.03	0.17					
LLOYDS BANKING GROUP PLC COMMO	1	6,802,943	5,523,854	5,523,854	0.36%	-0.01	70.45					
SABMILLER PLC COMMON STOCK USD	3	76,008	4,448,467	4,448,467	0.70%	-0.41	3.87					
ASTELLAS PHARMA INC COMMON STO	16	277,600	-4,071,481	4,071,481	0.19%	0.08	+24.44					
LINK REIT REIT	16	615,000	3,282,937	3,989,644	0.68%	0.10	+4.91					
MEDIASET SPA COMMON STOCK EUR.	31	921,487	-3,948,443	3,948,443	0.48%	-0.53	23.85					
SCENTRE GROUP REIT	21	1,022,897	-503,449	3,529,584	0.52%	-0.34	13.78					
KENEDIX RETAIL REIT CORP REIT	32	1,340	1,079,175	3,426,639	1.03%	-0.18	56.16					

Names Most Traded - Total Orders (\$)											
							Market Impact				
Name	# Orders	Shares	Net Principal (\$)	Commission (bp)	% of Volume	E - Score	Full Day VWAP (bp)				
DISTRIBUIDORA INTERNACIONAL CO	55	248,804	-288,272	+7.04	0.21%	-0.28	16.53				
OC OERLIKON CORP AG REG COMMON	34	78,600	768,541	+4.94	0.30%	-0.50	23.76				
KENEDIX RETAIL REIT CORP REIT	32	1,340	1,079,175	+7.38	1.03%	-0.18	56.16				
MEDIASET SPA COMMON STOCK EUR.	31	921,487	-3,948,443	+6.95	0.48%	-0.53	23.85				
ROYAL MAIL PLC COMMON STOCK GB	29	124,800	-884,083	+3.00	0.33%	N/A	12.80				
MEGGITT PLC COMMON STOCK GBP.0	26	39,700	-223,856	+3.47	0.25%	-0.39	20.08				
BRITISH LAND CO PLC REIT GBP.2	25	39,145	-85,214	+7.81	0.05%	-0.46	6.89				
ARYZTA AG COMMON STOCK CHF.02	24	13,700	-539,312	+4.98	0.20%	-0.32	14.98				
CHALLENGER LTD COMMON STOCK	23	285,933	606,729	+5.47	0.71%	-0.11	7.83				
TRAVELSKY TECHNOLOGY LTD H COM	22	601,000	1,145,557	+11.46	0.77%	-0.26	5.68				



# 5% 0.71 6.89 \ 0.05%

(+) = Cost

#### **TRADE CONTRIBUTIONS**

Cost\Savings Performance											
Category	Principal USD	# of Trades	Avg. Market Impact (bp)	Percentage of all Cost/Savings							
10 High Cost Trades	5,423,222	10	+199.16	30.85%							
Cost Trades	77,551,003	900	+32.72	100.00%							
Saving Trades	110,712,779	1,254	36.93	100.00%							
10 Low Cost Trades	16,523,975	10	140.58	37.43%							





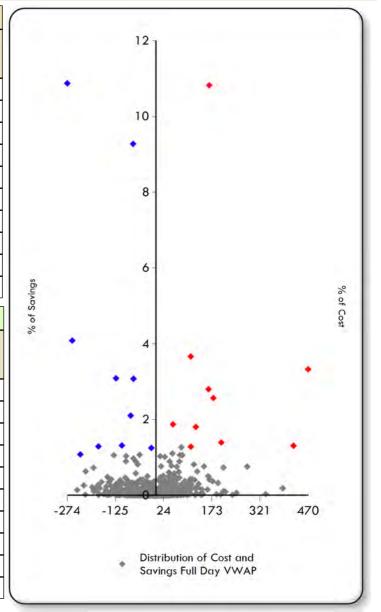
## 5.% 0.71 6.89 0.05%

#### (+) = Cost

#### **TRADE LEVEL DETAILS**

	10 High Cost Trades (Full Day VWAP)												
Side	Country	Security	Trade Date	Principal (\$)	Cost (%)	E - Score	Full Day VWAP (bp)	Manager	Exbroker				
Sell	GER	BAYER AG R	20160512	1,664,361	10.82%	1.17	+164.70	LAZAR	MERRI				
Sell	ISR	TEVA PHARM	20160621	869,774	3.67%	2.89	+107.40	LSV A	CITIG				
Buy	JAP	ASTELLAS P	20160624	190,969	3.33%	0.90	+470.17	LSV A	CREDI				
Buy	JAP	MITSUI FUD	20160408	452,114	2.80%	1.43	+162.22	CBRE	DAIWA				
Buy	JAP	SOFTBANK G	20160630	379,466	2.57%	1.22	+177.42	LAZAR	MERRI				
Sell	SGP	HONGKONG L	20160531	916,849	1.87%	1.62	+52.36	CBRE	CITIG				
Buy	JAP	JAPAN TOBA	20160630	381,864	1.80%	1.69	+123.22	LAZAR	MERRI				
Sell	HKG	LINK REIT	20160627	174,531	1.39%	2.02	+201.62	CBRE	JP MO				
Buy	JAP	SUMITOMO O	20160624	82,709	1.31%	1.12	+424.97	LSV A	CREDI				
Buy	JAP	SUMITOMO R	20160408	310,584	1.28%	0.91	+107.58	CBRE	DAIWA				

	10 Low Cost Trades (Full Day VWAP)												
Side	Country	Security	Trade Date	Principal (\$)	Savings (%)	E - Score	Full Day VWAP (bp)	Manager	Exbroker				
Sell	AST	INVESTA OF	20160412	1,699,741	10.87%	-3.93	273.85	CBRE	MERRI				
Sell	UK	LLOYDS BAN	20160624	5,523,854	9.27%	-0.01	70.45	LAZAR	GOLDM				
Buy	JAP	KENEDIX RE	20160413	640,990	4.09%	N/A	258.75	CBRE	SMBC				
Sell	UK	AUTO TRADE	20160630	1,055,510	3.09%	N/A	123.48	LAZAR	MERRI				
Sell	SWI	CREDIT SUI	20160624	1,857,169	3.08%	-0.54	69.53	LAZAR	MERRI				
Buy	UK	AUTO TRADE	20160616	1,111,864	2.10%	N/A	78.24	LAZAR	MERRI				
Buy	ITA	MEDIASET S	20160509	515,324	1.32%	-2.77	105.34	LAZAR	JP MO				
Buy	UK	31 GROUP P	20160627	296,883	1.29%	-1.07	177.89	LSV A	HSBC				
Sell	SWI	NOVARTIS A	20160421	3,625,927	1.25%	-0.66	14.37	LAZAR	MERRI				
Sell	ITA	FINECOBANK	20160627	196,711	1.08%	-0.77	233.88	WILLI	SOCIE				





## 5.% 0.71 15% 0.05%

#### (+) = Cost

#### **TRADE LEVEL DETAIL - HIGH COST**

	BAYER AG REG COMMON STOCK - 20160512													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	GER	EUR	5069211	05/12/2016 09:00:00	05/12/2016 17:30:00	1,664,361	95.08	96.67	+27,871	+164.69	1.17	0.31



#### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 10.82% of your market impact cost.



# 5.% 15% 15% 16.89 10.05%

(+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	TEVA PHARMACEUTICAL IND LTD CO - 20160621													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LSV ASSET MANAGEMENT	CITIGROUP	ISR	ILS	6882172	06/21/2016 09:00:00	06/21/2016 16:30:00	869,774	198.48	200.64	+9,443	+107.40	2.89	16.66



### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.67% of your market impact cost.

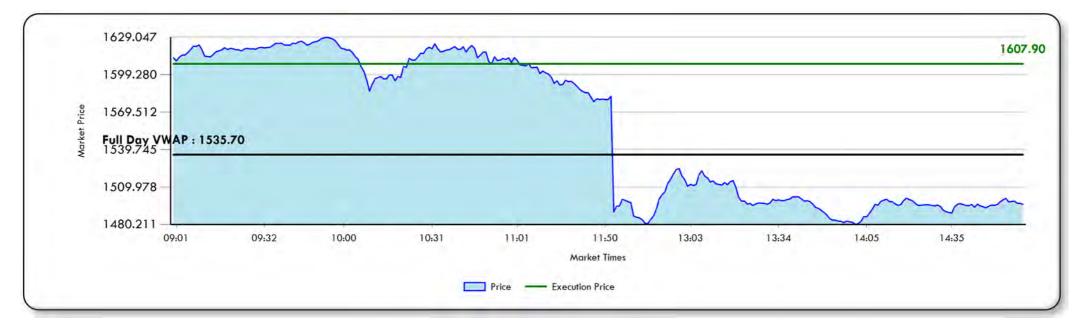


# 5.% 0.71 15% 0.05%

(+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	ASTELLAS PHARMA INC COMMON STO - 20160624													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LSV ASSET MANAGEMENT	CREDIT SUISSE	JAP	JPY	6985383	06/24/2016 09:00:00	06/24/2016 15:00:00	190,969	1607.90	1535.70	+8,576	+470.16	0.90	0.09



### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.33% of your market impact cost.

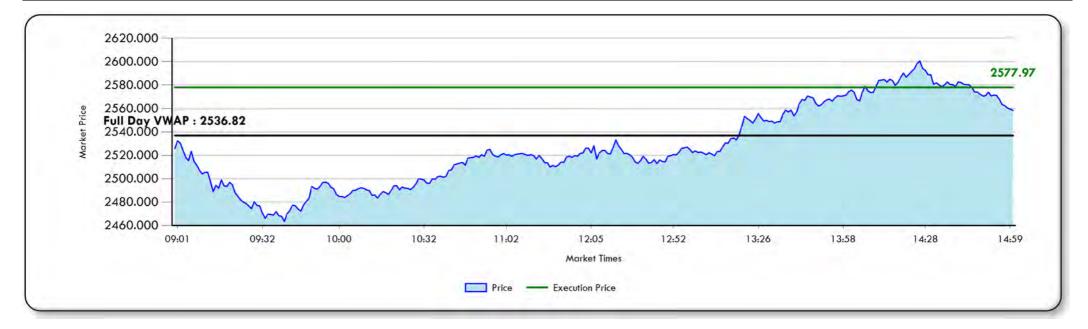


# 5.% 0.71 15% 0.05%

# (+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	MITSUI FUDOSAN CO LTD COMMON 8 - 20160408													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	CBRE CLARION (INTL RE)	DAIWA SECURITIES	JAP	JPY	6597603	04/08/2016 09:00:00	04/08/2016 15:00:00	452,114	2577.97	2536.82	+7,217	+162.21	1.43	0.27



### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.80% of your market impact cost.



(+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	SOFTBANK GROUP CORP COMMON STO - 20160630													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal (\$)	Client Price	Full Day VWAP	Cost Full Day VWAP (\$)	Cost Full Day VWAP (bp)	E - Score	Volume
								(4)			(Ψ)	(55)		(70)
В	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	JAP	JPY	6770620	06/30/2016 09:00:00	06/30/2016 15:00:00	379,466	591 <i>7</i> .66	5814.50	+6,615	+177.41	1.22	0.08



### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.57% of your market impact cost.





# (+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	INVESTA OFFICE FUND REIT - 20160412													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	CBRE CLARION (INTL RE)	MERRILL LYNCH	AST	AUD	6205694	04/12/2016 10:00:00	04/12/2016 16:12:00	1,699,741	4.24	4.13	45,306	273.84	-3.93	8.18



### NOTES

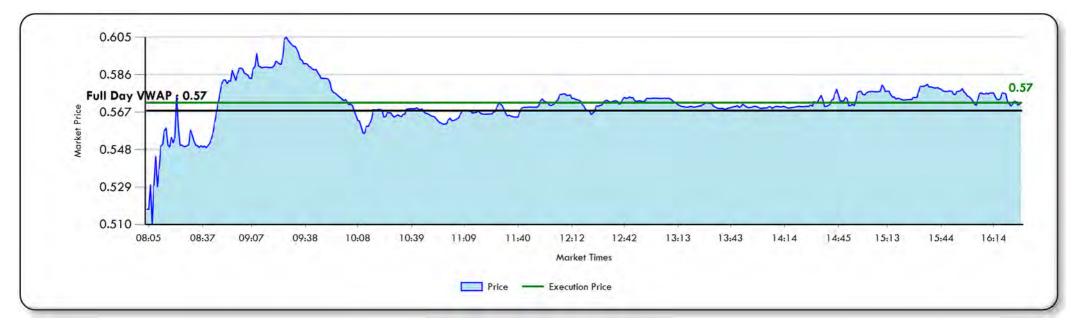
• Out of all your low cost trades that beat to Full Day VWAP, this order made up 10.87% of your market impact cost.



(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	LLOYDS BANKING GROUP PLC COMMO - 20160624													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	GOLDMAN SACHS	UK	GBP	0870612	06/24/2016 08:00:00	06/24/2016 16:30:00	5,523,854	0.57	0.57	38,641	70.44	-0.01	0.36



### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 9.27% of your market impact cost.

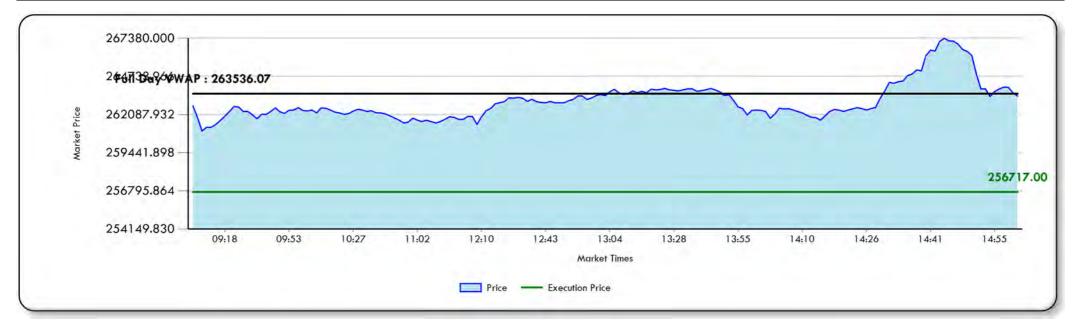


# 5% 0.71 6.89 0.05%

# (+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	KENEDIX RETAIL REIT CORP REIT - 20160413													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	CBRE CLARION (INTL RE)	SMBC SECURITIES INC	JAP	JPY	BTLX226	04/13/2016 09:00:00	04/13/2016 15:00:00	640,990	256717.00	263536.07	17,026	258.75	N/A	4.63



### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 4.09% of your market impact cost.



# 5.% 0.71 15% 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	AUTO TRADER GROUP PLC COMMON 8 - 20160630													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	UK	GBP	BVYVFW2	06/30/2016 08:00:00	06/30/2016 16:30:00	1,055,510	3.50	3.45	12,874	123.47	N/A	<i>7</i> .11



### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.09% of your market impact cost.



# 5.% 0.71 15% 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	CREDIT SUISSE GROUP AG REG COM - 20160624													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	SWI	CHF	7171589	06/24/2016 09:00:00	06/24/2016 17:20:00	1,857,169	11.51	11.43	12,825	69.53	-0.54	0.39



### NOTES

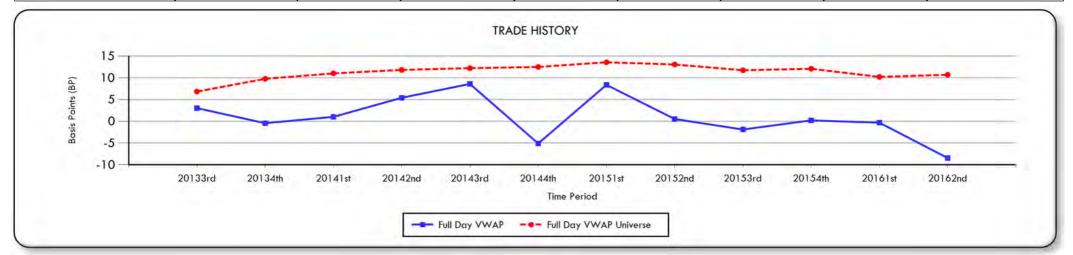
• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.08% of your market impact cost.



# 5.% 0.71 6.89 0.05%

# **TRADE HISTORY**

Period	Total Principal	Commission	Commission Universe	Fees	Fees Universe	Full Day VWAP	Full Day VWAP Universe	Total Cost/Savings Vs. Universe
	(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
20133rd	205,338,037	+11.05	+15.84	+4.58	+4.91	+3.02	+6.81	8.92
20134th	266,556,243	+8.77	+16.08	+6.27	+7.38	0.45	+9.75	18.63
20141st	297,706,884	+10.15	+16.32	+7.74	+8.63	+1.01	+11.00	17.04
20142nd	202,889,836	+9.35	+16.34	+5.26	+6.84	+5.39	+11.79	14.98
20143rd	241,057,898	+9.95	+17.56	+6.32	+7.26	+8.57	+12.20	12.19
20144th	506,158,401	+5.52	+17.06	+2.16	+2.30	5.11	+12.48	29.27
20151st	128,681,090	+9.88	+16.54	+6.39	+6.57	+8.36	+13.55	12.03
20152nd	105,915,243	+8.16	+17.11	+6.69	+6.43	+0.51	+13.04	21.21
20153rd	125,280,679	+8.08	+15.73	+6.43	+6.85	1.90	+11.72	21.69
20154th	149,071,955	+8.39	+15.71	+3.87	+4.30	+0.20	+12.06	19.60
20161st	122,988,471	+7.80	+15.62	+4.75	+5.22	0.33	+10.19	18.81
20162nd	188,544,188	+7.40	+16.20	+5.32	+5.52	8.45	+10.68	28.14







# **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
ARGENTINA	2.97 BP	42.15 BP	0.00 вр	24.97 BP	67.12 BP
AUSTRALIA	4.69 BP	14.81 BP	0.16 BP	9.08 BP	24.05 BP
AUSTRIA	14.82 BP	14.60 BP	0.00 BP	14.33 BP	28.93 BP
BELGIUM	54.35 BP	14.12 BP	0.00 BP	9.89 BP	24.01 BP
BRAZIL	4.91 BP	17.45 BP	1.51 BP	8.02 BP	26.98 BP
CANADA	18.24 BP	15.49 BP	0.12 BP	10.36 BP	25.97 BP
CHILE	0.13 BP	17.02 BP	0.89 вр	9.25 BP	27.16 BP
CHINA	2.29 BP	13.99 BP	8.20 BP	8.07 BP	30.26 BP
COLOMBIA	1.43 BP	23.09 BP	0.28 BP	15.43 BP	38.80 BP
CZECH REPUBLIC	36.19 BP	18.84 BP	0.00 вр	7.20 BP	26.04 BP
DENMARK	35.35 BP	14.67 BP	0.00 вр	1 <i>4</i> .45 BP	29.12 BP
EGYPT	1.46 BP	28.17 BP	2.09 BP	8.16 BP	38.42 BP
FINLAND	15.14 BP	14.02 BP	0.07 BP	8.81 BP	22.90 BP
FRANCE - BUYS	43.32 BP	14.41 BP	20.00 BP	7.34 BP	41.75 BP
FRANCE - SELLS	43.94 BP	14.67 BP	0.00 вр	9.34 BP	24.01 BP
GERMANY	45.08 BP	14.45 BP	0.00 вр	6.87 BP	21.32 BP
GREECE	1.88 BP	19.91 BP	2.79 BP	36.02 BP	58.72 BP
HONG KONG	1.54 BP	22.71 BP	10.44 BP	5.05 BP	38.20 BP
HUNGARY	11.32 BP	17.07 BP	0.05 BP	9.00 BP	26.12 BP
INDIA	7.30 BP	17.45 BP	10.54 BP	9.83 BP	37.82 BP





