

### **Board of Retirement Regular Meeting**

#### **Sacramento County Employees' Retirement System**

Agenda Item 10
----------------

**MEETING DATE:** February 19, 2020

SUBJECT: Trading Cost Analysis and Commission Recapture –

Fourth Quarter 2019

Deliberation Receive

SUBMITTED FOR: X Consent and Action and File

#### **RECOMMENDATION**

Staff recommends the Board receive and file the Quarterly Trading Cost Analysis Reports for the quarter ending December 31, 2019.

#### **PURPOSE**

This agenda item complies with SCERS' investment policy statement reporting requirements and contributes to the effective management and oversight of investment activities.

#### **SUMMARY**

SCERS utilizes the services of Elkins/McSherry, a trading cost consultant and wholly owned subsidiary of State Street, to monitor the trading costs of SCERS' public equity and fixed income managers. Elkins/McSherry provides detailed quarterly reports that analyze the various components of trading costs, the amount of principal dollars traded, and the brokers utilized by SCERS' external managers. Key takeaways during the third quarter of 2019 include:

- Commission costs for public equity managers, across both domestic and international markets, continue to be lower than peer group averages.
- Small capitalization equity managers generally have higher commission costs than large capitalization managers, as commission costs are often bundled with research costs through soft-dollar relationships with brokers (versus execution only trading costs).
- International equity trading costs are significantly higher than in U.S. equity markets though SCERS' international equity managers continue to generate consistently lower trading costs compared to peer group averages.
- SCERS fixed income trading costs, which are measured in basis points and based on a markup or discount (spread) to face value, are significantly below the peer universe as measured by Elkins/McSherry.
- SCERS received a rebate of approximately 50% of the commissions generated by the commission recapture program during the third quarter, which is consistent with prior quarters.

February 19, 2020 Page 2 of 7 Agenda Item 10

#### **DISCUSSION**

SCERS engages Elkins / McSherry (E/M) to track SCERS' equity and fixed income trading activity and to monitor manager trade execution. E/M analyzes a manager's trade activity against like managers across E/M's universe of approximately 1,400 institutional investors.

E/M's trade analysis report will highlight potential manager trading issues and, if they occur over two or more quarters, Staff will discuss compliance with the manager. The E/M trading cost reports will analyze and compare the following:

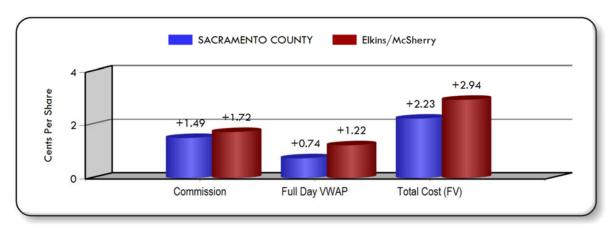
- 1. Commission costs, trade costs, and any soft dollar amounts.
- 2. Market Impact Cost, an industry performance metric, which measures the difference between a manager's trade price and the market's volume weighted average price (VWAP). VWAP is the average security price weighted by the share volume trade that day.
- 3. Total trading costs.

Industry metrics used to measure trade performance include "cps" (cents per share) and "bps" (basis points = 1/100th of one percent).

#### **SCERS TRADE COST SUMMARY**

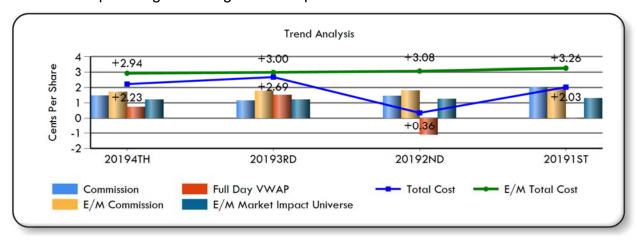
#### U.S. EQUITY

- SCERS' U.S. equity managers traded 3.3 million shares across the AMEX, NASDAQ, and NYSE exchanges totaling \$155.4 million in principal. SCERS' equity managers generated an E/M E-Score¹ of 0.04 during the quarter, which signifies that costs were slightly higher than the VWAP when considering the volatility of stocks traded.
- SCERS' total trading costs equaled +2.23 cps, which is 0.71 cps lower than the peer group at +2.94cps, as follows:
  - Commission cost of +1.49 cps versus peer group cost of +1.72 cps
  - ➤ Market impact costs of +0.74 cps versus peer group cost of +1.22 cps



<sup>&</sup>lt;sup>1</sup> Elkins/McSherry E-Score Rank evaluates transaction cost analysis, including stock specific trading ranges, to provide an assessment of execution quality compared to other market participants in the Elkins/McSherry universe.

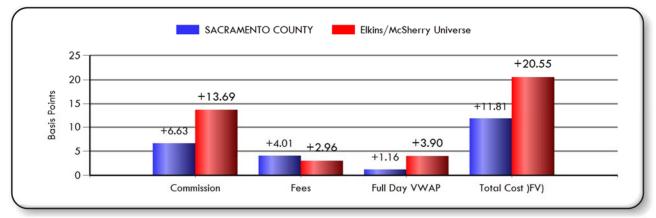
- SCERS' total trading costs were better than 57% of the peer group.
- SCERS' U.S. Equity managers that experienced unfavorable commission costs compared to the U.S. Equity peer group average cost of +1.72 cps include:
  - ➤ DGHM at +3.75 cps
  - ➤ Weatherbie at +3.22 cps
  - > Eagle Capital at +2.89 cps
- As illustrated below, over the past four quarters SCERS' managers have generated slightly lower commission costs than the peer group.
- The U.S. small cap managers (Weatherbie and DGHM) will typically incur additional commission costs in the form of a soft dollar relationship where, in return for conducting trades through a brokerage firm, the manager receives the brokerage firm's research, generally an additional +2.0 cps.
- According to Elkins / McSherry, the average commission for the Bundled (Research Dollars) commission universe is +3.91 cps, which is higher than both of SCERS' U.S. Small Cap managers during the third quarter.



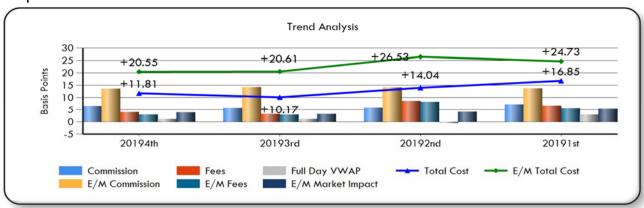
- SCERS' total trading costs have been consistently below the total trading costs of the E/M universe, with the difference averaging 1.24 cps over the past four quarters.
- SCERS' total trading costs during the fourth quarter were lower than the prior quarter due
  to lower market impact costs, with market impact cost of 0.74 cps compared to 1.53 cps
  in the prior quarter. The lower market impact costs were somewhat offset by higher
  commission costs in the quarter, with commission costs of +1.49 cps compared to +1.16
  cps in the prior quarter.
- Commission costs for manager Eagle Capital were higher during the fourth quarter, however, Eagle's trading activity generated significant market impact savings, ranking better than 96% of managers, compared to the full day volume weighted average price (VWAP).

#### INTERNATIONAL EQUITY

- SCERS' International Equity managers traded 12.8 million shares totaling \$151.3 million in principal across 26 countries.
- Total trading cost equaled +11.81 bps, which is 8.74 bps lower than the peer group at +20.55 bps, as follows:
  - Commission cost of +6.63 bps versus +13.69 bps
  - Fees (country taxes, tariffs) of +4.01 bps versus +2.96 bps
  - Market impact costs of +1.16 bps versus market impact costs of +3.90 bps



- All of SCERS' International Equity managers analyzed generated commission costs (ranging from +3.96 bps to +7.26 bps), significantly less than the E/M peer group (ranging from +13.43 bps to +14.57 bps). This result is consistent with the previous quarters' lower trade costs versus the peer group, as illustrated below (commission vs. E/M commission).
- SCERS' International Equity managers generated lower market impact cost versus the peer group during the quarter (full day VWAP vs. E/M market impact), with the following exceptions:
  - ➤ LSV Asset Management at +9.31 bps versus +3.99 bps for their benchmark
  - William Blair at +8.41 bps versus +2.81 bps for their benchmark
- SCERS' total international trading costs have been consistently below the total trading costs of the E/M universe, with the difference averaging 9.89 bps over the past four quarters.



#### **U.S. FIXED INCOME**

- SCERS' U.S. Fixed Income managers conducted 479 trades totaling \$759.3 million in principal, as follows:
  - Governments: 406 trades totaling \$730 million
  - Corporates: 72 trades totaling \$28 million
  - Agencies: 1 trade totaling approximately \$1 million
- Total trading cost equaled -0.23 bps, which is 9.68 bps lower than the E/M peer group cost of +9.45 bps, as follows:
  - Governments at -0.45bps versus +9.16 bps
  - Corporates at +5.42 bps versus +16.48 bps
  - > Agencies at +2.75 bps versus +19.78 bps
- Cost savings is primarily due to trading of Government bonds, where SCERS' experienced a cost savings (versus expense) on trading activity, which SCERS has experienced in prior quarters.
- As illustrated below, the total trade cost (in basis points) is consistent with previous quarters' trade costs versus the peer group. SCERS' overall trading volume (in Principal) is consistent with previous quarters, with the exception of first quarter 2018, which was higher due to rebalancing performed across the fixed income portfolio.



- Comparing SCERS' U.S. Fixed Income Core Plus and Treasury managers trade costs versus their peer group is as follows:
  - > TCW / MetWest (Core Plus) at -0.57 bps versus +11.70 bps
  - NeubergerBerman (Treasury) at +0.29 bps versus +7.76 bps

February 19, 2020 Page 6 of 7 Agenda Item 10

#### **INTERNATIONAL FIXED INCOME**

- SCERS is invested with Brandywine Global Fixed Income's commingled fund; therefore, trading activity is not tracked.
- Prudential, one of SCERS' Core Plus Fixed Income managers, is permitted up to a 20% allocation in international bonds or non-U.S. denominated bonds, which is reported as follows:
  - Prudential conducted 174 international trades totaling \$76.2 million in principal as follows:
    - Governments: 75 trades totaling \$52 million
    - Corporates: 97 trades totaling \$24 million
    - Agencies: 1 trade for less than \$1 million
    - Municipals: 1 trade for less than \$1 million
  - ➤ Total trading cost was -2.22 bps, which was 7.29 bps lower than the E/M peer group cost of +5.07 bps, as follows:
    - Governments at -6.76 bps versus +5.07 bps
    - Corporates at +8.24 bps versus +5.07 bps
    - Agencies at +8.32 bps versus +5.07 bps
    - Municipals at -112.14 bps versus +5.07 bps
  - Trading costs were in-line with the previous quarters' results, as illustrated below, as trading costs have been trending lower over the past year.



#### **COMMISSION RECAPTURE**

 SCERS' commission recapture program, administered by State Street, instructs investment managers to trade with the program's brokerage partners but only if the trade cost is lower and is the best execution. February 19, 2020 Page 7 of 7 Agenda Item 10

- For the fourth quarter of 2019, SCERS' brokerage partners provided a rebate back to SCERS for approximately 51% of the commissions paid.
  - For the quarter ending December 31, 2019, the commission rebate totaled \$8,798.
     For comparison, the commission rebate for the quarter ending December 31, 2018 totaled \$5,588.
  - Year to date through December 31, 2019, the commission rebate totaled \$41,006.
     This compares to a rebate of \$37,766 for the prior year ending December 31, 2018.

#### **ATTACHMENTS**

• Elkins / McSherry Trading Cost Summary report for the quarter ending December 31, 2019 for U.S. equity, international equity, U.S. fixed income, and global fixed income.

Prepared by:	
/S/	
Brian Miller Investment Officer	
Reviewed by:	
/S/	/S/
Steve Davis Chief Investment Officer	Eric Stern Chief Executive Officer



### **SACRAMENTO COUNTY**

Trade Cost Summary - U.S. Equity Trading
Period End December 31, 2019





#### **REPORT CONTENTS**

#### **Tab 1 : Executive Summary**

- · Results / Methodology
- Performance vs. Universe / Trading Components
- Short Term Alpha
- Market Capitalization Performance
- Order Size Performance
- Commission Review

#### **Tab 2 : Trade Detail**

- Manager Performance
- Broker Performance

#### **Tab 3: High / Low Cost Trades**

- Trade Contributions
- Most Active Stocks
- 10 High / Low Cost Trades
- 10 High Cost Trade Graphs
- 10 Low Cost Trade Graphs





#### **EXECUTIVE SUMMARY**

Elkins/McSherry has been providing trading cost analysis to institutional investors since 1991, serving many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global equity market and Universe data, Elkins/McSherry has produced a Trading Cost Analysis on behalf of SACRAMENTO COUNTY. This study evaluates U.S. equity executions from October 1, 2019 to December 31, 2019. The analysis included trading of 3,275,124 shares representing \$155.42 million in principal.

#### Methodology:

The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of brokerage commission and execution quality versus a Full Day VWAP benchmark for each of the securities traded. These data have been aggregated to summarize results by Buy/Sell, Commissions, Market Impact, Short Term Alpha, Market Cap, Trade Difficulty and Trade Detail. These results are quantified in USD as well as being displayed graphically to highlight the outcomes.

#### Results:

BENCHMARK PERFORMANCE								
Commission	Full Day VWAP	E - Score						
<ul> <li>Your commission cost was +1.49 cps (+3.15 bp) or +\$48,930 (0.22 cps (0.47 bp) better than the Elkins/McSherry All Trading Universe)</li> </ul>	<ul> <li>Your market impact cost was +0.74 cps (+1.56 bp) or 0.48 cps (1.02 bp) better than the Elkins/McSherry Universe</li> <li>Your overall trading cost of +2.23 cps (+4.70 bp) was 0.71 cps (1.49 bp) better than the Elkins/McSherry Universe</li> <li>Full Day VWAP Universe Rank: 58%</li> <li>Total Cost Universe Rank: 57%</li> </ul>	• E-Score : 0.04						

ELKINS/MCSHERRY UNIVERSE VALUES										
	Commis	Market Im	pact (cps)							
Bundled	All Trading	Execution Only	Program		Full Day VWAP					
+3.91	+1.72	+1.29	+1.47	Median	+1.22					
				75 %	0.91					
				25 %	+3.58					



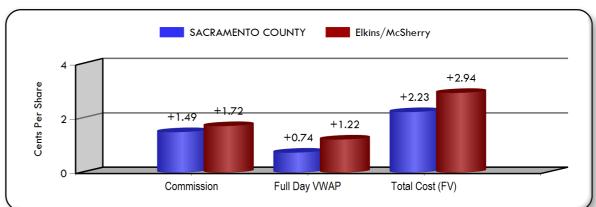
## 5.89 15% 0.71 6.89

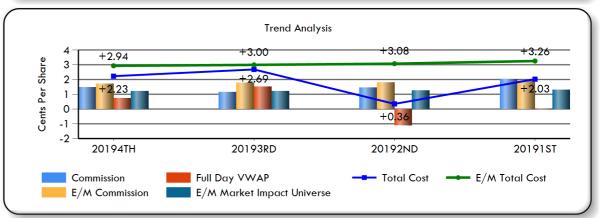
#### (+) = Cost

#### **EXECUTIVE SUMMARY**

TOTAL PORTFOLIO COST PERFORMANCE												
	COMMISSION MARKET IMPACT					Total Cost	Total Cost/Savings Vs. Universe					
Side	Your Avg. Commission	All Trading Universe	Bundled Universe	Full Day VWAP	Universe Full Day VWAP		Commission+ Full Day VWAP	E -Score				
	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)					
Sells	+1.57	+1.72	+3.91	+0.77	+1.22	+2.33	0.60	0.05				
Buys	+1.40	+1.72	+3.91	+0.70	+1.22	+2.10	0.84	0.04				
Total	+1.49	+1.72	+3.91	+0.74	+1.22	+2.23	0.71	0.04				

TRADING COMPONENTS								
	Buys	Sells						
Trade Principal	78,589,696	76,829,207						
Shares	1,388,316	1,886,808						
Unique Names	196	175						
Liquidity (% ADV)	0.093	0.10						
Avg. Execution Size	2,655	3,923						
Avg. Order Completion Time (min)	N/A	N/A						
Total Number of Trades	523	481						







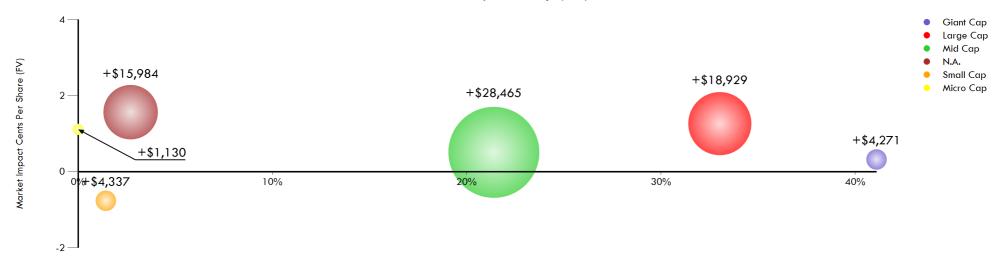
## 5.6% 15% 0.71 6.89 0.05%

(+) = Cost

#### **EXECUTIVE SUMMARY**

	MARKET CAPITALIZATION											
			COMMI	SSION	M	ARKET IMPACT		Total Cost	Total Cost/Savings			
Market Cap	% Traded	Avg. Shares Per Order	Your Commission	All Trading Universe	Full Day VWAP	Universe Full Day VWAP	Rank Full Day VWAP		Commission+ Full Day VWAP Vs. Universe	E - Score	Market Cap Definition	
	(\$)		(cps)	(cps)	(cps)	(cps)		(cps)	(cps)			
Giant Cap	41.16 %	3,485	+0.22	+1.72	+0.32	+1.58	63 %	+0.54	2.76	0.09	Over \$25 B	
Large Cap	33.09 %	2,904	+0.77	+1.72	+1.26	+1.46	52 %	+2.03	1.15	0.02	\$5 B To \$25 B	
Mid Cap	21.46 %	2,566	+2.47	+1.72	+0.51	+1.22	62 %	+2.97	+0.04	0.04	\$1 B To \$5 B	
N.A.	2.76 %	12,220	+2.79	+1.72	+1.57	+1.22	45 %	+4.36	+1.42	-0.29		
Small Cap	1.48 %	3,714	+3.25	+1.72	0.77	+0.71	73 %	+2.48	+0.06	-0.14	\$250 M To \$1 B	
Micro Cap	0.06 %	8,907	+1.00	+1.72	+1.11	+0.55	38 %	+2.11	0.15	0.43	Under \$250 M	

#### **Total Cost by Market Cap: (USD)**



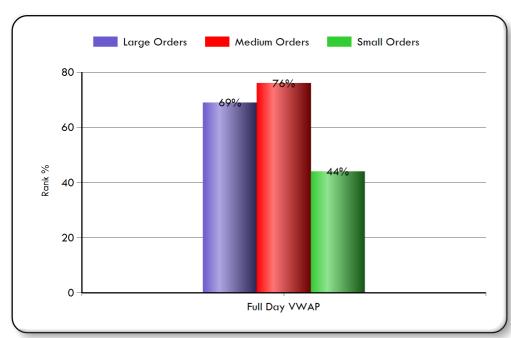


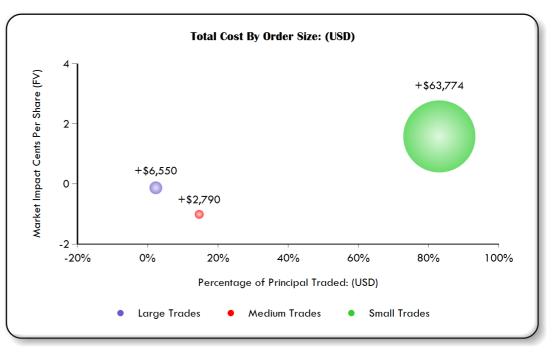
# 5% 0.71 6.89 0.05%

#### (+) = Cost

#### **EXECUTIVE SUMMARY**

	ORDER SIZE EVALUATION											
				COMM	ISSION	MARKET IMPACT		Total Cost	Total Cost/Savings			
Order Size	Total # Of Orders	Avg. Shares Per Order	Avg. Order Completion Time	Your Commission	All Trading Universe	Full Day VWAP	Universe Full Day VWAP	Rank Full Day VWAP		Commission+Full Day VWAP Vs. Universe	E - Score	Absolute Size
			(min)	(cps)	(cps)	(cps)	(cps)		(cps)	(cps)		(Shares)
Large Orders	2	153,752	N/A	+2.26	+1.72	0.13	+1.22	69 %	+2.13	0.81	-0.15	50K Or More
Med. Orders	51	16,905	N/A	+1.34	+1.72	1.01	+1.22	76 %	+0.32	2.61	-0.01	10K-50K
Small Orders	951	2,214	N/A	+1.45	+1.72	+1.58	+1.22	44 %	+3.03	+0.09	0.06	10K Or Less



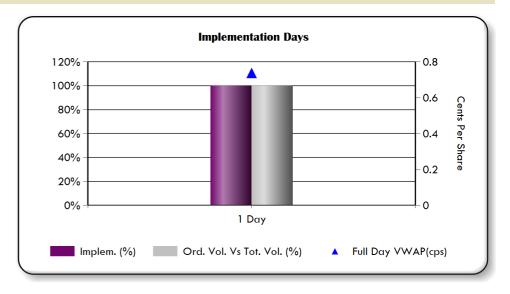




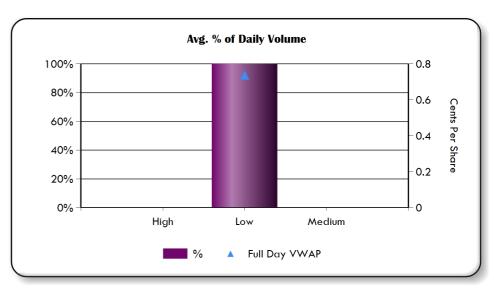
# 5.89 15% 0.05%

#### (+) = Cost EXECUTIVE SUMMARY

IMPLEMENTATION DAYS BY TRADE									
Period	Percent Traded (%)	Order Vol. Vs Total Vol. (%)	Full Day VWAP	E - Score					
1 Day	100.00	100%	+0.74	0.04					



TRADE DIFFICULTY										
Methodology	Liquid. Cat.	Percent Traded (%)	Full Day VWAP	E - Score						
0%~20% of daily vol.	L	100%	+0.74	0.04						



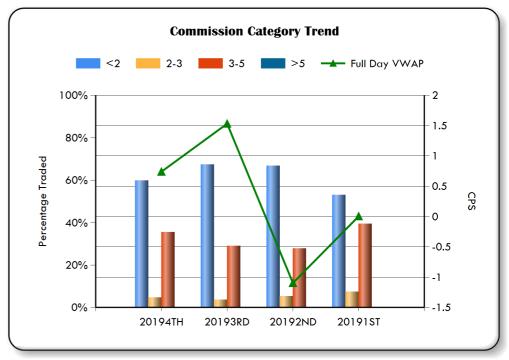




#### **EXECUTIVE SUMMARY**

#### **COMMISSION REVIEW**

Top 10 Broker										
Commission Trends										
Broker	Total Commission	Commission 20194th	All Trading Universe	Bundled Universe	20193RD	20192ND	20191ST			
	(\$)	(cps)	(cps)	(cps)	(cps)	(cps)	(cps)			
COWEN & CO	12,384	+4.05	+1.72	+3.91	+3.99	+4.25	+3.62			
OPPENHEIME	686	+3.60	+1.72	+3.91	+3.60	N.A	+3.60			
LIQUIDNET	2,048	+3.58	+1.72	+3.91	+2.21	+3.13	+3.51			
KEYBANC	751	+4.82	+1.72	+3.91	N.A	N.A	+4.90			
THEMIS TRA	4,058	+3.42	+1.72	+3.91	+3.56	+3.41	+3.42			
WILLIAM BL	1,969	+3.31	+1.72	+3.91	+3.77	+3.86	+3.58			
GOLDMAN SA	1,373	+0.34	+1.72	+3.91	+0.20	+0.38	+0.41			
CAPITAL IN	11,800	+3.15	+1.72	+3.91	+3.82	+3.28	+3.10			
PIPER JAFF	676	+3.52	+1.72	+3.91	+3.92	+4.36	+3.65			
ITG	5,651	+2.78	+1.72	+3.91	+3.58	+3.40	+3.60			



**NOTES** 





#### TRADE CYCLE DETAIL

#### **Manager Performance (Full Day VWAP)** Manager Decision Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT** TOTAL RANK TREND - Full Day VWAP **COST/SAVIN** GS Market Open Broker Release Order Complete Principal Shares Per Total E - Score Your Avg. All Trading Full Day Rank Commission 20193RD 20192ND 20191ST Manager Traded Shares Universe **VWAP** Full Day +Full Day Order Commission (USD/Mil) (cps) (cps) **VWAP VWAP** (%) (%) (%) (cps) Vs. Universe 109 3,055 1,793,228 0.03 +0.07 +1.72 +0.74 57 % 2.13 44 59 61 **AQR** +3.22 **WEATHERBIE** 19 1,977 535,643 0.23 +1.72 +7.57 10 % +7.85 70 48 57 DALTON, GREINER, HAR 13 4,133 549,629 -0.19 +3.75 +1.72 3.51 92 % 2.70 83 96 95 **EAGLE CAPITAL MANAGE** 41,306 330,451 -0.16 +2.89 +1.72 5.26 96 % 5.31 29 98 68 12 **ALLIANCE R 3000 CAPI** 3 13,235 66,173 1.27 +0.51+1.72 +10.53 4 % +8.10 1 86

ELKINS/MCSHERRY UNIVERSE VALUES										
	Market Impact (cps)									
Bundled	All Trading	Execution Only	Program	Full Day VWAP						
+3.91	+1.72	+1.29	+1.47	+1.22						