# **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
INDONESIA	0.37 BP	18.60 BP	9.22 BP	12.27 BP	40.09 BP
IRELAND - BUYS	5.71 BP	13.77 BP	100.00 BP	14.63 BP	128.40 BP
IRELAND - SELLS	1.46 BP	16.43 BP	0.00 BP	17.99 BP	34.42 BP
ISRAEL	11.09 BP	18.25 BP	0.01 BP	7.97 BP	26.23 BP
ITALY - BUYS	5.97 BP	15.97 BP	12.00 BP	9.29 BP	37.26 BP
ITALY - SELLS	5.37 BP	17.10 BP	0.00 BP	7.29 BP	24.39 BP
JAPAN	1 <i>5.77</i> BP	18.29 BP	0.01 BP	16.04 BP	34.34 BP
KOREA - BUYS	86.92 BP	21.02 BP	0.00 BP	13.76 BP	34.78 BP
KOREA - SELLS	78.62 BP	18.98 BP	39.44 BP	13.76 BP	72.18 BP
LUXEMBOURG	8.24 BP	3.41 BP	0.00 BP	27.80 BP	31.21 BP
MALAYSIA	1.43 BP	20.88 BP	3.57 BP	15.12 BP	39.57 BP
MEXICO	2.22 BP	14.87 BP	0.00 BP	5.96 BP	20.83 BP
NETHERLANDS	21.62 BP	14.30 BP	0.05 BP	5.11 BP	19.46 BP
NEW ZEALAND	3.35 BP	16.63 BP	0.00 BP	16.69 BP	33.32 BP
NORWAY	9.12 BP	16.31 BP	0.15 BP	26.75 BP	43.21 BP
PERU	2.02 BP	0.00 BP	0.00 BP	36.13 BP	36.13 BP
PHILIPPINES	0.89 BP	20.36 BP	22.06 BP	9.62 BP	52.04 BP
POLAND	9.13 BP	18.29 BP	0.00 BP	12.76 BP	31.05 BP
PORTUGAL	3.40 BP	14.96 BP	0.00 BP	9.23 BP	24.19 BP
RUSSIA	0.02 BP	45.42 BP	0.05 BP	40.62 BP	86.09 BP





# **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
SINGAPORE	3.16 BP	16.78 BP	3.34 BP	9.00 BP	29.12 BP
SOUTH AFRICA - BUYS	6.73 BP	15.97 BP	22.03 BP	6.24 BP	44.24 BP
SOUTH AFRICA - SELLS	9.73 BP	15.96 BP	0.01 BP	1 <i>5</i> .99 BP	31.96 BP
SPAIN	6.94 BP	16.49 BP	0.00 BP	12.97 BP	29.46 BP
SWEDEN	11.03 BP	14.67 BP	0.00 BP	4.59 BP	19.26 BP
SWITZERLAND	64.20 BP	14.70 BP	0.00 BP	10.38 BP	25.08 BP
TAIWAN - BUYS	1.54 BP	17.88 BP	0.00 BP	8.81 BP	26.69 BP
TAIWAN - SELLS	1.89 BP	14.22 BP	27.16 BP	18.69 BP	60.07 BP
THAILAND	2.00 BP	19.82 BP	0.87 BP	4.80 BP	25.49 BP
TURKEY	6.15 BP	1 <i>5.7</i> 0 BP	0.00 BP	5.53 BP	21.23 BP
U.K BUYS	4.62 BP	16.05 BP	50.00 BP	17.27 BP	83.32 BP
U.K SELLS	8.51 BP	15.04 BP	0.00 BP	7.25 BP	22.29 BP
U.S.	41.16 BP	13.60 BP	0.07 BP	5.67 BP	19.34 BP
VENEZUELA	10.50 BP	43.22 BP	9.10 BP	31.03 BP	83.35 BP
TOTAL: 54	14.76 BP	17.83 BP	6.60 BP	13.12 BP	37.55 BP





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# **SACRAMENTO COUNTY**

Global Fixed Income Analysis
Period End June 30, 2016



Sacramento County
Period End June 30, 2016
(Global Fixed Income Analysis)



Elkins/McSherry has been providing trading cost analyses to institutional investors since 1991. During that time we have produced Post-Trade Cost Analyses for many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global fixed income market and Universe data, Elkins/McSherry has recently produced a Trading Cost Analysis on behalf of Sacramento County. This study evaluates global fixed income executions from April 01,2016 to June 30,2016. The analysis included trading of 102 trades in 58 different issues representing \$76,455,184 in principal across mortgages, governments and corporates.

#### Methodology:

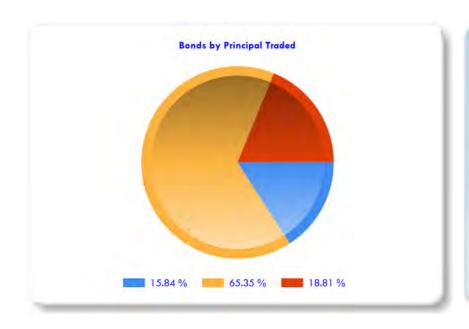
The cost of each trade will be determined by comparing your executed price to the average or benchmark price of the issue on the day of the trade and to the Elkins/McSherry Fixed Income Trading Cost Universe. For comparison purposes, Elkins/McSherry establishes average institutional trading costs quarterly for governments, corporates and agency issues. The Universe is the average trading cost incurred by pension funds, investment managers, banks and brokers.

#### Results:

			GRAND	TOTAL PERFO	RMANCE				TRADE (	OST HISTOR	ICAL PERFOI	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from	Universe	Q1	Q4	Q3	Q2
Buy/Sell	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
BUYS	39	60	42	+4.22	+1.07	+5.97	19.30	4.90	17.47	23.54	53.53	1.53
SELLS	37	42	25	+18.27	+4.93	+5.97	3.87	1.04	+9.62	+13.98	+10.34	10.43
GRAND TOTAL	76	102	58	+22.49	+2.94	+5.97	23.17	3.03	4.66	6.91	33.07	6.86



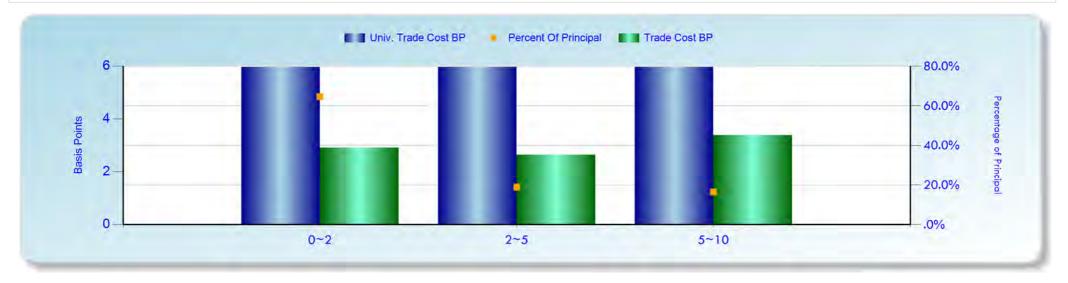
		I	BOND TYPI	ES PERFORMA	NCE				TRADE COST HISTORICAL PERFORMANCE				
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q1	Q4	Q3	Q2	
Bond Type	(Mil. \$ )	Trades	Issues	(Thous. \$)	BP	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015	
Governments	50	64	22	4.47	0.89	+5.97	34.51	6.86	2.06	+6.29	2.54	0.67	
Mortgages	14	8	8	+39.26	+27.53	+5.97	+30.75	+21.56	58.42	13.17	226.91	81.35	
Corporates	12	30	28	12.30	10.36	+5.98	19.40	16.34	4.87	37.16	3.73	2.54	







EXECUTION PERFORMANCE SUMMARY													
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe													
Trade Size (Millions)	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР					
0~2	49	95	56	+14.39	+2.91	+5.97	15.12	3.06					
2~5	14	5	4	+3.84	+2.65	+5.97	4.80	3.32					
5~10	13	2	2	+4.26	+3.38	+5.97	3.26	2.59					





GRADING SUMMARY												
Grading	Principal (Mil. \$ )	No. of Trades	No. of Issues	Trade Cost (Thous. \$)	Trade Cost BP	Univ. Trade Cost BP	Cost Diff. fi (Thous. \$)	om Universe BP				
Govt-INVESTMENT GRADE	50	64	22	4.47	0.89	+5.97	34.51	6.86				
Mtge-High Yield	12	5	5	+52.26	+45.26	+5.97	+45.37	+39.29				
Corp-High Yield	7	1 <i>7</i>	16	8.06	12.33	+5.99	11.98	18.32				
Corp-INVESTMENT GRADE	5	13	12	4.24	7.95	+5.97	7.42	13.92				
Mtge-INVESTMENT GRADE	3	3	3	13.00	47.86	+5.97	14.62	53.83				





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# 5% 0.71 6.89 V 0.05%

			RATING SUM	MMARY				
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР
AAA	53.04	67	25	17.47	3.29	+5.97	49.14	9.26
NR	8.14	3	3	+19.73	+24.23	+5.97	+14.87	+18.26
ВВ	3.11	5	5	3.81	12.25	+6.02	5.69	18.27
B-	2.32	3	2	+35.13	+151.68	+5.97	+33.75	+145.71
B+	1.72	3	3	1.07	6.19	+5.97	2.09	12.16
A-	1.60	4	3	+5.61	+35.07	+5.97	+4.66	+29.10
BBB+	1.59	2	2	2.03	12.75	+5.97	2.98	18.72
BB-	1.25	4	4	3.32	26.57	+5.97	4.07	32.54
BBB-	1.20	4	4	6.99	58.35	+5.97	7.70	64.32
BB+	1.20	3	3	2.66	22.26	+5.97	3.38	28.23







	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
BROKER	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР
		5 HIGHEST C	OST BROKERS (	Sorted By Trade	Cost BP)			
CITIGROUP	9	12	9	+25.91	+27.80	+5.97	+20.34	+21.83
MORGAN STANLEY	9	6	5	+17.80	+20.17	+5.97	+12.53	+14.20
CREDIT SUISSE	2	3	3	+3.28	+15.56	+5.97	+2.02	+9.59
JEFFERIES & CO	3	9	6	+2.20	+8.19	+5.97	+0.60	+2.22
BANK OF AMERICA	2	5	5	+1.51	+7.26	+5.97	+0.27	+1.29

		5 LOWEST CO	ST BROKERS (	Sorted By Trade	Cost BP)			
MERRILL LYNCH	<1	1	1	+0.00	+0.00	+5.97	0.36	5.97
DEUTSCHE BANK	8	9	9	7.00	8.97	+5.97	11.66	14.94
GOLDMAN SACHS	16	16	14	14.35	9.03	+5.97	23.85	15.00
WELLS FARGO	2	5	5	2.38	15.67	+5.97	3.29	21.64
JP MORGAN CHASE	5	14	12	8.1 <i>7</i>	16.69	+5.97	11.10	22.66







#### **COUNTRY PERFORMANCE**

			COUNT	RY SUMMARY					TRADE	COST HISTOR	RICAL PERFOR	MANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fro	m Universe	Q1	Q4	Q3	Q2
Country	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
UNITED STATES	76	101	57	+22.49	+2.95	+5.97	23.02	3.02	3.63	9.52	33.07	6.91
LUXEMBOURG	<1	1	1	+0.00	+0.00	+6.68	0.15	6.68	-	-	-	-





#### **COUNTRY PERFORMANCE BASED ON BUYS AND SELLS**

Country		Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
County	Side	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
UNITED STATES	SELLS	37	42	25	+18.27	+4.93	+5.97	3.87	1.04
	BUYS	39	59	41	+4.22	+1.08	+5.97	19.15	4.89
LUXEMBOURG	BUYS	<1	1	1	+0.00	+0.00	+6.68	0.15	6.68



### Manager PERFORMANCE

	Manager PERFORMANCE  Principal No. of No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from University								TRADE	COST HISTOR	RICAL PERFOI	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fro	om Universe	Q1	Q4	Q3	Q2
Manager	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
PRUDENTIAL INVESTMEN	76	102	58	+22.49	+2.94	+5.97	23.17	3.03	4.66	6.91	33.07	6.86



### **BROKER PERFORMANCE**

	BROKER PERFORMANCE								TRADE	COST HISTOI	RICAL PERFO	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q1	Q4	Q3	Q2
BROKER	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
GOLDMAN SACHS	16	16	14	14.35	9.03	+5.97	23.85	15.00	+1.64	+0.00	114.04	0.59
NOMURA	11	8	4	+2.36	+2.09	+5.97	4.39	3.88	0.42	-	-	111.60
CITIGROUP	9	12	9	+25.91	+27.80	+5.97	+20.34	+21.83	+0.11	+16.60	2.57	+0.23
MORGAN STANLEY	9	6	5	+17.80	+20.17	+5.97	+12.53	+14.20	25.52	24.73	+11.82	17.07
DEUTSCHE BANK	8	9	9	7.00	8.97	+5.97	11.66	14.94	+1.95	+4.40	17.45	+6.27
BARCLAYS	5	8	8	+0.58	+1.07	+6.00	2.66	4.93	0.60	+21.75	14.75	+0.07
JP MORGAN CHASE	5	14	12	8.17	16.69	+5.97	11.10	22.66	22.26	66.64	+5.73	12.66
BNY MELLON	3	5	5	+0.57	+1.76	+5.97	1.36	4.21	+0.72	+18.71	-	-
JEFFERIES & CO	3	9	6	+2.20	+8.19	+5.97	+0.60	+2.22	+46.00	0.55	-	+6.88
CREDIT SUISSE	2	3	3	+3.28	+15.56	+5.97	+2.02	+9.59	26.74	+62.64	8.53	2.74
BANK OF AMERICA	2	5	5	+1.51	+7.26	+5.97	+0.27	+1.29	4.25	1.89	-	+1.46
WELLS FARGO	2	5	5	2.38	15.67	+5.97	3.29	21.64	8.40	+4.14	-	4.10
BAIRD, ROBERT W	<1	1	1	+0.19	+2.40	+5.97	0.28	3.57	+8.25	-	+0.00	3.19
MERRILL LYNCH	<1	1	1	+0.00	+0.00	+5.97	0.36	5.97	-	12.89	-	+43.04

Sacramento County
Period End June 30, 2016
(Global Fixed Income Analysis)





#### **TRADE DETAILS**

Buy/Sell	Security	Bond Type	Trade Date/ Manager/ Maturity Broker		Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
	15 Highest Cost Trade				ades						
В	863579FU STRUCTURED ADJUSTABLE RATE M	Mtge	04/06/2016 12/25/2034	PRUDENTIAL INVE CITIGROUP	US	USD	1,926,079	95.125	93.330	+188.70	+36,345
S	3138AEKC FNMA POOL A11190 FN 04/41 FI	Mtge	05/26/2016 04/01/2041	PRUDENTIAL INVE MORGAN STANLEY	US	USD	6,261,223	110.141	110.430	+26.27	+16,450
S	912810RP US TREASURY N/B 11/45 3	Govt	05/11/2016 11/15/2045	PRUDENTIAL INVE JEFFERIES & CO	US	USD	692,500	108.203	108.848	+59.57	+4,125
В	20826FAQ CONOCOPHILLIPS COMPANY COMPA	Corp	04/14/2016 03/15/2026	PRUDENTIAL INVE BANK OF AMERICA	US	USD	756,322	108.046	107.476	+52.78	+3,992
S	912828QN WI TREASURY SEC.	Govt	04/21/2016 05/15/2021	PRUDENTIAL INVE NOMURA	US	USD	2,712,402	108.496	108.633	+12.60	+3,418
В	912810RJ US TREASURY N/B 11/44 3	Govt	04/19/2016 11/15/2044	PRUDENTIAL INVE NOMURA	US	USD	2,874,939	108.611	108.570	+11.32	+3,255
S	31416YT8 FB3274	Mtge	05/26/2016 07/01/2041	PRUDENTIAL INVE CREDIT SUISSE	US	USD	1,445,558	109.719	109.910	+17.43	+2,520
S	455780BF REPUBLIC OF INDONESIA	Govt	06/20/2016 05/05/2021	PRUDENTIAL INVE DEUTSCHE BANK	US	USD	1,075,000	107.500	107.689	+17.59	+1,891
S	91086QBB UNITED MEXICAN STATES SR UNS	Govt	04/05/2016 03/08/2044	PRUDENTIAL INVE BARCLAYS	US	USD	540,000	100.000	100.285	+28.49	+1,538
S	92343VCX VERIZON COMMUNICATIONS SR UN	Corp	04/06/2016 09/15/2048	PRUDENTIAL INVE MORGAN STANLEY	US	USD	365,636	102.707	102.982	+26.74	+978
В	912810RB US TREASURY N/B 05/43 2.875	Govt	06/30/2016 05/15/2043	PRUDENTIAL INVE BARCLAYS	US	USD	2,814,355	112.574	112.535	+3.47	+976
В	P3579EAH DOMINICAN REPUBLIC SR UNSECU	Govt	04/07/2016 12/30/1899	PRUDENTIAL INVE JEFFERIES & CO	US	USD	165,300	110.200	109.554	+58.59	+969
S	912810RP US TREASURY N/B 11/45 3	Govt	04/20/2016 11/15/2045	PRUDENTIAL INVE NOMURA	US	USD	1,344,951	107.167	107.242	+6.98	+938
S	534187BA LINCOLN NATIONAL CORP	Corp	04/06/2016 06/15/2040	PRUDENTIAL INVE GOLDMAN SACHS	US	USD	146,914	122.429	123.107	+55.38	+814

Sacramento County Period End June 30, 2016 (Global Fixed Income Analysis)





05/26/2016 04/01/2041 3138AEKD PRUDENTIAL INVE S FI1191 **CREDIT SUISSE** US Mtge

USD

436,939

109.719

109.910 +17.43 +762





Sacramento County
Period End June 30, 2016
(Global Fixed Income Analysis)





#### TRADE DETAILS

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
		ıdes									
В	912810RB US TREASURY N/B 05/43 2.875	Govt	06/01/2016 05/15/2043	PRUDENTIAL INVE GOLDMAN SACHS	US	USD	6,327,187	105.453	105.656	19.27	12,190
S	12593FBD COMM MORTGAGE TRUST COMM 201	Mtge	05/16/2016 07/10/2048	PRUDENTIAL INVE CITIGROUP	US	USD	1,084,531	108.453	107.720	67.60	<i>7</i> ,331
В	12592KBC COMM MORTGAGE TRUST COMM 201	Mtge	06/13/2016 09/10/2047	PRUDENTIAL INVE DEUTSCHE BANK	US	USD	1,417,152	109.012	109.420	37.45	5,308
S	912810RP US TREASURY N/B 11/45 3	Govt	04/19/2016 11/15/2045	PRUDENTIAL INVE NOMURA	US	USD	2,810,499	108.723	108.547	16.24	4,563
В	912810RQ US TREASURY N/B 02/46 2.5	Govt	05/11/2016 02/15/2046	PRUDENTIAL INVE JEFFERIES & CO	US	USD	664,700	97.750	98.350	61.34	4,077
В	29445FCQ EQUIFIRST MORTGAGE LOAN TRUS	Mtge	05/06/2016 04/25/2035	PRUDENTIAL INVE GOLDMAN SACHS	US	USD	1,477,130	86.656	86.880	25.82	3,814
В	25152R5F DEUTSCHE BANK AG SR UNSECURE	Corp	05/09/2016 05/12/2021	PRUDENTIAL INVE DEUTSCHE BANK	US	USD	1,226,248	99.695	99.939	24.52	3,007
В	172967KM CITIGROUP INC JR SUBORDINA 1	Corp	04/18/2016 12/31/2099	PRUDENTIAL INVE CITIGROUP	US	USD	190,000	100.000	101.500	150.00	2,850
В	25272KAD DIAMOND 1 FIN/DIAMOND 2 SR S	Corp	05/17/2016 06/15/2021	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	279,918	99.971	100.760	78.92	2,209
В	50077LAA KRAFT HEINZ FOODS CO COMPANY	Corp	05/10/2016 06/01/2046	PRUDENTIAL INVE WELLS FARGO	US	USD	144,541	99.684	101.200	152.08	2,198
В	911365BE UNITED RENTALS NORTH AM COMP	Corp	04/29/2016 09/15/2026	PRUDENTIAL INVE BANK OF AMERICA	US	USD	225,000	100.000	100.956	95.60	2,151
В	25272KAA DIAMOND 1 FIN/DIAMOND 2 SR S	Corp	05/17/2016 06/01/2019	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	329,917	99.975	100.530	55.51	1,832
В	71647NAP PETROBRAS GLOBAL FINANCE COM	Corp	05/17/2016 05/23/2021	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	569,261	99.002	99.293	29.39	1,673
S	912828R3 US TREASURY N/B 05/26 1.625	Govt	05/17/2016 05/15/2026	PRUDENTIAL INVE CITIGROUP	US	USD	1,876,992	98.789	98.703	8.70	1,633
S	10552TAE BRF SA SR UNSECURED 144A 05/	Corp	04/27/2016 05/22/2023	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	473,750	94.750	94.500	26.39	1,250

Sacramento County Period End June 30, 2016 (Global Fixed Income Analysis)









# 5.% 0.71 6.89 0.05%

#### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
CORPORATES	12	30	28	12.30	10.36	+5.98	19.40	16.34





# 5.% 0.71 6.89 0.05%

#### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
GOVERNMENTS	50	64	22	4.47	0.89	+5.97	34.51	6.86





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DUI	וו טו	PE PE	KFUK	MANCI	-

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
MORTGAGES	14	8	8	+39.26	+27.53	+5.97	+30.75	+21.56





# 5.% 0.71 15% 0.05%





#### **RATING BY EACH BOND TYPE**

GOVERNMENTS - RATING DETAILS											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe			
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР			
AAA	50	64	22	4.47	0.89	+5.97	34.51	6.86			





#### **RATING BY EACH BOND TYPE**

MORTGAGES - RATING DETAILS													
	Principal	No. of	Trade Cost										
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР					
NR	8	3	3	+19.73	+24.23	+5.97	+14.87	+18.26					
AAA	3	3	3	13.00	47.86	+5.97	14.62	53.83					
B-	2	1	1	+36.34	+188.70	+5.97	+35.20	+182.73					
ВВ	1	1	1	3.81	25.82	+5.97	4.70	31.79					



# **RATING BY EACH BOND TYPE**

	CORPORATES - RATING DETAILS											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe				
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР				
B+	2	3	3	1.07	6.19	+5.97	2.09	12.16				
ВВ	2	4	4	+0.00	+0.00	+6.07	0.99	6.07				
Α-	2	4	3	+5.61	+35.07	+5.97	+4.66	+29.10				
BBB+	2	2	2	2.03	12.75	+5.97	2.98	18.72				
BB-	1	4	4	3.32	26.57	+5.97	4.07	32.54				
BBB-	1	4	4	6.99	58.35	+5.97	7.70	64.32				
BB+	1	3	3	2.66	22.26	+5.97	3.38	28.23				
ВВВ	<1	2	2	0.84	12.54	+5.97	1.24	18.51				
В-	<1	2	1	1.21	31.13	+5.97	1.45	37.10				
CCC+	<1	1	1	+0.20	+5.88	+5.97	+0.00	0.09				
AA-	<1	1	1	+0.00	+0.00	+5.97	0.16	5.97				



# **COUNTRIES BY EACH BOND TYPE**

	GOVERNMENTS											
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe												
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР				
UNITED STATES	50	64	22	4.47	0.89	+5.97	34.51	6.86				



# **COUNTRIES BY EACH BOND TYPE**

	MORTGAGES											
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe												
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР				
UNITED STATES	14	8	8	+39.26	+27.53	+5.97	+30.75	+21.56				



# **COUNTRIES BY EACH BOND TYPE**

	CORPORATES											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe				
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР				
UNITED STATES	12	29	27	12.30	10.56	+5.97	19.25	16.53				
LUXEMBOURG	<1	1	1	+0.00	+0.00	+6.68	0.15	6.68				



# **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
04/01/2016-06/30/2016	76,455	102	58	+22.49	+2.94	+5.97	23.17	3.03
01/02/2016-03/31/2016	91,594	125	57	42.69	4.66	+4.69	85.61	9.35
Year-Ending 2016	168,049	227		20.20	1.20	+5.27	108.78	6.47
10/01/2015-12/31/2015	43,193	60	34	29.83	6.91	+7.18	60.85	14.09
07/01/2015-09/30/2015	20,663	41	24	68.34	33.07	+4.30	77.22	37.37
04/01/2015-06/30/2015	143,060	122	71	98.11	6.86	+5.55	177.48	12.41
01/01/2015-03/31/2015	116,093	109	56	60.79	5.24	+5.51	124.75	10.75
Year-Ending 2015	323,008	332		257.06	7.96	+5.67	440.30	13.63
10/01/2014-12/31/2014	48,315	72	50	+9.25	+1.91	+5.72	18.39	3.81
07/01/2014-09/30/2014	266,740	204	99	216.37	8.11	+7.08	405.13	15.19
04/01/2014-06/30/2014	244,265	204	138	+42.48	+1.74	+8.55	166.48	6.81
01/02/2014-03/31/2014	187,634	187	128	+186.20	+9.92	+8.13	+33.59	+1 <i>.</i> 79
Year-Ending 2014	746,953	667		+21.55	+0.29	+7.74	556.41	7.45
10/01/2013-12/31/2013	143,798	142	84	+56.51	+3.93	+8.36	63.70	4.43
07/01/2013-09/30/2013	187,166	136	90	+47.79	+2.55	+6.68	77.19	4.13
04/01/2013-06/30/2013	157,154	129	98	+104.81	+6.67	+1.44	+82.21	+5.23
01/02/2013-03/31/2013	281,064	206	156	+366.87	+13.05	+1.56	+323.04	+11.49
Year-Ending 2013	769,183	613		+575.98	+7.49	+4.05	+264.35	+3.44
10/01/2012-12/31/2012	132,722	116	90	+470.95	+35.48	+2.11	+442.94	+33.37
07/01/2012-09/30/2012	120,859	101	77	+125.20	+10.36	+2.09	+99.92	+8.27
04/01/2012-06/30/2012	85,150	85	60	+71.84	+8.44	+2.27	+52.54	+6.17
01/02/2012-03/31/2012	31,666	13	9	0.75	0.24	+7.38	24.12	7.62
Year-Ending 2012	370,398	315		+667.24	+18.01	+2.59	+571.28	+15.42
10/01/2011-12/31/2011	54,456	22	11	+249.88	+45.89	+3.18	+232.57	+42.71



# **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fo	rom Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
07/01/2011-09/30/2011	45,561	26	10	+31.66	+6.95	+4.14	+12.80	+2.81
04/01/2011-06/30/2011	40,214	15	6	+83.99	+20.88	+4.01	+67.86	+16.87
01/02/2011-03/31/2011	45,680	23	3	+2.18	+0.48	+5.21	21.63	4.73
Year-Ending 2011	185,912	86		+367.70	+19.78	+4.09	+291.59	+15.68
10/01/2010-12/31/2010	57,022	27	11	152.30	26.71	+8.46	200.51	35.17
Year-Ending 2010	57,022	27		152.30	26.71	+8.46	200.51	35.16



# **BENCHMARK VENDOR REPORT**

Bonds	Number of Trades	Number of Issues	Vendor Benchmark	Percent Of Principal
CORPORATES	14	12	BLOOMBERGTERMINAL	40.71 %
	8	8	MARKETAXESS-TRADES	34.56 %
	7	7	ISSUE PRICE	20.73 %
	1	1	MARKETAXESS-EMQUOTES	3.99 %
GOVERNMENTS	61	21	BLOOMBERGTERMINAL	93.89 %
	2	1	TULLET PREBON	5.71 %
	1	1	ISSUE PRICE	0.40 %
MORTGAGES	8	8	BLOOMBERGTERMINAL	100.00 %



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# **SACRAMENTO COUNTY**

Trade Cost Summary - U.S. Equity Trading
Period End June 30, 2016







# **REPORT CONTENTS**

# **Tab 1: Executive Summary**

- · Results / Methodology
- Performance vs. Universe / Trading Components
- Short Term Alpha
- Market Capitalization Performance
- Order Size Performance
- Commission Review

# **Tab 2 : Trade Detail**

- Manager Performance
- Broker Performance

# **Tab 3: High / Low Cost Trades**

- Trade Contributions
- Most Active Stocks
- 10 High / Low Cost Trades
- 5 High Cost Trade Graphs
- 5 Low Cost Trade Graphs





# **EXECUTIVE SUMMARY**

Elkins/McSherry has been providing trading cost analysis to institutional investors since 1991, serving many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global equity market and Universe data, Elkins/McSherry has produced a Trading Cost Analysis on behalf of SACRAMENTO COUNTY. This study evaluates U.S. equity executions from April 1, 2016 to June 30, 2016. The analysis included trading of 5,778,580 shares representing \$199.52 million in principal.

# Methodology:

The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of brokerage commission and execution quality versus a Full Day VWAP benchmark for each of the securities traded. These data have been aggregated to summarize results by Buy/Sell, Commissions, Market Impact, Short Term Alpha, Market Cap, Trade Difficulty and Trade Detail. These results are quantified in USD as well as being displayed graphically to highlight the outcomes.

# Results:

BENCHMARK PERFORMANCE										
Commission	Full Day VWAP	E - Score								
Your commission cost was +2.59 cps (+7.50 bp) or +\$149,738 (+0.45 cps (+1.31 bp) worse than the Elkins/McSherry All Trading Universe)	<ul> <li>Your market impact cost was +0.90 cps (+2.61 bp) or 0.30 cps (0.86 bp) better than the Elkins/McSherry Universe</li> <li>Your overall trading cost of +3.49 cps (+10.12 bp) was +0.15 cps (+0.45 bp) worse than the Elkins/McSherry Universe</li> <li>Full Day VWAP Universe Rank: 59%</li> <li>Total Cost Universe Rank: 46%</li> </ul>	<ul> <li>E-Score Rank : 56</li> <li>E-Score : 0.58</li> </ul>								

ELKINS/MCSHERRY UNIVERSE VALUES										
	Commis	Market Impact (cps)								
Bundled	All Trading	Execution Only	Program		Full Day VWAP					
+3.50	+2.14	+1.60	+1.60	Median	+1.20					
				75 %	0.20					
				25 %	+2.90					



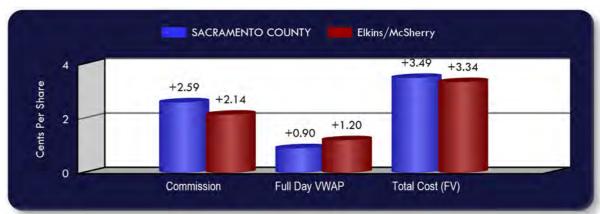
# 5.6% 0.71 6.89 0.05%

(+) = Cost

# **EXECUTIVE SUMMARY**

	TOTAL PORTFOLIO COST PERFORMANCE											
		COMMISSION		MARKET	IMPACT	Total Cost	Total Cost/Savings Vs. Universe					
Side	Your Avg. Commission	All Trading Universe	Bundled Universe	Full Day VWAP	Universe Full Day VWAP		Commission+ Full Day VWAP	E - Score	E -Score			
	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)	(Rank)				
Buys	+2.75	+2.14	+3.50	0.05	+1.20	+2.70	0.64	55	0.59			
Sells	+2.44	+2.14	+3.50	+1.78	+1.20	+4.22	+0.88	58	0.56			
Total	+2.59	+2.14	+3.50	+0.90	+1.20	+3.49	+0.15	56	0.58			

TRADI	NG COMPONENTS	
	Buys	Sells
Trade Principal	101,967,303	97,555,628
Shares	2,765,349	3,013,231
Unique Names	789	598
Liquidity (% ADV)	0.031	0.035
Avg. Execution Size	920	1,228
Avg. Order Completion Time (min)	N/A	N/A
Total Number of Trades	3,005	2,453







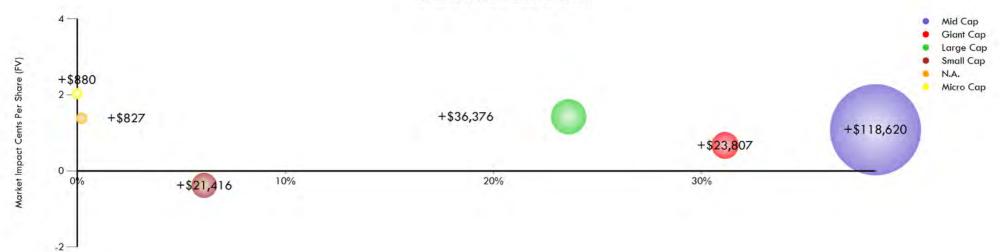
# 5.% 0.71 15% 0.05%

# (+) = Cost

# **EXECUTIVE SUMMARY**

	MARKET CAPITALIZATION											
			COMMI	SSION	N	ARKET IMPACT		Total Cost	Total Cost/Savings			
Market Cap	% Traded	Avg. Shares Per Order	Your Commission	All Trading Universe	Full Day VWAP	Universe Full Day VWAP	Rank Full Day VWAP		Commission+ Full Day VWAP Vs. Universe	E - Score	E - Score	Market Cap Definition
	(\$)		(cps)	(cps)	(cps)	(cps)		(cps)	(cps)	(Rank)		
Mid Cap	38.45 %	1,551	+2.78	+2.14	+1.08	+0.96	48 %	+3.86	+0.75	60	0.53	\$1 B TO \$5 B
Giant Cap	31.22 %	893	+1.79	+2.14	+0.67	+1.40	57 %	+2.46	1.08	52	0.63	Over \$25 B
Large Cap	23.71 %	513	+2.16	+2.14	+1.42	+0.79	40 %	+3.58	+0.65	54	0.61	\$5 B TO \$25 B
Small Cap	6.20 %	1,790	+3.51	+2.14	0.38	+0.73	73 %	+3.13	+0.27	64	0.47	\$250 M TO \$1 B
N.A.	0.32 %	1,646	+2.81	+2.14	+1.38	+1.20	48 %	+4.19	+0.85	74	0.34	
Micro Cap	0.10 %	853	+2.88	+2.14	+2.03	+0.39	25 %	+4.91	+2.39	70	0.38	Under \$250 M

# Total Cost by Market Cap: (USD)



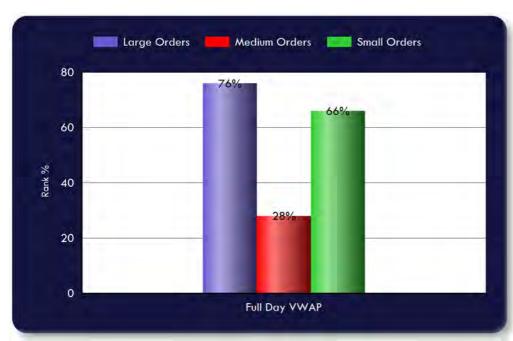


# 5% 0.71 6.89 0.05%

# (+) = Cost

# **EXECUTIVE SUMMARY**

	ORDER SIZE EVALUATION												
				COMM	ISSION	MARKET IMPACT			Total Cost	Total Cost/Savings			
Order Size	Total # Of Orders	Avg. Shares Per Order	Avg. Order Completion Time	Your Commission	All Trading Universe	Full Day VWAP	Universe Full Day VWAP	Rank Full Day VWAP		Commission+Full Day VWAP Vs. Universe	E - Score	E - Score	Absolute Size
			(min)	(cps)	(cps)	(cps)	(cps)		(cps)	(cps)	(Rank)		(Shares)
Large Orders	4	75,944	N/A	+1.49	+2.14	0.40	+1.20	76 %	+1.08	2.26	80	0.25	50K or More
Med. Orders	74	16,175	N/A	+2.68	+2.14	+2.64	+1.20	28 %	+5.33	+1.99	57	0.57	10K-50K
Small Orders	5,380	795	N/A	+2.64	+2.14	+0.51	+1.20	66 %	+3.15	0.19	55	0.59	10K or Less



# Total Cost By Order Size: (USD)

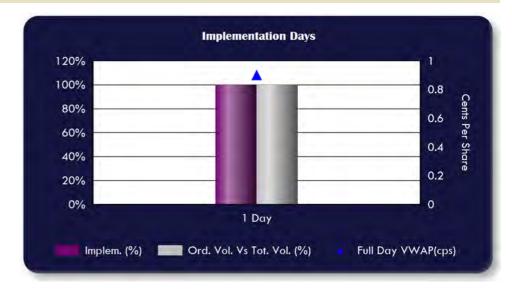




# 5.% 0.71 6.89 \ 0.05%

# (+) = Cost EXECUTIVE SUMMARY

IMPLEMENTATION DAYS BY TRADE										
Period	Percent Traded (%)	Order Vol. Vs Total Vol. (%)	Full Day VWAP	E - Score (Rank)	E - Score					
1 Day	100.00	100%	+0.90	56	0.58					



	TRAD	E DIFFICULTY			
Methodology	Liquid. Cat.	Percent Traded	Full Day VWAP	E - Score	E - Score
	<b></b>	(%)	(cps)	(Rank)	
0%~20% of daily vol.	L	100%	+0.90	56	0.58







# **EXECUTIVE SUMMARY**

# **COMMISSION REVIEW**

Top 10 Broker										
					Commission Trends					
Broker	Total Commission	Commission 20162nd	All Trading Universe	Bundled Universe	20161ST	201 <i>54</i> TH	201 <i>5</i> 3RD			
	(\$)	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)			
ITG	19,551	+3.86	+2.14	+3.50	+3.71	+3.87	+3.58			
CAPITAL IN	17,056	+3.24	+2.14	+3.50	+3.67	+3.51	+3.86			
JP MORGAN	13,282	+1.02	+2.14	+3.50	+3.43	+2.90	+3.05			
LIQUIDNET	11,558	+3.05	+2.14	+3.50	+2.98	+2.99	+2.90			
THEMIS TRA	<i>7</i> ,691	+4.00	+2.14	+3.50	+4.00	+4.00	+4.00			
CONVERGEX	6,964	+4.47	+2.14	+3.50	+4.79	+4.73	+4.69			
CITIGROUP	5,944	+1.73	+2.14	+3.50	+2.22	+2.23	+2.41			
JEFFERIES	4,279	+3.88	+2.14	+3.50	+3.82	+3.76	+3.64			
WILLIAM BL	4,058	+4.05	+2.14	+3.50	+4.46	+3.81	+3.80			
WELLS FARG	3,708	+3.35	+2.14	+3.50	+3.53	+3.75	+3.54			





19

15

13

10

**All Trading** 

+2.14

24,974

1,537

2,920

2,848

**Execution Only** 

+1.60

424,566

218,300

607,261

395,894



2.41

2.62

2.52

+3.06

91 %

92 %

92 %

24 %

3.02

3.56

1.60

+2.18

98

92

92

94

99

71

73

78

78

92

85

94

81

5

76

88

(+) = Cost

**EAGLE CAPITAL MANAGE** 

DALTON, GREINER, HAR

**UBS GLOBAL ASSET MGM** 

**BROWN ADVISORY** 

**Bundled** 

+3.50

# TRADE CYCLE DETAIL

**Manager Performance (Full Day VWAP)** 

## Manager Decision Order Creation **Trader Receipt** Market Close **COMMISSION MARKET IMPACT** TOTAL **RANK TREND - Full Day VWAP COST/SAVIN** GS Market Open Broker Release Order Complete Principal Shares Per Total E - Score E - Score Your Avg. **All Trading** Full Day Rank Commission 20161ST 20154TH 20153RD Manager Traded **Shares VWAP** +Full Day Order Commission Universe Full Day (USD/Mil) Rank **VWAP VWAP** (%) (%) (%) (cps) (cps) (cps) Vs. Universe **ALLIANCE R 3000 CAPI** 58 357 +0.53 +2.14 +2.44 30 % 0.36 99 1,375,783 47 0.71 6 1,058,714 0.51 +3.96 +2.14 +1.4946 % WEATHERBIE 36 2,117 61 +2.1168 82 18 **URDANG SECURITIES MA** 34 2,706 979,661 51 0.66 +3.35 +2.14 +0.37 68 % +0.38 66 75 56

+2.73

+2.40

+4.26

+2.46

+2.14

+2.14

+2.14

+2.14

	Commissi	ion (cps)			Market (c)	Impact						
	ELKINS/MO	CSHERRY UN	IVERSE VALUE	<b>S</b>					NO	TES		
						· 	·		,			
HUBER CAPITAL MANAGE	6	5,029	331,900	69	0.40	+0.65	+2.14	1.39	85 %	4.08	92	
WEDGE CAPITAL MGMT L	9	2,274	386,501	66	0.44	+3.37	+2.14	+5.95	7 %	+5.98	33	

Full Day VWAP

+1.20

0.47

0.39

0.48

0.60

64

70

63

55

Program

+1.60

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)