NOTES		





#### TRADE CYCLE DETAIL

	Broker Performance (Full Day VWAP)												
Manager Decision Order Creation Trade	er Receipt	Executions	Market Close	e		COMMISSION		MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK TR	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
MORGAN STANLEY	21	2,527	293,109	0.04	364	+0.12	+1.72	+0.94	56 %	1.87	21	99	48
GOLDMAN SACHS	19	3,833	406,246	0.02	1,373	+0.34	+1.72	+1.91	39 %	0.69	55	34	50
CREDIT SUISSE	18	2,838	306,459	0.04	276	+0.09	+1.72	+0.46	61 %	2.39	39	40	87
MERRILL LYNCH	17	3,005	255,386	0.02	51	+0.02	+1.72	+1.22	50 %	1.70	59	82	64
JP MORGAN CHASE	16	2,961	278,356	0.22	415	+0.15	+1.72	+2.18	36 %	0.61	38	91	34
CITIGROUP	15	3,819	278,799	0.05	195	+0.07	+1.72	+0.73	58 %	2.13	69	35	35
CAPITAL INSTL SVCS	12	31,224	374,693	-0.10	11,800	+3.15	+1.72	3.51	92 %	3.29	66	63	88
COWEN & CO	8	3,643	305,990	-0.22	12,384	+4.05	+1.72	4.44	94 %	3.33	83	98	80
THEMIS TRADING LLC	6	1,648	118,679	0.25	4,058	+3.42	+1.72	+11.29	3 %	+11. <i>77</i>	90	12	15
ITG	5	2,505	202,939	0.20	5,651	+2.78	+1.72	+6.74	11 %	+6.59	86	99	10

ELKINS/MCSHERRY UNIVERSE VALUES								
	Commis	sion (cps)		Market Impact (cps)				
Bundled	All Trading	Execution Only	Program	Full Day VWAP				
+3.91	+1.72	+1.29	+1.47	+1.22				

NOTES





	Broker Performance (Full Day VWAP)												
Manager Decision Order Creation Trader  Market Open	Receipt   	Executions	Market Close	<b>.</b>		COMMISSION		MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK TR	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
DEUTSCHE BANK	5	3,243	74 <b>,</b> 588	0.01	15	+0.02	+1.72	+0.76	57 %	2.16	69	73	40
WILLIAM BLAIR	2	1,918	59,463	0.38	1,969	+3.31	+1.72	+6.62	11 %	+6.99	19	1	88
LIQUIDNET	2	1,685	57,294	0.10	2,048	+3.58	+1.72	+0.28	63 %	+0.92	41	99	99
CONVERGEX	1	12,141	24,281	-0.70	364	+1.50	+1.72	27.59	99 %	29.03	1	49	-
KEYBANC	<1	2,596	15,574	-0.18	<i>7</i> 51	+4.82	+1.72	8.1 <i>7</i>	98 %	6.28	-	-	62
STEPHENS & CO INC	<1	1,201	12,014	0.15	478	+3.98	+1.72	+7.06	11 %	+8.11	1	18	50
OPPENHEIMER & CO IN	C <1	2,720	19,042	0.16	686	+3.60	+1.72	+12.20	2 %	+12.86	1	-	96
NEEDHAM & CO INC	<1	1,446	7,228	-0.28	260	+3.60	+1.72	19.46	99 %	18.80	56	99	98
CANACCORD GENUITY	<1	674	4,046	0.40	146	+3.60	+1.72	+24.90	1 %	+25.56	27	16	1
PIPER JAFFRAY	<1	3,204	19,221	-0.19	676	+3.52	+1.72	+0.69	59 %	+1.27	4	99	42

ELKINS/MCSHERRY UNIVERSE VALUES										
	Commis	ssion (cps)		Market Impact (cps)						
Bundled	All Trading	Execution Only	Program	Full Day VWAP						
+3.91	+1.72	+1.29	+1.47	+1.22						

	NOTES		





	Broker Performance (Full Day VWAP)												
Manager Decision Order Creation Trader Re Market Open E	eceipt 	Executions	Market Close	<b>.</b>		COMMISSION		MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK TR	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
BAIRD, ROBERT W	<1	3,152	9,456	0.51	340	+3.60	+1.72	+8.26	8 %	+8.92	99	99	1
STIFEL NICOLAUS & CO	<1	2,250	13,500	-0.36	452	+3.35	+1.72	9.69	99 %	9.28	97	99	99
INSTINET	<1	1,964	11 <i>,</i> 781	-0.10	353	+3.00	+1.72	6.15	97 %	6.09	98	96	95
PERSHING	<1	1,535	3,069	0.31	110	+3.60	+1.72	+40.21	1 %	+40.87	-	-	-
JEFFERIES & CO	<1	6,057	24,228	0.09	660	+2.72	+1.72	+1.51	46 %	+1.29	93	24	99
B.RILEY &CO	<1	5,050	10,100	-0.06	455	+4.50	+1.72	0.15	69 %	+1.41	-	99	40
SANDLER ONEILL	<1	7,875	15,750	-0.17	630	+4.00	+1.72	2.29	86 %	1.22	-	-	76
RBC CAPITAL MARKETS	<1	2,388	7,163	-0.25	201	+2.80	+1.72	2.13	85 %	2.26	99	98	99
WELLS FARGO	<1	1,646	3,292	0.23	119	+3.60	+1.72	+9.52	5 %	+10.18	23	-	99
WOLFE TRAHAN SECS	<1	7,487	7,487	0.33	299	+4.00	+1.72	+3.27	27 %	+4.33	-	91	99

ELKINS/MCSHERRY UNIVERSE VALUES								
	Commis	sion (cps)		Market Impact (cps)				
Bundled	All Trading	Execution Only	Program	Full Day VWAP				
+3.91	+1.72	+1.29	+1.47	+1.22				

NOTES





					Broker Per	formance (Fu	II Day VWAP)						
Manager Decision Order Creation Trader Rec Market Open Bro	eipt	Executions	Market Close Order Complete	<u> </u>		COMMISSION		MARKET	IMPACT	TOTAL COST/SAVI NGS	RANK TR	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
SEAPORT GROUP SECS	<1	10,969	21,938	-0.39	459	+2.09	+1.72	1.63	81 %	2.48	83	1	-
CORNERSTONE MACRO LL	<1	706	2,117	0.78	76	+3.60	+1.72	+25.51	1 %	+26.17	7	3	-
NATL FINANCIAL SERVS	<1	3,988	3,988	0.63	144	+3.60	+1.72	+15.16	1 %	+15.82	3	-	-
ISI GROUP INC	<1	19,400	19,400	-0.06	388	+2.00	+1.72	0.58	72 %	1.52	78	45	30
RAYMOND JAMES	<1	661	1,322	0.45	48	+3.60	+1.72	+15.55	1 %	+16.21	44	94	47
JANNEY MONTGOMERY	<1	2,863	5,726	-0.30	172	+3.00	+1.72	2.04	84 %	1.97	-	99	98
KEEFE BRUYETTE WOODS	<1	1,400	1,400	-0.49	63	+4.50	+1.72	4.07	93 %	2.51	-	82	99

ELKINS/MCSHERRY UNIVERSE VALUES								
	Commis	sion (cps)		Market Impact (cps)				
Bundled	All Trading	Execution Only	Program	Full Day VWAP				
+3.91	+1.72	+1.29	+1.47	+1.22				

NOTES		





#### TRADE CYCLE DETAIL

#### **ALLIANCE R 3000 CAPITAL MANAGEM Performance (Full Day VWAP)** Manager Decision **TOTAL** Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVI** RANK TREND - Full Day VWAP NGS Market Open Broker Release Order Complete 20193RD 20192ND 20191ST E - Score Commission **Shares Per** All Trading Full Day Rank Broker Principal Total Commission Your Avg. Commission +Full Day Traded Order **Shares** Universe **VWAP** Full Day **VWAP** VWAP (USD/Mil) (USD) (cps) (%) (%) (%) (cps) (cps) Vs. Universe 3 **Grand Total** 13,235 66,173 1.27 336 +0.51 +1.72 +10.53 4 % +8.10 86 JP MORGAN CHASE 3 5 % 19 15,335 61,339 1.26 307 +0.50 +1.72 +9.34 +6.90 **GOLDMAN SACHS** <1 4,834 4,834 1.45 29 +0.60 +1.72 +25.70 1 % +23.36 74





#### TRADE CYCLE DETAIL

#### **AQR Performance (Full Day VWAP)** Manager Decision TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVI RANK TREND - Full Day VWAP** NGS Order Complete Market Open Broker Shares Per E - Score Commission Full Day Rank Commission 20193RD 20192ND 20191ST Principal Total Your Avg. **All Trading** Traded Order **Shares** Commission Universe **VWAP** Full Day +Full Day **VWAP VWAP** (USD/Mil) (USD) (cps) (cps) (cps) (%) (%) (%) Vs. Universe 59 **Grand Total** 109 3,055 1,793,228 0.03 1,192 +0.07 +1.72 +0.74 57 % 2.13 44 61 **MORGAN STANLEY** 21 2,518 284,569 0.03 57 +0.02 +1.72 +0.75 57 % 2.17 18 83 59 +0.99 **GOLDMAN SACHS** 19 3,962 376,410 0.02 489 +0.13 +1.72 55 % 1.81 54 31 56 **CREDIT SUISSE** 18 2,838 306,459 0.04 276 +0.09 +1.72 +0.46 61 % 2.39 39 40 87 MERRILL LYNCH 17 3,005 255,386 0.02 51 +0.02 +1.72 +1.22 50 % 1.70 49 62 64 278,799 0.05 +0.07 58 % 43 **CITIGROUP** 15 3,819 195 +1.72 +0.73 2.13 69 57 +0.05 2.73 82 JP MORGAN CHASE 13 2,411 217,017 0.01 109 +1.72 +0.16 65 % 61 45 5 **DEUTSCHE BANK** 3,243 74,588 0.01 15 +0.02 +1.72 +0.76 57 % 2.16 69 73 61





#### TRADE CYCLE DETAIL

#### DALTON, GREINER, HARTMAN, MAHER Performance (Full Day VWAP) **Manager Decision** TOTAL Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT** COST/SAVI **RANK TREND - Full Day VWAP** NGS Market Open Broker Release Order Complete 20193RD 20192ND 20191ST Broker Principal Shares Per Total E - Score Commission Your Avg. All Trading Full Day Rank Commission Traded Order Shares Commission Universe **VWAP** Full Day +Full Day (USD/Mil) (USD) **VWAP VWAP** (%) (%) (%) (cps) (cps) (cps) Vs. Universe **Grand Total** 13 4,133 549,629 -0.19 20,607 +3.75 +1.72 3.51 92 % 2.70 83 96 95 8 11,939 +1.72 94 % 98 **COWEN & CO** 3,551 291,152 -0.22 +4.10 4.60 3.43 85 83 CAPITAL INSTL SVCS 1 11,421 68,523 -0.24 2,615 +3.82 +1.723.57 92 % 2.69 66 74 99 4,180 29,257 0.07 878 +3.00 +1.72 0.01 68 % +0.06 99 ITG <1 **KEYBANC** <1 2,596 15,574 -0.18 751 +4.82 +1.72 8.17 98 % 6.28 62 **INSTINET** <1 11,781 -0.10 353 +3.00 +1.72 97 % 6.09 98 96 95 1,964 6.15 99 **B.RILEY &CO** <1 5,050 10,100 -0.06 455 +4.50 +1.72 0.15 69 % +1.41 40 SANDLER ONEILL <1 7,875 15,750 -0.17630 +4.00 +1.72 2.29 86 % 1.22 76 LIQUIDNET 1,259 10,068 -0.14 +3.50 +1.72 2.63 87 % 97 94 <1 352 2.06 88 +3.50+0.23+0.7999 PIPER JAFFRAY <1 8,022 16,044 -0.24562 +1.7264 % 85 95 **RBC CAPITAL MARKETS** <1 2,388 7,163 -0.25201 +2.80 +1.72 2.13 85 % 2.26 99 98 99 +1.72 97 % 96 99 STEPHENS & CO INC <1 2,550 5,100 -0.55 230 +4.50 6.62 5.06 **WOLFE TRAHAN SECS** 7,487 7,487 0.33 299 +4.00 +1.72 +3.2727 % +4.33 91 99 <1 **SEAPORT GROUP SECS** <1 10,969 21,938 -0.39459 +2.09 +1.72 1.63 81 % 2.48 83 ISI GROUP INC <1 19,400 19,400 -0.06 388 +2.00 +1.720.58 72 % 1.52 78 45 30 <1 13,292 13,292 0.41 +2.00 +1.72 +2.56 33 % +1.62 95 45 99 **JEFFERIES & CO** 266 1.400 +4.50 +1.724.07 93 % 2.51 82 99 KEEFE BRUYETTE WOODS <1 1.400 -0.4963

+3.00

+1.72

7.54

98 %

7.48

77

97

<1

5,600

5,600

-1.40

168

STIFEL NICOLAUS & CO





#### TRADE CYCLE DETAIL

#### EAGLE CAPITAL MANAGEMENT Performance (Full Day VWAP)

Manager Decision Order Creation Trade  Market Open	Order Creation Trader Receipt Market Close  Executions Order Complete					COMMISSION			Г ІМРАСТ	TOTAL COST/SAVI NGS	RANK TR	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
Grand Total	12	41,306	330,451	-0.16	9,549	+2.89	+1.72	5.26	96 %	5.31	29	98	68
CAPITAL INSTL SVCS	11	51,028	306,170	-0.09	9,185	+3.00	+1.72	3.49	92 %	3.43	-	59	74
CONVERGEX	1	12,141	24,281	-0.70	364	+1.50	+1.72	27.59	99 %	29.03	1	49	-





				W	/EATHERBIE F	Performance (	(Full Day VWA	P)					
Manager Decision Order Creation Trader Re	cceipt Froker Release	Executions	Market Close	<u>a</u>		COMMISSION	ı	MARKET	T IMPACT	TOTAL COST/SAVI NGS	RANK TRI	END - Full D	ay VWAP
Broker	Principal Traded (USD/Mil)	Shares Per Order	Total Shares	E - Score	Commission (USD)	Your Avg. Commission (cps)	All Trading Universe (cps)	Full Day VWAP (cps)	Rank Full Day VWAP	Commission +Full Day VWAP Vs. Universe	20193RD (%)	20192ND (%)	20191ST (%)
Grand Total	19	1,977	535,643	0.23	17,246	+3.22	+1.72	+7.57	10 %	+7.85	70	57	48
THEMIS TRADING LLC	6	1,648	118,679	0.25	4,058	+3.42	+1.72	+11.29	3 %	+11. <i>77</i>	90	12	15
ITG	4	2,347	173,682	0.23	4,773	+2.75	+1.72	+7.88	9 %	+7.69	86	99	10
WILLIAM BLAIR	2	1,918	59,463	0.38	1,969	+3.31	+1.72	+6.62	11 %	+6.99	22	1	88
LIQUIDNET	2	1,816	47,226	0.13	1,696	+3.59	+1.72	+0.90	56 %	+1.55	57	69	99
OPPENHEIMER & CO INC	<1	2,720	19,042	0.16	686	+3.60	+1.72	+12.20	2 %	+12.86	1	-	96
GOLDMAN SACHS	<1	2,500	25,002	-0.17	855	+3.42	+1.72	+11.15	4 %	+11.63	95	41	24
NEEDHAM & CO INC	<1	1,446	7,228	-0.28	260	+3.60	+1.72	19.46	99 %	18.80	89	99	98
STEPHENS & CO INC	<1	864	6,914	0.46	249	+3.60	+1.72	+17.16	1 %	+17.82	1	1	2
CANACCORD GENUITY	<1	674	4,046	0.40	146	+3.60	+1.72	+24.90	1 %	+25.56	27	16	1
BAIRD, ROBERT W	<1	3,152	9,456	0.51	340	+3.60	+1.72	+8.26	8 %	+8.92	99	-	1
PERSHING	<1	1,535	3,069	0.31	110	+3.60	+1.72	+40.21	1 %	+40.87	-	-	-
STIFEL NICOLAUS & CO	<1	1,580	7,900	-0.27	284	+3.60	+1.72	11.22	99 %	10.56	99	99	99
MORGAN STANLEY	<1	2,847	8,540	0.45	307	+3.60	+1.72	+7.33	10 %	+8.00	99	-	-
JEFFERIES & CO	<1	3,645	10,936	0.01	394	+3.60	+1.72	+0.24	64 %	+0.90	91	1	87
WELLS FARGO	<1	1,646	3,292	0.23	119	+3.60	+1.72	+9.52	5 %	+10.18	23	-	99
PIPER JAFFRAY	<1	794	3,177	-0.14	114	+3.60	+1.72	+3.03	29 %	+3.70	1	78	8
CORNERSTONE MACRO I	LL <1	706	2,117	0.78	76	+3.60	+1.72	+25.51	1 %	+26.17	7	3	-
NATL FINANCIAL SERVS	<1	3,988	3,988	0.63	144	+3.60	+1.72	+15.16	1 %	+15.82	3	-	_
COWEN & CO	<1	7,419	14,838	-0.25	445	+3.00	+1.72	1.38	80 %	1.32	35	82	23
RAYMOND JAMES	<1	661	1,322	0.45	48	+3.60	+1.72	+15.55	1 %	+16.21	18	99	45





#### TRADE CYCLE DETAIL

#### **WEATHERBIE Performance (Full Day VWAP)** Manager Decision TOTAL Trader Receipt Market Close Order Creation **COMMISSION MARKET IMPACT COST/SAVI RANK TREND - Full Day VWAP** NGS Market Open Broker Principal Shares Per Total E - Score Commission Your Avg. **All Trading** Full Day Rank Commission 20193RD 20192ND 20191ST **VWAP** Full Day Traded Order Shares Commission Universe +Full Day (USD/Mil) (USD) (%) (%) **VWAP VWAP** (%) (cps) (cps) (cps) Vs. Universe <1 2,863 +3.00 2.04 99 JANNEY MONTGOMERY 5,726 -0.30 172 +1.72 84 % 1.97





#### TRADE DETAIL ANALYSIS

			Largest Shares Vol	ume Traded			
							Market Impact
Security	# Orders	Shares	US Dollars	Commission (cps)	% of Volume	E - Score	Full Day VWAP (cps)
BCS	1	229,578	2,021,480	+3.00	8.63%	-0.53	0.77
HPQ	4	161,447	3,055,845	+0.07	0.19%	0.23	+1.79
TLRA	18	68,083	528,728	+3.00	0.37%	-0.03	0.36
NUAN	4	62,463	917,306	+3.50	0.42%	-0.24	2.14
EBAY	7	61,254	2,207,443	+0.09	0.10%	-0.09	1.18
NEX	4	59,430	293,514	+2.09	0.83%	-0.08	0.39
KRG	13	59,296	1,054,987	+3.93	0.86%	-0.06	0.12
TMHC	13	58,525	1,475,904	+4.09	0.24%	-0.03	+1.12
ACOR	6	53,443	88,435	+1.00	0.85%	0.43	+1.11
FOXA	2	45,837	1,472,605	+3.00	0.37%	-0.98	9.35
			Names Most Traded	Total Oudons			

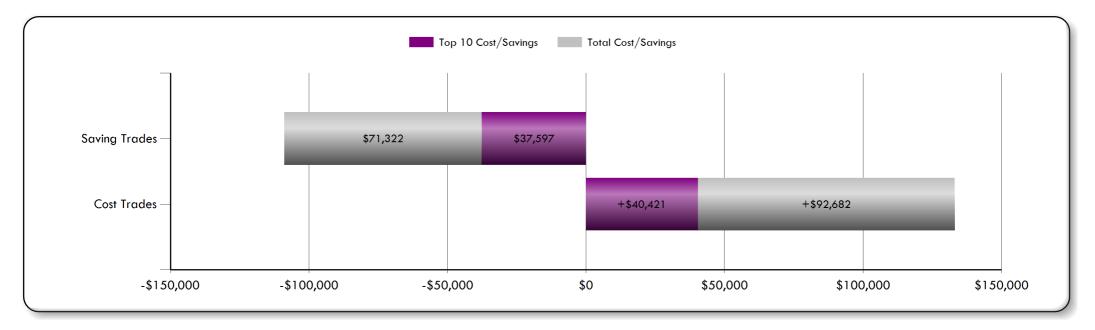
			Names Most Traded	- Total Orders			
							Market Impact
Security	# Orders	Shares	US Dollars	Commission (cps)	% of Volume	E - Score	Full Day VWAP (cps)
KSS	8	35,250	1,743,300	+0.07	0.11%	0.02	0.70
EBAY	7	61,254	2,207,443	+0.09	0.10%	-0.09	1.18
AAPL	5	8,598	2,210,341	+0.16	0.00%	0.71	+49.67
HUM	5	5,910	1,992,551	+0.02	0.10%	0.04	+8.76
NOC	5	6,369	2,228,787	+0.07	0.10%	0.12	+30.66
CVX	4	14,154	1,638,436	+0.06	0.05%	-0.06	3.07
FB	4	18,063	3,579,486	+2.61	0.04%	0.57	+49.49
HPQ	4	161,447	3,055,845	+0.07	0.19%	0.23	+1.79
NFLX	3	16,949	4,859,922	+2.83	0.02%	-0.12	96.57
BCS	1	229,578	2,021,480	+3.00	8.63%	-0.53	0.77





#### **TRADE CONTRIBUTIONS**

		Cost\Savings Performance		
Category	Principal USD	# of Trades	Avg. Market Impact (cps)	Percentage of all Cost/Savings
10 High Cost Trades	6,163,672	10	+105.36	30.37%
Cost Trades	85,144,610	550	+20.41	100.00%
Saving Trades	70,274,293	454	15.89	100.00%
10 Low Cost Trades	9,468,939	10	45.40	34.52%





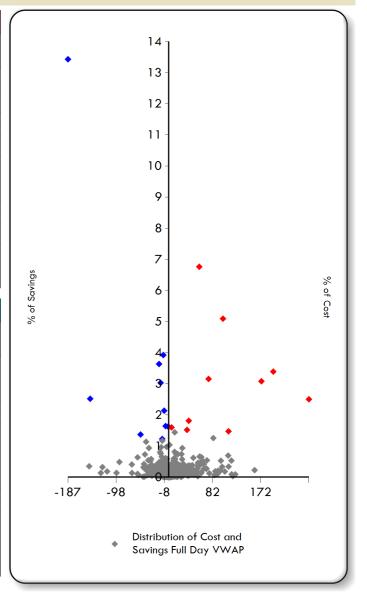
## 5.89 15% 0.71 6.89

#### (+) = Cost

#### **TRADE LEVEL DETAILS**

			10 High	Cost Trades	(Full Day	VWAP)		
Side	Security	Trade Date	Shares	Cost (%)	E - Score	Full Day VWAP (cps)	Manager	Broker
Buy	FB	2019/11/20	15,682	6.76	0.67	+57.37	EAGLE CAPI	CAPITAL IN
Buy	PGNY	2019/10/25	6,673	5.09	0.00	+101.54	WEATHERBIE	ITG
Sell	AAPL	2019/12/20	2,310	3.39	2.49	+195.33	ALLIANCE R	JP MORGAN
Buy	PGNY	2019/10/25	5,624	3.15	0.00	+74.65	WEATHERBIE	GOLDMAN SA
Sell	W	2019/10/31	2,366	3.08	0.44	+173.24	WEATHERBIE	THEMIS TRA
Sell	TTD	2019/10/28	1,272	2.50	0.74	+261.76	AQR	GOLDMAN SA
Buy	PETQ	2019/11/11	6,381	1.81	0.82	+37.75	WEATHERBIE	OPPENHEIME
Sell	HPQ	2019/11/07	37,764	1.60	0.28	+5.62	AQR	MERRILL LY
Buy	GOOS	2019/10/15	5,853	1.52	0.60	+34.49	WEATHERBIE	ITG
Buy	NOC	2019/10/17	1,751	1.47	0.47	+111.81	AQR	MORGAN STA

			10 Low	Cost Trades	(Full Day	VWAP)		
Side	Security	Trade Date	Shares	Savings (%)	E - Score	Full Day VWAP (cps)	Manager	Broker
Buy	NFLX	2019/10/18	7,800	13.43	-0.27	187.50	EAGLE CAPI	CAPITAL IN
Sell	FOXA	2019/10/17	43,895	3.92	-1.02	9.73	EAGLE CAPI	CAPITAL IN
Sell	DISH	2019/11/01	22,405	3.63	-1.10	17.67	EAGLE CAPI	CONVERGEX
Buy	AEO	2019/12/11	22,398	3.03	-0.60	14.73	DALTON, GR	COWEN & CO
Buy	NFLX	2019/10/16	1,876	2.52	-0.11	146.11	EAGLE CAPI	CONVERGEX
Sell	KMT	2019/10/21	28,641	2.13	-0.05	8.12	DALTON, GR	COWEN & CO
Buy	UBER	2019/12/20	32,829	1.64	-0.18	5.44	ALLIANCE R	JP MORGAN
Sell	BCS	2019/11/12	229,578	1.63	-0.53	0.77	EAGLE CAPI	CAPITAL IN
Buy	RPD	2019/11/22	2,853	1.37	-1.03	52.22	WEATHERBIE	NEEDHAM &
Виу	TMHC	2019/12/19	11,362	1.22	-1.1 <i>7</i>	11.74	DALTON, GR	CAPITAL IN





# 5% 0.71 6.89 0.05%

#### (+) = Cost

#### **TRADE LEVEL DETAIL - HIGH COST**

	FB - 2019/11/20													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	11/20/2019 09:30:00	11/20/2019 16:00:00	15,682	198.2371	197.6634	+8,997	+57.37	0.67	0.13			



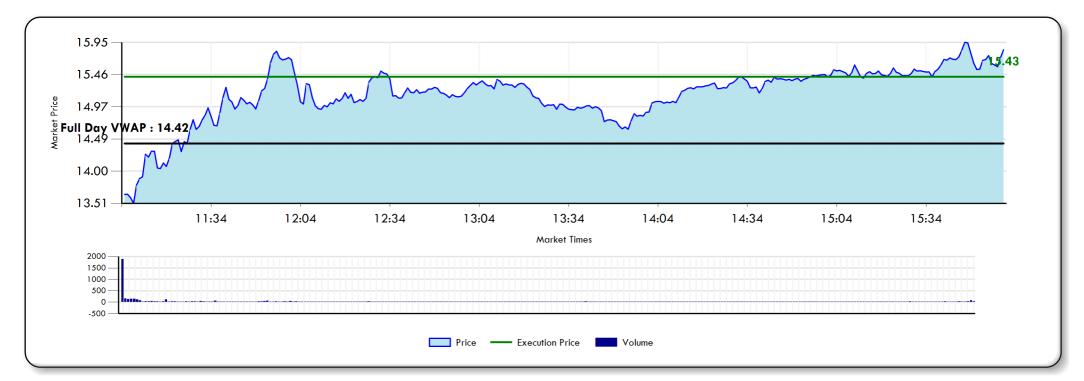
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 6.76% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

	PGNY - 2019/10/25													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Виу	WEATHERBIE	ITG	10/25/2019 09:30:00	10/25/2019 16:00:00	6,673	15.4313	14.4160	+6,775	+101.54	0.00	0.13			



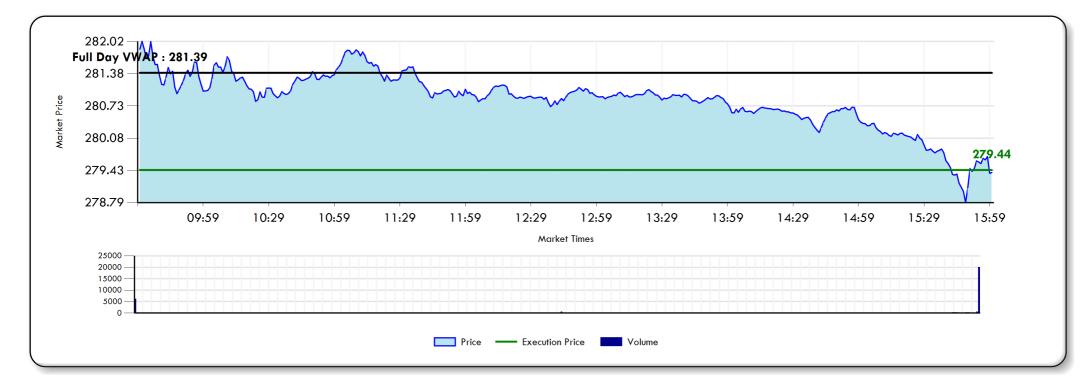
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 5.09% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

	AAPL - 2019/12/20													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	ALLIANCE R 3000 CAPITAL MANAGEM	JP MORGAN CHASE	12/20/2019 09:30:00	12/20/2019 16:00:00	2,310	279.4400	281.3933	+4,512	+195.33	2.49	0.00			



#### **NOTES**

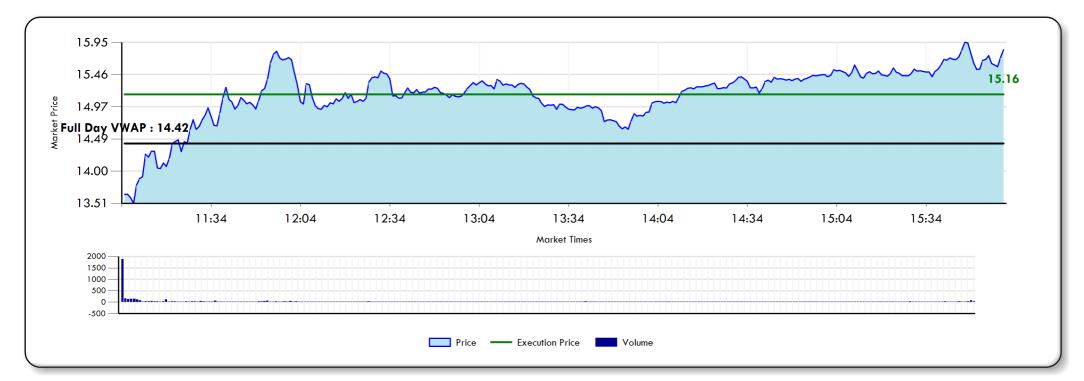
• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.39% of your market impact cost.