# TRADE CYCLE DETAIL

	Broker Performance (Full Day VWAP)													
Manager Decision Order Creation Trader  Market Open	Receipt Broker Release	Executions	Market Close	2			COMMISSION	l	MARKET	ГІМРАСТ	TOTAL COST/SAVI NGS		TREND - Fu VWAP	ıll Day
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	201 <i>5</i> 3RD (%)
JP MORGAN CHASE	50	380	1,302,920	58	0.56	13,282	+1.02	+2.14	+0.33	69 %	1.99	79	56	86
CAPITAL INSTL SVCS	23	6,505	526,941	63	0.48	1 <i>7,</i> 056	+3.24	+2.14	2.75	92 %	2.86	93	99	37
ITG	18	1,829	506,544	61	0.50	19,551	+3.86	+2.14	+1.75	41 %	+2.27	42	78	84
FIDELITY	13	545	273,734	31	0.99	1,369	+0.50	+2.14	+4.26	15 %	+1.42	-	13	-
LIQUIDNET	12	2,872	379,161	52	0.64	11,558	+3.05	+2.14	0.17	74 %	0.47	90	89	80
THEMIS TRADING LLC	8	2,024	192,277	65	0.46	<i>7,</i> 691	+4.00	+2.14	+4.50	13 %	+5.16	12	18	8
CITIGROUP	6	5,723	343,396	55	0.60	5,944	+1.73	+2.14	+3.08	23 %	+1.47	59	75	10
MORGAN STANLEY	6	3,540	113,287	27	1.07	2,937	+2.59	+2.14	+14.30	1 %	+13.55	99	37	31
UBS	6	2,369	168,176	57	0.57	3,056	+1.82	+2.14	2.10	89 %	3.62	92	88	94
SC BERNSTEIN	5	1,547	97,461	69	0.40	2,650	+2.72	+2.14	+1.42	47 %	+0.80	1	84	83

	ELKINS/MCSHERRY UNIVERSE VALUES											
Commission (cps)  Market Impa (cps)												
Bundled	All Trading	Execution Only	Program	Full Day VWAP								
+3.50	+2.14	+1.60	+1.60	+1.20								





# TRADE CYCLE DETAIL

	Broker Performance (Full Day VWAP)													
Manager Decision Order Creation Trader Market Open	Receipt Broker Release	Executions O	Market Clos	e			COMMISSION	ı	MARKET	ГІМРАСТ	TOTAL COST/SAVI NGS		TREND - Fu VWAP	ull Day
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	201 <i>5</i> 3RD (%)
GOLDMAN SACHS	4	5,437	119,615	72	0.35	1,833	+1.53	+2.14	+5.39	9 %	+3.58	97	99	98
WILLIAM BLAIR	3	3,578	100,175	66	0.43	4,058	+4.05	+2.14	5.13	95 %	4.42	96	40	99
CREDIT SUISSE	3	1,902	74,183	47	0.72	2,475	+3.34	+2.14	+8.07	4 %	+8.07	47	6	27
BROADCORT CAPITAL	3	5,000	105,002	65	0.45	3,210	+3.06	+2.14	+2.24	33 %	+1.96	89	81	74
JEFFERIES & CO	3	2,205	110,248	61	0.51	4,279	+3.88	+2.14	+1.03	54 %	+1.57	93	89	68
CONVERGEX	3	2,227	155,906	63	0.48	6,964	+4.47	+2.14	1.33	85 %	0.21	<i>7</i> 8	37	73
WELLS FARGO	3	2,257	110,606	57	0.56	3,708	+3.35	+2.14	5.28	95 %	5.27	1 <i>7</i>	85	61
JONES TRADING	2	5,530	99,540	68	0.41	2,443	+2.45	+2.14	+4.51	13 %	+3.63	99	3	83
MERRILL LYNCH	2	3,175	82,547	45	0.75	2,282	+2.76	+2.14	1.76	88 %	2.33	95	15	3
STATE STREET BANK	2	1,815	67,144	55	0.59	2,364	+3.52	+2.14	+0.98	56 %	+1.16	66	10	26

	ELKINS/N	MCSHERRY UNIVERSI	E VALUES	
	Market Impact (cps)			
Bundled	All Trading	Execution Only	Program	Full Day VWAP
+3.50	+2.14	+1.60	+1.60	+1.20





# TRADE CYCLE DETAIL

	Broker Performance (Full Day VWAP)													
Manager Decision Order Creation Trader Rec Market Open Br	ceipt	Executions Or	Market Clos	se			COMMISSION	ı	MARKET	ГІМРАСТ	TOTAL COST/SAVI NGS		TREND - Fu VWAP	Day Ilı
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	201 <i>5</i> 4TH (%)	201 <i>5</i> 3RD (%)
RBC CAPITAL MARKETS	2	2,065	86,747	63	0.49	2,612	+3.01	+2.14	3.76	93 %	4.09	81	49	83
BAIRD, ROBERT W	2	1,127	33,803	63	0.48	1,385	+4.10	+2.14	2.15	90 %	1.39	89	58	22
CANTOR FITZGERALD	2	2,115	65,553	58	0.56	2,046	+3.12	+2.14	+0.06	71 %	0.16	35	1	14
RAYMOND JAMES	2	1,977	37,566	76	0.30	1,471	+3.92	+2.14	+0.30	69 %	+0.87	96	85	70
ISI GROUP INC	1	1,818	30,912	43	0.78	1,385	+4.48	+2.14	4.38	95 %	3.24	44	96	23
STIFEL NICOLAUS & CO	1	2,403	52,860	58	0.55	1,767	+3.34	+2.14	8.11	97 %	8.11	86	80	93
BARCLAYS	1	1,617	29,102	79	0.27	1,137	+3.91	+2.14	2.36	91 %	1.80	91	71	89
WEEDEN & CO	<1	1,896	34,135	61	0.52	1,222	+3.58	+2.14	+2.35	32 %	+2.59	66	94	97
CITATION FINL GROUP	<1	8,788	8,788	72	0.36	44	+0.50	+2.14	14.58	99 %	17.42	-	-	-
COWEN & CO	<1	3,121	21,849	53	0.63	688	+3.15	+2.14	+12.57	1 %	+12.38	89	93	1

ELKINS/MCSHERRY UNIVERSE VALUES											
Commission (cps) Market											
Bundled	All Trading	Execution Only	Program	Full Day VWAP							
+3.50	+2.14	+1.60	+1.60	+1.20							





# TRADE CYCLE DETAIL

## **Broker Performance (Full Day VWAP)** Manager Decision Order Creation Trader Receipt Market Close **COMMISSION TOTAL** RANK TREND - Full Day **MARKET IMPACT** COST/SAVI **VWAP** NGS Broker Release Order Complete Market Open Shares Per E - Score E - Score Commission 20161ST 20154TH 20153RD Broker Principal Total Commission Your Avg. All Trading Full Day Rank Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day (USD/Mil) (USD) **VWAP VWAP** (%) (%)(%)Rank (cps) (cps) (cps) Vs. Universe 784 +4.31 +2.14 2.12 94 80 95 **GREEN STREET** <1 1,516 18,186 58 0.55 3.09 92 % <1 3,205 32,047 48 0.70 1,086 +3.39 +2.14 8.37 97 % 8.32 22 3 PIPER JAFFRAY APEX CLEARING CORP <1 3,434 24,040 49 0.68 481 +2.00 +2.14 9.37 98 % 10.71 9,191 0.47 2,635 +4.10 +2.14 2.21 90 % 99 **WUNDERLICH SECUR** <1 64,338 64 1.46 13 34 **OPPENHEIMER & CO INC** <1 2,242 40,354 83 0.21 1,485 +3.68 +2.14 +1.02 55 % +1.36 99 98 STEPHENS & CO INC <1 2,291 22,909 49 0.69 1,004 +4.38 +2.14 +3.01 24 % +4.06 33 5 38 2,507 12,535 78 494 +3.94 +2.14 1.25 84 % 99 LEERINK SWANN <1 0.28 0.65 11 12,300 28 246 +2.00 +2.14 +173.64 1 % +172.30 26 96 91 KNIGHT CAPITAL <1 6,150 1.04 **BMO CAPITAL MARKETS** <1 2,764 19,350 50 0.67 774 +4.00 +2.14 0.82 80 % 0.16 51 37 YAMNER & CO <1 11,200 11,200 71 0.37 112 +1.00+2.14 +19.14 1 % +16.80

	ELKINS/N	E VALUES		
	Market Impact (cps)			
Bundled	All Trading	Execution Only	Program	Full Day VWAP
+3.50	+2.14	+1.60	+1.60	+1.20



# 5.6% 0.71 6.89 \ 0.05%

(+) = Cost

# TRADE CYCLE DETAIL

## **Broker Performance (Full Day VWAP)** Manager Decision Order Creation Trader Receipt Market Close **COMMISSION TOTAL** RANK TREND - Full Day **MARKET IMPACT** COST/SAVI **VWAP** NGS Broker Release Order Complete Market Open Shares Per E - Score E - Score Commission 20161ST 20154TH 20153RD Broker Principal Total Commission Your Avg. All Trading Full Day Rank Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day (USD/Mil) (USD) **VWAP VWAP** (%) (%)(%)Rank (cps) (cps) (cps) Vs. Universe +5.00 +2.14 99 92 DAVIDSON D.A. & CO <1 5,288 26,439 54 0.62 1,322 5.12 95 % 3.46 84 <1 1,480 14,800 83 0.21 740 +5.00 +2.14 +0.06 71 % +1.72 **ANCORA SECIRITIES** 77 **BLOOMBERG** <1 903 4,517 75 0.32 90 +2.00 +2.14 12.19 99 % 13.53 27 88 99 1,023 +5.00 +2.14 2.26 90 % 0.60 **FBN SECURITIES** <1 5,114 20,455 65 0.46 **PERSHING** <1 4,750 9,500 61 0.51 359 +3.77 +2.14 +7.92 4 % +8.36 9 96 <1 8,223 8,223 53 0.62 329 +4.00 +2.14 15.22 99 % 14.56 10 92 **NEEDHAM & CO INC** 17,340 34,680 27 +4.00 +2.14 98 % 9.19 **NATL FINANCIAL SERVS** <1 1.07 1,387 9.85 FRIEDMAN BILLINGS 5,600 11,200 85 0.19 520 +4.64 +2.14 0.19 74 % <1 +1.1157 **KEYBANC** <1 753 6,020 54 0.62 301 +5.00 +2.14 6.18 96 % 4.52 91 82 **KEEFE BRUYETTE WOODS** <1 1,283 8,979 77 0.29 323 +3.60 +2.14 0.64 78 % 0.38 91 89 83

	ELKINS/N	MCSHERRY UNIVERSI	E VALUES	
	Commis	sion (cps)		Market Impact (cps)
Bundled	All Trading	Execution Only	Program	Full Day VWAP
+3.50	+2.14	+1.60	+1.60	+1.20

NOTES

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)





# TRADE CYCLE DETAIL

					Brok	er Performa	nce (Full Da	y VWAP)						
	r Creation Trader Receipt Market Close  Executions  Market Open Broker Release Order Complete					COMMISSION	ı	MARKET	ГІМРАСТ	TOTAL COST/SAVI NGS	RANK	ıll Day		
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	201 <i>54</i> TH (%)	201 <i>5</i> 3RD (%)
DEUTSCHE BANK	<1	1,188	5,940	48	0.70	239	+4.03	+2.14	0.53	78 %	+0.15	91	83	88
SEAPORT GROUP SECS	<1	2,233	6,700	84	0.21	335	+5.00	+2.14	2.36	91 %	0.70	1	-	98
INDUSTRIAL & COMMERC	<1	2,941	5,881	18	1.29	294	+5.00	+2.14	0.29	75 %	+1.37	-	-	-
INTL FC STONE SECURI	<1	2,585	2,585	55	0.59	129	+5.00	+2.14	10.46	98 %	8.80	-	99	-
BLUEFIN RESEARCH	<1	2,490	2,490	73	0.35	125	+5.00	+2.14	20.85	99 %	19.19	-	-	18
TELSEY ADVISORY GR	<1	3,317	3,317	71	0.37	116	+3.50	+2.14	+11.65	1 %	+11.81	-	2	1
BTIG LLC	<1	1,114	3,341	63	0.48	67	+2.00	+2.14	4.15	94 %	5.49	-	98	-
SCOTIA CAPITAL	<1	3,200	3,200	8	1.71	115	+3.60	+2.14	+35.85	1 %	+36.11	93	-	-
LEK SECURITIES CORP	<1	4,500	4,500	90	0.12	225	+5.00	+2.14	+0.85	60 %	+2.51	99	-	-
CREDIT RESEARCH & TR	<1	4,000	4,000	43	0.78	40	+1.00	+2.14	5.64	95 %	7.98	1	-	19

	ELKINS/N	MCSHERRY UNIVERSI	E VALUES	
	Commis	sion (cps)		Market Impact (cps)
Bundled	All Trading	Execution Only	Program	Full Day VWAP
+3.50	+2.14	+1.60	+1.60	+1.20



# 5% 0.71 6.89 V 0.05%

(+) = Cost

# TRADE CYCLE DETAIL

	Broker Performance (Full Day VWAP)													
Manager Decision Order Creation Trader Receip  Market Open Broke	ot er Release	Executions Oro	Market Clos	e			COMMISSION	l	MARKET		TOTAL COST/SAVI NGS	RANK	TREND - Fu VWAP	ıll Day
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	201 <i>5</i> 3RD (%)
LUMINEX TRADING	<1	1,465	1,465	7	1.81	4	+0.25	+2.14	18.85	99 %	21.94	-	-	-
WEDBUSH MORGAN SEC	<1	1,456	2,911	82	0.23	87	+3.00	+2.14	0.14	74 %	0.48	-	96	-

	ELKINS/N	MCSHERRY UNIVERSI	E VALUES	
	Commis	sion (cps)		Market Impact (cps)
Bundled	All Trading	Execution Only	Program	Full Day VWAP
+3.50	+2.14	+1.60	+1.60	+1.20

NOTES	





# TRADE CYCLE DETAIL

## ALLIANCE R 3000 CAPITAL MANAGEM Performance (Full Day VWAP) Manager Decision TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVI RANK TREND - Full Day** NGS **VWAP** Market Open Broker Release Order Complete 20161ST 20154TH 20153RD Shares Per E - Score E - Score All Trading Full Day Rank Commission Broker Principal Total Commission Your Avg. Traded Order Commission Universe **VWAP** Full Day +Full Day **Shares VWAP VWAP** (USD/Mil) Rank (USD) (%) (%) (%) (cps) (cps) (cps) Vs. Universe **Grand Total** 1,375,783 7,329 +0.53 +2.14 +2.44 30 % 0.36 99 58 357 47 0.71 6 JP MORGAN CHASE 42 315 1,053,456 58 0.55 5,879 +0.56 +2.14 +0.75 63 % 2.04 1 **FIDELITY** 13 545 273,734 31 0.99 1,369 +0.50 +2.14 +4.26 15 % +1.4213 2 2 29 +0.07 +2.14 +40.23 1 % 28 **MORGAN STANLEY** 12,921 38,763 2.52 +36.96 CITATION FINL GROUP <1 8,788 8,788 72 0.36 44 +0.50 +2.1414.58 99 % 17.42 **GOLDMAN SACHS** <1 1,042 1,042 21 1.21 8 +0.75 +2.14 21.03 99 % 23.62 1 99





# TRADE CYCLE DETAIL

## **BROWN ADVISORY Performance (Full Day VWAP)** Manager Decision TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT** COST/SAVI **RANK TREND - Full Day** NGS **VWAP** Order Complete Market Open Broker Release E - Score E - Score Commission 20161ST 20154TH 20153RD Broker Principal Shares Per Total Your Avg. All Trading Full Day Rank Commission Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day **VWAP VWAP** (USD/Mil) Rank (USD) (cps) (%)(%)(%) (cps) (cps) Vs. Universe **Grand Total** 15 1,537 218,300 70 0.39 5,240 +2.40 +2.14 2.62 92 % 3.56 92 71 94 5 78 0.28 +2.42 +2.140.36 27 CAPITAL INSTL SVCS 3,122 81,160 1,961 +0.56 66 % 88 18 SC BERNSTEIN 3 911 43,750 62 0.50 678 +1.55 +2.14 1.00 82 % 2.79 89 85 13 JP MORGAN CHASE 2 3.189 28.697 79 0.26 648 +2.26 +2.14 1.10 84 % 2.18 99 86 9 +3.33+2.1499 % MORGAN STANLEY 1 503 4,023 67 0.43 134 67.70 67.71 1 WILLIAM BLAIR <1 1,274 7,642 83 0.22 267 +3.50+2.1412.77 99 % 12.61 1 99 48 0.70 +2.14 1 % +10.36 50 99 MERRILL LYNCH <1 1,147 4,587 161 +3.50+10.20**BLOOMBERG** <1 903 0.32 90 +2.00+2.1412.19 99 % 13.53 27 88 99 4,517 75 55 133 **JONES TRADING** <1 1,660 6,640 0.60 +2.00+2.14+17.861 % +16.52 99 ISI GROUP INC <1 1,820 1.820 38 0.86 64 +3.50+2.14102.23 99 % 102.07 99 96 PIPER JAFFRAY <1 4,019 4,019 42 0.79 141 +3.50 +2.1416.10 99 % 15.94 99 **JEFFERIES & CO** <1 1.652 4.957 68 0.41 174 +3.50+2.141.48 86 % 1.31 99 99 **LEERINK SWANN** <1 1,500 1,500 75 0.32 53 +3.50+2.14+44.53 1 % +44.69 99 87 99 1,248 2,495 74 0.33 +3.50 +2.144.18 94 % 4.02 **GOLDMAN SACHS** <1 **RAYMOND JAMES** <1 1,925 3.850 94 0.07 135 +3.50+2.14 $\pm 1.66$ 42 % +1.8299 95 **WELLS FARGO** <1 1,993 1,993 96 0.05 70 +3.50+2.140.78 79 % 0.62 91 58 ITG 52 +2.00 +2.1452.14 99 % 53.48 99 <1 655 2,618 45 0.74 TELSEY ADVISORY GR +3.50 +2.14 99 <1 3,317 3,317 71 0.37 116 +11.65 1 % +11.81 BTIG LLC <1 1.114 3.341 63 0.48 67 +2.00 +2.14 4.15 94 % 5.49 99 UBS <1 829 829 22 1.18 29 +3.50+2.14+83.70 1 % +83.86 99 99 1 STIFEL NICOLAUS & CO 789 82 0.23 28 +3.50 14 % 99 19

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)

+2.14

+4.31

<1

789

+4.47



<1

1,465

1,465

7

1.81



(+) = Cost

**LUMINEX TRADING** 

# TRADE CYCLE DETAIL

## **BROWN ADVISORY Performance (Full Day VWAP)** Manager Decision TOTAL Market Close Order Creation Trader Receipt **COMMISSION MARKET IMPACT COST/SAVI RANK TREND - Full Day** NGS **VWAP** Market Open Order Complete 20161ST 20154TH 20153RD Broker Principal Shares Per Total E - Score E - Score Commission Your Avg. **All Trading** Full Day Rank Commission Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day (%) (%) (USD/Mil) Rank (USD) **VWAP VWAP** (%) (cps) (cps) (cps) Vs. Universe **CREDIT SUISSE** <1 1,009 2,017 65 0.46 71 +3.50 +2.14 9.09 97 % 8.93 99 99 BAIRD, ROBERT W <1 284 63 80 +3.50 +2.14 0.43 76 % 0.27 98 99 2,274 0.48 20