#### TRADE LEVEL DETAIL - HIGH COST

	PGNY - 2019/10/25													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Виу	WEATHERBIE	GOLDMAN SACHS	10/25/2019 09:30:00	10/25/2019 16:00:00	5,624	15.1625	14.4160	+4,199	+74.65	0.00	0.11			



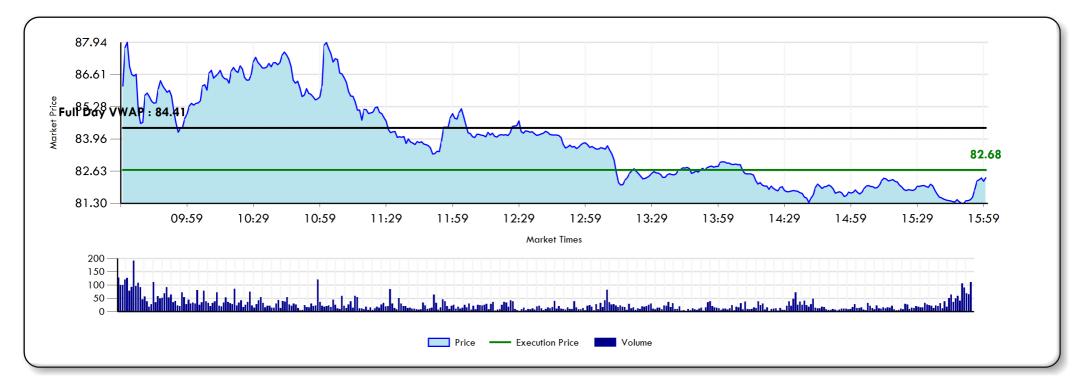
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.15% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

	W - 2019/10/31													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	WEATHERBIE	THEMIS TRADING LLC	10/31/2019 09:30:00	10/31/2019 16:00:00	2,366	82.6792	84.4116	+4,099	+173.24	0.44	0.02			



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 3.08% of your market impact cost.

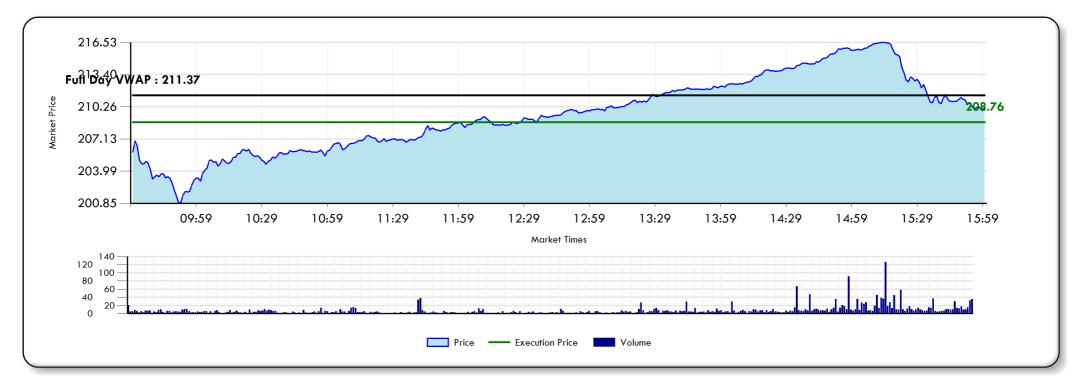


# 5.89 V 0.05%

(+) = Cost

#### TRADE LEVEL DETAIL - HIGH COST

TTD - 2019/10/28											
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)
Sell	AQR	GOLDMAN SACHS	10/28/2019 09:30:00	10/28/2019 16:00:00	1,272	208.7567	211.3743	+3,330	+261.76	0.74	0.04



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.50% of your market impact cost.

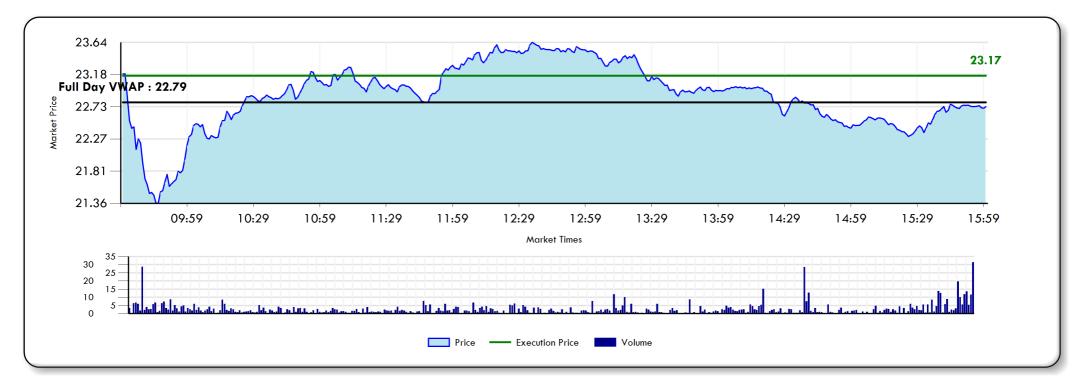


# 5.89 V 0.05%

(+) = Cost

#### TRADE LEVEL DETAIL - HIGH COST

PETQ - 2019/11/11											
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)
Buy	WEATHERBIE	OPPENHEIMER & CO INC	11/11/2019 09:30:00	11/11/2019 16:00:00	6,381	23.1660	22.7885	+2,409	+37.75	0.82	0.63



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.81% of your market impact cost.



# TRADE LEVEL DETAIL - HIGH COST

	HPQ - 2019/11/07													
Side	Full Day VWAP Full Day VWAP													
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	AQR	MERRILL LYNCH	11/07/2019 09:30:00	11/07/2019 16:00:00	37,764	19.6388	19.6950	+2,124	+5.62	0.28	0.11			



# NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.60% of your market impact cost.

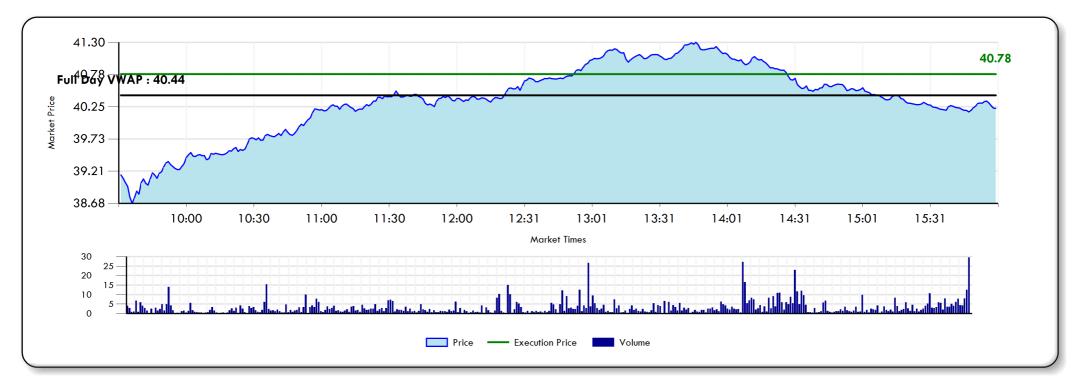


# 5.89 V 0.05%

(+) = Cost

# TRADE LEVEL DETAIL - HIGH COST

	G00S - 2019/10/15													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Виу	WEATHERBIE	ITG	10/15/2019 09:30:00	10/15/2019 16:00:00	5,853	40.7830	40.4381	+2,019	+34.49	0.60	0.43			



# NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.52% of your market impact cost.

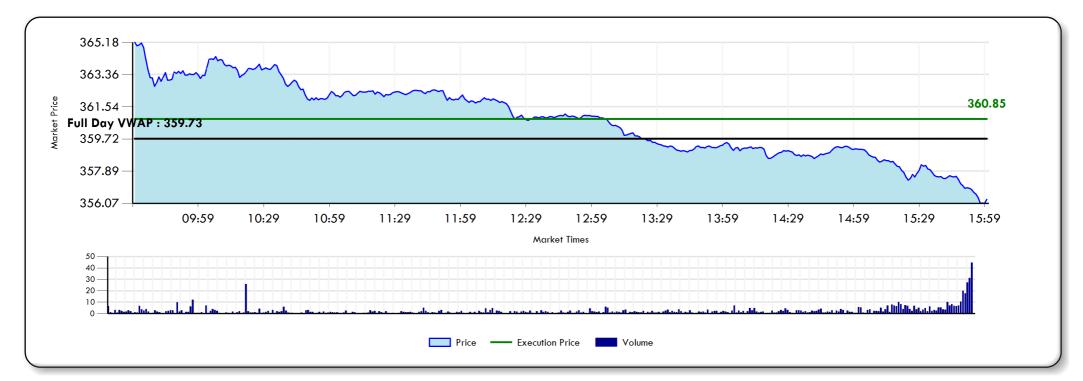


# 6.89 V 0.05%

(+) = Cost

# TRADE LEVEL DETAIL - HIGH COST

	NOC - 2019/10/17													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Виу	AQR	MORGAN STANLEY	10/17/2019 09:30:00	10/17/2019 16:00:00	1,751	360.8469	359.7288	+1,958	+111.81	0.47	0.13			



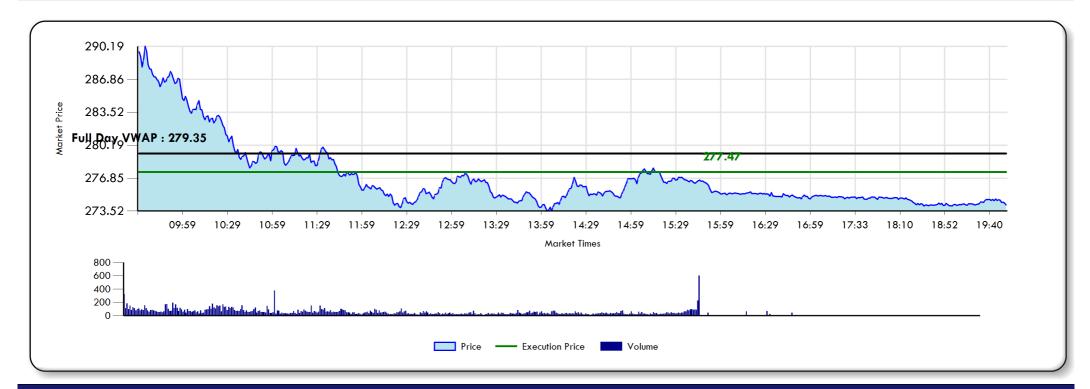
# NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.47% of your market impact cost.



# **TRADE LEVEL DETAIL - LOW COST**

	NFLX - 2019/10/18													
Side	Full Day VWAP Full Day VWAP													
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	10/18/2019 09:30:00	10/18/2019 16:00:00	7,800	277.4715	279.3465	14,625	187.50	-0.27	0.03			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 13.43% of your market impact savings.

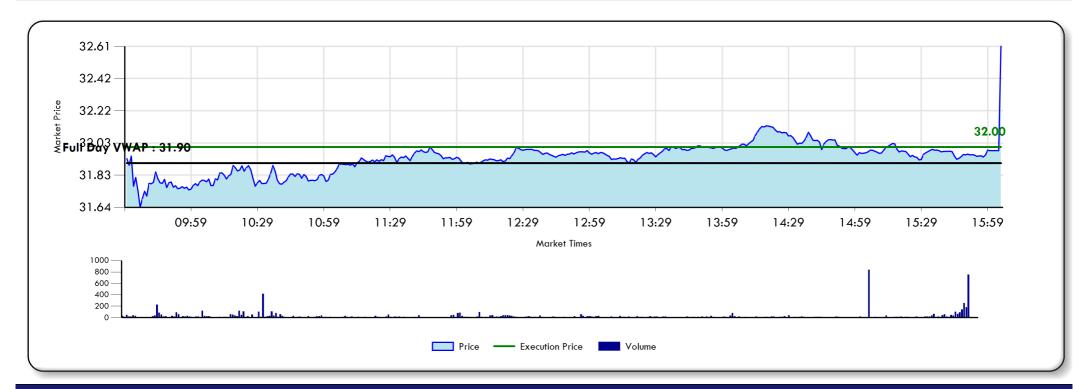


# 5% 0.71 6.89 0.05%

(+) = Cost

# **TRADE LEVEL DETAIL - LOW COST**

	FOXA - 2019/10/17													
Side	Full Day VWAP Full Day VWAP													
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	10/17/2019 09:30:00	10/17/2019 16:00:00	43,895	32.0021	31.9048	4,271	9.73	-1.02	0.48			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.92% of your market impact savings.



# 5% 0.71 6.89 0.05%

(+) = Cost

# **TRADE LEVEL DETAIL - LOW COST**

	DISH - 2019/11/01													
Side	Full Day VWAP Full Day VWAP													
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	EAGLE CAPITAL MANAGEMENT	CONVERGEX	11/01/2019 09:30:00	11/01/2019 16:00:00	22,405	34.9200	34.7433	3,958	17.67	-1.10	1.73			



# **NOTES**

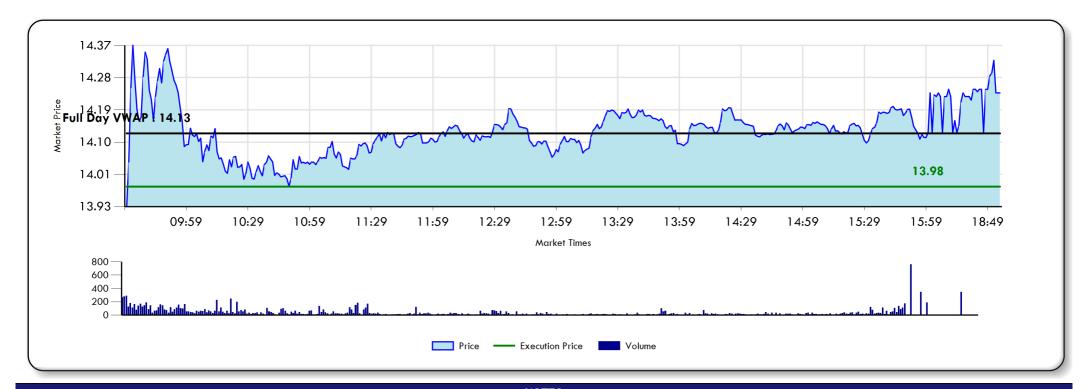
• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.63% of your market impact savings.





# **TRADE LEVEL DETAIL - LOW COST**

	AEO - 2019/12/11													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	DALTON, GREINER, HARTMAN, MAHER	COWEN & CO	12/11/2019 09:30:00	12/11/2019 16:00:00	22,398	13.9808	14.1281	3,299	14.73	-0.60	0.13			



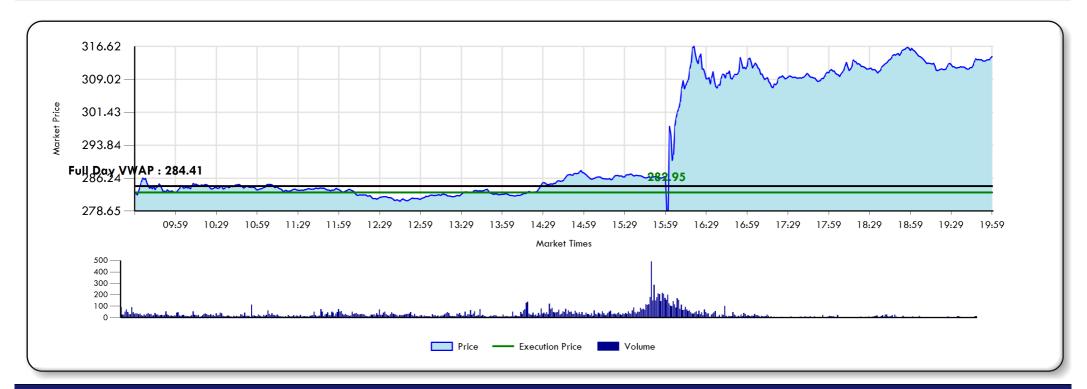
# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.03% of your market impact savings.



# **TRADE LEVEL DETAIL - LOW COST**

	NFLX - 2019/10/16													
Side Manager Broker Time In Time Out Shares Client Price Full Day VWAP Cost Cost Full Day VWAP Full Day VWAP Full Day VWAP														
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	EAGLE CAPITAL MANAGEMENT	CONVERGEX	10/16/2019 09:30:00	10/16/2019 16:00:00	1,876	282.9506	284.4117	2,741	146.11	-0.11	0.01			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 2.52% of your market impact savings.



# **TRADE LEVEL DETAIL - LOW COST**

	KMT - 2019/10/21													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	DALTON, GREINER, HARTMAN, MAHER	COWEN & CO	10/21/2019 09:30:00	10/21/2019 16:00:00	28,641	29.8164	29.7353	2,324	8.12	-0.05	0.31			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 2.13% of your market impact savings.

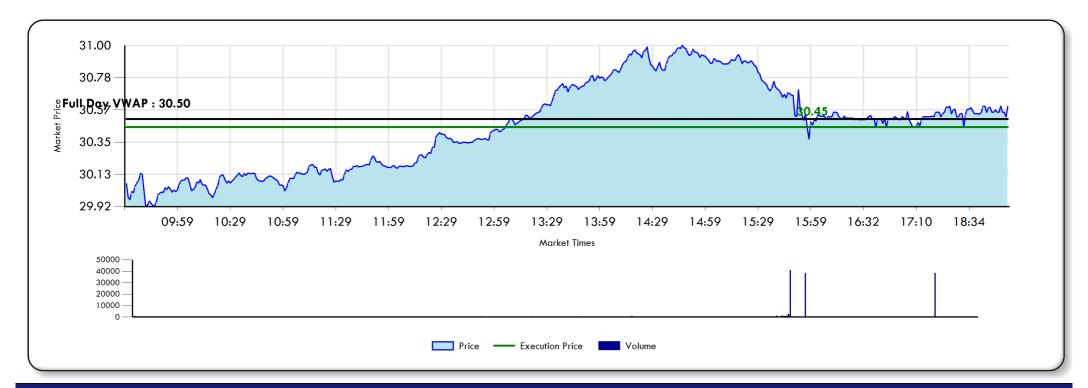


5% 0.71 6.89 V 0.05%

(+) = Cost

# **TRADE LEVEL DETAIL - LOW COST**

	UBER - 2019/12/20													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	ALLIANCE R 3000 CAPITAL MANAGEM	JP MORGAN CHASE	12/20/2019 09:30:00	12/20/2019 16:00:00	32,829	30.4500	30.5044	1,785	5.44	-0.18	0.02			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.64% of your market impact savings.



# **TRADE LEVEL DETAIL - LOW COST**

	BCS - 2019/11/12													
Full Day VWAP Full Day VWAP											Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Sell	EAGLE CAPITAL MANAGEMENT	CAPITAL INSTL SVCS	11/12/2019 09:30:00	11/12/2019 16:00:00	229,578	8.8052	8.7975	1,770	0.77	-0.53	8.63			



# **NOTES**

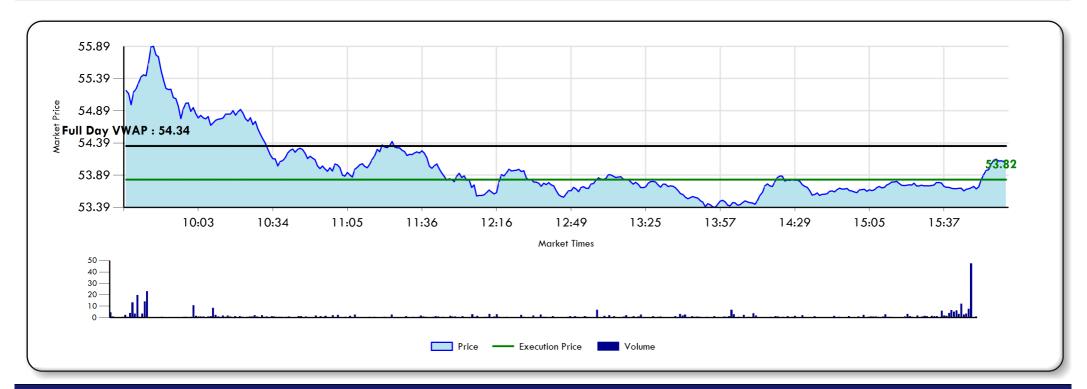
• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.63% of your market impact savings.





# **TRADE LEVEL DETAIL - LOW COST**

	RPD - 2019/11/22													
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume			
			(EST)	(EST)		(USD)	(USD)	(USD)	(cps)		(%)			
Buy	WEATHERBIE	NEEDHAM & CO INC	11/22/2019 09:30:00	11/22/2019 16:00:00	2,853	53.8167	54.3389	1,490	52.22	-1.03	0.61			



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.37% of your market impact savings.



# 5% 0.71 6.89 0.05%

(+) = Cost

# **TRADE LEVEL DETAIL - LOW COST**

	TMHC - 2019/12/19										
Side	Manager	Broker	Time In	Time Out	Shares	Client Price	Full Day VWAP		Cost Full Day VWAP	E - Score	Volume
			(EST)	(EST)		(USD)	(USD)	(ÚSD)	(cps)		(%)
Buy	DALTON, GREINER, HARTMAN, MAHER	CAPITAL INSTL SVCS	12/19/2019 09:30:00	12/19/2019 16:00:00	11,362	21.5592	21.6766	1,334	11.74	-1.17	0.46



# **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.22% of your market impact savings.

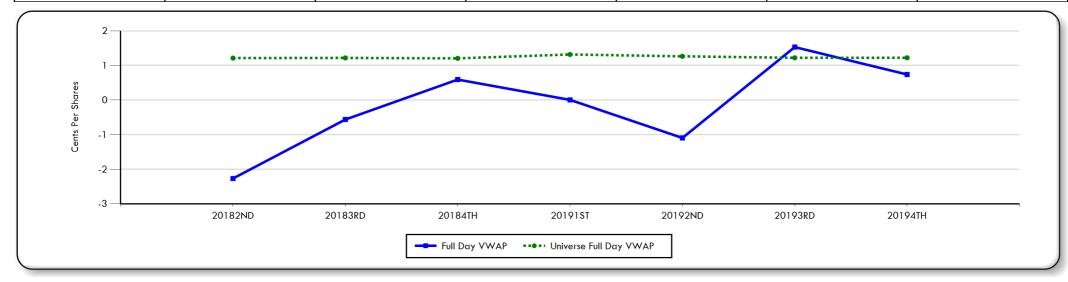


# 5.% 0.71 6.89 V 0.05%

(+) = Cost

# **TRADE HISTORY**

			Trade History			
Period	Total Shares	Total Dollars Traded	Commission		Full Day VWAP	Full Day VWAP Universe Rank
			(cps)	(\$)	(cps)	(%)
20182ND	4,581,935	191,343,600	+2.09	95,937	2.27	93
20183RD	1,200,559	52,564,669	+3.35	40,162	0.56	80
20184TH	3,436,466	183,217,997	+1.71	58,637	+0.59	61
20191ST	4,459,275	188,723,176	+2.03	90,386	+0.00	69
20192ND	3,647,786	171,841,719	+1.45	52,944	1.10	81
20193RD	4,500,167	228,793,910	+1.16	52,110	+1.53	46
20194TH	3,275,124	155,418,903	+1.49	48,930	+0.74	58



# **Note on Universes:**

Universes constructed of preferred securities are exclusive of fixed income transactions such as convertible bonds





# **DISCLAIMER**

State Street Corporation and its subsidiaries and affiliates, including Elkins/McSherry, LLC ("State Street"), provide products and services to professional and institutional clients and this report and information ("Report") is provided solely for general, marketing and/or informational purposes and is subject to these terms and conditions, including that the Report does not constitute investment research or investment, legal, regulatory, or tax advice. Nothing herein is an offer or solicitation to buy or sell any product, service or securities or any financial instrument and this does not create or constitute any binding contractual commitment or obligations for State Street of any kind. Not all products and features a may be available in all jurisdictions. Any opinions expressed or other information in the Report are subject to change without notice. The Report has been prepared and obtained from sources believed to be reliable at the time of preparation. however, it is provided "as-is" and State Street makes no quarantee, representation, or warranty of any kind including but not limited to its accuracy, suitability, timeliness, merchantability, fitness for a particular purpose, non-infringement of third-party rights, etc. This Report is not intended to be relied upon by any person or entity. State Street disclaims all liability, whether arising in contract, tort or otherwise, for any losses, liabilities, damages, expenses or costs arising, either direct or consequential, from or in connection with the use of the Report. No permission is granted to reprint, sell, copy, distribute, or modify any of the Report, in any form or by any means without the prior written consent of State Street. The Report may contain certain statements that may be deemed forward-looking statements. Please note that any such statements or forecasted information are not guarantees or reliable indicators for future performance and actual results or developments may differ materially from those depicted or projected. Investing involves risk, including the risk of loss of principal. Diversification does not ensure a profit or quarantee against loss. The Report does not take into account any client's particular investment objectives, strategies, or tax and legal status, relevant regulations, nor does it purport to be comprehensive or intended to replace the exercise of a client's or investor's own careful independent review regarding any corresponding investment decision or related analysis.