+0.25

+2.14

18.85

99 %

21.94

4



15% 0.71 6.89 0.05%

(+) = Cost

# TRADE CYCLE DETAIL

## DALTON, GREINER, HARTMAN, MAHER Performance (Full Day VWAP) **Manager Decision** TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT** COST/SAVI **RANK TREND - Full Day** NGS **VWAP** Market Open Broker Release Order Complete E - Score E - Score 20161ST 20154TH 20153RD Broker Principal Shares Per Total Commission Your Avg. All Trading Full Day Rank Commission Traded Order **Shares** Universe **VWAP** Full Day +Full Day Commission (USD/Mil) Rank (USD) **VWAP VWAP** (%)(%)(%) (cps) (cps) (cps) Vs. Universe **Grand Total** 13 2,920 607,261 63 0.48 25,869 +4.26 +2.14 2.52 92 % 1.60 92 73 81 3 +2.140.21 78 **CONVERGEX** 2,248 152,861 62 0.49 6,888 +4.51 1.37 85 % 30 73 **RBC CAPITAL MARKETS** 2 2,045 83,847 63 2,525 +3.01 +2.14 3.56 93 % 3.89 82 85 83 0.48 CAPITAL INSTL SVCS 1 11.605 46,419 66 0.43 2,321 +5.00 +2.14 2.68 92 % 1.02 97 85 76 +2.14LIQUIDNET <1 3,481 34,808 58 0.56 1,392 +4.001.46 86 % 0.80 87 86 **MORGAN STANLEY** <1 2,245 8,980 89 0.14 449 +5.00 +2.14+2.2333 % +3.891 91 825 +2.14 12 % 94 72 **RAYMOND JAMES** <1 2,750 16,500 74 0.33 +5.00 +4.83+6.49 DAVIDSON D.A. & CO 5,288 1,322 +5.00 +2.1495 % 3.46 99 84 92 <1 26,439 54 0.62 5.12 390 BAIRD, ROBERT W <1 2,600 7,800 65 0.46 +5.00 +2.147.93 97 % 6.27 98 **ANCORA SECIRITIES** <1 1,480 14,800 83 0.21 740 +5.00+2.14+0.06 71 % +1.7277 **FBN SECURITIES** <1 5,114 20,455 65 0.46 1,023 +5.00 +2.142.26 90 % 0.60 1 2.26 ITG <1 2.059 24.704 66 0.45 511 +2.07+2.1490 % 3.54 76 38 78 **WUNDERLICH SECUR** <1 11,160 44,638 47 0.72 1,926 +4.31 +2.142.56 92 % 1.59 31 3,008 62 0.50 +5.00 +2.14+10.66 1 % +12.32 90 WILLIAM BLAIR <1 12,030 602 1 ISI GROUP INC <1 1,400 9.800 66 0.44 392 +4.00 +2.143.16 92 % 2.50 20

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)

+5.00

+4.00

+5.00

+5.00

+5.00

+5.00

+2.14

+2.14

+2.14

+2.14

+2.14

+2.14

8.43

9.85

+1.31

2.36

0.29

10.46

97 %

98 %

49 %

91 %

75 %

98 %

6.77

9.19

+2.97

0.70

+1.37

8.80

<1

<1

<1

<1

<1

<1

4,400

17,340

10,200

2,233

2,941

2,585

8,800

34,680

10,200

6,700

5,881

2,585

38

27

92

84

18

55

0.86

1.07

0.10

0.21

1.29

0.59

440

1,387

510

335

294

129

STEPHENS & CO INC

FRIEDMAN BILLINGS

**NATL FINANCIAL SERVS** 

SEAPORT GROUP SECS

INTL FC STONE SECURI

**INDUSTRIAL & COMMERC** 

99

89

57

98





# TRADE CYCLE DETAIL

# DALTON, GREINER, HARTMAN, MAHER Performance (Full Day VWAP)

Manager Decision Order Creation Trader  Market Open	Receipt Broker Release	se			COMMISSION	I	MARKET IMPACT		TOTAL COST/SAVI NGS	RANK	RANK TREND - Full Day VWAP			
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	20153RD (%)
KEYBANC	<1	934	4 <b>,</b> 670	79	0.27	234	+5.00	+2.14	3.63	93 %	1.97	93	88	95
BLUEFIN RESEARCH	<1	2,490	2,490	73	0.35	125	+5.00	+2.14	20.85	99 %	19.19	-	-	18
WEEDEN & CO	<1	1,269	5,074	39	0.85	1 <i>7</i> 8	+3.50	+2.14	5.38	95 %	5.22	63	71	97
UBS	<1	3,950	<i>7,</i> 900	44	0.77	395	+5.00	+2.14	+1.38	48 %	+3.04	39	68	90
LEK SECURITIES CORP	<1	4,500	4,500	90	0.12	225	+5.00	+2.14	+0.85	60 %	+2.51	99	-	-
PIPER JAFFRAY	<1	4,850	9,700	18	1.30	313	+3.23	+2.14	10.29	98 %	10.41	-	-	4





# TRADE CYCLE DETAIL

# EAGLE CAPITAL MANAGEMENT Performance (Full Day VWAP)

Manager Decision Order Creation Trader  Market Open	Receipt Broker Release	Executions O	Market Clos	e			COMMISSION	I	MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK	TREND - Fu VWAP	ıll Day
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	20153RD (%)
Grand Total	19	24,974	424,566	64	0.47	11,600	+2.73	+2.14	2.41	91 %	3.02	98	99	85
CAPITAL INSTL SVCS	12	27,323	273,232	58	0.55	8,197	+3.00	+2.14	6.56	96 %	6.90	98	99	-
GOLDMAN SACHS	3	20,567	41,134	82	0.23	411	+1.00	+2.14	+10.38	1 %	+8.04	-	-	81
JONES TRADING	2	56,811	56,811	67	0.43	1,704	+3.00	+2.14	+5.55	8 %	+5.21	-	-	-
SC BERNSTEIN	1	19,200	19,200	91	0.12	768	+4.00	+2.14	+1.89	38 %	+2.55	-	-	91
YAMNER & CO	<1	11,200	11,200	71	0.37	112	+1.00	+2.14	+19.14	1 %	+16.80	-	-	-
LIQUIDNET	<1	17,789	17,789	73	0.35	356	+2.00	+2.14	+4.51	13 %	+3.17	-	-	19
UBS	<1	5,200	5,200	4	2.10	52	+1.00	+2.14	58.46	99 %	60.80	-	-	95





# TRADE CYCLE DETAIL

# HUBER CAPITAL MANAGEMENT Performance (Full Day VWAP)

Manager Decision Order Creation Trader Reco	eipt	Executions Or	Market Clos	e			COMMISSION	I	MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK	TREND - Fo	ıll Day
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	20153RD (%)
Grand Total	6	5,029	331,900	69	0.40	2,170	+0.65	+2.14	1.39	85 %	4.08	92	92	88
UBS	3	2,576	115,900	65	0.46	985	+0.85	+2.14	1.85	88 %	4.34	94	93	93
CITIGROUP	2	18,460	184,600	89	0.14	369	+0.20	+2.14	+1.25	50 %	1.89	35	88	13
JP MORGAN CHASE	<1	3,163	25,300	34	0.94	<i>7</i> 59	+3.00	+2.14	16.90	99 %	17.24	97	91	99
CREDIT RESEARCH & TR	<1	4,000	4,000	43	0.78	40	+1.00	+2.14	5.64	95 %	7.98	-	-	19
MERRILL LYNCH	<1	1,100	1,100	43	0.77	7	+0.60	+2.14	10.55	98 %	13.29	99	99	1
FRIEDMAN BILLINGS	<1	1,000	1,000	28	1.05	10	+1.00	+2.14	15.51	99 %	1 <i>7</i> .85	-	-	-





# TRADE CYCLE DETAIL

## **UBS GLOBAL ASSET MGMT Performance (Full Day VWAP)** Manager Decision TOTAL Order Creation RANK TREND - Full Day **COMMISSION MARKET IMPACT** COST/SAVI **VWAP** NGS Market Open Commission 20161ST 20154TH 20153RD Broker Principal Shares Per Total E - Score E - Score Commission All Trading Full Day Rank Your Avg. +Full Day Traded Order Shares Commission Universe VWAP Full Day

	(USD/Mil)	Order	Shares	Rank		(USD)	(cps)	Universe (cps)	(cps)	Full Day VWAP	+Full Day VWAP Vs. Universe	(%)	(%)	(%)
Grand Total	10	2,848	395,894	55	0.60	9,739	+2.46	+2.14	+3.06	24 %	+2.18	94	78	5
BROADCORT CAPITAL	2	4,428	70,840	70	0.38	1,980	+2.80	+2.14	+3.00	24 %	+2.46	91	-	-
MERRILL LYNCH	2	3,809	76,170	51	0.66	2,115	+2.78	+2.14	1.04	83 %	1.60	95	10	1
CREDIT SUISSE	1	1,768	42,441	49	0.68	1,042	+2.45	+2.14	+12.16	1 %	+11.27	42	4	1
APEX CLEARING CORP	<1	3,434	24,040	49	0.68	481	+2.00	+2.14	9.37	98 %	10.71	-	-	-
GOLDMAN SACHS	<1	5,1 <i>7</i> 9	46,615	67	0.42	416	+0.89	+2.14	+10.51	1 %	+8.06	92	99	77
STATE STREET BANK	<1	1,240	12,404	42	0.80	202	+1.63	+2.14	5.47	95 %	7.18	62	-	-
PERSHING	<1	4,750	9,500	61	0.51	359	+3.77	+2.14	+7.92	4 %	+8.36	-	9	96
BAIRD, ROBERT W	<1	998	9,975	82	0.23	365	+3.66	+2.14	+1.70	41 %	+2.02	98	29	5
JP MORGAN CHASE	<1	5,1 <i>7</i> 3	31,036	67	0.43	760	+2.45	+2.14	0.74	79 %	1.63	87	10	99
MORGAN STANLEY	<1	2,761	8,284	37	0.88	191	+2.30	+2.14	+13.82	1 %	+12.78	99	1	92
COWEN & CO	<1	9,312	9,312	26	1.10	186	+2.00	+2.14	+20.29	1 %	+18.95	-	-	99
PIPER JAFFRAY	<1	2,560	12,798	55	0.60	411	+3.21	+2.14	3.04	92 %	3.17	-	43	1
CITIGROUP	<1	4,876	9,752	49	0.69	305	+3.13	+2.14	+3.23	22 %	+3.02	77	-	-
UBS	<1	999	1,997	73	0.34	50	+2.50	+2.14	+29.10	1 %	+28.26	-	-	-
ISI GROUP INC	<1	1,081	2,162	3	2.26	73	+3.38	+2.14	33.48	99 %	33.44	-	-	-
WILLIAM BLAIR	<1	3,121	6,241	75	0.32	218	+3.50	+2.14	+1.26	50 %	+1.42	-	99	-
SC BERNSTEIN	<1	1,247	4,987	93	0.09	141	+2.83	+2.14	+0.32	69 %	0.18	9	84	-
JEFFERIES & CO	<1	1,403	2,806	31	1.00	75	+2.68	+2.14	11.64	98 %	12.30	65	89	1
OPPENHEIMER & CO INC	<1	2,350	4,700	42	0.80	102	+2.17	+2.14	+13.61	1 %	+12.44	99	-	-
CONVERGEX	<1	1,523	3,045	88	0.16	76	+2.50	+2.14	+0.66	65 %	0.18	-	88	-
						•			•					





# TRADE CYCLE DETAIL

# UBS GLOBAL ASSET MGMT Performance (Full Day VWAP)

Manager Decision Order Creation Trader Recei	ipt ker Release	Executions Or	Market Clos der Complete	e			COMMISSION	I	MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK	ıll Day	
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	201 <i>5</i> 3RD (%)
WEDBUSH MORGAN SEC	<1	1,456	2,911	82	0.23	87	+3.00	+2.14	0.14	74 %	0.48	-	-	-
RBC CAPITAL MARKETS	<1	2,900	2,900	25	1.11	87	+3.00	+2.14	9.55	98 %	9.89	7	-	-
STIFEL NICOLAUS & CO	<1	259	778	72	0.36	12	+1.50	+2.14	1.70	87 %	3.54	60	-	-
BARCLAYS	<1	100	100	37	0.88	4	+4.00	+2.14	+15.68	1 %	+16.34	90	-	-
WEEDEN & CO	<1	100	100	81	0.25	2	+1.60	+2.14	3.00	92 %	4.74	76	96	-





## TRADE CYCLE DETAIL

## **URDANG SECURITIES MANAGEMENT Performance (Full Day VWAP)** Manager Decision TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT** COST/SAVI **RANK TREND - Full Day** NGS **VWAP** Order Complete Market Open Broker Release E - Score E - Score 20161ST 20154TH 20153RD Broker Principal Shares Per Total Commission Your Avg. All Trading Full Day Rank Commission Traded Order **Shares** Universe **VWAP** Full Day +Full Day Commission (USD/Mil) Rank (USD) (cps) **VWAP VWAP** (%)(%)(%) (cps) (cps) Vs. Universe **Grand Total** 34 2,706 979,661 51 0.66 32,837 +3.35 +2.14 +0.37 68 % +0.38 66 75 56 9 LIQUIDNET 262,596 +2.76 +2.1478 % 91 2,680 51 0.66 7,251 0.59 1.17 83 85 JP MORGAN CHASE 5 2,760 154,562 50 0.67 4,880 +3.16 +2.14 +0.7762 % +0.5982 92 5 CAPITAL INSTL SVCS 4 3.076 126.130 61 0.51 4,577 +3.63 +2.14 +3.35 21 % +3.63 27 80 28 3 127,210 +2.14**CITIGROUP** 4,711 37 0.89 4,442 +3.49+5.858 % +6.0091 43 8 2 **WELLS FARGO** 3,529 67,060 49 0.68 2,127 +3.17 +2.1410.83 98 % 11.00 10 48 49 2 53 +2.14 +4.70 12 % 73 **UBS** 1,361 25,850 0.63 1,167 +4.51 +5.8743 85 2,287 29,725 0.77 +2.14+3.4020 % **CREDIT SUISSE** 1 44 1,363 +4.58+4.6517 58 24 **MORGAN STANLEY** 1 2,678 29,460 49 0.68 1,272 +4.32 +2.14+4.99 11 % +5.96 16 78 **JEFFERIES & CO** <1 2,911 23,290 65 0.45 969 +4.16 +2.14+0.5166 % +1.3356 54 **BARCLAYS** <1 2,138 17,102 81 0.24 705 +4.12 +2.143.94 93 % 3.16 99 99 92 ISI GROUP INC <1 2.447 17.130 54 0.61 857 +5.00 +2.14+8.99 2 % +10.6544 89 29 **GREEN STREET** <1 1,516 18,186 58 0.55 784 +4.31 +2.143.09 92 % 2.12 80 9.5 ITG 1,202 0.47 445 +2.84 +2.14+4.07 15 % +3.5879 94 93 <1 15,630 64 STIFEL NICOLAUS & CO <1 3,573 28,580 43 0.78 8.51 +2.98+2.146.72 96 % 7.08 95 96 **BMO CAPITAL MARKETS** <1 2,764 19,350 50 0.67 774 +4.00 +2.140.82 80 % 0.16 51 37 **RAYMOND JAMES** 70 173 +2.22 +2.14 4.47 5.59 93 <1 1,117 7,820 0.39 95 % 88 5 690 0 +0.00 +2.14 99 % MERRILL LYNCH <1 690 5 1.98 147.01 150.35 83 91 **GOLDMAN SACHS** <1 4,640 4,640 5 1.98 0 +0.00 +2.14 30.09 99 % 33.43 99 48 89 **DEUTSCHE BANK** <1 1,100 3,300 40 0.82 134 +4.05+2.145.07 95 % 4.37 93 88 74

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)

+5.00

+2.14

<1

450

1,350

16

1.36

68

**KEYBANC** 

99

69

99 %

13.34

15.00



5% 0.71 6.89 0.05%

(+) = Cost

# **TRADE CYCLE DETAIL**

					WEATH	ERBIE Perfoi	mance (Full	Day VWAP)						
Manager Decision Order Creation Trader I  Market Open	Receipt Broker Release	Executions	Market Clos	e			COMMISSION	N	MARKE	Г ІМРАСТ	TOTAL COST/SAVI NGS	VWAP		
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	20154TH (%)	20153RD (%)
Grand Total	36	2,117	1,058,714	61	0.51	41,930	+3.96	+2.14	+1.49	46 %	+2.11	68	82	18
ITG	17	1,869	463,592	61	0.51	18,544	+4.00	+2.14	+2.19	33 %	+2.85	21	75	74
THEMIS TRADING LLC	8	2,024	192,277	65	0.46	<i>7</i> ,691	+4.00	+2.14	+4.50	13 %	+5.16	12	18	8
WILLIAM BLAIR	2	4,641	74,262	61	0.51	2,970	+4.00	+2.14	7.44	97 %	6.78	98	22	92
LIQUIDNET	2	2,781	63,968	52	0.64	2,559	+4.00	+2.14	+0.93	58 %	+1.59	90	99	95
STATE STREET BANK	2	2,177	47,892	58	0.56	1,916	+4.00	+2.14	+2.85	26 %	+3.51	75	10	21
JEFFERIES & CO	<1	2,763	52,493	54	0.61	2,100	+4.00	+2.14	+4.46	13 %	+5.12	99	93	48
BAIRD, ROBERT W	<1	1,528	13,754	55	0.60	550	+4.00	+2.14	1.95	89 %	1.29	1	99	1
CANTOR FITZGERALD	<1	1,090	19,620	27	1.06	392	+2.00	+2.14	0.23	75 %	1.57	78	1	38
STIFEL NICOLAUS & CO	<1	1,843	14,745	74	0.34	590	+4.00	+2.14	+0.99	56 %	+1.65	66	70	99
GOLDMAN SACHS	<1	3,498	20,989	57	0.57	813	+3.87	+2.14	5.47	95 %	4.94	1	1	8
COWEN & CO	<1	2,090	12,537	74	0.33	501	+4.00	+2.14	+6.84	6 %	+7.50	89	98	1
STEPHENS & CO INC	<1	1,764	14,109	55	0.60	564	+4.00	+2.14	+10.15	1 %	+10.81	33	88	1
OPPENHEIMER & CO IN	NC <1	8,252	24,756	94	0.08	990	+4.00	+2.14	0.37	76 %	+0.29	94	99	98
LEERINK SWANN	<1	2,759	11,035	80	0.26	441	+4.00	+2.14	7.47	97 %	6.81	1	99	1
CITIGROUP	<1	1,517	10,617	52	0.64	425	+4.00	+2.14	+7.04	6 %	+7.70	99	99	64
NEEDHAM & CO INC	<1	8,223	8,223	53	0.62	329	+4.00	+2.14	15.22	99 %	14.56	1	10	92
PIPER JAFFRAY	<1	2,765	5,530	59	0.53	221	+4.00	+2.14	11.70	98 %	11.04	31	1	16
WELLS FARGO	<1	1,999	3,998	29	1.04	160	+4.00	+2.14	19.36	99 %	18.70	96	99	6
DEUTSCHE BANK	<1	1,320	2,640	65	0.46	106	+4.00	+2.14	+5.14	10 %	+5.80	99	80	95
MORGAN STANLEY	<1	1,677	1,677	32	0.96	67	+4.00	+2.14	6.90	96 %	6.24	97	99	28

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)