Copyright © 2020 State Street Corporation, All rights reserved.





# **SACRAMENTO COUNTY**

Trade Cost Summary - Global Equity Trading
Period End December 31, 2019





# **REPORT CONTENTS**

Tab 1 : E	Executive	<b>Summary</b>
-----------	-----------	----------------

- · Results / Methodology
- Performance vs. Universe / Trading Components
- Short Term Alpha
- Market Capitalization Performance
- Order Size Performance
- Implementation days / Liquidity By Trade Performance
- Country Performance
- · High / Low Cost Managers
- Commission Review

# **Tab 2 : Trade Detail**

- Manager Performance
- Broker Performance

# **Tab 3: High / Low Cost Trades**

- Trade Contributions
- 10 High / Low Cost Trades
- 10 High Cost Data Graphs
- 10 Low Cost Data Graphs





(+) = Cost EXECUTIVE SUMMARY

Elkins/McSherry has been providing trading cost analysis to institutional investors since 1991, serving many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global equity market and Universe data, Elkins/McSherry has produced a Trading Cost Analysis on behalf of SACRAMENTO COUNTY. This study evaluates global equity executions from October 1, 2019 to December 31, 2019. The analysis included trading of 12,811,887 shares representing \$151.28 million in principal across 26 countries.

# <u>Methodology</u>:

The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of brokerage commission, fees, and execution quality versus an Full Day VWAP benchmark for each of the securities traded. These data have been separated to summarize results, by Buy/Sell, Commissions, Market Impact, Short Term Alpha, Market Cap, Country, Trade Difficulty, and Highest and Lowest Cost Trades. These results are quantified in \$ and Basis Points (BP) as well as being displayed graphically to highlight the outcomes.

# Results:

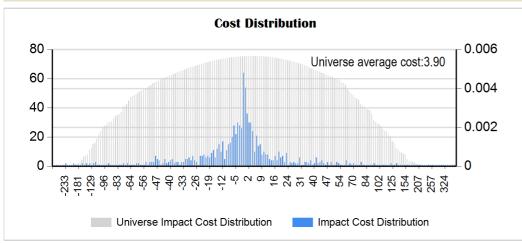
	BENCHMARK PERFORMANCE		
Commission	Fees	Full Day VWAP	E - Score
Your commission cost was +6.63 bp or \$ +\$100,270 (7.06 bp better than the Elkins/McSherry Universe)	Your fee cost was +4.01 bp or \$    +60,713 (+1.06 bp worse than the    Elkins/McSherry Universe)	<ul> <li>Your market impact cost was +1.16 bp or \$+17,602 (2.74 bp better than the Elkins/McSherry Universe)</li> <li>Your overall trading cost of +11.81 bp was 8.74 bp better than the Elkins/McSherry Universe.</li> <li>Sacramento County trading was higher than the Elkins/McSherry Universe in 10 countries and lower than the Elkins/McSherry Universe in 19 countries.</li> <li>14 of your brokers had trading cost higher than summary universe of countries (principal weighted) in which they traded. 33 of your brokers had lower trading cost.</li> </ul>	• E - Score : -0.03

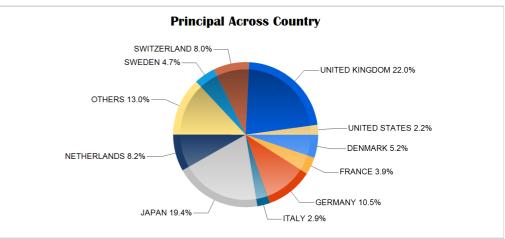


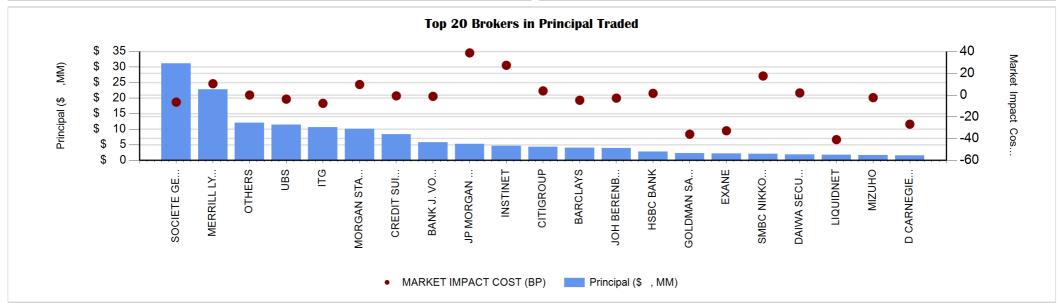
# 5.89 V 0.05%



# **EXECUTIVE SUMMARY**









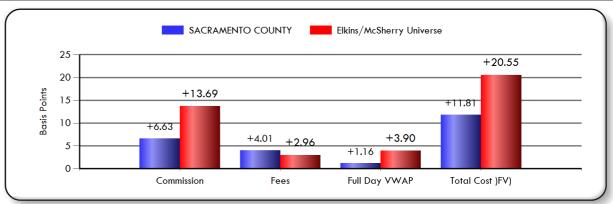
# 6.89 15% 0.71 6.89

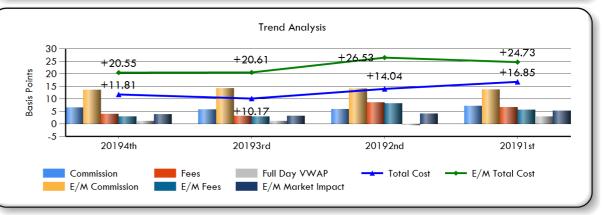
# (+) = Cost

# **EXECUTIVE SUMMARY**

	TOTAL PORTFOLIO COST PERFORMANCE										
		COMMISSION			Fees		MARKET IMPACT		Total Cost/Savings Vs. Universe		
Side	Your Avg. Commission	Bundled All Trading Fees Universe Universe		Fees	Universe	Full Day Universe VWAP Full Day VWAP			Commission+Fees Full Day VWAP	E - Score	
	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)		
Sell	+6.27	+13.81	+2.49	+0.36	+0.29	1.37	+5.05	+5.27	13.88	-0.05	
Buy	+6.96	+13.58	+2.57	+7.46	+5.47	+3.55	+2.81	+17.97	3.89	0.00	
Total	+6.63	+13.69	+2.53	+4.01	+2.96	+1.16	+3.90	+11.81	8.74	-0.03	

TRAD	ING COMPONENTS	
	Buys	Sells
Trade Principal	77,839,329	73,442,917
Shares	8,621,174	4,190,713
Unique Names	101	59
Liquidity (% POV)	0.357	0.392
Avg. Order Size	16,453	8,381
Avg. Order Completion Time (min)	N/A	N/A
Total Number of Trades	524	500







# 5.% 15% 0.71 6.89 0.05%

# (+) = Cost

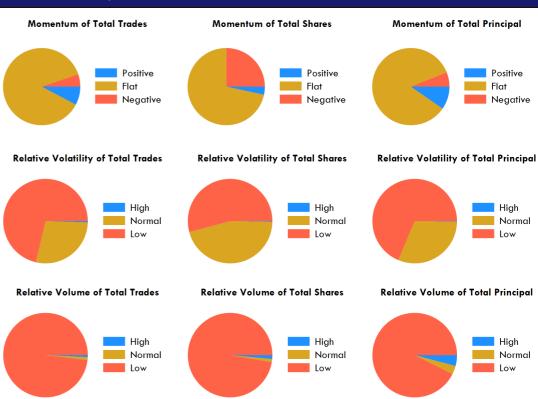
# **EXECUTIVE SUMMARY**

# **Market Metrics Summary**

Momentum	Positive			Flat			Negative		
% Of Total	Trades	Shares	Principal	Trades	Shares	Principal	Trades	Shares	Principal
Buys	5%	1%	5%	44%	42%	43%	3%	24%	4%
Sells	3%	2%	4%	44%	29%	42%	3%	1%	2%
Total	8%	3%	10%	87%	72%	84%	5%	25%	6%

Relative Volatility		High			Normo	il	Low		
% Of Total	Trades	Shares	Principal	Trades	Shares	Principal	Trades	Shares	Principal
Buys	0%	0%	0%	15%	39%	18%	36%	29%	33%
Sells				13%	7%	13%	36%	25%	36%
Total	0%	0%	0%	28%	46%	31%	71%	54%	69%

Relative Volume		High			Normo	al	Low		
% Of Total	Trades	Shares	Principal	Trades	Shares	Principal	Trades	Shares	Principal
Buys	1%	1%	4%	1%	1%	3%	50%	66%	45%
Sells	0%	1%	0%	0%	1%	1%	48%	31%	48%
Total	1%	1%	4%	1%	1%	3%	98%	97%	93%



### **NOTES**

MOMENTUM: One-day open to close pricing trend of a security

Positive - Greater than +2% and -2% range

Negative - Price decrease is more negative than -2%

RELATIVE VOLATILITY: The standard deviation of price relative to the one-day average price

High - Greater than 20% Normal - Between 5% and 20%

Low - Less than 5%

RELATIVE VOLUME: Executed shares relative to the one-day total market volume

High - Greater than 10% Normal - Between 5% and 10%

Low - Less than 5%

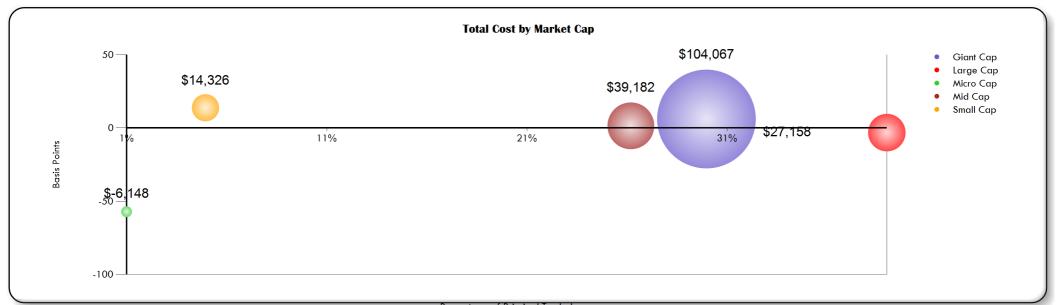


# 5% 0.71 6.89 0.05%

# (+) = Cost

# **EXECUTIVE SUMMARY**

	MARKET CAPITALIZATION											
			COMMIS	SION	MARKET	IMPACT	Total Cost	Total Cost/Savings				
Market Cap	% Traded	Avg. Principal Per Order	Your Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP		Commission+Fees+ Full Day VWAP Vs. Universe	E - Score	Market Cap Definition		
	(%)	(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)				
Large Cap	38.76 %	187,333	+6.87	+13.57	3.17	+5.02	+4.63	14.78	-0.11	\$5 Billion To \$25 Billion		
Giant Cap	29.75 %	226,163	+6.18	+13.54	+6.10	+3.18	+23.13	1.35	0.06	Over \$25 Billion		
Mid Cap	25.97 %	104,229	+6.87	+14.06	+1.46	+3.15	+9.97	8.51	-0.02	\$1 Billion To \$5 Billion		
Small Cap	4.73 %	65,636	+6.24	+13.40	+13.79	+3.38	+20.03	+3.21	0.20	\$250 Million To \$1 Billion		
Micro Cap	0.79 %	45,849	+5.92	+14.53	57.19	+3.72	51.27	69.52	-0.52	Under \$250 Million		

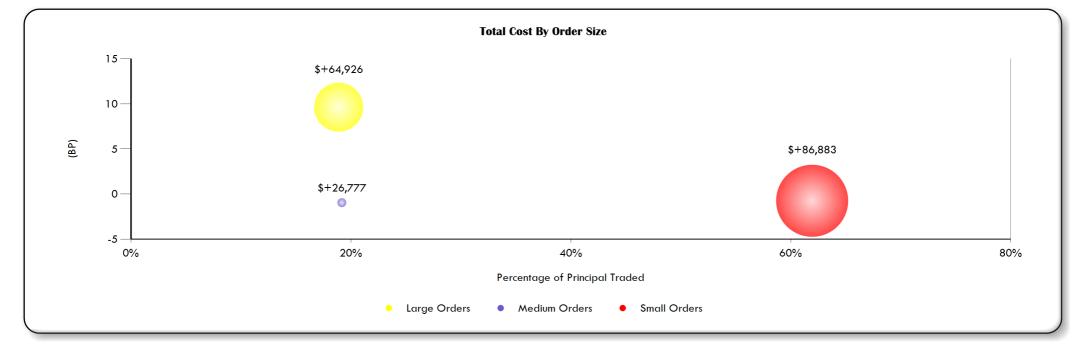






# **EXECUTIVE SUMMARY**

	ORDER SIZE EVALUATION											
				COMMI	COMMISSION MARKET IMPACT To			Total Cost	Total Cost/Savings			
Order Size	Total # Of Orders	Avg. Principal Per Order	Avg. Order Completion Time	Your Commission	Bundled Universe	Full Day VWAP	•		Commission+Fees +Full Day VWAP Vs. Universe	E - Score	Absolute Size	
		(\$)	(min)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)		(Principal)	
Large Orders	1 <i>7</i>	1,680,241	N/A	+7.19	+13.44	+9.63	+3.96	+22.72	+0.41	0.16	1M or Greater	
Medium Orders	42	690,551	N/A	+6.56	+13.60	0.97	+4.40	+9.23	11.03	-0.03	Between 500k - 1M	
Small Orders	965	97,114	N/A	+6.48	+13.79	0.76	+3.73	+9.27	10.83	-0.08	500K or Less	

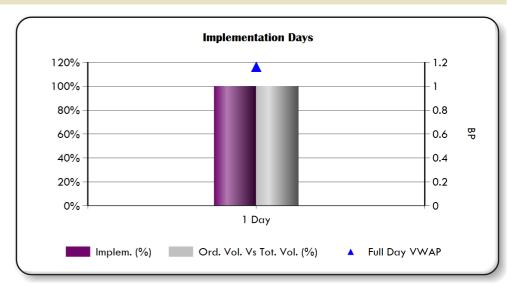




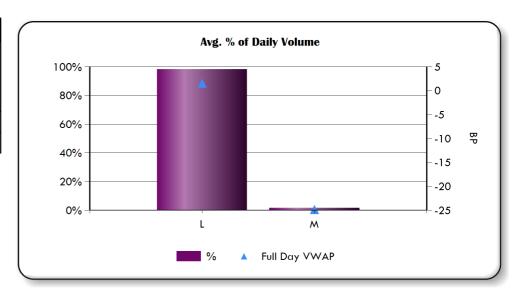


# **EXECUTIVE SUMMARY**

	IMPLE	MENTATION DAYS BY	TRADE	
Period	Percent Traded (%)	Order Vol. Vs Total Vol. (%)	Full Day VWAP	E - Score
1 Day	100.00	100%	+1.16	-0.03



	TR	RADE DIFFICULTY		
Methodology	Liquid. Cat.	Percent Traded	Full Day VWAP	E - Score
		(%)	(bp)	
0%~20% of daily vol.	L	98%	+1.61	-0.02
20%~50% of daily vol.	М	2%	24.82	-0.46



8



# **EXECUTIVE SUMMARY**

				COUNTR	Y PERFORMANCI	E							
			COMM	ISSION		EES	MARKET	IMPACT					
Country	Principal	Total Principal Traded	Commission	Bundled Universe Commission	Fees	Universe Fees	Full Day VWAP	Universe Full Day VWAP	Total Cost Diff. From Universe	E - Score			
	(\$ Millions)	(%)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)				
HIGHEST COST COUNTRIES - Total Cost Universe Difference													
SOUTH AFRICA - SELLS	<1	0.23%	+14.41	+17.43	+0.00	+0.03	+46.88	+2.53	+41.30	0.62			
BELGIUM	<1	0.22%	+4.80	+13.09	+0.00	+0.00	+50.10	+2.72	+39.09	0.42			
BRAZIL	1	0.67%	+11.55	+14.24	+3.16	+2.24	+44.17	+4.84	+37.56	-0.42			
HONG KONG	2	1.40%	+6.89	+13.47	+10.77	+8.09	+42.16	+1.00	+37.26	0.71			
ITALY - BUYS	3	1.94%	+8.81	+13.41	+10.00	+12.00	+28.93	+1.79	+20.54	0.28			
ISRAEL	<1	0.52%	+5.03	+13.20	+0.00	+0.03	+27.27	+2.69	+16.38	0.76			
AUSTRALIA	<1	0.42%	+5.48	+12.65	+0.00	+1.65	+24.28	+2.50	+12.96	0.35			
FRANCE - SELLS	1	0.96%	+5.64	+14.39	+0.00	+0.00	+19.05	+2.21	+8.09	0.11			
GERMANY	16	10.52%	+5.96	+13.24	+0.00	+0.02	+16.65	+2.71	+6.64	0.13			
U.K BUYS	8	5.12%	+5.99	+13.48	+49.66	+29.08	8.56	+1.43	+3.10	-0.20			





# **EXECUTIVE SUMMARY**

				COUNTR	Y PERFORMANC	E				
			COMM	ISSION		FEES	MARKET	IMPACT		
Country	Principal	Total Principal Traded	Commission	Bundled Universe Commission	Fees	Universe Fees	Full Day VWAP	Universe Full Day VWAP	Total Cost Diff. From Universe	E - Score
	(\$ Millions)	(%)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	
			LOWEST	COST COUNTRIE	S - Total Cost U	Iniverse Difference				
FINLAND	3	2.01%	+6.12	+13.54	+0.00	+0.02	16.25	+4.45	28.14	-0.31
SPAIN	3	1.76%	+6.67	+13.54	+0.00	+0.01	18.41	+2.52	27.81	-0.03
U.K SELLS	26	16.91%	+5.92	+13.89	+0.05	+0.00	8.65	+9.19	25.77	-0.14
KOREA - BUYS	<1	0.20%	+7.85	+18.49	+0.00	+0.00	9.10	+3.73	23.47	-0.11
AUSTRIA	<1	0.00%	+5.00	+13.11	+0.00	+0.02	8.95	+4.62	21.70	-0.20
SINGAPORE	<1	0.13%	+5.00	+18.27	+4.00	+3.43	4.99	+1.42	19.11	-0.24
CANADA	2	1.63%	+1.88	+21.11	+0.00	+0.01	+3.24	+2.74	18.74	0.15
DENMARK	8	5.18%	+5.47	+12.91	+0.00	+0.01	7.04	+4.00	18.48	-0.26
ITALY - SELLS	1	0.90%	+6.49	+12.56	+0.00	+0.00	7.22	+5.15	18.44	-0.33
NORWAY	3	2.12%	+5.56	+13.04	+0.00	+0.02	5.83	+4.30	17.63	-0.10
U.S.	3	2.19%	+0.88	+14.31	+0.13	+0.07	1.64	+1.59	16.60	-0.07
FRANCE - BUYS	4	2.91%	+6.06	+13.29	+30.00	+30.00	5.98	+2.15	15.36	0.08
SWEDEN	7	4.74%	+7.90	+13.47	+0.00	+0.01	6.48	+0.93	12.99	-0.13
NEW ZEALAND	<1	0.62%	+8.15	+19.17	+0.00	+0.01	+4.10	+4.24	11.17	0.14
SWITZERLAND	12	8.01%	+8.95	+13.59	+0.00	+0.01	3.26	+2.46	10.37	-0.10
IRELAND - BUYS	<1	0.10%	+3.00	+14.00	+100.03	+100.00	+5.53	+1.93	7.37	0.06
JAPAN	29	19.40%	+7.34	+13.14	+0.00	+0.01	+3.78	+3.71	5.74	0.03
NETHERLANDS	12	8.21%	+7.08	+13.71	+0.00	+0.07	+4.31	+2.59	4.98	0.04
INDIA	1	0.98%	+10.65	+17.86	+11.74	+10.92	+5.89	+1.78	2.29	-0.04





# TRADE CYCLE DETAIL

# 4 LOWEST COST MANAGER (Full Day VWAP)

Manager Decision Order Creation Trader Receipt  Market Open Broker		Executions	Market Close Order Complete			сомм	ISSION	MARKET	IMPACT	TOTAL COST/SAVING S		n+Fees+Full Vs. Universe TREND	•
Manager	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)						(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
WILLIAM BLAIR & COMP	16	223	10.43%	70,787	0.05	+7.26	+14.57	+8.41	+2.81	0.64	9.17	11.86	+4.82
LSV ASSET MANAGEMENT	19	271	12.71%	70,949	0.19	+3.96	+13.94	+9.31	+3.99	3.70	2.04	16.69	7.85
LAZARD ASSET MANAGEM	89	443	58.71%	200,507	-0.04	+7.05	+13.56	+1.24	+3.65	7.52	19.80	10.97	12.73
WALTER SCOTT INTL EA	27	87	18.14%	315,458	-0.16	+6.76	+13.43	8.97	+5.26	20.90	-	-	-

# **NOTES**

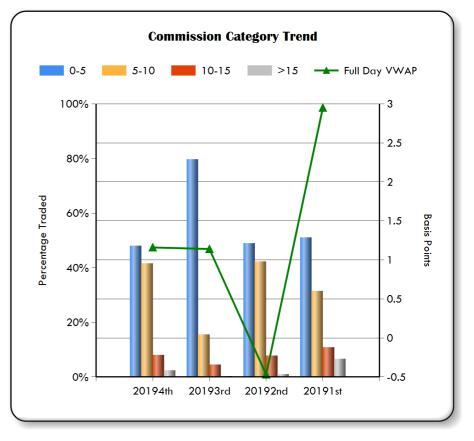
• Manager above made up 100.00 % of principal traded.





# **COMMISSION REVIEW**

	COMMISSIC	N REVIEW -	Top 20 B	rokers (Con	nmission \$	)	
					Со	mmission Tre	nds
Broker	Total Commission	Commission	Bundled Universe	All Trading Universe	20193rd	20192nd	201919
		(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
MERRILL LY	16,092	+7.04	+13.37	+2.61	+5.06	+6.81	+6.43
SOCIETE GE	16,009	+5.13	+13.50	+2.36	+4.78	+4.98	+5.08
MORGAN STA	8,896	+8.80	+13.81	+2.64	+6.40	+7.77	+10.73
UBS	7,996	+6.99	+13.70	+2.57	+7.60	+6.73	+5.10
CREDIT SUI	6,870	+8.19	+13.91	+2.58	+6.47	+6.17	+8.13
ITG	5,332	+4.99	+13.63	+2.42	+4.69	+5.04	+5.06
BANK J. VO	4,674	+8.00	+13.59	+2.51	-	+7.00	+7.00
BARCLAYS	4,334	+10.67	+13.66	+2.43	+8.42	+3.58	+7.01
JP MORGAN	3,887	+7.30	+13.67	+2.49	+7.70	+3.09	+11.77
CITIGROUP	2,617	+6.01	+13.67	+2.58	+4.34	+4.52	+5.04
JOH BERENB	2,472	+6.29	+13.25	+2.47	+7.00	+7.00	+7.00
GOLDMAN SA	2,251	+9.67	+13.58	+2.31	+5.09	+8.64	+11.49
INSTINET	2,220	+4.72	+13.37	+2.72	+3.98	+3.77	+3.48
SMBC NIKKO	2,084	+10.00	+13.14	+2.69	-	-	-
MIZUHO	1,546	+9.10	+13.14	+2.69	+5.03	+4.99	+7.45
ROYAL BANK	1,293	+12.00	+13.58	+2.34	-	-	-
DAIWA SECU	1,260	+6.79	+13.14	+2.69	+5.00	-	+7.06
CREDIT AGR	1,098	+7.56	+14.76	+2.86	+6.63	+15.00	+11.30
D CARNEGIE	968	+6.16	+13.47	+2.70	+7.00	+7.00	+7.00
EXANE	867	+3.96	+13.52	+2.48	+4.69	+3.00	+7.00







MANAGEM

LSV ASSET

WALTER SCOTT INTL EA

# TRADE CYCLE DETAIL

### MANAGER PERFORMANCE (FULL DAY VWAP) Manager Decision **TOTAL** Commission+Fees+Full Day VWAP Order Creation Trader Receipt Market Close **COMMISSION MARKET IMPACT COST/SAVING** Vs. Universe **TREND** Market Open Broker Release Total E - Score Commission Bundled Full Day Universe Commission 20193rd 20192nd 20191st Manager Principal % Principal Avg. Traded Orders Principal Universe **VWAP** Full Day +Fees+Full Day VWAP Traded **VWAP** Vs. Universe (\$ Millions) (\$) (bp) (bp) (bp) (bp) (bp) (bp) (bp) (bp) LAZARD ASSET 89 443 58.71% 200,507 -0.04 +7.05 +13.56 +1.24 +3.65 7.52 19.80 10.97 12.73

# MANAGEMENT WILLIAM BLAIR & COMP 16 223 10.43% 70,787 0.05 +7.26 +14.57 +8.41 +2.81 0.64 9.17 11.86 +4.82

+13.43

+13.94

8.97

+9.31

+5.26

+3.99

20.89

3.69

2.04

16.69

+6.76

+3.96

# **NOTES**

• Manager above made up 100.00 % of principal traded.

27

19

87

271

18.14%

12.71%

315,458

70,949

-0.16

0.19

7.85





# TRADE CYCLE DETAIL

# **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader R		Executions C	Market Close			C	OMMISSION		MARKET	IMPACT	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universe TREND	
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
SOCIETE GENERALE	31	131	20.62%	238,069	-0.16	16,009	+5.13	+13.50	6.50	+4.99	1 <i>7</i> .26	1 <i>7</i> .93	20.98	30.94
MERRILL LYNCH	23	139	15.11%	164,443	0.13	16,092	+7.04	+13.37	+10.45	+2.78	+1.85	+2.30	4.72	2.71
UBS	11	112	7.57%	102,201	-0.14	7,996	+6.99	+13.70	3.76	+2.85	12.26	10.93	12.04	8.26
ITG	11	70	7.07%	152,700	-0.06	5,332	+4.99	+13.63	7.62	+5.85	21.05	1 <i>7.</i> 58	8.91	21.98
MORGAN STANLEY	10	46	6.68%	219,743	0.01	8,896	+8.80	+13.81	+9.72	+2.84	+1.88	30.41	10.02	+6.62
CREDIT SUISSE	8	84	5.55%	99,868	-0.07	6,870	+8.19	+13.91	0.74	+4.14	10.69	0.01	14.25	5.40
BANK J. VONTOBEL	6	7	3.86%	834,726	0.12	4,674	+8.00	+13.59	1.21	+2.46	9.27	-	15.54	35.29
JP MORGAN CHAS	<b>E</b> 5	15	3.52%	354,750	0.27	3,887	+7.30	+13.67	+38.69	+5.19	+26.76	46.68	19.56	20.82
INSTINET	5	81	3.11%	58,073	0.54	2,220	+4.72	+13.37	+27.36	+3.68	+15.02	13.53	12.45	23.01
CITIGROUP	4	30	2.88%	145,081	0.04	2,617	+6.01	+13.67	+3.84	+2.67	6.35	+8.79	+1.50	10.72

# **NOTES**

• Brokers above made up 75.95 % of principal traded.





# TRADE CYCLE DETAIL

# **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Re	<u> </u>	Executions C	Market Clos	e		C	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universe TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
BARCLAYS	4	44	2.68%	92,296	-0.08	4,334	+10.67	+13.66	4.80	+3.85	6.96	9.16	+7.46	0.51
JOH BERENBERG GOSSLE	4	11	2.60%	357,078	-0.11	2,472	+6.29	+13.25	2.82	+2.70	12.50	15.81	18.41	+15.50
HSBC BANK	3	29	1.84%	96,139	0.06	836	+3.00	+13.84	+1.57	+8.31	1 <i>5</i> .1 <i>7</i>	36.27	25.76	14.89
GOLDMAN SACHS	2	11	1.54%	211,676	-0.40	2,251	+9.67	+13.58	36.12	+5.14	46.74	+8.61	24.61	+25.51
EXANE	2	8	1.45%	273,585	-0.48	867	+3.96	+13.52	32.69	+2.16	44.41	4.04	14.08	4.03
SMBC NIKKO CAP MKT	2	16	1.38%	130,236	0.12	2,084	+10.00	+13.14	+17.54	+3.71	+10.68	-	-	-
DAIWA SECURITIES	2	18	1.23%	103,009	0.11	1,260	+6.79	+13.14	+1.98	+3.71	8.09	12.80	-	+0.35
LIQUIDNET	2	13	1.18%	136,761	-0.63	<i>7</i> 51	+4.22	+14.32	40.82	+2.36	53.25	8.84	+37.87	+41.28
MIZUHO	2	16	1.12%	106,220	-0.02	1,546	+9.10	+13.14	2.36	+3.71	10.12	10.29	8.69	14.79
D CARNEGIE AG	2	9	1.04%	174,433	-0.49	968	+6.16	+13.47	26.76	+0.93	35.01	+14.94	+92.18	12.24

# **NOTES**

• Brokers above made up 16.05 % of principal traded.





# TRADE CYCLE DETAIL

# **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader R Market Open	•	Executions C	Market Close	2		c	OMMISSION		MARKET	IMPACT	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universe TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
CREDIT AGRICOLE	1	26	0.96%	55,885	0.05	1,098	+7.56	+14.76	+4.37	+2.75	4.99	+33.32	21.38	9.51
ROYAL BANK OF CANADA	1	12	0.71%	89,824	-0.26	1,293	+12.00	+13.58	+0.72	+3.32	+11.75	-	-	-
SC BERNSTEIN	1	2	0.69%	521,936	0.61	385	+3.68	+13.97	+23.29	+1.35	+12.83	14.59	15.00	43.17
SCOTIA CAPITAL	1	15	0.68%	68,684	0.16	111	+1.08	+21.11	+2.76	+2.74	20.02	24.10	24.28	15.87
REDBURN PARTNERS	5 1	3	0.66%	333,775	-0.21	501	+5.00	+13.89	9.07	+9.19	27.11	-	-	16.23
JEFFERIES & CO	<1	8	0.59%	111,520	0.34	860	+9.63	+13.71	+7.77	+3.48	+0.25	7.70	15.15	17.38
MACQUARIE	<1	2	0.44%	333,454	0.49	800	+12.00	+13.89	+37.24	+9.19	+26.20	1.72	-	+35.72
BNP PARIBAS	<1	10	0.43%	65,115	-1.03	444	+6.82	+13.11	11.46	+3.37	21.11	14.18	95.73	2.41
KEPLER EQUITIES	<1	4	0.37%	139,838	0.42	271	+4.85	+14.10	+64.80	+3.55	+52.01	31.28	-	-
SVENSKA HANDELSBANKE	<1	6	0.28%	69,645	0.16	293	+7.00	+13.47	+29.77	+0.93	+22.36	28.93	-	+149.28

# **NOTES**

• Brokers above made up 5.81 % of principal traded.





# TRADE CYCLE DETAIL

# BROKER PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Re Market Open B	cceipt	Executions	Market Close			С	OMMISSION		MARKET	I IMPACT	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Universe TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
RBC DOMINION SEC	CS <1	4	0.27%	100,778	0.04	94	+2.32	+21.11	+2.78	+2.74	18.76	10.95	17.59	+35.86
MOTILAL OSWAL SECURI	<1	4	0.26%	98,978	-0.22	475	+12.00	+17.86	8.33	+1.78	14.73	-	-	9.59
CANACCORD GENUITY	<1	2	0.25%	185,376	0.04	249	+6.71	+13.89	+0.71	+9.19	15.59	-	-	+19.61
BANCO SANTANDER	<1	3	0.23%	116,876	-0.37	405	+11.55	+14.24	26.92	+4.84	33.53	-	-	-
SMBC SECURITIES IN	IC <1	4	0.20%	76,096	-0.06	161	+5.29	+13.14	1.02	+3.71	12.59	20.42	13.02	6.30
MITSUBISHI UFJ SEC	s <1	6	0.20%	49,354	0.14	178	+6.00	+13.14	+3.59	+3.71	7.27	4.56	21.29	-
PAVILION GLOBAL MKT	<1	5	0.18%	55,414	-0.63	83	+3.00	+21.11	+1.29	+2.74	19. <i>57</i>	-	-	18.88
CONVERGEX	<1	1	0.14%	210,012	0.00	105	+5.00	+13.89	+0.96	+9.19	17.06	-	-	29.34
PAREL	<1	3	0.13%	66,482	-0.02	87	+4.34	+13.47	+44.20	+2.55	+32.52	16.08	-	58.82
LIBERUM CAPITAL LT	D <1	2	0.11%	81,696	-0.13	114	+7.00	+13.48	1.30	+1.43	+11.87	-	18.39	-

# **NOTES**

• Brokers above made up 1.96 % of principal traded.





# TRADE CYCLE DETAIL

# **BROKER PERFORMANCE (FULL DAY VWAP)**

Manager Decision Order Creation Trader Receip		Executions C	Market Close			C	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Universe TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
BRADESCO	<1	2	0.07%	53,879	-0.67	124	+11.55	+14.24	6.16	+4.84	12.77	-	-	-
INDIA INFOLINE LTD	<1	1	0.07%	107,214	-0.73	129	+12.00	+17.86	19.32	+1.78	25.72	8.71	-	-
CANTOR FITZGERALD	<1	3	0.03%	17,453	0.32	21	+3.96	+14.03	+8.54	+6.74	8.04	+0.89	-	0.88
BANK OF AMERICA	<1	3	0.03%	16,867	-0.16	20	+4.00	+21.11	0.47	+2.74	20.33	15.57	-	-
AUTREPAT-STK	<1	1	0.01%	8,859	N/A	0	+0.00	+13.48	500.18	+1.43	544.17	-	404.88	-
ODDO SECS	<1	1	0.00%	6,901	-3.23	0	+0.00	+13.09	226.32	+2.72	242.13	+6.23	-	64.84
NOMURA	<1	1	0.00%	6,829	1.19	8	+12.00	+17.86	+54.59	+1.78	+48.00	12.88	-	-

# **NOTES**

• Brokers above made up 0.23 % of principal traded.





# TRADE CYCLE DETAIL

# LAZARD ASSET MANAGEMENT PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Rece	·	Executions O	Market Close	·		c	OMMISSION		MARKET	I IMPACT	TOTAL COST/SAVIN GS		ion+Fees+  VWAP /s. Universe TREND	•
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	89	443	58.71%	200,507	-0.04	62,644	+7.05	+13.56	+1.24	+3.65	7.52	19.80	10.97	12.73
MERRILL LYNCH	17	78	11.41%	221,395	0.11	13,436	+7.78	+13.39	+11.66	+2.73	+4.00	17.46	4.52	17.42
SOCIETE GENERALE	16	60	10.25%	258,416	-0.06	8,140	+5.25	+13.51	3.62	+3.38	10.40	9.51	26.99	70.71
ITG	10	64	6.79%	160,496	-0.09	5,010	+4.88	+13.61	8.21	+6.01	21.93	11.08	9.19	38.99
MORGAN STANLEY	9	26	5.95%	346,102	-0.06	8,011	+8.90	+13.70	+3.95	+2.85	3.73	58.04	11.46	+38.64
UBS	7	62	4.95%	120,717	-0.13	5,278	+7.05	+13.32	2.79	+2.89	10.56	16.91	11.81	29.50
JP MORGAN CHASE	4	12	2.82%	355,365	0.20	3,078	+7.22	+13.65	+31.90	+5.55	+19.05	52.69	28.46	20.60
JOH BERENBERG GOSSLE	4	7	2.42%	523,881	-0.07	2,290	+6.24	+13.24	1.10	+2.71	10.83	-	-	-
BARCLAYS	3	28	2.29%	123,638	-0.03	4,154	+12.00	+13.69	3.43	+4.22	7.39	0.35	+10.52	+39.91
CREDIT SUISSE	3	28	2.16%	116,689	-0.34	3,554	+10.88	+13.56	8.50	+4.71	15.87	+1.33	3.38	+6.10
CITIGROUP	3	10	1.85%	279,858	0.12	1,986	+7.10	+13.88	+4.92	+2.10	3.91	-	-	19.98





# TRADE CYCLE DETAIL

# LSV ASSET MANAGEMENT PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader F		Executions O	Market Close			c	OMMISSION		MARKET	Г ІМРАСТ	TOTAL COST/SAVIN GS		ion+Fees+ VWAP /s. Universe TREND	_
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	19	271	12.71%	70,949	0.19	<i>7,</i> 611	+3.96	+13.94	+9.31	+3.99	3.69	2.04	16.69	7.85
MERRILL LYNCH	5	49	3.00%	92,612	0.20	1,815	+4.00	+13.26	+4.88	+3.02	7.42	+11.31	8.15	+23.41
CREDIT SUISSE	3	46	1.88%	61,957	0.05	1,459	+5.12	+13.19	+0.73	+3.53	11.1 <i>7</i>	+2.21	27.40	18.00
HSBC BANK	3	29	1.84%	96,139	0.06	836	+3.00	+13.84	+1.57	+8.31	15.1 <i>7</i>	36.34	25.76	14.89
INSTINET	3	41	1.76%	64,800	0.90	1,049	+3.95	+13.54	+44.45	+3.66	+31.19	13.65	11.27	39.15
CITIGROUP	2	18	0.99%	83,590	-0.10	606	+4.03	+13.12	+1.81	+3.70	10.68	+10.13	+5.80	9.52
SCOTIA CAPITAL	1	15	0.68%	68,684	0.16	111	+1.08	+21.11	+2.76	+2.74	20.02	36.80	37.44	15.87
SOCIETE GENERALE	<1	16	0.61%	57,721	-0.11	587	+6.36	+13.61	5.88	+4.52	17.61	36.50	4.66	2.11
MORGAN STANLEY	<1	15	0.46%	46,658	0.61	292	+4.17	+13.22	+65.00	+2.88	+53.05	10.84	-	24.00
BARCLAYS	<1	16	0.40%	37,448	-0.37	180	+3.00	+13.49	12.75	+1.67	4.50	33.61	18.37	33.01
JP MORGAN CHAS	E <1	1	0.30%	449,615	1.16	135	+3.00	+13.24	+40.26	+2.71	+27.29	-	-	-





#### TRADE CYCLE DETAIL

#### WALTER SCOTT INTL EAFE INCOME PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader Rec Market Open Br	·	Executions C	Market Close	2		c		MARKE	Г ІМРАСТ	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Universe TREND	•	
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	27	8 <i>7</i>	18.14%	315,458	-0.16	18,550	+6.76	+13.43	8.97	+5.26	20.89	-	-	-
SOCIETE GENERALE	14	34	9.11%	405,399	-0.30	6,892	+5.00	+13.46	11.47	+6.93	26.85	-	-	-
BANK J. VONTOBEL	6	7	3.86%	834,726	0.12	4,674	+8.00	+13.59	1.21	+2.46	9.27	-	-	-
SMBC NIKKO CAP MKT	2	16	1.38%	130,236	0.12	2,084	+10.00	+13.14	+17.54	+3.71	+10.68	-	-	-
MIZUHO	1	5	0.91%	273,886	-0.05	1,369	+10.00	+13.14	4.24	+3.71	11.10	-	-	-
CREDIT SUISSE	1	3	0.86%	432,990	0.18	1,039	+8.00	+12.91	+11.42	+4.00	+2.50	-	-	-
GOLDMAN SACHS	<1	2	0.50%	376,571	-1.09	603	+8.00	+13.72	149.22	+8.26	163.19	-	-	-
LIQUIDNET	<1	5	0.45%	134,769	-0.25	337	+5.00	+13.59	5.70	+2.46	16.76	-	-	-
DAIWA SECURITIES	<1	7	0.41%	87,999	0.00	616	+10.00	+13.14	0.35	+3.71	7.21	-	-	-
INSTINET	<1	6	0.39%	97,798	-0.02	587	+10.00	+13.14	0.50	+3.71	7.36	-	-	-
UBS	<1	2	0.29%	218,128	-0.82	349	+8.00	+13.89	25.20	+9.19	40.22	-	-	-





#### TRADE CYCLE DETAIL

#### WILLIAM BLAIR & COMPANY PERFORMANCE (FULL DAY VWAP)

Manager Decision Order Creation Trader  Market Open		Executions	Market Clos	e		COMMISSION  Core Commission Commission Bundled				Г ІМРАСТ	TOTAL COST/SAVIN GS		sion+Fees+ VWAP Vs. Universe TREND	
Broker	Principal Traded	Total Orders Traded	% Principal	Avg. Principal	E - Score	Commission	Commission	Bundled Universe	Full Day VWAP	Universe Full Day VWAP	Commission +Fees+Full Day VWAP Vs. Universe	20193rd	20192nd	20191st
	(\$ Millions)			(\$)		(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
GRAND TOTAL	16	223	10.43%	70,787	0.05	11,465	+7.26	+14.57	+8.41	+2.81	0.64	9.1 <i>7</i>	11.86	+4.82
UBS	3	45	2.15%	72,113	-0.05	2,228	+6.87	+14.58	2.99	+1.93	12.10	+1.42	+0.70	6.66
INSTINET	1	34	0.97%	42,952	0.13	584	+4.00	+13.14	+7.53	+3.71	5.33	13.12	14.21	5.61
CREDIT AGRICOLE	1	24	0.78%	49,102	0.10	906	+7.68	+15.14	+8.38	+2.52	0.86	1.33	21.38	28.15
MERRILL LYNCH	1	12	0.69%	87,565	0.18	841	+8.00	+13.57	+14.55	+2.61	+6.64	+1 <i>7</i> .86	-	-
SOCIETE GENERAL	E <1	21	0.64%	46,425	0.16	390	+4.00	+13.71	+17.30	+3.51	+9.78	13.65	16.83	51.57
CREDIT SUISSE	<1	7	0.64%	138,946	0.17	818	+8.41	+18.55	+4.81	+4.19	9.54	23.46	46.10	+2.92
D CARNEGIE AG	<1	6	0.60%	152,373	-0.40	640	+7.00	+13.47	19.72	+0.93	27.13	+14.94	+92.18	12.24
JP MORGAN CHAS	SE <1	2	0.40%	303,627	-1.23	675	+11.11	+14.17	+84.70	+4.51	+80.01	8.33	+7.39	74.66
EXANE	<1	4	0.30%	114,106	-0.11	319	+7.00	+14.39	2.78	+2.21	12.38	6.78	-	4.03
SC BERNSTEIN	<1	1	0.28%	423,544	0.53	339	+8.00	+13.47	+33.12	+1.00	+29.33	5.07	28.86	63.81





#### TRADE DETAIL ANALYSIS

Largest Principal Volume Traded												
							Market Impact					
Name	# Orders	Shares	Net Principal (\$)	Principal (\$)	% of Volume	E - Score	Full Day VWAP (bp)					
WHITBREAD PLC COMMON STOCK GBP	21	164,100	8,858,415	8,858,415	1.36%	-0.36	23.95					
NINTENDO CO LTD COMMON STOCK	5	15,600	-6,039,628	6,039,628	0.11%	0.03	+10.02					
WOLTERS KLUWER COMMON STOCK EU	34	78,354	5,568,951	5,568,951	0.52%	0.12	+9.48					
CHR HANSEN HOLDING A/S COMMON	13	71,800	-5,568,308	5,568,308	1.90%	-0.29	8.92					
VAT GROUP AG COMMON STOCK CHF.	6	42,971	-5,541,909	5,541,909	6.11%	0.16	+0.97					
SAP SE COMMON STOCK	10	36,713	-4,666,096	4,666,096	0.08%	0.53	+47.64					
LLOYDS BANKING GROUP PLC COMMO	9	5,759,856	-4,570,296	4,570,296	0.49%	-0.18	10.23					
VONOVIA SE COMMON STOCK	12	82,517	-4,292,267	4,292,267	0.31%	-0.22	4.35					
COMPASS GROUP PLC COMMON STOCK	18	172,582	4,262,444	4,262,444	0.37%	0.00	9.08					
ASSA ABLOY AB B COMMON STOCK S	18	174,548	4,066,952	4,066,952	0.52%	0.00	5.27					

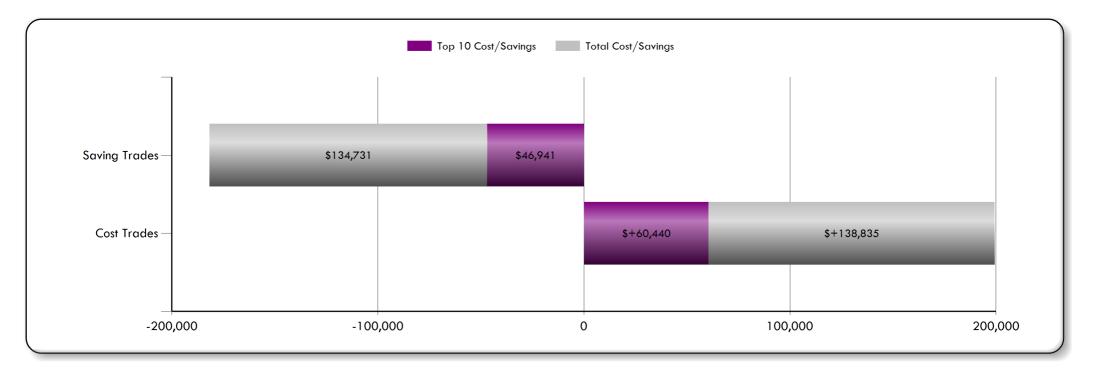
Names Most Traded - Total Orders (\$)												
							Market Impact					
Name	# Orders	Shares	Net Principal (\$)	Commission (bp)	% of Volume	E - Score	Full Day VWAP (bp)					
DAIWA HOUSE INDUSTRY CO LTD CO	43	124,900	3,961,331	+6.90	0.16%	-0.28	8.11					
MAKITA CORP COMMON STOCK	34	55,700	-1,881,204	+8.83	0.26%	0.02	+14.32					
TESCO PLC COMMON STOCK GBP.05	34	585,688	-1,896,847	+7.07	0.18%	-0.30	3.12					
WOLTERS KLUWER COMMON STOCK EU	34	78,354	5,568,951	+7.07	0.52%	0.12	+9.48					
SUMITOMO CORP COMMON STOCK	29	42,900	-667,227	+4.24	0.04%	0.28	+13.02					
SILTRONIC AG COMMON STOCK	26	14,100	-1,266,256	+4.76	0.16%	0.20	+29.99					
DOWA HOLDINGS CO LTD COMMON ST	24	28,200	1,009,366	+4.26	0.47%	0.12	0.34					
NISSAN MOTOR CO LTD COMMON STO	21	198,000	1,251,933	+4.17	0.07%	0.41	+18.79					
WHITBREAD PLC COMMON STOCK GBP	21	164,100	8,858,415	+5.36	1.36%	-0.36	23.95					
RESTAURANT GROUP PLC COMMON ST	20	32,000	58,833	+4.90	0.22%	-0.03	+1.79					





#### **TRADE CONTRIBUTIONS**

Cost\Savings Performance											
Category	Principal (\$)	# of Trades	Avg. Market Impact (bp)	Percentage of all Cost/Savings							
10 High Cost Trades	11,691,003	10	+87.08	30.33%							
Cost Trades	73,996,278	471	+30.35	100.00%							
Saving Trades	77,285,967	553	29.99	100.00%							
10 Low Cost Trades	8,505,774	10	93.18	25.84%							





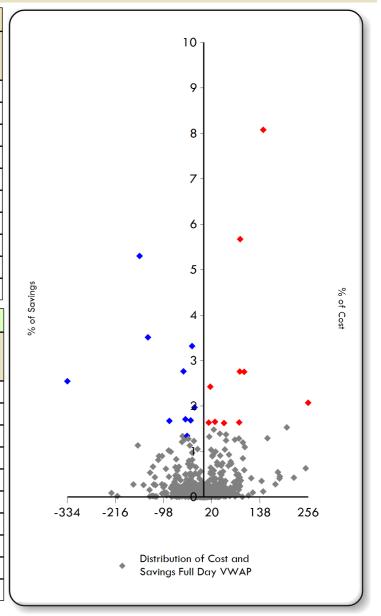
## 5.89 \ 0.05%

#### (+) = Cost

#### **TRADE LEVEL DETAILS**

	10 High Cost Trades (Full Day VWAP)														
Side	Country	Security	Trade Date	Principal (\$)	Cost (%)	E - Score	Full Day VWAP (bp)	Manager	Exbroker						
Buy	GER	SAP SE COM	20191011	1,119,439	8.08%	1.36	+145.90	LAZAR	MERRI						
Buy	ITA	ENEL SPA C	20191220	1,278,549	5.67%	1.39	+89.21	LAZAR	JP MO						
Buy	JAP	TOKYO SEIM	20191016	627,996	2.76%	1.39	+88.39	LSV A	INSTI						
Sell	BRZ	LOCALIZA R	20191025	548,448	2.75%	N/A	+99.10	WILLI	JP MO						
Buy	JAP	NINTENDO C	20191101	3,034,445	2.43%	0.20	+15.96	LAZAR	MORGA						
Buy	HKG	AIA GROUP	20191223	165,561	2.07%	3.95	+255.97	LAZAR	MERRI						
Buy	FRA	Sanofi com	20191216	1,199,497	1.66%	0.84	+27.58	LAZAR	MERRI						
Sell	FRA	UBISOFT EN	20191028	372,842	1.64%	0.54	+86.98	LAZAR	KEPLE						
Buy	SWI	VAT GROUP	20191016	2,693,590	1.64%	0.58	+12.13	WALTE	BANK						
Sell	UK	MELROSE IN	20191220	650,636	1.63%	0.01	+49.63	LAZAR	JP MO						

			10 Lo	ow Cost Trades	(Full Day	(VWAP)			
Side	Country	Security	Trade Date	Principal (\$)	Savings (%)	E - Score	Full Day VWAP (bp)	Manager	Exbroker
Sell	UK	WHITBREAD	20191022	621,619	5.30%	-0.91	157.41	WALTE	GOLDM
Buy	SPA	SIEMENS GA	20191212	459,807	3.51%	-1.68	136.91	LAZAR	LIQUI
Buy	SWI	VAT GROUP	20191015	2,101,284	3.32%	-0.50	28.63	WALTE	BANK
Buy	FRA	ENGIE COMM	20191002	1,005,698	2.76%	-0.68	49.69	LAZAR	EXANE
Buy	JAP	KOBE BUSSA	20191002	133,772	2.55%	-1.58	334.48	LAZAR	ITG
Buy	UK	LLOYDS BAN	20191129	1,581,265	1.97%	-0.33	22.60	LAZAR	SOCIE
Buy	UK	LLOYDS BAN	20191128	688,390	1.71%	-1.05	44.94	LAZAR	SOCIE
Sell	UK	COMPASS GR	20191217	960,053	1.69%	-0.01	32.03	LAZAR	ITG
Buy	UK	LLOYDS BAN	20191129	358,148	1.67%	-1.22	84.24	LAZAR	MERRI
Buy	ITA	ENEL SPA C	20191230	595,739	1.35%	-1.53	40.85	LAZAR	JP MO





# 5% 0.71 6.89 V 0.05%

#### (+) = Cost

#### **TRADE LEVEL DETAIL - HIGH COST**

	SAP SE COMMON STOCK - 20191011													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	GER	EUR	4846288	10/11/2019 09:00:00	10/11/2019 17:30:00	1,119,439	115.10	113.45	+16,098	+145.89	1.36	0.08



#### **NOTES**

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 8.08% of your market impact cost.