5% 0.71 6.89 0.05%

(+) = Cost

# TRADE CYCLE DETAIL

# WEDGE CAPITAL MGMT LLP Performance (Full Day VWAP)

	Trader Receipt Market Close  Executions Order Complete				COMMISSION			MARKET IMPACT		TOTAL COST/SAVI NGS	RANK TREND - Full Day VWAP			
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score Rank	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20161ST (%)	201 <i>54</i> TH (%)	201 <i>5</i> 3RD (%)
Grand Total	9	2,274	386,501	66	0.44	13,024	+3.37	+2.14	+5.95	7 %	+5.98	33	78	76
BROADCORT CAPITAL	<1	6,832	34,162	55	0.59	1,230	+3.60	+2.14	+0.67	64 %	+0.93	66	81	74
CANTOR FITZGERALD	<1	3,533	45,933	85	0.19	1,654	+3.60	+2.14	+0.18	70 %	+0.44	13	1	15
WEEDEN & CO	<1	2,228	28,961	64	0.46	1,043	+3.60	+2.14	+3.72	18 %	+3.98	-	97	-
JEFFERIES & CO	<1	1,483	26,702	66	0.45	961	+3.60	+2.14	3.49	93 %	3.23	25	98	96
WELLS FARGO	<1	1,391	37,555	73	0.34	1,352	+3.60	+2.14	+5.88	8 %	+6.14	93	99	89
KNIGHT CAPITAL	<1	6,150	12,300	28	1.04	246	+2.00	+2.14	+173.64	1 %	+172.30	26	96	91
JONES TRADING	<1	2,776	36,089	82	0.23	606	+1.68	+2.14	+0.43	66 %	1.23	99	96	85
MORGAN STANLEY	<1	11,050	22,100	88	0.15	796	+3.60	+2.14	+2.86	26 %	+3.12	-	65	98
SC BERNSTEIN	<1	2,952	29,524	59	0.54	1,063	+3.60	+2.14	+4.89	11 %	+5.15	1	-	89
RAYMOND JAMES	<1	2,349	9,396	77	0.30	338	+3.60	+2.14	4.26	94 %	4.00	93	-	99
WUNDERLICH SECUR	<1	6,567	19,700	83	0.21	709	+3.60	+2.14	1.43	86 %	1.17	93	13	96
BARCLAYS	<1	1,322	11,900	72	0.36	428	+3.60	+2.14	0.25	75 %	+0.01	5	67	42
STATE STREET BANK	<1	1,370	6,848	65	0.45	247	+3.60	+2.14	0.48	77 %	0.22	-	-	97
OPPENHEIMER & CO INC	<b>C</b> <1	838	10,898	72	0.36	392	+3.60	+2.14	1.24	84 %	0.98	-	-	-
STIFEL NICOLAUS & CO	<1	3,984	7,968	55	0.60	287	+3.60	+2.14	31.80	99 %	31.54	-	88	64
CITIGROUP	<1	801	11,217	56	0.59	404	+3.60	+2.14	2.14	90 %	1.88	1	99	42
JP MORGAN CHASE	<1	1,410	9,869	59	0.53	355	+3.60	+2.14	+1.09	53 %	+1.35	99	99	76
KEEFE BRUYETTE WOOD	os <1	1,283	8,979	77	0.29	323	+3.60	+2.14	0.64	78 %	0.38	91	89	73
GOLDMAN SACHS	<1	2,700	2,700	81	0.24	97	+3.60	+2.14	+5.49	8 %	+5.75	99	1	_
UBS	<1	10,500	10,500	78	0.28	378	+3.60	+2.14	9.06	97 %	8.80	73	-	-

SACRAMENTO COUNTY -04/01/2016 - 06/30/2016 (U.S. Equity)





(+) = Cost

### TRADE CYCLE DETAIL

### **WEDGE CAPITAL MGMT LLP Performance (Full Day VWAP)** Manager Decision TOTAL Market Close Order Creation Trader Receipt COST/SAVI **COMMISSION MARKET IMPACT RANK TREND - Full Day VWAP** NGS Market Open Order Complete Broker Principal Shares Per Total E - Score E - Score Commission Your Avg. **All Trading** Full Day Rank Commission 20161ST 20154TH 20153RD Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day (%) (%) (USD/Mil) Rank (USD) (cps) **VWAP** VWAP (%) (cps) (cps) Vs. Universe SCOTIA CAPITAL <1 3,200 3,200 8 1.71 115 +3.60 +2.14 +35.85 1 % +36.11 93



## 15% 0.71 6.89 0.05%

### (+) = Cost

### TRADE DETAIL ANALYSIS

			Largest Shares Vol	ume Traded			
							Market Impact
Security	# Orders	Shares	US Dollars	Commission (cps)	% of Volume	E - Score	Full Day VWAP (cps)
ESV	13	211,200	2,121,416	+0.46	0.05%	0.16	0.32
WPX	15	120,820	935,078	+4.09	0.07%	0.78	6.41
EXAM	22	104,235	3,583,109	+3.94	0.49%	0.41	0.65
CBL	17	99,400	1,020,777	+2.62	0.09%	0.54	+5.54
VRX	1	83,066	2,988,482	+3.00	0.34%	0.25	7.12
FRAN	27	80,250	1,199,298	+3.90	0.30%	0.63	+4.25
DRH	9	79,800	732,357	+2.00	0.27%	0.79	3.23
DISCK	6	76,400	2,056,919	+2.71	0.84%	0.41	+5.25
JPM	4	74,100	4,705,531	+3.21	0.16%	0.69	+2.44
SRC	10	72,690	831,292	+2.11	0.09%	1.25	+0.18

			Names Most Traded	- Total Orders			
							Market Impact
Security	# Orders	Shares	US Dollars	Commission (cps)	% of Volume	E - Score	Full Day VWAP (cps)
ADBE	35	28,043	2,667,956	+1.97	0.04%	0.50	0.02
EXAM	22	104,235	3,583,109	+3.94	0.49%	0.41	0.65
AAPL	15	47,988	4,635,043	+1.81	0.01%	0.31	1.08
SRCL	15	26,983	2,596,223	+2.22	0.07%	0.25	1.46
WCN	11	53,092	3,744,403	+3.49	0.24%	0.72	+16.10
С	9	54,200	2,442,509	+2.39	0.03%	0.19	+4.29
KHC	6	32,400	2,549,291	+2.92	0.24%	0.75	17.30
JPM	4	74,100	4,705,531	+3.21	0.16%	0.69	+2.44
BABA	2	33,000	2,608,325	+1.16	0.17%	0.35	+3.73
VRX	1	83,066	2,988,482	+3.00	0.34%	0.25	7.12



### 5% 0.71 6.89 0.05%

(+) = Cost

### **TRADE CONTRIBUTIONS**

Cost\Savings Performance										
Category	Principal USD	# of Trades	Avg. Market Impact (cps)	Percentage of all Cost/Savings						
10 High Cost Trades	10,082,930	10	+52.45	18.99%						
Cost Trades	108,288,474	2,868	+23.53	100.00%						
Saving Trades	91,234,458	2,590	22.17	100.00%						
10 Low Cost Trades	7,892,064	10	89.97	14.89%						





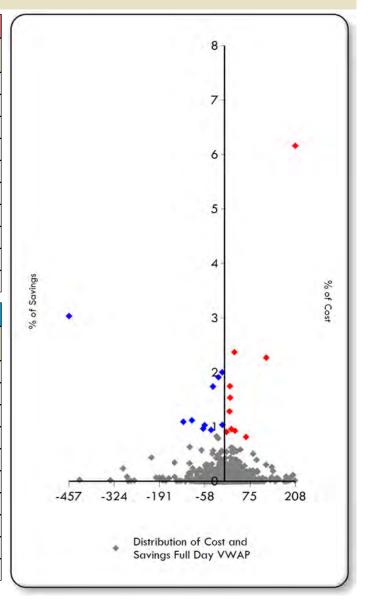
## 5.6% 0.71 6.89 0.05%

### (+) = Cost

### **TRADE LEVEL DETAILS**

			10 High	Cost Trades	s (Full Day	y VWAP)		
Side	Security	Trade Date	Shares	Cost (%)	E - Score	Full Day VWAP (cps)	Manager	Broker
Sell	AAWW	2016/05/05	10,300	6.16	1.22	+207.53	WEDGE CAPI	KNIGHT CAP
Sell	BXLT	2016/06/02	28,495	2.37	2.81	+28.90	ALLIANCE R	MORGAN STA
Sell	WCN	2016/05/31	6,440	2.27	1.80	+122.44	ALLIANCE R	MORGAN STA
Buy	JPM	2016/04/19	38,500	1.75	0.62	+15.76	EAGLE CAPI	CAPITAL IN
Buy	EXAS	2016/06/30	32,542	1.54	0.39	+16.39	UBS GLOBAL	GOLDMAN SA
Sell	BABA	2016/05/16	30,334	1.28	0.25	+14.70	EAGLE CAPI	GOLDMAN SA
Buy	PTEN	2016/04/28	16,881	0.96	0.77	+19.73	UBS GLOBAL	MERRILL LY
Buy	CAVM	2016/05/02	10,545	0.93	0.79	+30.58	UBS GLOBAL	CREDIT SUI
Sell	DISCK	2016/06/02	56,811	0.91	0.43	+5.55	EAGLE CAPI	JONES TRAD
Buy	RDS/A	2016/04/12	4,500	0.82	1.27	+62.93	HUBER CAPI	UBS

			10 Low	Cost Trades	(Full Day	VWAP)		
Side	Security	Trade Date	Shares	Savings (%)	E - Score	Full Day VWAP (cps)	Manager	Broker
Buy	SSS	2016/05/20	1,960	3.04	2.66	456.70	URDANG SEC	WELLS FARG
Sell	VRX	2016/04/22	83,066	2.00	0.25	7.12	EAGLE CAPI	CAPITAL IN
Sell	KHC	2016/04/19	31,400	1.91	0.74	17.96	EAGLE CAPI	CAPITAL IN
Buy	JPM	2016/05/12	15,000	1.74	1.56	34.23	EAGLE CAPI	CAPITAL IN
Buy	COTV	2016/05/26	3,443	1.12	2.58	95.90	WEATHERBIE	WILLIAM BL
Sell	ВАВА	2016/05/12	2,666	1.09	1.49	120.99	EAGLE CAPI	CAPITAL IN
Buy	BAC	2016/05/12	48,300	1.04	0.74	6.33	EAGLE CAPI	CAPITAL IN
Buy	LBTYK	2016/06/02	5,200	1.03	2.10	58.46	EAGLE CAPI	UBS
Sell	BOFI	2016/04/14	4,560	0.97	0.72	62.61	WEATHERBIE	THEMIS TRA
Buy	EXAS	2016/06/30	7,058	0.94	0.94	39.43	UBS GLOBAL	MERRILL LY



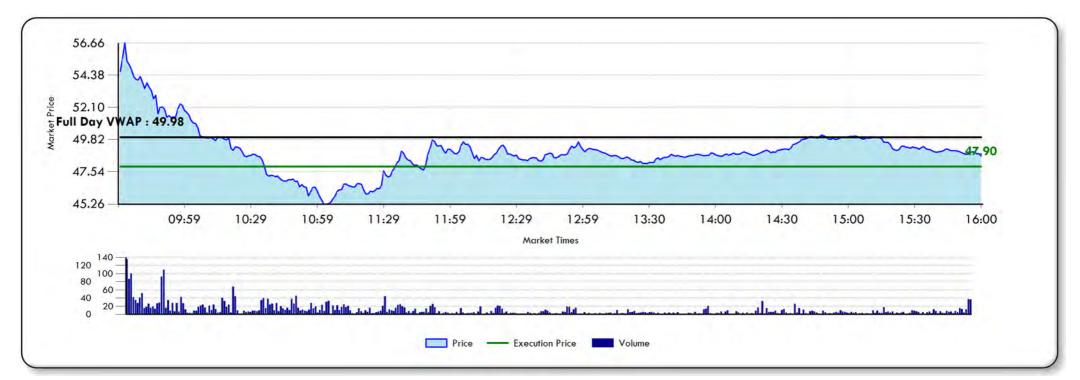


### 5% 0.71 6.89 0.05%

### (+) = Cost

### **TRADE LEVEL DETAIL - HIGH COST**

	AAWW - 2016/05/05												
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume		
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)		
Sell	WEDGE CAPITAL MGMT LLP	KNIGHT CAPITAL	05/05/2016 09:30:00	05/05/2016 16:00:00	10,300	47.9018	49.9771	+21,375	+207.53	1.22	0.25		



### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 6.16% of your market impact cost.

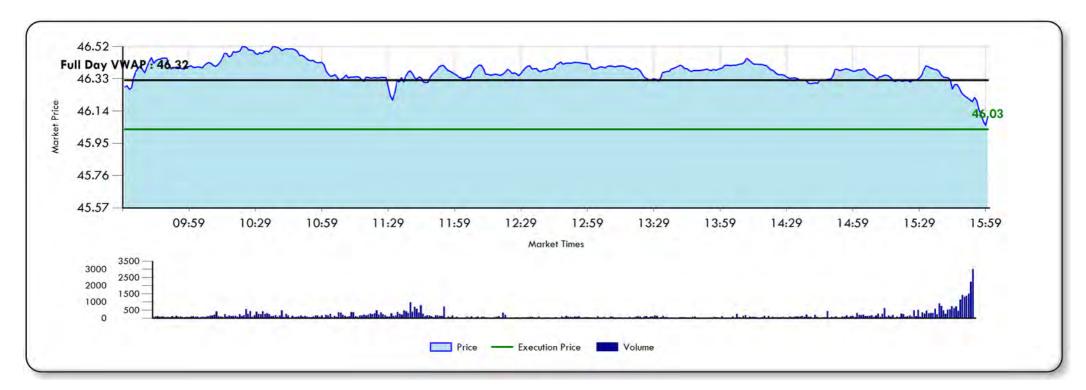


## 5.% 0.71 6.89 \ 0.05%

(+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	BXLT - 2016/06/02												
Side	Manager	Broker	Time In (EST)	Time Out (EST)	Shares	Client Price USD	Full Day VWAP (USD)	Cost Full Day VWAP (USD)		E - Score	Volume (%)		
Sell	ALLIANCE R 3000 CAPITAL MANAGEM	MORGAN STANLEY	06/02/2016 09:30:00	06/02/2016 16:00:00	28,495	46.0310	46.3200	+8,235	+28.90	2.81	0.04		



### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.37% of your market impact cost.

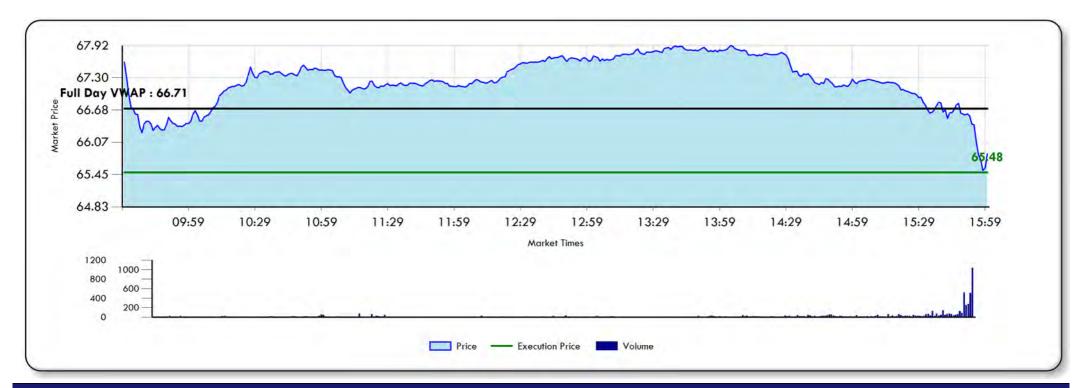


# 5.% 0.71 6.89 V 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - HIGH COST**

	WCN - 2016/05/31												
Side	Manager	Broker	Time In (EST)	Time Out (EST)	Shares	Client Price (USD)	Full Day VWAP (USD)		Cost Full Day VWAP (cps)	E - Score	Volume (%)		
Sell	ALLIANCE R 3000 CAPITAL MANAGEM	MORGAN STANLEY	05/31/2016 09:30:00	05/31/2016 16:00:00	6,440	65.4846	66.7089	+7,885	+122.44	1.80	0.08		



### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.27% of your market impact cost.

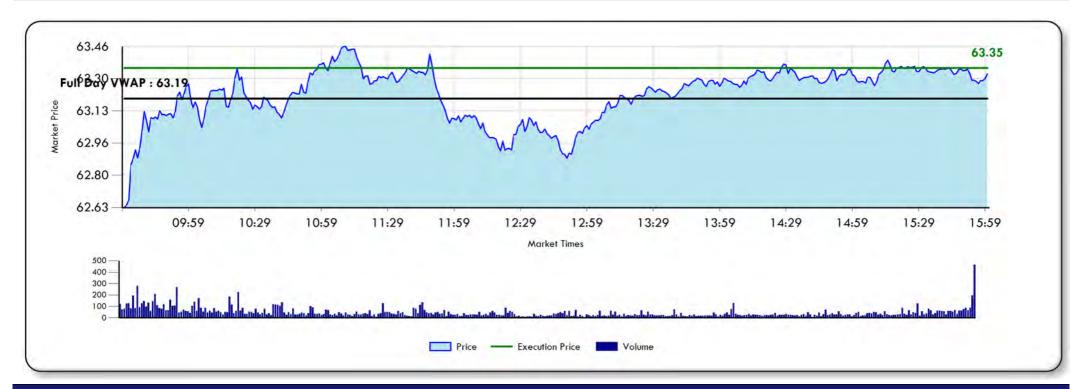


# 5.% 0.71 6.89 V 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - HIGH COST**

	JPM - 2016/04/19												
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP		E - Score	Volume		
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)		
Buy	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	04/19/2016 09:30:00	04/19/2016 16:00:00	38,500	63.3500	63.1924	+6,069	+15.76	0.62	0.21		



### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.75% of your market impact cost.

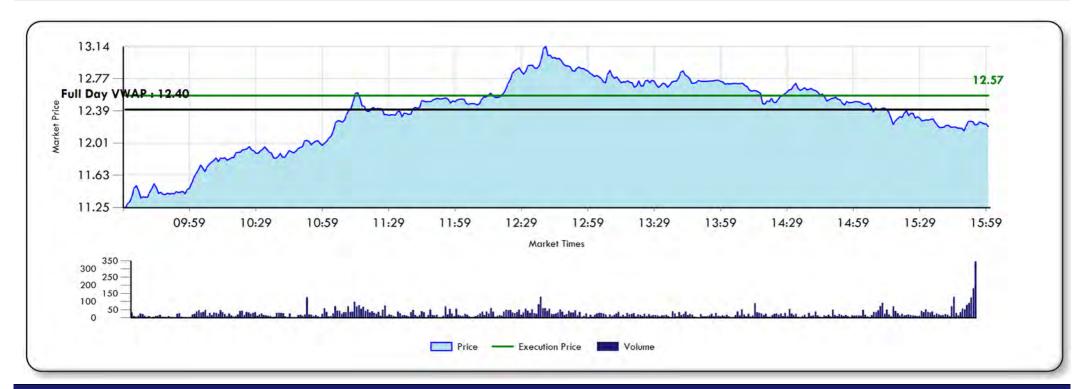


## 6.89 V 0.05%

(+) = Cost

### TRADE LEVEL DETAIL - HIGH COST

	EXAS - 2016/06/30												
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP		E - Score	Volume		
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)		
Buy	UBS GLOBAL ASSET MGMT	GOLDMAN SACHS	06/30/2016 09:30:00	06/30/2016 16:00:00	32,542	12.5659	12.4021	+5,332	+16.39	0.39	0.33		



### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.54% of your market impact cost.

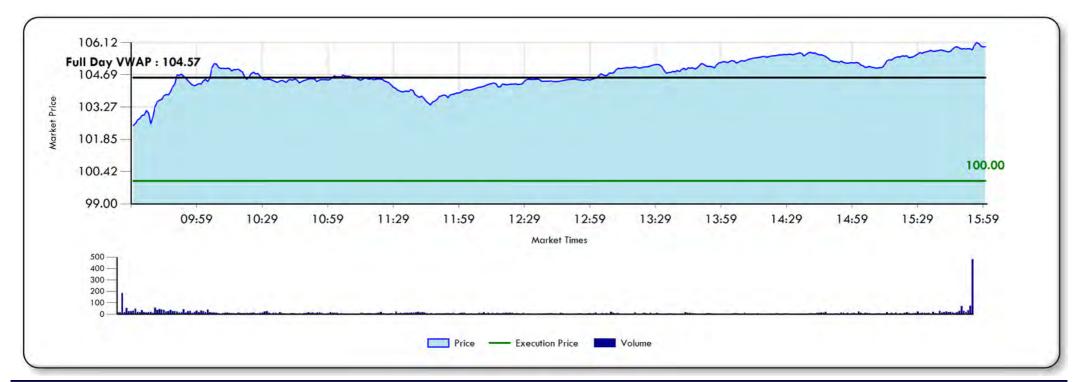


## 5.% 0.71 6.89 V 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	SSS - 2016/05/20											
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume	
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)	
Виу	URDANG SECURITIES MANAGEMENT	WELLS FARGO	05/20/2016 09:30:00	05/20/2016 16:00:00	1,960	100.0000	104.5670	8,951	456.70	2.66	0.05	



### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.04% of your market impact savings.



## 5.% 0.71 6.89 V 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	VRX - 2016/04/22												
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume		
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)		
Sell	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	04/22/2016 09:30:00	04/22/2016 16:00:00	83,066	35.9772	35.9060	5,911	7.12	0.25	0.34		



### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 2.00% of your market impact savings.



# 5% 0.71 6.89 \ 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	KHC - 2016/04/19													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	04/19/2016 09:30:00	04/19/2016 16:00:00	31,400	78.4642	78.2847	5,638	17.96	0.74	1.36			



### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.91% of your market impact savings.

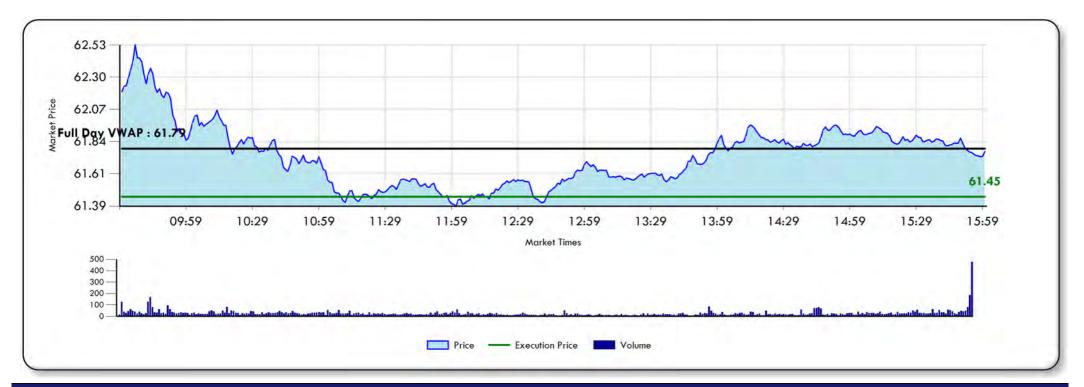


## 5% 0.71 6.89 V 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

JPM - 2016/05/12												
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume	
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)	
Buy	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	05/12/2016 09:30:00	05/12/2016 16:00:00	15,000	61.4500	61.7923	5,134	34.23	1.56	0.15	



### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.74% of your market impact savings.



# 5% 0.71 6.89 0.05%

(+) = Cost

### **TRADE LEVEL DETAIL - LOW COST**

	COTV - 2016/05/26													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(ÚSD)	(cps)		(%)			
Виу	WEATHERBIE	WILLIAM BLAIR	05/26/2016 09:30:00	05/26/2016 16:00:00	3,443	17.2837	18.2427	3,302	95.90	2.58	0.03			



### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.12% of your market impact savings.

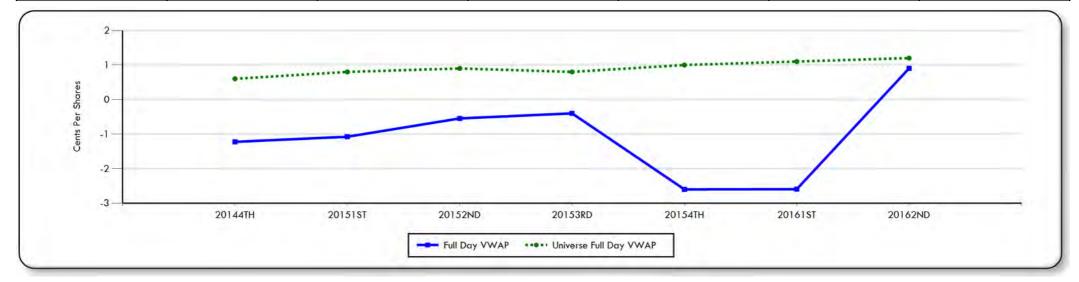


### 5.% 0.71 15% 0.05%

(+) = Cost

### **TRADE HISTORY**

	Trade History												
Period	Total Shares	Total Dollars Traded	Con	nmission	Full Day VWAP	Full Day VWAP Universe Rank							
			(cps)	(\$)	(cps)	(%)							
20144TH	3,513,494	119,545,745	+3.15	110,697	1.23	78							
20151ST	2,458,738	89,514,764	+3.38	83,165	1.08	78							
20152ND	4,973,211	203,371,426	+2.63	130,933	0.55	73							
20153RD	3,703,701	131,933,893	+3.26	120,764	0.40	70							
20154TH	4,115,237	141,230,488	+3.13	128,699	2.60	86							
20161ST	3,048,612	94,866,660	+3.15	96,160	2.60	89							
20162ND	5,778,580	199,522,932	+2.59	149,738	+0.90	59							



### **Note on Universes:**

Universes constructed of preferred securities are exclusive of fixed income transactions such as convertible bonds





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### **SACRAMENTO COUNTY**

US Fixed Income Analysis Period End June 30, 2016



WWW.ELKINSMCSHERRY.COM

Sacramento County Period End June 30, 2016 (US Fixed Income Analysis)

(Note: Number of Issues may not Add up to the Grand Total, as the same issue may overlap within above groupings.)



Elkins/McSherry has been providing trading cost analyses to institutional investors since 1991. During that time we have produced Post-Trade Cost Analyses for many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global fixed income market and Universe data, Elkins/McSherry has recently produced a Trading Cost Analysis on behalf of Sacramento County. This study evaluates U.S. fixed income executions from April 01,2016 to June 30,2016. The analysis included trading of 801 trades in 269 different issues representing \$619,129,684 in principal across mortgages, governments and corporates.

### Methodology:

The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of each trade by comparing your executed price to the average price or benchmark price on the day of the trade and to the Elkins/McSherry U.S. Fixed Income Trading Cost Universe. Daily prices are calculated from Market Axess, Tullett Prebon, Bloomberg and Reuters. For comparison purposes, Elkins/McSherry establishes average institutional trading costs quarterly for the most actively traded U.S. treasury, corporates, agencies, mortgages and municipal issues. The "Universe" is the average trading cost incurred by pension funds, investment managers, banks and brokers for Treasuries, Corporates, Agencies, Mortgages and Municipals. Benchmark prices are calculated by using the following methodologies: Government Bonds – Average of six indicative prices received from Tullett Prebon. Municipal Bonds – Average of institutional sized execution prices from MSRB. If actual trade prices are not available the Elkins/McSherry analysis defaults to a fair value price from Reuters or Bloomberg. Corporate Bonds – Average of execution prices where available, from TRACE and Market Axess. If actual trade prices are not available the Elkins/McSherry analysis defaults to a fair value price from Reuters or Bloomberg. Mortgage Bonds – Reuters or Bloomberg fair value prices.

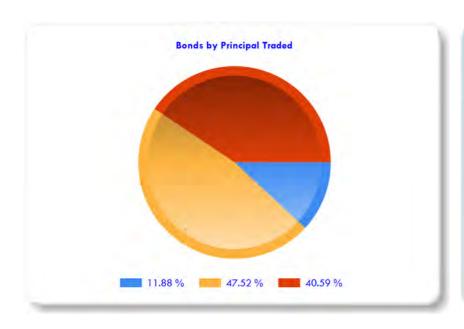
### Results:

			GRAND	TOTAL PERFO	RMANCE				TRADE C	OST HISTOR	ICAL PERFOI	RMANCE
	Principal No. of No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe											Q2
Buy/Sell	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
BUYS	294	377	171	26.56	0.90	+8.20	267.93	9.10	+3.79	+9.25	+13.20	+8.21
SELLS	325	424	178	41.25	1.27	+9.23	340.82	10.50	8.27	12.52	13.65	11.80
GRAND TOTAL	GRAND TOTAL 619 801 269 67.81 1.10 +8.74 608.75 9.8									1.69	2.27	2.72



### 5.66 15% 0.71 6.89 0.05%

		I	BOND TYPI	S PERFORMA	NCE				TRADE COST HISTORICAL PERFORMANCE				
	Principal No. of No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Univers										Q3	Q2	
Bond Type	(Mil. \$ )	Trades	Issues	(Thous. \$)	BP	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015	
Governments	296	284	84	3.26	0.11	+9.47	283.80	9.58	+0.15	0.05	+3.08	+1.36	
Mortgages	252	411	92	29.32	1.17	+5.59	170.03	6.76	3.23	3.00	3.62	5.62	
Corporates	71	106	93	35.22	4.93	+16.76	154.93	21.69	16.25	1.86	12.98	6.72	





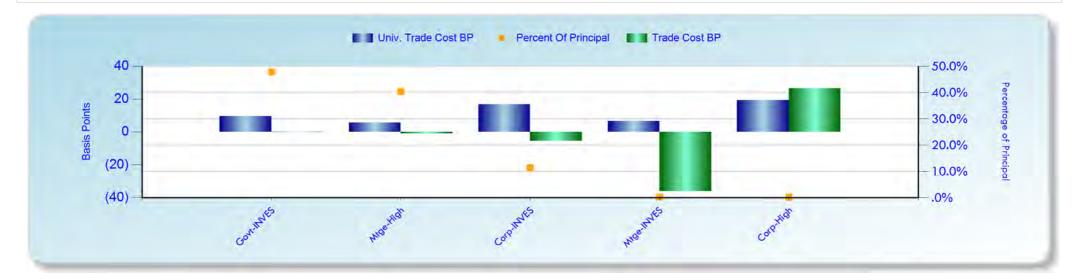


EXECUTION PERFORMANCE SUMMARY											
Trade Size (Millions)	Principal (Mil. \$ )	No. of Trades	No. of Issues	Trade Cost (Thous. \$)	Trade Cost BP	Univ. Trade Cost BP	Cost Diff. fr (Thous. \$)	om Universe BP			
0~2	383	734	251	82.17	2.14	+9.09	430.42	11.23			
2~5	178	61	32	+15.44	+0.87	+7.67	120.71	6.80			
5~10	31	4	4	6.04	1.95	+7.16	28.28	9.11			
10~50	27	2	2	+4.97	+1.82	+12.55	29.35	10.73			





GRADING SUMMARY										
Principal No. of Trade Cost Trade Cost Univ. Trade  Grading (Mil. \$ ) Trades No. of Issues (Thous. \$) BP Cost BP (Tho										
Govt-INVESTMENT GRADE	296	284	84	3.26	0.11	+9.47	283.80	9.58		
Mtge-High Yield	250	408	90	23.98	0.96	+5.59	163.71	6.55		
Corp-INVESTMENT GRADE	70	102	90	38.15	5.42	+16.72	155.73	22.14		
Mtge-INVESTMENT GRADE	1	3	2	5.34	36.21	+6.64	6.32	42.85		
Corp-High Yield	1	4	3	+2.93	+26.47	+19.24	+0.80	+7.23		





RATING SUMMARY											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe			
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР			
AAA	301.33	291	89	+0.27	+0.01	+9.64	290.18	9.63			
NR	250.07	408	90	23.98	0.96	+5.59	163.71	6.55			
BBB+	17.80	29	23	+0.28	+0.16	+18.54	32.72	18.38			
BBB-	11.57	15	15	38.02	32.85	+13.81	54.01	46.66			
ВВВ	8.24	12	12	3.49	4.23	+17.83	18.19	22.06			
Α-	7.85	16	12	1.96	2.49	+15.90	14.43	18.39			
A	7.76	8	8	+0.56	+0.72	+11.66	8.50	10.94			
AA-	7.35	9	8	3.55	4.82	+12.61	12.81	17.43			
AA+	4.08	6	6	5.12	12.57	+23.52	14.71	36.09			
A+	1.42	2	2	+2.88	+20.22	+31.47	1.60	11.25			



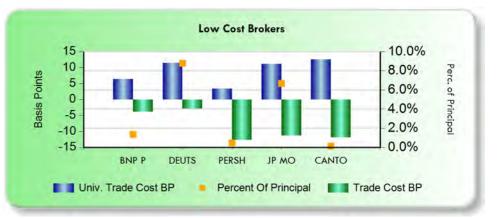


## 5.6% 0.71 6.89 V 0.05%

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
BROKER	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР
		5 HIGHEST C	OST BROKERS (S	Sorted By Trade	Cost BP)			
MERRILL LYNCH	<1	1	1	+0.39	+14.15	+2.88	+0.31	+11.27
JEFFERIES & CO	2	3	3	+1.01	+6.14	+5.87	+0.04	+0.27
MITSUBISHI UFJ SECS	<1	2	2	+2.21	+28.17	+31.25	0.24	3.08
BNY MELLON	1	2	2	+0.82	+5.46	+12.03	0.98	6.57
BARCLAYS	47	72	43	+10.72	+2.28	+10.11	36.78	7.83

	5 LOWEST COST BROKERS (Sorted By Trade Cost BP)											
BNP PARIBAS	8	41	22	3.24	3.85	+6.35	8.59	10.20				
DEUTSCHE BANK	54	43	29	15.39	2.83	+11.44	77.61	14.27				
PERSHING	3	4	4	3.63	12.73	+3.41	4.60	16.14				
JP MORGAN CHASE	41	42	35	46.62	11.27	+11.11	92.56	22.38				
CANTOR FITZGERALD	<1	1	1	1.03	11.96	+12.54	2.12	24.50				







## 5% 0.71 6.89 V 0.05%

### COUNTRY PERFORMANCE BASED ON BUYS AND SELLS

Country		Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Coomy	Side	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
UNITED STATES	BUYS	294	377	171	26.56	0.90	+8.20	267.93	9.10
	SELLS	325	424	178	41.25	1.27	+9.23	340.82	10.50





### Manager PERFORMANCE

	Manager PERFORMANCE											TRADE COST HISTORICAL PERFORMANCE			
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe		Q1	Q4	Q3	Q2			
Manager	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015			
METROPOLITAN WEST MG	378	259	98	15.60	0.41	+9.87	389.01	10.28	2.90	0.18	+3.57	+0.13			
NEUBERGER BERMAN	211	455	166	43.62	2.07	+7.37	199.23	9.44	3.00	3.92	8.25	5.31			
BARCLAYS 1-10 YR TIP	30	87	25	8.59	2.88	+4.00	20.51	6.88	+7.29	-	-	-			



### **BROKER PERFORMANCE**

	TRADE COST HISTORICAL PERFORMANCE											
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q1	Q4	Q3	Q2
BROKER	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2016	2015	2015	2015
GOLDMAN SACHS	99	101	68	+21.05	+2.13	+9.15	69.32	7.02	1.53	0.42	2.90	2.74
CITIGROUP	64	115	67	5.11	0.80	+7.71	54.66	8.51	1.56	5.96	3.54	5.48
CREDIT SUISSE	60	38	25	3.26	0.55	+3.80	25.93	4.35	+1.24	+0.70	1.90	+3.99
NOMURA	57	74	49	10.13	1.79	+6.36	46.15	8.15	7.17	2.14	0.37	1.57
DEUTSCHE BANK	54	43	29	15.39	2.83	+11.44	77.61	14.27	+2.26	2.60	1.58	0.35
RBC CAPITAL MARKETS	52	30	21	0.79	0.15	+15.07	78.88	15.22	13.94	+5.12	+0.69	1.55
BARCLAYS	47	72	43	+10.72	+2.28	+10.11	36.78	7.83	3.96	+0.45	6.87	0.75
BANK OF AMERICA	45	94	65	6.67	1.49	+10.12	52.01	11.61	4.85	6.31	7.53	6.44
JP MORGAN CHASE	41	42	35	46.62	11.27	+11.11	92.56	22.38	5.63	+0.72	5.58	6.40
WELLS FARGO	33	52	32	6.81	2.05	+2.98	16.73	5.03	1.28	3.92	6.28	3.86
MORGAN STANLEY	18	30	25	+1.76	+0.98	+8.45	13.43	7.47	7.76	0.33	+44.39	0.48
UBS	12	32	23	3.06	2.61	+8.45	13.00	11.06	+2.84	+7.64	0.28	+0.93
JJ KENNY DRAKE INC	11	11	7	+0.19	+0.17	+7.69	8.40	7.52	+5.45	+7.11	+4.29	-
BNP PARIBAS	8	41	22	3.24	3.85	+6.35	8.59	10.20	8.67	9.11	11.99	4.49
HSBC BANK	7	6	6	0.02	0.03	+8.18	5.54	8.21	3.15	+0.18	+2.41	2.74
PERSHING	3	4	4	3.63	12.73	+3.41	4.60	16.14	1.52	0.56	15.64	2.83
JEFFERIES & CO	2	3	3	+1.01	+6.14	+5.87	+0.04	+0.27	1.97	+21.27	+12.40	+4.96
BNY MELLON	1	2	2	+0.82	+5.46	+12.03	0.98	6.57	15.40	+7.89	9.21	+10.49
WACHOVIA BANK	1	3	3	0.14	1.08	+1.73	0.36	2.81	+4.07	-	-	-
BANK SHOOP REIFF	<1	2	1	+0.00	+0.00	+3.26	0.30	3.26	-	-	-	-



### 5.% 15% 0.71 6.89 0.05%

### **TRADE DETAILS**

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Highest Cost Tro	ides						
В	01F02247 FNCI 2.5 7/12	Mtge	06/07/2016 12/31/2099	METROPOLITAN WE GOLDMAN SACHS	US	USD	4,696,389	102.766	102.248	+50.39	+23,665
В	912828S2 US TREASURY N/B 06/21 1.125	Govt	06/21/2016 06/30/2021	METROPOLITAN WE RBC CAPITAL MAR	US	USD	13,589,776	99.668	99.527	+14.15	+19,224
В	01F02245 FNCI 2.5 5/12	Mtge	04/12/2016 12/31/2099	METROPOLITAN WE GOLDMAN SACHS	US	USD	2,909,197	102.617	102.214	+39.29	+11,430
В	01F02245 FNCI 2.5 5/12	Mtge	04/06/2016 12/31/2099	Multiple Mgrs. GOLDMAN SACHS	US	USD	2,178,930	102.529	102.175	+35.40	+7,713
S	912810RQ US TREASURY N/B 02/46 2.5	Govt	05/20/2016 02/15/2046	METROPOLITAN WE GOLDMAN SACHS	US	USD	1,648,937	96.712	97.158	+46.15	+7,610
S	912810RQ US TREASURY N/B 02/46 2.5	Govt	05/19/2016 02/15/2046	METROPOLITAN WE GOLDMAN SACHS	US	USD	2,428,369	96.725	97.011	+27.18	+6,600
В	01F03068 FNCL 3 8/12	Mtge	06/28/2016 12/31/2099	METROPOLITAN WE GOLDMAN SACHS	US	USD	1,862,296	103.461	103.143	+30.78	+5,732
S	912828Q3 US TREASURY N/B 03/21 1.25	Govt	05/05/2016 03/31/2021	METROPOLITAN WE JP MORGAN CHASE	US	USD	2,835,876	100.031	100.232	+20.15	+5,713
В	01F02247 FNCI 2.5 7/12	Mtge	06/01/2016 12/31/2099	METROPOLITAN WE CREDIT SUISSE	US	USD	2,348,789	102.344	102.120	+21.86	+5,135
В	912810RS US TREASURY N/B 05/46 2.5	Govt	05/16/2016 05/15/2046	METROPOLITAN WE BANK OF AMERICA	US	USD	2,230,431	98.257	98.040	+22.07	+4,922
В	912828Q7 US TREASURY N/B 04/21 1.375	Govt	05/18/2016 04/30/2021	METROPOLITAN WE DEUTSCHE BANK	US	USD	1,573,495	100.223	99.923	+29.91	+4,707
S	3128MJW9 FED HM LN PC POOL G08671 FG	Mtge	04/18/2016 10/01/2045	METROPOLITAN WE RBC CAPITAL MAR	US	USD	2,685,496	104.727	104.910	+17.52	+4,704
S	912810RL TSY INFL IX N/B 02/45 0.75	Govt	04/01/2016 02/15/2045	METROPOLITAN WE JP MORGAN CHASE	US	USD	1,958,336	97.314	97.535	+22.78	+4,461
S	912828N8 US TREASURY N/B 01/21 1.375	Govt	05/05/2016 01/31/2021	METROPOLITAN WE BARCLAYS	US	USD	2,456,584	100.680	100.856	+17.55	+4,312