#### **TRADE LEVEL DETAIL - HIGH COST**

	ENEL SPA COMMON STOCK EUR1 20191220													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	JP MORGAN CHASE	ITA	EUR	7144569	12/20/2019 09:00:00	12/20/2019 17:30:00	1,278,549	7.19	7.13	+11,305	+89.20	1.39	0.28



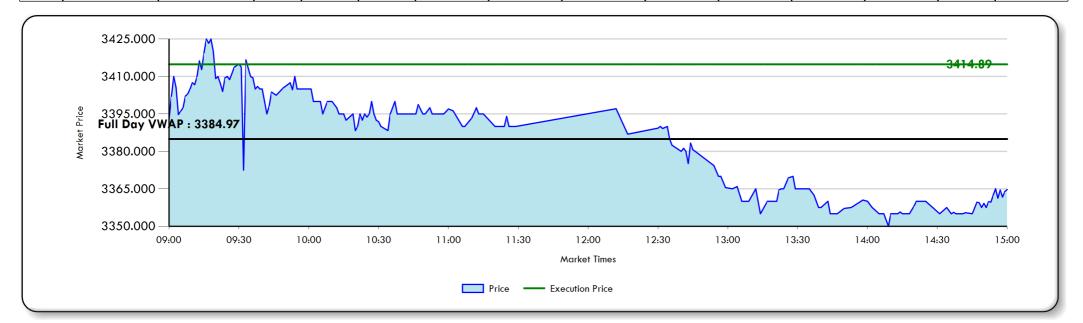
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 5.67% of your market impact cost.



#### **TRADE LEVEL DETAIL - HIGH COST**

	TOKYO SEIMITSU CO LTD COMMON S - 20191016													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LSV ASSET MANAGEMENT	INSTINET	JAP	JPY	6894304	10/16/2019 09:00:00	10/16/2019 15:00:00	627,996	3414.89	3384.97	+5,502	+88.38	1.39	7.57



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.76% of your market impact cost.



#### **TRADE LEVEL DETAIL - HIGH COST**

	LOCALIZA RENT A CAR COMMON STO - 20191025													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	WILLIAM BLAIR & COMPANY	JP MORGAN CHASE	BRZ	BRL	B08K3S0	10/25/2019 10:00:00	10/25/2019 17:00:00	548,448	40.82	41.23	+5,490	+99.10	N/A	0.54



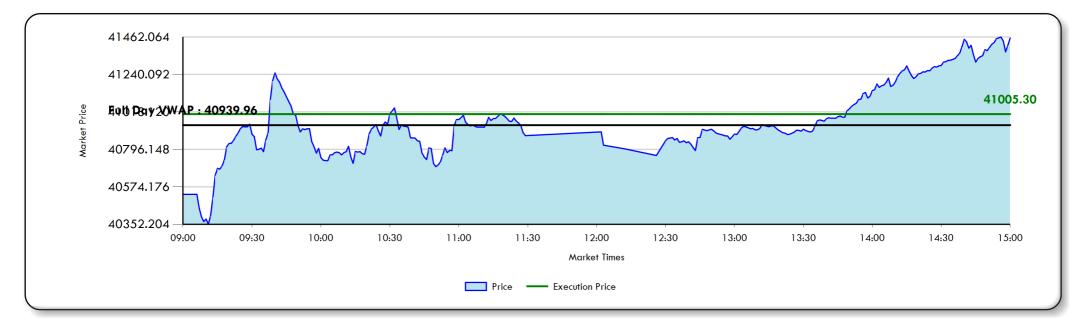
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.75% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

	NINTENDO CO LTD COMMON STOCK - 20191101													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	MORGAN STANLEY	JAP	JPY	6639550	11/01/2019 09:00:00	11/01/2019 15:00:00	3,034,445	41005.30	40939.96	+4,836	+15.96	0.20	0.19



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.43% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

					Д	MA GROUP L	TD COMMON	STOCK - 2019	1223					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	HKG	HKD	B4TX8S1	12/23/2019 09:30:00	12/23/2019 16:00:00	165,561	81.65	79.61	+4,132	+255.97	3.95	0.09



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 2.07% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

					8	SANOFI COMM	ON STOCK E	UR2.0 - 2019	1216					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	FRA	EUR	5671735	12/16/2019 09:00:00	12/16/2019 17:30:00	1,199,497	90.37	90.12	+3,299	+27.57	0.84	0.78



#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.66% of your market impact cost.



#### **TRADE LEVEL DETAIL - HIGH COST**

					UBI	ISOFT ENTER	TAINMENT CO	OMMON 8 - 20	191028					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	KEPLER EQUITIES	FRA	EUR	B1L3CS6	10/28/2019 09:00:00	10/28/2019 17:30:00	372,842	49.05	49.48	+3,271	+86.97	0.54	0.44



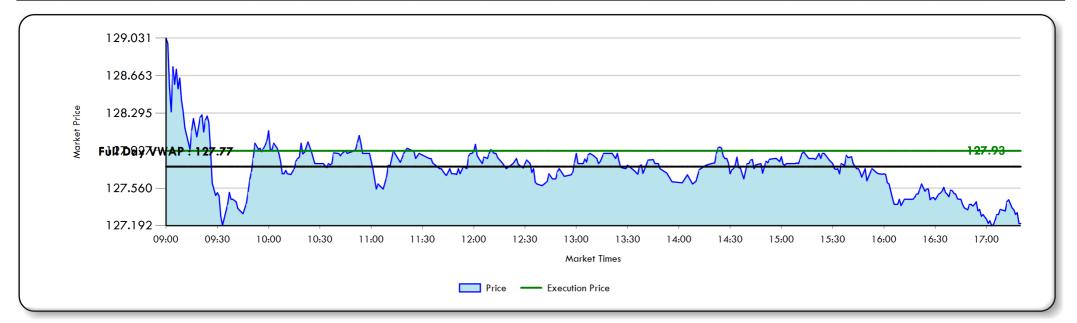
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.64% of your market impact cost.



#### **TRADE LEVEL DETAIL - HIGH COST**

					VAT	GROUP AG	COMMON STO	OCK CHF 20	191016					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	WALTER SCOTT INTL EAFE INCOME	BANK J. VONTOBEL	SWI	CHF	BYZWMR 9	10/16/2019 09:00:00	10/16/2019 17:20:00	2,693,590	127.93	127.77	+3,262	+12.12	0.58	9.99



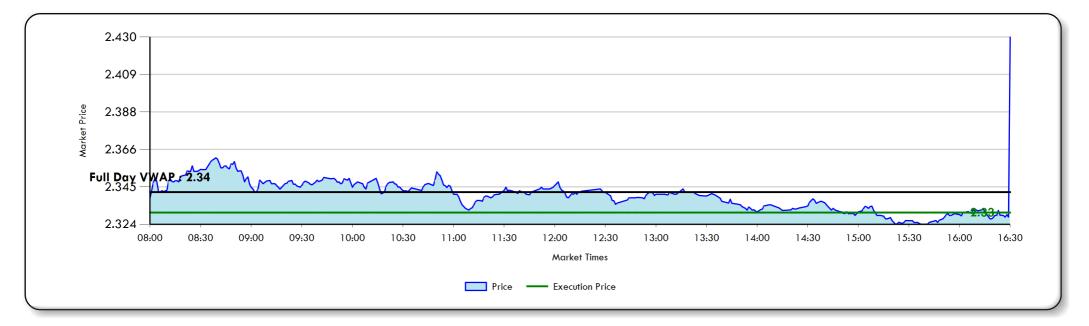
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.64% of your market impact cost.



#### TRADE LEVEL DETAIL - HIGH COST

					ME	LROSE INDU	STRIES PLC	COMMON - 201	191220					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	JP MORGAN CHASE	UK	GBP	BZ1G432	12/20/2019 08:00:00	12/20/2019 16:30:00	650,636	2.33	2.34	+3,245	+49.62	0.01	2.77



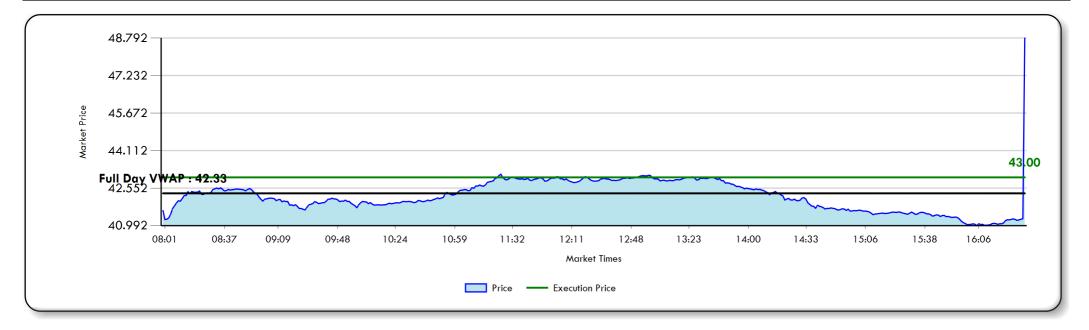
#### NOTES

• Out of all your high cost trades that lost to Full Day VWAP, this order made up 1.63% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					W	HITBREAD PI	C COMMON 8	STOCK GBP - 20	0191022					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	WALTER SCOTT INTL EAFE INCOME	GOLDMAN SACHS	UK	GBP	B1KJJ40	10/22/2019 08:00:00	10/22/2019 16:30:00	621,619	43.00	42.33	9,633	157.41	-0.91	0.94



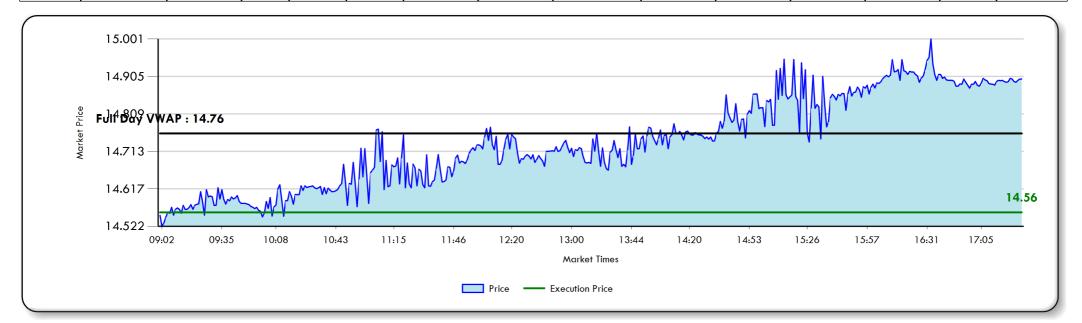
#### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 5.30% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					8	SIEMENS GAM	ESA RENEWA	BLE ENE C - 20	191212					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	LIQUIDNET	SPA	EUR	B01CP21	12/12/2019 09:00:00	12/12/2019 17:30:00	459,807	14.56	14.76	6,383	136.91	-1.68	2.32



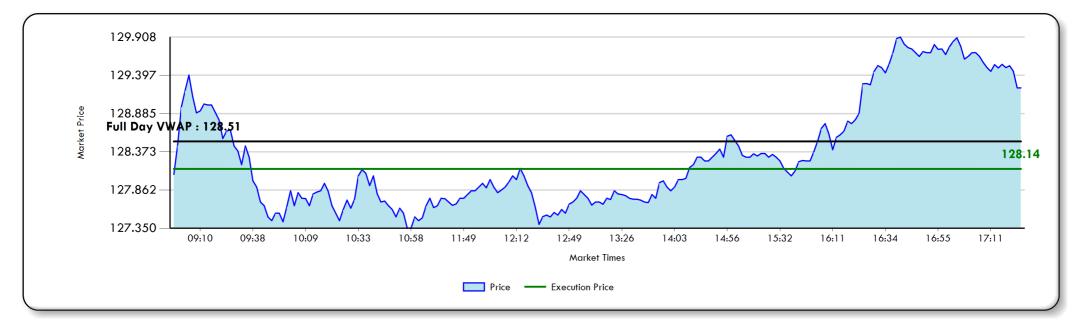
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.51% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					V	AT GROUP AC	G COMMON S	FOCK CHF 20	191015					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	WALTER SCOTT INTL EAFE INCOME	BANK J. VONTOBEL	SWI	CHF	BYZWMR 9	10/15/2019 09:00:00	10/15/2019 17:20:00	2,101,284	128.14	128.51	6,033	28.62	-0.50	22.70



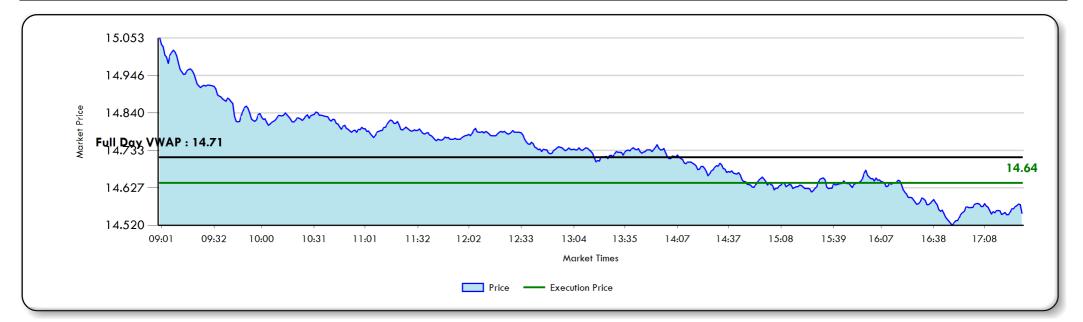
#### **NOTES**

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 3.32% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

						ENGIE COM	MON STOCK	EUR1.0 - 2019	1002					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	EXANE	FRA	EUR	B0C2CQ3	10/02/2019 09:00:00	10/02/2019 17:30:00	1,005,698	14.64	14.71	5,022	49.69	-0.68	1.27



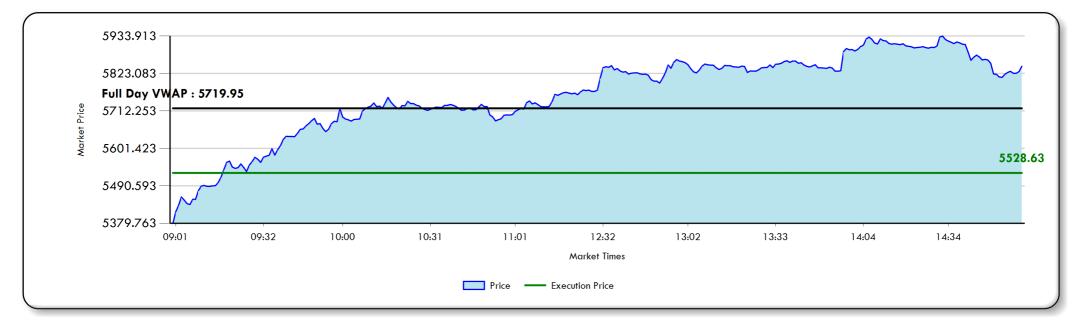
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 2.76% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					K	OBE BUSSAN	CO LTD COM	MON STOC - 20	0191002					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	ITG	JAP	JPY	B14RJB7	10/02/2019 09:00:00	10/02/2019 15:00:00	133,772	5528.63	5719.95	4,629	334.47	-1.58	0.08



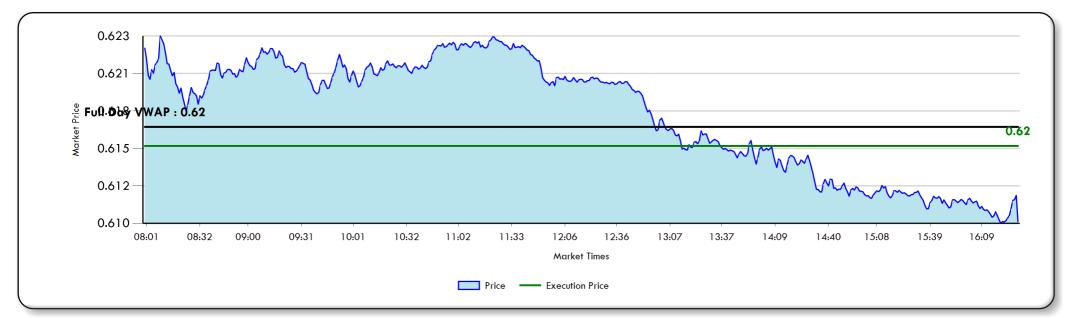
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 2.55% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					LI	LOYDS BANKI	ING GROUP P	LC COMMO - 20	0191129					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	SOCIETE GENERALE	UK	GBP	0870612	11/29/2019 08:00:00	11/29/2019 16:30:00	1,581,265	0.62	0.62	3,581	22.59	-0.33	1.56



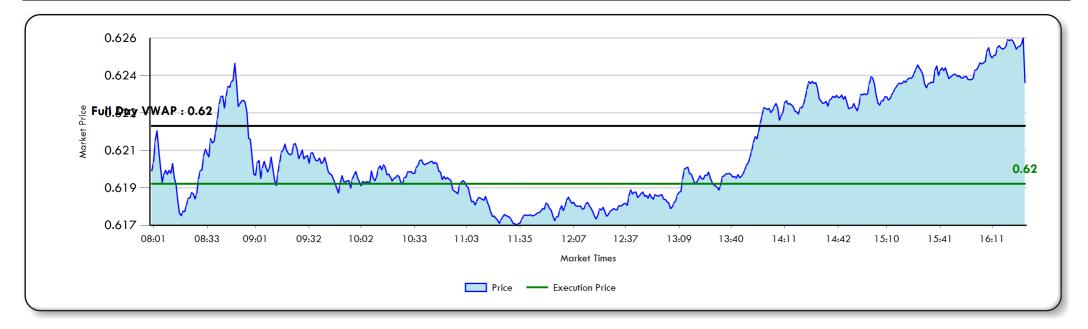
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.97% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

					L	LOYDS BANKI	NG GROUP P	LC COMMO - 20	0191128					
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	SOCIETE GENERALE	UK	GBP	0870612	11/28/2019 08:00:00	11/28/2019 16:30:00	688,390	0.62	0.62	3,108	44.94	-1.05	0.63



#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.71% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

	COMPASS GROUP PLC COMMON STOCK - 20191217													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
S	LAZARD ASSET MANAGEMENT	ITG	UK	GBP	BD6K457	12/17/2019 08:00:00	12/17/2019 16:30:00	960,053	18.72	18.66	3,065	32.02	-0.01	1.29



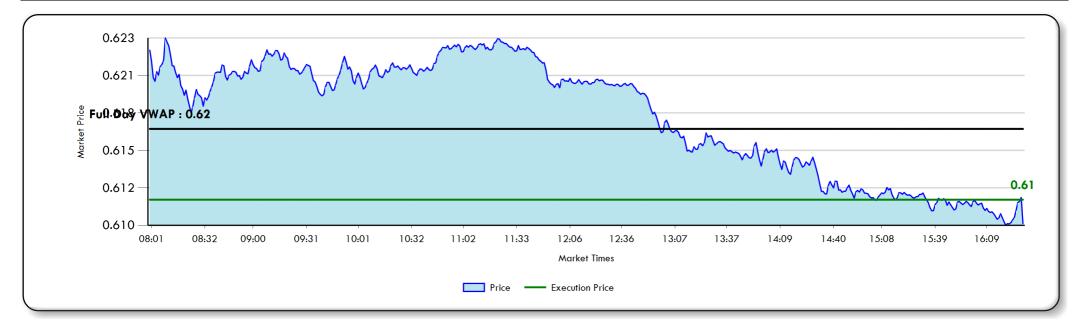
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.69% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

	LLOYDS BANKING GROUP PLC COMMO - 20191129													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	MERRILL LYNCH	UK	GBP	0870612	11/29/2019 08:00:00	11/29/2019 16:30:00	358,148	0.61	0.62	3,043	84.23	-1.22	0.36



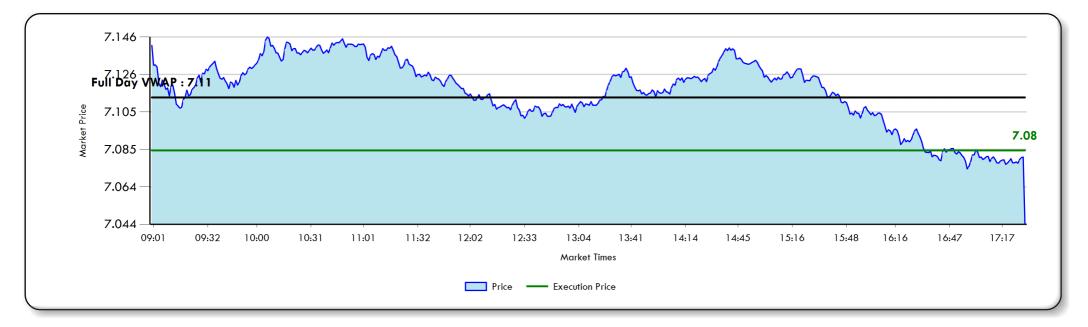
#### NOTES

• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.67% of your market impact cost.



#### **TRADE LEVEL DETAIL - LOW COST**

	ENEL SPA COMMON STOCK EUR1 20191230													
Side	Manager	Broker	Country	Currency	CUSIP	Time In	Time Out	Principal	Client Price	Full Day VWAP	Cost Full Day VWAP	Cost Full Day VWAP	E - Score	Volume
								(\$)			(\$)	(bp)		(%)
В	LAZARD ASSET MANAGEMENT	JP MORGAN CHASE	ITA	EUR	7144569	12/30/2019 09:00:00	12/30/2019 17:30:00	595,739	7.08	7.11	2,444	40.85	-1.53	0.72



#### NOTES

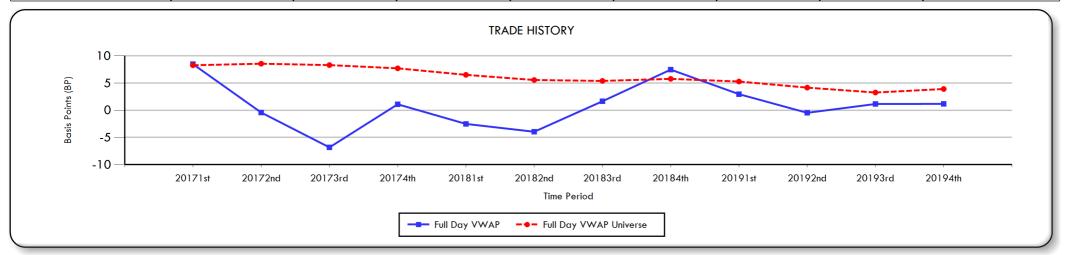
• Out of all your low cost trades that beat to Full Day VWAP, this order made up 1.35% of your market impact cost.



### 5.66 15% 0.71 6.89 0.05%

#### **TRADE HISTORY**

Period	Total Principal	Commission	Commission Universe	Fees	Fees Universe	Full Day VWAP	Full Day VWAP Universe	Total Cost/Savings Vs. Universe
	(\$)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)	(bp)
20171st	193,287,065	+8.16	+15.81	+6.67	+6.60	+8.47	+8.26	7.37
20172nd	199,438,944	+6.90	+14.86	+4.37	+4.99	0.43	+8.55	17.56
20173rd	186,109,779	+7.65	+14.45	+5.00	+5.31	6.83	+8.29	22.23
20174th	198,018,280	+7.13	+14.19	+3.98	+4.19	+1.09	+7.70	13.88
20181st	207,232,838	+8.30	+14.33	+5.34	+5.43	2.52	+6.50	15.12
20182nd	152,374,616	+7.46	+14.16	+10.17	+6.65	3.96	+5.55	12.69
20183rd	84,663,286	+6.92	+13.97	+5.95	+3.81	+1.64	+5.39	8.65
20184th	132,282,303	+7.47	+14.63	+4.94	+3.67	+7.46	+5.76	4.18
20191st	75,137,208	+7.16	+13.73	+6.74	+5.73	+2.95	+5.28	7.88
20192nd	70,813,093	+5.93	+14.19	+8.58	+8.20	0.48	+4.15	12.50
20193rd	79,515,054	+5.84	+14.32	+3.19	+3.04	+1.14	+3.25	10.44
20194th	151,282,246	+6.63	+13.69	+4.01	+2.96	+1.16	+3.90	8.74





#### **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
ARGENTINA	2.97 BP	42.15 BP	0.00 BP	24.97 BP	67.12 BP
AUSTRALIA	6.01 BP	12.65 BP	1.65 BP	2.50 BP	16.80 BP
AUSTRIA	29.09 BP	13.11 BP	0.02 BP	4.62 BP	1 <i>7.75</i> BP
BELGIUM	48.81 BP	13.09 BP	0.00 BP	2.72 BP	1 <i>5</i> .81 BP
BRAZIL	7.30 BP	14.24 BP	2.24 BP	4.84 BP	21.32 BP
CANADA	16.70 BP	21.11 BP	0.01 BP	2.74 BP	23.86 BP
CHILE	0.23 BP	16.78 BP	0.74 BP	2.72 BP	20.24 BP
CHINA	3.12 BP	16.84 BP	6.11 BP	1.32 BP	24.27 BP
COLOMBIA	1.72 BP	20.25 BP	1.06 BP	7.44 BP	28.75 BP
CZECH REPUBLIC	10.05 BP	20.98 ВР	0.17 BP	2.25 BP	23.40 BP
DENMARK	65.79 BP	12.91 BP	0.01 BP	4.00 BP	16.92 BP
EGYPT	1.91 BP	18.54 BP	16.42 BP	5.40 BP	40.36 BP
FINLAND	19.78 BP	13.54 BP	0.02 BP	4.45 BP	18.01 BP
FRANCE - BUYS	49.71 BP	13.29 BP	30.00 BP	2.15 BP	45.44 BP
FRANCE - SELLS	53.96 BP	14.39 BP	0.00 BP	2.21 BP	16.60 BP
GERMANY	47.86 BP	13.24 BP	0.02 BP	2.71 BP	1 <i>5.97</i> BP
GREECE	2.76 BP	18.95 BP	2.82 BP	9.44 BP	31.21 BP
HONG KONG	2.09 BP	13.47 BP	8.09 BP	1.00 BP	22.56 BP
HUNGARY	14.10 BP	1 <i>5</i> .67 BP	0.00 BP	1.90 BP	1 <i>7.57</i> BP
INDONESIA	0.26 BP	16.67 BP	7.46 BP	2.43 BP	26.56 BP



#### **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
INDIA	6.91 BP	17.86 BP	10.92 BP	1.78 BP	30.56 BP
IRELAND - BUYS	3.34 BP	14.00 BP	100.00 BP	1.93 BP	115.93 BP
IRELAND - SELLS	13.24 BP	14.05 BP	0.00 BP	11.65 BP	25.70 BP
ISRAEL	3.49 BP	13.20 BP	0.03 BP	2.69 BP	15.92 BP
ITALY - BUYS	7.71 BP	13.41 BP	12.00 BP	1.79 BP	27.20 BP
ITALY - SELLS	9.75 BP	12.56 BP	0.00 BP	5.15 BP	1 <i>7.7</i> 1 BP
JAPAN	22.20 BP	13.14 BP	0.01 BP	3.71 BP	16.86 BP
KOREA - BUYS	47.79 BP	18.49 BP	0.00 BP	3.73 BP	22.22 BP
KOREA - SELLS	54.80 BP	18.97 BP	21.03 BP	2.10 BP	42.10 BP
LUXEMBOURG	92.85 BP	14.49 BP	0.05 BP	22.37 BP	36.91 BP
MALAYSIA	1.27 BP	17.66 BP	3.46 BP	1.09 BP	22.21 BP
MEXICO	2.18 BP	14.22 BP	0.00 BP	0.98 BP	15.20 BP
NORWAY	8.97 BP	13.04 BP	0.02 BP	4.30 BP	17.36 BP
NETHERLANDS	38.12 BP	13.71 BP	0.07 BP	2.59 BP	16.37 BP
NEW ZEALAND	4.47 BP	19.17 BP	0.01 BP	4.24 BP	23.42 BP
PERU	0.96 BP	22.52 BP	4.10 BP	3.92 BP	30.54 BP
PHILIPPINES - BUYS	1.01 BP	22.75 BP	4.45 BP	1.48 BP	28.68 BP
PHILIPPINES - SELLS	0.60 BP	22.60 BP	62.35 BP	0.81 BP	85.76 BP
POLAND	10.46 BP	14.72 BP	0.00 BP	3.05 BP	1 <i>7.77</i> BP
PORTUGAL	5.93 BP	13.97 BP	0.01 BP	4.66 BP	18.64 BP



#### **Elkins/McSherry Global Universe**

Country	Price	Commission	Fees	Market Impact	Total
RUSSIA	0.06 BP	14.60 BP	0.00 BP	11.52 BP	26.12 BP
SOUTH AFRICA - BUYS	11.85 BP	13.13 BP	17.92 BP	3.38 BP	34.43 BP
SOUTH AFRICA - SELLS	20.18 BP	17.43 BP	0.03 BP	2.53 BP	19.99 BP
SINGAPORE	2.45 BP	18.27 BP	3.43 BP	1.42 BP	23.12 BP
SPAIN	6.78 BP	13.54 BP	0.01 BP	2.52 BP	16.07 BP
SWEDEN	13.47 BP	13.47 BP	0.01 BP	0.93 BP	14.41 BP
SWITZERLAND	66.26 BP	13.59 BP	0.01 BP	2.46 BP	16.06 BP
TAIWAN - BUYS	2.80 BP	18.30 BP	0.04 BP	1.20 BP	19.54 BP
TAIWAN - SELLS	2.11 BP	18.05 BP	24.56 BP	2.28 BP	44.89 BP
THAILAND	1.62 BP	17.46 BP	0.56 BP	1.96 BP	19.98 BP
TURKEY	1.44 BP	13.81 BP	0.00 BP	2.93 BP	16.74 BP
U.K BUYS	7.60 BP	13.48 BP	29.08 BP	1.43 BP	43.99 BP
U.K SELLS	6.66 BP	13.89 BP	0.00 BP	9.19 BP	23.08 BP
U.S.	52.49 BP	14.31 BP	0.07 BP	1.59 BP	1 <i>5</i> .97 BP
VENEZUELA	10.50 BP	43.22 BP	9.10 BP	31.03 BP	83.35 BP
TOTAL: 55	16.85 BP	16.78 BP	6.91 BP	4.59 BP	28.28 BP





#### **DISCLAIMER**

State Street Corporation and its subsidiaries and affiliates, including Elkins/McSherry, LLC ("State Street"), provide products and services to professional and institutional clients and this report and information ("Report") is provided solely for general, marketing and/or informational purposes and is subject to these terms and conditions, including that the Report does not constitute investment research or investment, legal, regulatory, or tax advice. Nothing herein is an offer or solicitation to buy or sell any product, service or securities or any financial instrument and this does not create or constitute any binding contractual commitment or obligations for State Street of any kind. Not all products and features a may be available in all jurisdictions. Any opinions expressed or other information in the Report are subject to change without notice. The Report has been prepared and obtained from sources believed to be reliable at the time of preparation. however, it is provided "as-is" and State Street makes no guarantee, representation, or warranty of any kind including but not limited to its accuracy, suitability, timeliness, merchantability, fitness for a particular purpose, non-infringement of third-party rights, etc. This Report is not intended to be relied upon by any person or entity. State Street disclaims all liability, whether arising in contract, tort or otherwise, for any losses, liabilities, damages, expenses or costs arising, either direct or consequential, from or in connection with the use of the Report. No permission is granted to reprint, sell, copy, distribute, or modify any of the Report, in any form or by any means without the prior written consent of State Street. The Report may contain certain statements that may be deemed forward-looking statements. Please note that any such statements or forecasted information are not guarantees or reliable indicators for future performance and actual results or developments may differ materially from those depicted or projected. Investing involves risk, including the risk of loss of principal. Diversification does not ensure a profit or guarantee against loss. The Report does not take into account any client's particular investment objectives, strategies, or tax and legal status, relevant regulations, nor does it purport to be comprehensive or intended to replace the exercise of a client's or investor's own careful independent review regarding any corresponding investment decision or related analysis.

Copyright © 2020 State Street Corporation, All rights reserved.



#### **SACRAMENTO COUNTY**

Global Fixed Income Analysis

Period End December 31, 2019



Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)



Elkins/McSherry has been providing trading cost analyses to institutional investors since 1991. During that time we have produced Post-Trade Cost Analyses for many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global fixed income market and Universe data, Elkins/McSherry has recently produced a Trading Cost Analysis on behalf of Sacramento County. This study evaluates global fixed income executions from October 01,2019 to December 31,2019. The analysis included trading of 174 trades in 90 different issues representing \$76,118,911 in principal across municipals, governments, corporates And agencies.

#### Methodology:

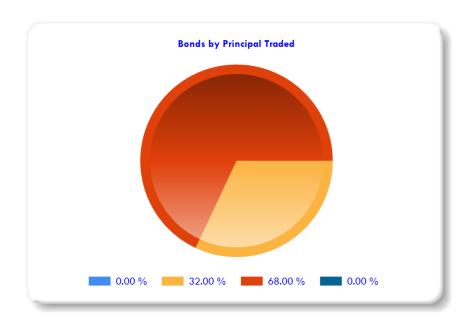
The cost of each trade will be determined by comparing your executed price to the average or benchmark price of the issue on the day of the trade and to the Elkins/McSherry Fixed Income Trading Cost Universe. For comparison purposes, Elkins/McSherry establishes average institutional trading costs quarterly for governments, corporates and agency issues. The Universe is the average trading cost incurred by pension funds, investment managers, banks and brokers.

#### Results:

			TRADE COST HISTORICAL PERFORMANCE									
	Principal	Q3	Q2	Q1	Q4							
Buy/Sell	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
BUYS	37	82	49	18.72	5.06	+5.07	37.50	10.13	4.26	3.89	1.20	3.06
SELLS	39	92	50	+1.82	+0.47	+5.07	18.00	4.60	0.99	+2.14	+4.01	+7.57
GRAND TOTAL	76	174	90	16.90	2.22	+5.07	55.50	7.29	3.26	1.18	+1.53	+1.45



		TRADE COST HISTORICAL PERFORMANCE										
	Principal	Q3	Q2	Q1	Q4							
Bond Type	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
Governments	52	75	28	34.93	6.76	+5.07	61.13	11.83	1.15	+1.06	+5.06	+2.78
Corporates	24	97	60	+19.84	+8.24	+5.07	+7.63	+3.17	6.57	1.00	1.10	1.30
Agencies	<1	1	+3.25	-	-	-	-					
Municipals	<1	1	1	1.96	112.14	+5.07	2.05	117.21	1.66	-	+85.70	-







EXECUTION PERFORMANCE SUMMARY											
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe Trade Size (Millions) (Mil. \$ ) Trades No. of Issues (Thous. \$) BP Cost BP (Thous. \$) BP											
0~2	65	172	88	+2.84	+0.44	+5.07	29.90	4.63			
5~10	12	2	2	19.74	17.10	+5.07	25.60	22.17			





GRADING SUMMARY											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fi	om Universe			
Grading	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР			
Govt-INVESTMENT GRADE	52	75	28	34.93	6.76	+5.07	61.13	11.83			
Corp-INVESTMENT GRADE	15	51	30	+14.12	+9.22	+5.07	+6.36	+4.15			
Corp-High Yield	5	35	26	+3.42	+7.03	+5.08	+0.95	+1.95			
Corp-N.R.	<1	1	1	+0.68	+17.90	+5.07	+0.49	+12.83			
AGCP-INVESTMENT GRADE	<1	1	1	+0.15	+8.32	+5.07	+0.06	+3.25			
Muni-INVESTMENT GRADE	<1	1	1	1.96	112.14	+5.07	2.05	117.21			





### 6.89 15% 0.05%

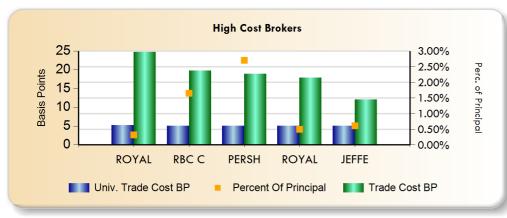
	RATING SUMMARY												
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	om Universe					
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР					
AAA	51.59	73	26	34.93	6.77	+5.07	61.08	11.84					
BBB-	6.19	21	14	+7.04	+11.38	+5.07	+3.90	+6.31					
AA-	2.98	8	4	+1.00	+3.36	+5.07	0.51	1.71					
A- *-	2.94	8	2	0.30	1.02	+5.07	1.79	6.09					
ВВВ	2.44	9	8	+0.36	+1.45	+5.07	0.88	3.62					
A+	2.32	4	3	+0.81	+3.49	+5.07	0.37	1.58					
BB+	1.47	5	4	+1.00	+6.83	+5.07	+0.26	+1.76					
A-	1.30	3	2	+2.22	+17.01	+5.07	+1.56	+11.94					
В	1.10	5	5	+1.01	+9.16	+5.07	+0.45	+4.09					
BB-	<1	14	7	+0.45	+6.19	+5.07	+0.08	+1.12					

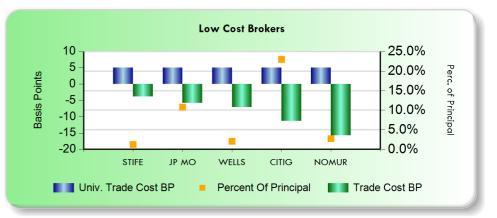




	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
BROKER	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР
		5 HIGHEST C	OST BROKERS (	Sorted By Trade	Cost BP)			
ROYAL BANK OF CANADA	<1	1	1	+0.60	+24.76	+5.23	+0.47	+19.53
RBC CAPITAL MARKETS	1	5	3	+2.48	+19.75	+5.07	+1.84	+14.68
PERSHING	2	2	1	+3.89	+18.91	+5.07	+2.85	+13.84
royal bk of Scotland	<1	1	1	+0.68	+17.90	+5.07	+0.49	+12.83
JEFFERIES & CO	<1	7	3	+0.56	+12.08	+5.07	+0.33	+7.01

		5 LOWEST CO	ST BROKERS (	Sorted By Trade	Cost BP)			
STIFEL NICOLAUS & CO	<1	3	1	0.36	3.80	+5.07	0.85	8.87
JP MORGAN CHASE	8	29	21	4.76	5.79	+5.07	8.93	10.86
WELLS FARGO	2	7	6	1.12	7.08	+5.07	1.92	12.15
CITIGROUP	18	14	10	19. <b>7</b> 6	11.29	+5.07	28.64	16.36
NOMURA	2	2	2	3.28	15.68	+5.07	4.34	20.75







#### **COUNTRY PERFORMANCE**

			COUNT	RY SUMMARY					TRADE	COST HISTOI	RICAL PERFOR	RMANCE
	Principal	No. of	om Universe	Q3	Q2	Q1	Q4					
Country	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
UNITED STATES	76	171	87	17.50	2.31	+5.07	55.93	7.38	3.36	1.23	+1.51	0.27
LUXEMBOURG	<1	3	3	+0.60	+17.95	+5.23	+0.43	+12.72	-	-	+4.55	-



#### **COUNTRY PERFORMANCE BASED ON BUYS AND SELLS**

Country		Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
County	Side	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
UNITED STATES	BUYS	37	82	49	18.72	5.06	+5.07	37.50	10.13
	SELLS	39	89	47	+1.22	+0.32	+5.07	18.43	4.75
LUXEMBOURG	SELLS	<1	3	3	+0.60	+17.95	+5.23	+0.43	+12.72



# Manager PERFORMANCE

			Manage	r PERFORMAN	CE				TRADE	COST HISTOR	RICAL PERFOI	RMANCE
	Principal	No. of	om Universe	Q3	Q2	Q1	Q4					
Manager	Manager (Mil. \$ ) Trades Issues (Thous. \$) BP Cost BP (Thous. \$) BP											2018
PRUDENTIAL INVESTMEN	PRUDENTIAL INVESTMEN 76 174 90 16.90 2.22 +5.07 55.50 7.2										+1.53	+1.45



# **BROKER PERFORMANCE**

			BROKE	R PERFORMAN	CE				TRADE	COST HISTOR	RICAL PERFO	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q3	Q2	Q1	Q4
BROKER	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
CITIGROUP	18	14	10	19.76	11.29	+5.07	28.64	16.36	6.46	3.25	+10.15	+3.54
BARCLAYS	11	23	1 <i>7</i>	+2.76	+2.41	+5.07	3.05	2.66	16.43	+2.61	+6.57	7.88
JP MORGAN CHASE	8	29	21	4.76	5.79	+5.07	8.93	10.86	0.53	5.28	+22.64	2.43
GOLDMAN SACHS	7	17	14	+1.74	+2.46	+5.07	1.85	2.61	+10.71	+11.54	+0.89	+0.56
MORGAN STANLEY	6	16	14	1.32	2.06	+5.07	4.57	7.13	+2.77	17.96	+1.39	+4.23
CITADEL SECURITIES	4	4	2	+0.09	+0.21	+5.07	2.18	4.86	+0.17	+0.06	0.21	0.33
DEUTSCHE BANK	3	7	6	0.07	0.25	+5.07	1.58	5.32	+12.42	3.78	23.87	1.46
CREDIT SUISSE	2	7	7	+0.34	+1.60	+5.07	0.74	3.47	0.75	+5.67	+6.19	+8.78
NOMURA	2	2	2	3.28	15.68	+5.07	4.34	20.75	+2.03	+1.21	+0.91	9.12
PERSHING	2	2	1	+3.89	+18.91	+5.07	+2.85	+13.84	-	+9.42	-	7.40
BMO CAPITAL MARKETS	2	3	3	+0.01	+0.07	+5.07	0.82	5.00	5.55	+9.66	+1.41	+0.04
WELLS FARGO	2	7	6	1.12	7.08	+5.07	1.92	12.15	+1.88	-	14.37	9.45
RBC CAPITAL MARKETS	1	5	3	+2.48	+19.75	+5.07	+1.84	+14.68	0.04	47.90	+0.31	0.92
STIFEL NICOLAUS & CO	<1	3	1	0.36	3.80	+5.07	0.85	8.87	10.52	-	-	+5.85
MIZUHO	<1	2	2	+0.16	+1.75	+5.07	0.31	3.32	+36.78	+3.36	-	-
BANK OF AMERICA	<1	8	7	0.31	3.57	+5.07	0.75	8.64	10.71	4.57	13.76	+0.83
BNY MELLON	<1	1	1	+0.10	+1.20	+5.07	0.33	3.87	+16.83	20.19	+0.00	+0.00
BREAN CAPITAL LLC	<1	4	3	+0.37	+5.55	+5.07	+0.03	+0.48	-	-	-	-
MERRILL LYNCH	<1	1	1	+0.00	+0.00	+5.07	0.28	5.07	+15.29	-	1.35	+25.76
HSBC BANK	<1	3	3	0.02	0.38	+5.07	0.28	5.45	+24.98	+40.75	+4.35	+12.01
JEFFERIES & CO	<1	7	3	+0.56	+12.08	+5.07	+0.33	+7.01	+24.10	+1.42	+3.98	+3.19
ROYAL BK OF SCOTLAND	<1	1	1	+0.68	+17.90	+5.07	+0.49	+12.83	-	-	-	-

Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)



#### **BROKER PERFORMANCE**

			BROKE	R PERFORMAN	CE				TRADE	TRADE COST HISTORICAL PERFORMANCE			
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q3	Q2	Q1	Q4	
BROKER	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018	
BNP PARIBAS	<1	1	1	+0.10	+2.77	+5.07	0.08	2.30	1.55	+0.08	19.38	+0.40	
ROYAL BANK OF CANADA	<1	1	1	+0.60	+24.76	+5.23	+0.47	+19.53	-	-	+0.65	-	
TD SECURITIES	<1	2	2	+0.00	+0.14	+5.07	0.10	4.93	+1.79	0.04	0.04	+0.30	
MARKETAXESS CORP	<1	1	1	+0.13	+8.02	+5.07	+0.05	+2.95	-	+27.85	1.86	-	
CANTOR FITZGERALD	<1	2	1	+0.03	+6.69	+5.07	+0.01	+1.62	+1.80	12.61	-	-	
MILLER TABAK ROBERTS	<1	1	1	+0.04	+7.98	+5.07	+0.01	+2.91	-	-	-	-	



# **TRADE DETAILS**

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Highest Cost Tro	ıdes						
S	BDCHLD9 PVH CORP SR UNSECURED 144A 0	Corp	12/17/2019 07/15/2024	PRUDENTIAL INVE MORGAN STANLEY	US	EUR	871,096	111.625	112.325	+62.68	+5,460
В	465410BG ITALY GOV T INT BOND SR UNSE	Govt	10/02/2019 06/15/2033	PRUDENTIAL INVE PERSHING	US	USD	2,057,781	121.232	120.817	+18.91	+3,890
S	912810RM US TREASURY N/B 05/45 3	Govt	11/19/2019 05/15/2045	PRUDENTIAL INVE CITIGROUP	US	USD	1,218,629	113.891	114.238	+30.46	+3,712
В	03522AAJ ANHEUSER BUSCH CO/INBEV COMP	Corp	11/20/2019 02/01/2046	PRUDENTIAL INVE DEUTSCHE BANK	US	USD	595,380	119.076	118.604	+39.60	+2,358
В	912810SJ US TREASURY N/B 08/49 2.25	Govt	11/12/2019 08/15/2049	PRUDENTIAL INVE BARCLAYS	US	USD	621,000	97.031	96.725	+31.56	+1,960
S	55336VAT MPLX LP SR UNSECURED 02/49 5	Corp	11/25/2019 02/15/2049	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	495,31 <i>7</i>	108.861	109.266	+37.18	+1,841
S	912828YB US TREASURY N/B 08/29 1.625	Govt	11/05/2019 08/15/2029	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	714,715	97.906	98.148	+24.74	+1,768
S	110122CD BRISTOL MYERS SQUIBB CO SR U	Corp	11/26/2019 10/26/2049	PRUDENTIAL INVE RBC CAPITAL MAR	US	USD	387,003	119.078	119.588	+42.85	+1,658
В	912810QZ US TREASURY N/B 02/43 3.125	Govt	11/18/2019 02/15/2043	PRUDENTIAL INVE BARCLAYS	US	USD	1,320,134	115.296	115.181	+9.92	+1,310
В	110122BU BRISTOL MYERS SQUIBB CO SR U	Corp	12/03/2019 08/15/2045	PRUDENTIAL INVE RBC CAPITAL MAR	US	USD	219,51 <i>7</i>	129.128	128.463	+51.51	+1,131
S	912810RM US TREASURY N/B 05/45 3	Govt	10/03/2019 05/15/2045	PRUDENTIAL INVE BARCLAYS	US	USD	541,592	119.031	119.264	+19.56	+1,059
S	126307AY CSC HOLDINGS LLC SR UNSECURE	Corp	10/23/2019 04/01/2028	PRUDENTIAL INVE GOLDMAN SACHS	US	USD	281,250	112.500	112.887	+34.36	+966
S	912828YQ US TREASURY N/B 10/26 1.625	Govt	11/05/2019 10/31/2026	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	435,875	99.063	99.253	+19.24	+839
В	50077LAY KRAFT HEINZ FOODS CO COMPANY	Corp	10/01/2019 10/01/2049	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	243,732	101.555	101.255	+29.57	+721

Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)





BYWKWN2 S BALL CORP COMPANY GUAR 12/23 12/05/2019 Corp 12/15/2023

PRUDENTIAL INVE ROYAL BK OF SCO

US

EUR 380,152

114.250

114.455

+17.90

+681







#### TRADE DETAILS

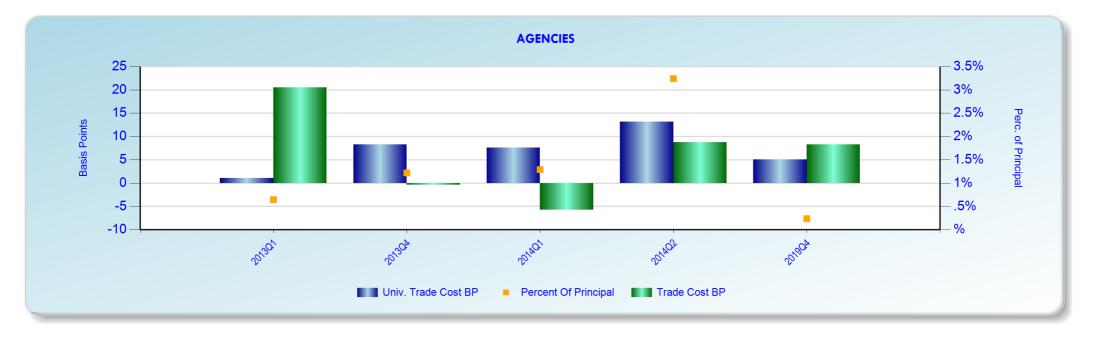
Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Lowest Cost Tra	des						
В	912834PM STRIPS 08/45 0.00000	Govt	10/02/2019 08/15/2045	PRUDENTIAL INVE CITIGROUP	US	USD	5,775,444	56.622	56.770	26.06	15,048
S	912828YB US TREASURY N/B 08/29 1.625	Govt	10/02/2019 08/15/2029	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	1,936,031	100.313	100.027	28.50	5,519
S	912810SJ US TREASURY N/B 08/49 2.25	Govt	11/12/2019 08/15/2049	PRUDENTIAL INVE MORGAN STANLEY	US	USD	822,290	97.313	96.725	60.37	4,964
S	912803EQ STRIP PRINC 11/45 0.00000	Govt	10/02/2019 11/15/2045	PRUDENTIAL INVE CITIGROUP	US	USD	5,771,100	57.711	57.664	8.13	4,694
В	912810QZ US TREASURY N/B 02/43 3.125	Govt	11/19/2019 02/15/2043	PRUDENTIAL INVE CITIGROUP	US	USD	1,310,578	115.469	115.759	25.11	3,291
В	912828YM US TREASURY N/B 10/24 1.5	Govt	11/07/2019 10/31/2024	PRUDENTIAL INVE MORGAN STANLEY	US	USD	938,718	98.813	99.052	24.25	2,276
В	882667AZ TEXAS ST PRIV ACTIVITY BOND	Muni	12/11/2019 12/31/2049	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	175,000	100.000	101.121	112.14	1,963
В	912834DV STRIPS	Govt	10/03/2019 05/15/2039	PRUDENTIAL INVE BARCLAYS	US	USD	518,425	67.328	67.561	34.54	1,791
S	912810SH US TREASURY N/B 05/49 2.875	Govt	10/01/2019 05/15/2049	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	181,640	117.188	116.092	93.47	1,698
S	912810RM US TREASURY N/B 05/45 3	Govt	11/26/2019 05/15/2045	PRUDENTIAL INVE NOMURA	US	USD	1,068,792	116.173	115.990	15.80	1,689
В	912834DV STRIPS	Govt	11/26/2019 05/15/2039	PRUDENTIAL INVE NOMURA	US	USD	1,020,614	65.215	65.316	15.55	1,587
В	55336VAN MPLX LP SR UNSECURED 04/48 4	Corp	11/25/2019 04/15/2048	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	484,342	97.847	98.126	28.51	1,381
S	912810RM US TREASURY N/B 05/45 3	Govt	11/18/2019 05/15/2045	PRUDENTIAL INVE BARCLAYS	US	USD	1,222,560	113.727	113.619	9.48	1,159
В	912828YS US TREASURY N/B 11/29 1.75	Govt	11/08/2019 11/15/2029	PRUDENTIAL INVE DEUTSCHE BANK	US	USD	1,317,073	98.289	98.372	8.45	1,112
В	912834DU STRIPS	Govt	10/02/2019 11/15/2038	PRUDENTIAL INVE JP MORGAN CHASE	US	USD	463,257	67.629	67.785	23.11	1,071

Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)



# 5.89 15% 0.05%

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
AGENCIES	<1	1	1	+0.15	+8.32	+5.07	+0.06	+3.25





	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
CORPORATES	24	97	60	+19.84	+8.24	+5.07	+7.63	+3.17



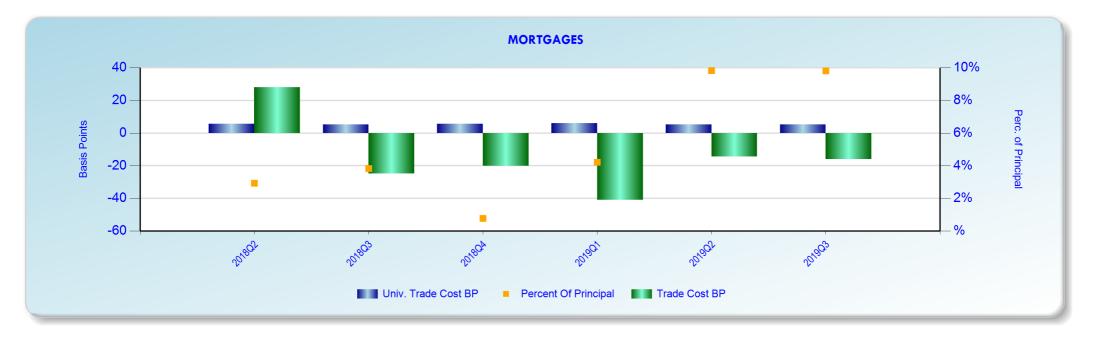


		Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
	Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
Ī	GOVERNMENTS	52	75	28	34.93	6.76	+5.07	61.13	11.83











	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
MUNICIPALS	<1	1	1	1.96	112.14	+5.07	2.05	117.21