3128MJWQ S FED HM LN PC POOL G08654 FG 04/18/2016 Mtge 07/01/2045 METROPOLITAN WE NOMURA

US USD

2,393,361

104.734

104.910 +16.77

+4,013







### 5.89 0.05% 15% 0.05%

### TRADE DETAILS

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Lowest Cost Tra	ıdes						
В	25272KAG DIAMOND 1 FIN/DIAMOND 2 SR S	Corp	05/17/2016 06/15/2023	NEUBERGER BERMA JP MORGAN CHASE	US	USD	2,259,028	99.957	101.000	104.34	23,572
S	912828Q7 US TREASURY N/B 04/21 1.375	Govt	06/21/2016 04/30/2021	METROPOLITAN WE RBC CAPITAL MAR	US	USD	13,756,437	100.891	100.786	10.36	14,250
S	01F02247 FNCI 2.5 7/12	Mtge	06/28/2016 12/31/2099	METROPOLITAN WE GOLDMAN SACHS	US	USD	4,725,308	103.398	103.128	26.20	12,382
S	01F04264 FNCL 4.5 4/10	Mtge	04/08/2016 12/31/2099	METROPOLITAN WE CREDIT SUISSE	US	USD	2,094,264	108.793	108.269	48.16	10,086
S	01F02244 FNCI 2.5 4/12	Mtge	04/06/2016 12/31/2099	Multiple Mgrs. GOLDMAN SACHS	US	USD	2,182,749	102.718	102.243	46.18	10,080
S	01F04064 FNCL 4 4/10	Mtge	04/08/2016 12/31/2099	METROPOLITAN WE JP MORGAN CHASE	US	USD	1,566,233	106.910	106.297	57.33	8,979
В	912810RS US TREASURY N/B 05/46 2.5	Govt	05/20/2016 05/15/2046	METROPOLITAN WE GOLDMAN SACHS	US	USD	1,640,908	96.809	97.267	47.30	<i>7,7</i> 61
S	01F03064 FNCL 3 4/12	Mtge	04/06/2016 12/31/2099	METROPOLITAN WE DEUTSCHE BANK	US	USD	1,709,616	102.680	102.221	44.69	7,641
S	01F03264 FNCL 3.5 4/11	Mtge	04/04/2016 12/31/2099	NEUBERGER BERMA NOMURA	US	USD	1,384,143	104.859	104.300	53.39	7,390
В	912810RS US TREASURY N/B 05/46 2.5	Govt	05/19/2016 05/15/2046	METROPOLITAN WE GOLDMAN SACHS	US	USD	2,415,851	96.828	97.094	27.48	6,638
В	68389XBK ORACLE CORP SR UNSECURED 09/	Corp	06/29/2016 09/15/2021	NEUBERGER BERMA JP MORGAN CHASE	US	USD	1,916,659	99.826	100.160	33.46	6,413
S	912828Q3 US TREASURY N/B 03/21 1.25	Govt	05/24/2016 03/31/2021	METROPOLITAN WE RBC CAPITAL MAR	US	USD	9,273,492	99.341	99.277	6.42	5,950
В	50077LAA KRAFT HEINZ FOODS CO COMPANY	Corp	05/10/2016 06/01/2046	METROPOLITAN WE WELLS FARGO	US	USD	378,799	99.684	101.200	152.08	5,761
В	912828Q7 US TREASURY N/B 04/21 1.375	Govt	05/05/2016 04/30/2021	METROPOLITAN WE JP MORGAN CHASE	US	USD	2,853,127	100.639	100.841	20.01	5,710
S	10620WAA BELA 2012-1 A1	Mtge	06/08/2016 12/26/2035	METROPOLITAN WE DEUTSCHE BANK	US	USD	559,978	97.984	97.050	95.36	5,340
B B	US TREASURY N/B 03/21 1.25  50077LAA KRAFT HEINZ FOODS CO COMPANY  912828Q7 US TREASURY N/B 04/21 1.375  10620WAA	Corp	03/31/2021 05/10/2016 06/01/2046 05/05/2016 04/30/2021 06/08/2016	RBC CAPITAL MAR  METROPOLITAN WE WELLS FARGO  METROPOLITAN WE JP MORGAN CHASE  METROPOLITAN WE	US	USD	378,799 2,853,127	99.684	101.200	152.08	



### 5.% 15% 0.71 6.89 0.05%





### 5.% 0.71 6.89 0.05%

### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe	
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
CORPORATES	71	106	93	35.22	4.93	+16.76	154.93	21.69





### 5.% 0.71 6.89 0.05%

### **BOND TYPE PERFORMANCE**

		Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe	
	Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
Ī	GOVERNMENTS	296	284	84	3.26	0.11	+9.47	283.80	9.58





### 5.66 15% 0.71 6.89 0.05%

### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
MORTGAGES	252	411	92	29.32	1.17	+5.59	170.03	6.76





### 5.% 0.71 6.89 V 0.05%





### **RATING BY EACH BOND TYPE**

	GOVERNMENTS - RATING DETAILS												
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe					
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР					
AAA	296	284	84	3.26	0.11	+9.47	283.80	9.58					



#### **RATING BY EACH BOND TYPE**

	MORTGAGES - RATING DETAILS										
Principal No. of Trade Cost Univ. Trade Cost Univ. Trade Cost Diff. from Universe								rom Universe			
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР			
NR	250	408	90	23.98	0.96	+5.59	163.71	6.55			
AAA	<1	2	1	+0.00	+0.00	+3.26	0.30	3.26			
AA+	<1	1	1	5.34	95.36	+12.16	6.02	107.52			



#### **RATING BY EACH BOND TYPE**

CORPORATES - RATING DETAILS											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe				
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР			
BBB+	18	29	23	+0.28	+0.16	+18.54	32.72	18.38			
BBB-	12	15	15	38.02	32.85	+13.81	54.01	46.66			
ВВВ	8	12	12	3.49	4.23	+17.83	18.19	22.06			
A-	8	16	12	1.96	2.49	+15.90	14.43	18.39			
A	8	8	8	+0.56	+0.72	+11.66	8.50	10.94			
AA-	7	9	8	3.55	4.82	+12.61	12.81	17.43			
AAA	4	5	4	+3.53	+8.28	+22.55	6.08	14.27			
AA+	4	5	5	+0.22	+0.61	+25.32	8.69	24.71			
A+	1	2	2	+2.88	+20.22	+31.47	1.60	11.25			
AA	<1	1	1	+1.40	+25.80	+1.93	+1.30	+23.87			
BB+	<1	2	1	+2.80	+55.43	+23.12	+1.63	+32.31			
ВВ	<1	1	1	+0.00	+0.00	+13.34	0.50	13.34			
B-	<1	1	1	+0.13	+5.81	+20.46	0.33	14.65			



#### **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
04/01/2016-06/30/2016	619,130	801	269	67.81	1.10	+8.74	608.75	9.84
01/02/2016-03/31/2016	710,978	111 <i>7</i>	262	193.39	2.72	+6.08	625.45	8.80
Year-Ending 2016	1,330,108	1918		261.20	1.96	+7.32	1,234.20	9.28
10/01/2015-12/31/2015	820,526	980	212	138.86	1.69	+8.52	837.57	10.21
07/01/2015-09/30/2015	992,841	1625	204	225.86	2.27	+3.74	596.77	6.01
04/01/2015-06/30/2015	1,141,971	1504	246	310.14	2.72	+7.36	1,150.64	10.08
01/01/2015-03/31/2015	944,141	1100	191	8.38	0.09	+6.57	628.26	6.66
Year-Ending 2015	3,899,478	5209		683.23	1.75	+6.49	3,213.25	8.24
10/01/2014-12/31/2014	676,216	885	213	+41.55	+0.61	+5.86	354.40	5.25
07/01/2014-09/30/2014	905,295	785	133	+534.89	+5.91	+6.85	85.46	0.94
04/01/2014-06/30/2014	727,152	957	240	48.64	0.67	+7.04	560.46	7.71
01/02/2014-03/31/2014	920,513	1033	210	131.04	1.42	+6.54	733.34	7.96
Year-Ending 2014	3,229,176	3660		+396.76	+1.23	+6.60	1,733.66	5.37
10/01/2013-12/31/2013	804,252	799	216	45.80	0.57	+5.50	487.92	6.07
07/01/2013-09/30/2013	778,379	825	214	+21.56	+0.28	+6.25	465.02	5.97
04/01/2013-06/30/2013	937,180	803	217	51.74	0.55	+7.82	784.80	8.37
01/02/2013-03/31/2013	635,964	613	190	+89.06	+1.40	+8.12	427.14	6.72
Year-Ending 2013	3,155,775	3040		+13.07	+0.04	+6.90	2,164.88	6.86
10/01/2012-12/31/2012	528,034	613	192	215.02	4.07	+7.49	610.46	11.56
07/01/2012-09/30/2012	567,084	722	230	+18.83	+0.33	+8.56	466.39	8.23
04/01/2012-06/30/2012	520,106	739	204	+102.98	+1.98	+8.39	333.44	6.41
01/02/2012-03/31/2012	136,055	131	54	+29.91	+2.20	+7.08	66.46	4.88
Year-Ending 2012	1,751,279	2205		63.30	0.36	+8.07	1,476.76	8.43
10/01/2011-12/31/2011	91,474	88	43	18.39	2.01	+6.04	73.67	8.05

Sacramento County Period End June 30, 2016 (US Fixed Income Analysis)



#### **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
07/01/2011-09/30/2011	101,872	106	49	47.22	4.64	+4.74	95.51	9.38
04/01/2011-06/30/2011	100,523	97	54	4.28	0.43	+4.90	53.56	5.33
01/02/2011-03/31/2011	205,267	171	56	143.81	7.01	+7.08	289.08	14.09
Year-Ending 2011	499,136	462		213.70	4.28	+5.97	511.82	10.25
10/01/2010-12/31/2010	184,240	138	57	8.71	0.47	+5.73	114.34	6.20
07/01/2010-09/30/2010	219,586	151	60	20.80	0.95	+4.97	129.88	5.92
04/01/2010-06/30/2010	161,213	123	50	+101.24	+6.28	+7.34	17.15	1.06
01/02/2010-03/31/2010	221,701	181	70	+60.21	+2.72	+11.49	194.49	8.77
Year-Ending 2010	786,740	593		+131.95	+1.68	+7.47	455.85	5.79

Sacramento County Period End June 30, 2016 (US Fixed Income Analysis)



#### **BENCHMARK VENDOR REPORT**

Bonds	Number of Trades	Number of Issues	Vendor Benchmark	Percent Of Principal
CORPORATES	52	48	BLOOMBERGTERMINAL	46.60 %
	41	34	MARKETAXESS-TRADES	39.23 %
	9	9	MARKETAXESS-SUMMARYDATA	9.34 %
	4	4	ISSUE PRICE	4.83 %
GOVERNMENTS	277	81	BLOOMBERGTERMINAL	98.31 %
	5	5	TULLET PREBON	1.21 %
	2	2	ISSUE PRICE	0.48 %
MORTGAGES	316	78	BLOOMBERGTERMINAL	79.58 %
	95	15	TULLET PREBON	20.42 %

Sacramento County
Period End June 30, 2016
(US Fixed Income Analysis)



### **DISCLAIMER**

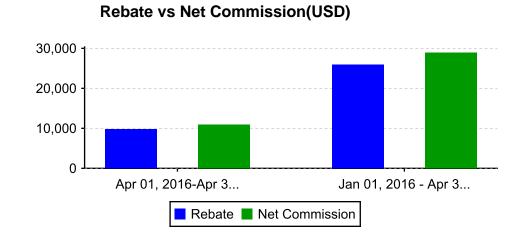
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## **Sacramento County Employees Retirement System**

Currency: USD	Apr 01, 2016- Apr 30, 2016	Jan 01, 2016- Apr 30, 2016
Opening Balance	5,493.91	6,257.54
Rebate	9,875.80	26,002.08
<b>Payments</b>	-5,493.91	-22,383.83
Adjustments	.00	.00
Closing Balance	9,875.79	9,875.79
Commission	18,765.10	47,539.67
Net Commission	10,973.11	28,891.20





## **Manager Breakout**

Currency: USD	04/01/2016 - 04/30/2016					
Money Manager	Commission	Rebate	Net Commission			
Dalton, Greiner, Hartman, Maher & Company	1,965.55	1,326.75	1,474.17			
Eagle Capital Management	6,217.98	3,264.44	3,627.16			
Lazard Asset Management	3,170.90	1,141.52	1,268.36			
M.A. Weatherbie & Co.	4,331.52	2,144.12	2,382.35			
UBS Global Asset Mgmt.	387.15	218.88	243.20			
Urdang Investment Management	2,692.00	1,780.08	1,977.87			

	01/01/2016 - 04/30/2016									
	Commission	Net Commission								
Ī	6,137.90	4,143.09	4,603.43							
	13,376.73	7,022.79	7,803.10							
	5,516.83	2,197.20	2,441.34							
	11,024.92	5,457.30	6,063.67							
	2,355.95	1,146.84	1,274.27							
	7,354.35	4,971.06	5,523.40							



Currency: USD		04/01/2016 - 04/30/2016				
Money Manager	Co	mmission	Rebate	Net Commission		
Wedge Capital Mgmt		.00	.00	.00		
To	otal:	18,765.10	9,875.80	10,973.11		

01/01/2016 - 04/30/2016							
Commission	Rebate	Net Commission					
1,772.99	1,063.79	1,181.99					
47,539.67	26,002.08	28,891.20					



## **Broker Breakout**

Currency: USD	04/0	1/2016 - 04/30/20	16	01/01/2016 - 04/30/2016			
Broker	Commission	Rebate	Net Commission	Commission	Rebate	Net Commission	
Capital Institutional Services (CAPIS)	10,875.53	6,371.28	7,079.20	26,868.98	16,136.94	17,929.93	
HSBC Securities	3,170.90	1,141.52	1,268.36	3,170.90	1,141.52	1,268.36	
ITG Inc	4,331.52	2,144.12	2,382.35	11,024.92	5,457.30	6,063.67	
Merrill Lynch	387.15	218.88	243.20	4,128.94	2,210.63	2,456.26	
SG Securities	.00	.00	.00	2,345.93	1,055.68	1,172.98	
Total:	18,765.10	9,875.80	10,973.11	47,539.67	26,002.08	28,891.20	



# **Commission Recapture Payments**

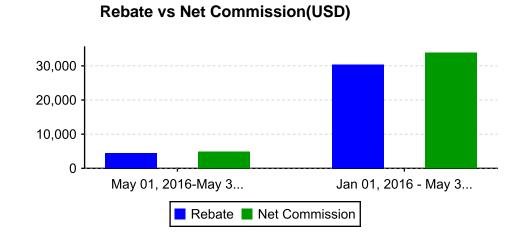
Currency: USD

Vendor	Service	Request Date	Payment Date	Invoice Date	Invoice #	Amount	Payment Method
Payment	Payment of March Credits	04/21/2016	04/21/2016	04/21/2016	201603	5,493.91	
	Total:					5,493.91	



### **Sacramento County Employees Retirement System**

Currency: USD	May 01, 2016- May 31, 2016	Jan 01, 2016- May 31, 2016
Opening Balance	9,875.79	6,257.54
Rebate	4,447.00	30,449.08
<b>Payments</b>	-9,875.79	-32,259.62
Adjustments	.00	.00
Closing Balance	4,447.01	4,447.01
Commission	8,082.76	55,622.43
Net Commission	4,941.12	33,832.31





## **Manager Breakout**

Currency: USD	05/01/2016 - 05/31/2016		
Money Manager	Commission	Rebate	Net Commission
Dalton, Greiner, Hartman, Maher & Company	705.25	476.05	528.94
Eagle Capital Management	1,978.98	1,038.97	1,154.41
Lazard Asset Management	.00	.00	.00
M.A. Weatherbie & Co.	2,389.36	1,182.72	1,314.13
UBS Global Asset Mgmt.	1,528.97	765.10	850.11
Urdang Investment Management	1,480.20	984.18	1,093.53

01/01/2016 - 05/31/2016							
Commission	Commission Rebate						
6,843.15	4,619.13	5,132.37					
15,355.71	8,061.76	8,957.51					
5,516.83	2,197.20	2,441.34					
13,414.28	6,640.02	7,377.80					
3,884.92	1,911.94	2,124.38					
8,834.55	5,955.24	6,616.93					



Currency: USD		05/01/2016 - 05/31/2016			
Money Manager		Commission	Rebate	Net Commission	
Wedge Capital Mgmt		.00	.00	.00	
	Total:	8,082.76	4,447.00	4,941.12	

01/01/2016 - 05/31/2016					
Commission	Rebate	Net Commission			
1,772.99	1,063.79	1,181.99			
55,622.43	30,449.08	33,832.31			



## **Broker Breakout**

Currency: USD	05/01/2016 - 05/31/2016			01/01/2016 - 05/31/2016		
Broker	Commission	Rebate	Net Commission	Commission	Rebate	Net Commission
Capital Institutional Services (CAPIS)	4,164.43	2,499.19	2,776.88	31,033.41	18,636.13	20,706.81
HSBC Securities	.00	.00	.00	3,170.90	1,141.52	1,268.36
ITG Inc	2,389.36	1,182.72	1,314.13	13,414.28	6,640.02	7,377.80
Merrill Lynch	1,528.97	765.10	850.11	5,657.91	2,975.73	3,306.37
SG Securities	.00	.00	.00	2,345.93	1,055.68	1,172.98
Total:	8,082.76	4,447.00	4,941.12	55,622.43	30,449.08	33,832.31



# **Commission Recapture Payments**

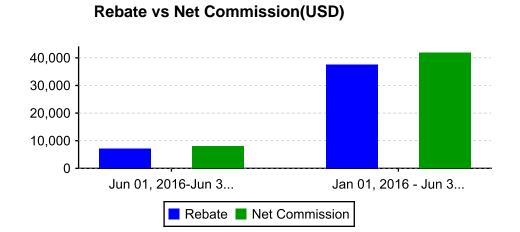
Currency: USD

Vendor	Service	Request Date	Payment Date	Invoice Date	Invoice #	Amount	Payment Method
Payment	Payment of April Credits	05/20/2016	05/20/2016	05/20/2016	201604	9,875.79	
	Total:					9,875.79	



### **Sacramento County Employees Retirement System**

Currency: USD	Jun 01, 2016- Jun 30, 2016	Jan 01, 2016- Jun 30, 2016
Opening Balance	4,447.01	6,257.54
Rebate	7,196.23	37,645.32
<b>Payments</b>	-4,447.01	-36,706.63
Adjustments	.00	.00
Closing Balance	7,196.23	7,196.23
Commission	13,979.12	69,601.55
Net Commission	7,995.82	41,828.13





## **Manager Breakout**

Currency: USD	06/01/2016 - 06/30/2016		
Money Manager	Commission	Rebate	Net Commission
Dalton, Greiner, Hartman, Maher & Company	.00	.00	.00
Eagle Capital Management	.00	.00	.00
Lazard Asset Management	.00	.00	.00
M.A. Weatherbie & Co.	11,822.80	5,852.25	6,502.50
UBS Global Asset Mgmt.	98.29	49.10	54.55
Urdang Investment Management	828.20	556.99	618.88

01/01/2016 - 06/30/2016							
Commission	Commission Rebate						
6,843.15	4,619.13	5,132.37					
15,355.71	8,061.76	8,957.51					
5,516.83	2,197.20	2,441.34					
25,237.08	12,492.27	13,880.30					
3,983.21	1,961.03	2,178.93					
9,662.75	6,512.23	7,235.81					



Currency: USD	06/01/2016 - 06/30/2016			
Money Manager	Commission	Rebate	Net Commission	
Wedge Capital Mgmt	1,229.83	737.90	819.89	
Total:	13,979.12	7,196.23	7,995.82	

01/01/2016 - 06/30/2016					
Commission	Rebate	Net Commission			
3,002.82	1,801.69	2,001.88			
69,601.55	37,645.32	41,828.13			



## **Broker Breakout**

Currency: USD	06/0	1/2016 - 06/30/20 <sup>2</sup>	16	01/01/2016 - 06/30/2016			
Broker	Commission	Rebate	Net Commission	Commission	Rebate	Net Commission	
Capital Institutional Services (CAPIS)	828.20	556.99	618.88	31,861.61	19,193.12	21,325.69	
HSBC Securities	.00	.00	.00	3,170.90	1,141.52	1,268.36	
ITG Inc	11,822.80	5,852.25	6,502.50	25,237.08	12,492.27	13,880.30	
Merrill Lynch	1,328.12	786.99	874.44	6,986.03	3,762.72	4,180.80	
SG Securities	.00	.00	.00	2,345.93	1,055.68	1,172.98	
Total:	13,979.12	7,196.23	7,995.82	69,601.55	37,645.32	41,828.13	



# **Commission Recapture Payments**

Currency: USD

Vendor	Service	Request Date	Payment Date	Invoice Date	Invoice #	Amount	Payment Method
Payment	Payment of May Credits	06/21/2016	06/21/2016	06/21/2016	201605	4,447.01	
	Total:					4,447.01	