GOVERNMENTS - RATING DETAILS										
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe										
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР		
AAA	52	73	26	34.93	6.77	+5.07	61.08	11.84		
BBB-	<1	2	2	+0.00	0.23	+5.23	0.05	5.47		





			CORPOR	ATES - RATING DETAI	LS			
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
BBB-	6	19	12	+7.04	+11.55	+5.07	+3.95	+6.48
AA-	3	8	4	+1.00	+3.36	+5.07	0.51	1.71
A- *-	3	8	2	0.30	1.02	+5.07	1.79	6.09
A+	2	4	3	+0.81	+3.49	+5.07	0.37	1.58
ВВВ	2	8	7	+2.32	+10.22	+5.07	+1.17	+5.15
BB+	1	5	4	+1.00	+6.83	+5.07	+0.26	+1.76
Α-	1	3	2	+2.22	+17.01	+5.07	+1.56	+11.94
В	1	5	5	+1.01	+9.16	+5.07	+0.45	+4.09
BB-	<1	14	7	+0.45	+6.19	+5.07	+0.08	+1.12
ВВ	<1	4	4	+0.38	+5.60	+5.13	+0.03	+0.48
A+ *-	<1	2	1	+1.91	+33.07	+5.07	+1.62	+28.00
B-	<1	4	3	+0.13	+2.59	+5.07	0.13	2.48
NR	<1	1	1	+0.68	+17.90	+5.07	+0.49	+12.83
CCC+	<1	1	1	+0.37	+10.93	+5.07	+0.20	+5.86
BBB+	<1	9	2	+0.73	+21.75	+5.07	+0.56	+16.68
B+	<1	2	2	+0.08	+16.17	+5.07	+0.05	+11.10



AGENCIES - RATING DETAILS									
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe									
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	
AA+	<1	1	1	+0.15	+8.32	+5.07	+0.06	+3.25	



	MUNICIPALS - RATING DETAILS									
Principal No. of Trade Cost Univ. Trade Cost Univ. Trade Cost Diff. from Universe										
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР		
ВВВ	<1	1	1	1.96	112.14	+5.07	2.05	117.21		



GOVERNMENTS									
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	
UNITED STATES	52	73	26	34.93	6.77	+5.07	61.08	11.84	
LUXEMBOURG	<1	2	2	+0.00	0.23	+5.23	0.05	5.47	



CORPORATES									
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	rom Universe	
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	
UNITED STATES	24	96	59	+19.23	+8.07	+5.07	+7.15	+3.00	
LUXEMBOURG	<1	1	1	+0.60	+24.76	+5.23	+0.47	+19.53	



AGENCIES								
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
UNITED STATES	<1	1	1	+0.15	+8.32	+5.07	+0.06	+3.25



	MUNICIPALS									
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe		
Country	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР		
UNITED STATES	<1	1	1	1.96	112.14	+5.07	2.05	117.21		



# **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
10/01/2019-12/31/2019	76,119	174	90	16.90	2.22	+5.07	55.50	7.29
07/01/2019-09/30/2019	97,170	144	79	31.64	3.26	+5.17	81.92	8.43
04/01/2019-06/30/2019	58,138	153	87	6.84	1.18	+5.19	37.02	6.37
01/01/2019-03/31/2019	93,964	228	119	+14.36	+1.53	+6.02	42.17	4.49
Year-Ending 2019	325,391	699		41.02	1.26	+5.40	216.61	6.66
10/01/2018-12/31/2018	66,814	146	75	+9.69	+1.45	+7.24	38.71	5.79
07/01/2018-09/30/2018	37,664	102	50	+0.18	+0.05	+5.24	19.56	5.19
04/01/2018-06/30/2018	77,479	217	112	+12.54	+1.62	+5.51	30.15	3.89
01/01/2018-03/31/2018	51,291	127	70	1.01	0.20	+10.09	52.77	10.29
Year-Ending 2018	233,248	592		+21.40	+0.92	+6.97	141.19	6.05
10/01/2017-12/31/2017	47,359	119	46	21.97	4.64	+4.00	40.93	8.64
07/01/2017-09/30/2017	74,271	178	73	+11.09	+1.49	+2.75	9.35	1.26
04/01/2017-06/30/2017	65,905	139	61	+10.87	+1.65	+3.17	10.02	1.52
01/01/2017-03/31/2017	88,323	207	89	+24.27	+2.75	+3.32	5.07	0.57
Year-Ending 2017	275,858	643		+24.27	+0.88	+3.25	65.38	2.37
10/01/2016-12/31/2016	59,762	110	50	5.73	0.96	+3.49	26.57	4.45
07/01/2016-09/30/2016	44,927	135	53	+9.79	+2.18	+3.58	6.28	1.40
04/01/2016-06/30/2016	76,455	102	58	+22.49	+2.94	+5.97	23.17	3.03
01/02/2016-03/31/2016	91,594	125	57	42.69	4.66	+4.69	85.61	9.35
Year-Ending 2016	272,738	472		16.14	0.59	+4.60	141.63	5.19
10/01/2015-12/31/2015	43,193	60	34	29.83	6.91	+7.18	60.85	14.09
07/01/2015-09/30/2015	20,663	41	24	68.34	33.07	+4.30	77.22	37.37
04/01/2015-06/30/2015	143,060	122	71	98.11	6.86	+5.55	177.48	12.41
01/01/2015-03/31/2015	116,093	109	56	60.79	5.24	+5.51	124.75	10.75

Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)



#### **HISTORICAL DATA**

	Duta to al	NI- (	I	Tand Co.	Tund Co.	Hate To de	6 . 5.00	11.
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade		om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
Year-Ending 2015	323,008	332		257.06	7.96	+5.67	440.30	13.63
10/01/2014-12/31/2014	48,315	72	50	+9.25	+1.91	+5.72	18.39	3.81
07/01/2014-09/30/2014	266,740	204	99	216.37	8.11	+7.08	405.13	15.19
04/01/2014-06/30/2014	244,265	204	138	+42.48	+1.74	+8.55	166.48	6.81
01/02/2014-03/31/2014	187,634	187	128	+186.20	+9.92	+8.13	+33.59	+1.79
Year-Ending 2014	746,953	667		+21.55	+0.29	+7.74	556.41	7.45
10/01/2013-12/31/2013	143,798	142	84	+56.51	+3.93	+8.36	63.70	4.43
07/01/2013-09/30/2013	187,166	136	90	+47.79	+2.55	+6.68	77.19	4.13
04/01/2013-06/30/2013	157,154	129	98	+104.81	+6.67	+1.44	+82.21	+5.23
01/02/2013-03/31/2013	281,064	206	156	+366.87	+13.05	+1.56	+323.04	+11.49
Year-Ending 2013	769,183	613		+575.98	+7.49	+4.05	+264.35	+3.44
10/01/2012-12/31/2012	132,722	116	90	+470.95	+35.48	+2.11	+442.94	+33.37
07/01/2012-09/30/2012	120,859	101	77	+125.20	+10.36	+2.09	+99.92	+8.27
04/01/2012-06/30/2012	85,150	85	60	+71.84	+8.44	+2.27	+52.54	+6.17
01/02/2012-03/31/2012	31,666	13	9	0.75	0.24	+7.38	24.12	7.62
Year-Ending 2012	370,398	315		+667.24	+18.01	+2.59	+571.28	+15.42
10/01/2011-12/31/2011	54,456	22	11	+249.88	+45.89	+3.18	+232.57	+42.71
07/01/2011-09/30/2011	45,561	26	10	+31.66	+6.95	+4.14	+12.80	+2.81
04/01/2011-06/30/2011	40,214	15	6	+83.99	+20.88	+4.01	+67.86	+16.87
01/02/2011-03/31/2011	45,680	23	3	+2.18	+0.48	+5.21	21.63	4.73
Year-Ending 2011	185,912	86		+367.70	+19.78	+4.09	+291.59	+15.68
10/01/2010-12/31/2010	57,022	27	11	152.30	26.71	+8.46	200.51	35.17
Year-Ending 2010	57,022	27		152.30	26.71	+8.46	200.51	35.16

Sacramento County
Period End December 31, 2019
(Global Fixed Income Analysis)



#### **BENCHMARK VENDOR REPORT**

Bonds	Number of Trades	Number of Issues	Vendor Benchmark	Percent Of Principal
AGENCIES	1	1	BVAL	100.00 %
CORPORATES	50	34	MARKETAXESS-TRADES	60.47 %
	34	24	BVAL	28.92 %
	7	7	ISSUE PRICE	9.82 %
	6	1	MARKETAXESS-EMQUOTES	0.78 %
GOVERNMENTS	57	17	TULLET PREBON	65.95 %
	16	10	BVAL	33.87 %
	2	2	MARKETAXESS-EMQUOTES	0.18 %
MUNICIPALS	1	1	MSRB-TRADES	100.00 %



# **DISCLAIMER**

State Street Corporation and its subsidiaries and affiliates, including Elkins/McSherry, LLC ("State Street"), provide products and services to professional and institutional clients and this report and information ("Report") is provided solely for general, marketing and/or informational purposes and is subject to these terms and conditions, including that the Report does not constitute investment research or investment, legal, regulatory, or tax advice. Nothing herein is an offer or solicitation to buy or sell any product, service or securities or any financial instrument and this does not create or constitute any binding contractual commitment or obligations for State Street of any kind. Not all products and features a may be available in all jurisdictions. Any opinions expressed or other information in the Report are subject to change without notice. The Report has been prepared and obtained from sources believed to be reliable at the time of preparation, however, it is provided "as-is" and State Street makes no guarantee, representation, or warranty of any kind including but not limited to its accuracy, suitability, timeliness, merchantability, fitness for a particular purpose, non-infringement of third-party rights, etc. This Report is not intended to be relied upon by any person or entity. State Street disclaims all liability, whether arising in contract, tort or otherwise, for any losses, liabilities, damages, expenses or costs arising, either direct or consequential, from or in connection with the use of the Report. No permission is granted to reprint, sell, copy, distribute, or modify any of the Report, in any form or by any means without the prior written consent of State Street. The Report may contain certain statements that may be deemed forward-looking statements. Please note that any such statements or forecasted information are not guarantees or reliable indicators for future performance and actual results or developments may differ materially from those depicted or projected. Investing involves risk, including the risk of loss of principal. Diversification does not ensure a profit or guarantee against loss. The Report does not take into account any client's particular investment objectives, strategies, or tax and legal status, relevant regulations, nor does it purport to be comprehensive or intended to replace the exercise of a client's or investor's own careful independent review regarding any corresponding investment decision or related analysis.

Copyright © 2020 State Street Corporation, All rights reserved.



# **SACRAMENTO COUNTY**

**US Fixed Income Analysis** 

Period End December 31, 2019



Sacramento County
Period End December 31, 2019
(US Fixed Income Analysis)



Elkins/McSherry has been providing trading cost analyses to institutional investors since 1991. During that time we have produced Post-Trade Cost Analyses for many of the worlds largest investment managers, pension funds, banks, and broker dealers. Using this vast experience combined with an un-matched collection of global fixed income market and Universe data, Elkins/McSherry has recently produced a Trading Cost Analysis on behalf of Sacramento County. This study evaluates U.S. fixed income executions from October 01,2019 to December 31,2019. The analysis included trading of 479 trades in 127 different issues representing \$759,298,281 in principal across governments, corporates And agencies.

#### Methodology:

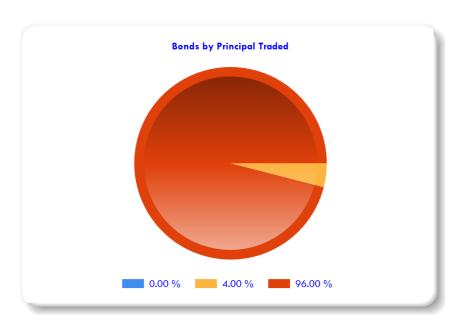
The Elkins/McSherry analysis measures trading efficiency by quantifying the cost of each trade by comparing your executed price to the average price or benchmark price on the day of the trade and to the Elkins/McSherry U.S. Fixed Income Trading Cost Universe. Daily prices are calculated from Market Axess, Tullett Prebon, Bloomberg and Reuters. For comparison purposes, Elkins/McSherry establishes average institutional trading costs quarterly for the most actively traded U.S. treasury, corporates, agencies, mortgages and municipal issues. The "Universe" is the average trading cost incurred by pension funds, investment managers, banks and brokers for Treasuries, Corporates, Agencies, Mortgages and Municipals. Benchmark prices are calculated by using the following methodologies: Government Bonds – Average of six indicative prices received from Tullett Prebon. Municipal Bonds – Average of institutional sized execution prices from MSRB. If actual trade prices are not available the Elkins/McSherry analysis defaults to a fair value price from Reuters or Bloomberg. Corporate Bonds – Average of execution prices where available, from TRACE and Market Axess. If actual trade prices are not available the Elkins/McSherry analysis defaults to a fair value price from Reuters or Bloomberg. Mortgage Bonds – Reuters or Bloomberg fair value prices.

#### Results:

GRAND TOTAL PERFORMANCE										OST HISTOR	ICAL PERFO	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from	Universe	Q3	Q2	Q1	Q4
Buy/Sell	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
BUYS	358	230	81	+26.92	+0.75	+8.99	294.86	8.24	+10.49	+1.20	+2.14	+8.56
SELLS	401	249	95	44.28	1.10	+9.85	439.82	10.95	10.32	+0.28	2.58	7.18
GRAND TOTAL	759	479	127	17.36	0.23	+9.45	734.68	9.68	+0.54	+0.74	0.25	+0.33



	BOND TYPES PERFORMANCE										TRADE COST HISTORICAL PERFORMANCE			
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q3	Q2	Q1	Q4		
Bond Type	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018		
Governments	730	406	74	32.84	0.45	+9.16	701.48	9.61	+0.28	+0.87	0.12	0.29		
Corporates	28	72	52	+15.10	+5.42	+16.48	30.80	11.06	+6.98	1.30	0.97	+1.54		
Agencies	1	1	1	+0.39	+2.75	+19.78	2.39	17.03	-	-	-	-		







EXECUTION PERFORMANCE SUMMARY										
Principal No. of Trade Cost Trade Cost Univ. Trade Cost Diff. from Universe										
Trade Size (Millions)	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР		
0~2	264	397	104	11.23	0.43	+12.01	328.02	12.44		
2~5	173	53	30	0.99	0.06	+8.09	140.86	8.15		
10~50	164	9	9	+2.48	+0.15	+8.14	131.13	7.99		
5~10	159	20	13	7.61	0.48	+8.01	134.68	8.49		



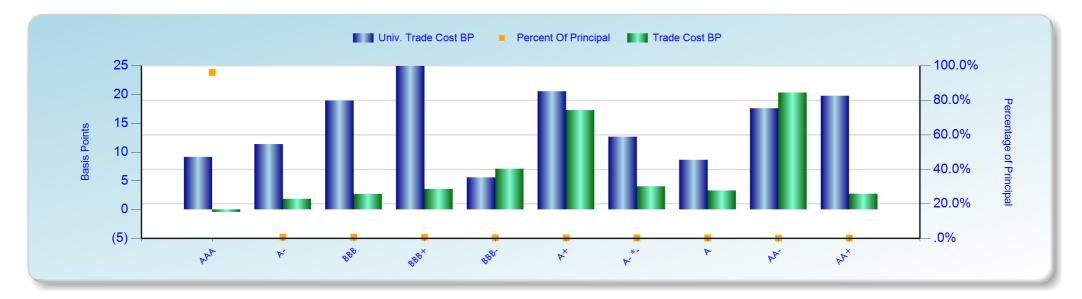


GRADING SUMMARY										
Grading	Principal (Mil. \$ )	No. of Trades	No. of Issues	Trade Cost (Thous. \$)	Trade Cost BP	Univ. Trade Cost BP	Cost Diff. fr	om Universe BP		
Govt-INVESTMENT GRADE	730	406	74	32.84	0.45	+9.16	701.48	9.61		
Corp-INVESTMENT GRADE	25	65	47	+14.11	+5.68	+16.03	25.68	10.35		
AGCP-INVESTMENT GRADE	1	1	1	+0.39	+2.75	+19.78	2.39	1 <i>7</i> .03		
Corp-High Yield	<1	4	4	+0.15	+1.57	+36.65	3.32	35.08		





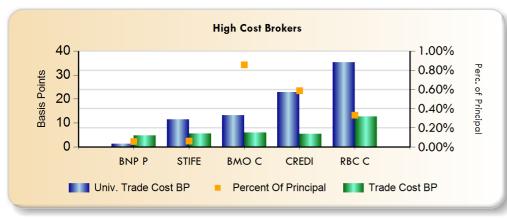
RATING SUMMARY										
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe			
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР		
AAA	730.04	406	74	32.84	0.45	+9.16	701.48	9.61		
A-	5.76	11	9	+1.08	+1.88	+11.37	5.46	9.49		
ВВВ	5.20	16	12	+1.40	+2.69	+18.92	8.45	16.23		
BBB+	5.02	20	11	+1.80	+3.59	+24.98	10.75	21.39		
BBB-	2.96	7	7	+2.10	+7.07	+5.59	+0.44	+1.48		
A+	2.36	5	5	+4.08	+17.25	+20.54	0.78	3.29		
A- *-	2.09	3	1	+0.84	+4.04	+12.67	1.80	8.63		
Α	2.04	2	2	+0.67	+3.29	+8.62	1.09	5.33		
AA-	1.46	4	1	+2.98	+20.34	+17.59	+0.40	+2.75		
AA+	1.41	1	1	+0.39	+2.75	+19.78	2.39	17.03		

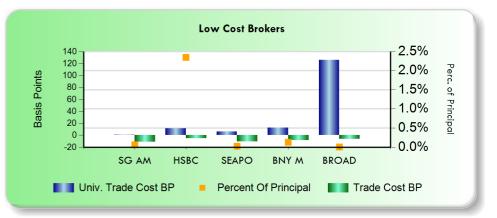




	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. from Universe			
BROKER	(Mil. \$ )	Trades	No. of Issues	(Thous.\$)	ВР	Cost BP	(Thous. \$)	ВР		
5 HIGHEST COST BROKERS (Sorted By Trade Cost BP)										
BNP PARIBAS	<1	2	2	+0.21	+4.79	+1.43	+0.15	+3.36		
STIFEL NICOLAUS & CO	<1	2	2	+0.27	+5.68	+11.55	0.28	5.87		
BMO CAPITAL MARKETS	7	10	5	+3.94	+6.06	+13.28	4.70	7.22		
CREDIT SUISSE	4	10	10	+2.47	+5.55	+22.87	7.72	17.32		
RBC CAPITAL MARKETS	3	8	6	+3.21	+12.73	+35.35	5.71	22.62		

5 LOWEST COST BROKERS (Sorted By Trade Cost BP)										
SG AMERICAS	<1	1	1	0.52	11.02	+0.78	0.56	11.80		
HSBC BANK	18	26	13	8.93	5.01	+11.46	29.33	16.47		
SEAPORT GROUP SECS	<1	1	1	0.22	10.75	+6.09	0.34	16.84		
BNY MELLON	<1	3	3	0.84	8.65	+12.48	2.05	21.13		
BROADCORT CAPITAL	<1	1	1	0.03	6.46	+125.87	0.63	132.33		







#### **COUNTRY PERFORMANCE BASED ON BUYS AND SELLS**

Country		Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
	Side	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
UNITED STATES	BUYS	358	230	81	+26.92	+0.75	+8.99	294.86	8.24
	SELLS	401	249	95	44.28	1.10	+9.85	439.82	10.95



#### Manager PERFORMANCE

			Manage	r PERFORMAN	CE				TRADE	COST HISTOR	RICAL PERFO	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fro	om Universe	Q3	Q2	Q1	Q4
Manager	(Mil. \$ )	Trades	Issues	(Thous. \$)	BP	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
NEUBERGER BERMAN	370	53	29	+10.92	+0.29	+7.76	276.60	7.47	+7.00	+1.42	+0.54	+1.09
METROPOLITAN WEST MG	351	356	74	19.91	0.57	+11.70	430.48	12.27	0.56	+0.61	0.75	+0.28
BARCLAYS 1-10 YR TIP	38	70	30	8.37	2.19	+5.04	27.60	7.23	2.84	+1.36	0.09	0.35



#### **BROKER PERFORMANCE**

			BROKER	RPERFORMAN	CE				TRADE	COST HISTO	RICAL PERFOI	RMANCE
	Principal	No. of	No. of	Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe	Q3	Q2	Q1	Q4
BROKER	(Mil. \$ )	Trades	Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР	2019	2019	2019	2018
GOLDMAN SACHS	158	66	33	11.78	0.75	+11.19	188.84	11.94	+0.00	0.50	+2.30	+0.53
CITIGROUP	97	29	22	36.66	3.79	+4.15	76.82	7.94	0.49	+0.54	+2.05	0.11
BANK OF AMERICA	86	39	19	+5.65	+0.65	+8.76	70.06	8.11	+2.21	0.08	5.66	3.04
NOMURA	78	42	21	4.30	0.55	+10.99	90.50	11.54	1.96	1.59	+2.68	+3.57
PERSHING	56	10	8	+1.68	+0.30	+5.13	27.03	4.83	+0.48	-	19.39	-
JP MORGAN CHASE	53	41	36	+25.00	+4.69	+17.55	68.61	12.86	+11.72	+2.60	+2.00	+1.99
DEUTSCHE BANK	45	50	16	2.40	0.53	+12.68	59.94	13.21	2.41	1.81	2.53	1.34
CITADEL SECURITIES	43	42	10	+0.03	+0.01	+9.55	40.97	9.54	0.07	0.18	+0.03	1.63
WELLS FARGO	42	10	9	+1.00	+0.24	+2.33	8.76	2.09	1.05	+1.80	4.58	0.34
MORGAN STANLEY	23	14	9	+9.69	+4.24	+6.76	5.78	2.52	4.60	0.57	5.45	+1.64
HSBC BANK	18	26	13	8.93	5.01	+11.46	29.33	16.47	+0.77	+0.77	4.00	1.31
UBS	12	20	15	2.23	1.86	+4.23	7.29	6.09	5.87	+0.32	+2.20	0.45
HOWARD TAYLOR & COMP	10	16	7	2.95	3.10	+9.53	12.01	12.63	1.44	+8.22	+2.20	8.02
WACHOVIA BANK	9	12	11	2.63	2.86	+7.68	9.70	10.54	3.34	+0.77	1.63	2.38
BMO CAPITAL MARKETS	7	10	5	+3.94	+6.06	+13.28	4.70	7.22	+3.73	+0.30	1.28	5.31
BARCLAYS	6	8	8	+2.62	+4.53	+12.86	4.81	8.33	12.55	+2.02	+1.48	1.02
CREDIT SUISSE	4	10	10	+2.47	+5.55	+22.87	7.72	17.32	+3.82	+1.45	2.28	+4.26
JEFFERIES & CO	4	10	4	+0.32	+0.81	+17.78	6.62	16.97	6.99	1.87	+13.62	+28.32
JJ KENNY DRAKE INC	3	6	2	+0.02	+0.08	+20.82	5.76	20.74	+0.04	7.67	0.24	-
RBC CAPITAL MARKETS	3	8	6	+3.21	+12.73	+35.35	5.71	22.62	+7.56	0.68	2.81	2.44



#### **TRADE DETAILS**

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Highest Cost Tro	ıdes						
В	912810RM US TREASURY N/B 05/45 3	Govt	12/03/2019 05/15/2045	NEUBERGER BERMA PERSHING	US	USD	9,685,515	116.273	115.186	+93.47	+90,527
S	912810SJ US TREASURY N/B 08/49 2.25	Govt	10/11/2019 08/15/2049	NEUBERGER BERMA GOLDMAN SACHS	US	USD	8,221,259	100.813	101.329	+51.24	+42,129
S	912810SD US TREASURY N/B 08/48 3	Govt	10/15/2019 08/15/2048	NEUBERGER BERMA JP MORGAN CHASE	US	USD	4,925,306	116.438	117.375	+80.52	+39,656
S	912810SJ US TREASURY N/B 08/49 2.25	Govt	12/18/2019 08/15/2049	NEUBERGER BERMA PERSHING	US	USD	4,097,990	97.688	98.513	+84.45	+34,609
В	912810QY US TREASURY N/B 11/42 2.75	Govt	10/02/2019 11/15/2042	NEUBERGER BERMA GOLDMAN SACHS	US	USD	8,031,552	113.280	112.806	+41.82	+33,589
S	9128283F US TREASURY N/B 11/27 2.25	Govt	12/10/2019 11/15/2027	NEUBERGER BERMA JP MORGAN CHASE	US	USD	15,634,355	103.265	103.444	+17.29	+27,028
В	912810RD US TREASURY N/B 11/43 3.75	Govt	12/13/2019 11/15/2043	NEUBERGER BERMA GOLDMAN SACHS	US	USD	20,870,774	127.145	127.008	+10.75	+22,443
В	912810QY US TREASURY N/B 11/42 2.75	Govt	10/08/2019 11/15/2042	NEUBERGER BERMA NOMURA	US	USD	4,467,049	114.540	114.008	+46.44	+20,745
S	912810RM US TREASURY N/B 05/45 3	Govt	11/06/2019 05/15/2045	NEUBERGER BERMA PERSHING	US	USD	9,483,375	113.438	113.636	+17.49	+16,590
В	912810QX US TREASURY N/B	Govt	10/25/2019 08/15/2042	NEUBERGER BERMA GOLDMAN SACHS	US	USD	7,857,540	109.742	109.543	+18.15	+14,264
В	912828YU US TREASURY N/B 11/26 1.625	Govt	12/11/2019 11/30/2026	METROPOLITAN WE BANK OF AMERICA	US	USD	17,358,348	99.227	99.109	+8.18	+14,207
В	912810SK US TREASURY N/B 11/49 2.375	Govt	12/03/2019 11/15/2049	METROPOLITAN WE CITADEL SECURIT	US	USD	702,139	104.797	103.381	+135.08	+9,485
S	912810SH US TREASURY N/B 05/49 2.875	Govt	10/03/2019 05/15/2049	METROPOLITAN WE BANK OF AMERICA	US	USD	2,785,799	11 <i>7</i> .828	118.177	+28.34	+7,894
S	912828U2 US TREASURY N/B 11/26 2	Govt	10/10/2019 11/15/2026	NEUBERGER BERMA BANK OF AMERICA	US	USD	3,116,863	102.867	103.087	+21.43	+6,680





912810QC S US TREASURY N/B 12/12/2019 Govt 08/15/2039 NEUBERGER BERMA NOMURA

us u

USD 4,595,400

138.000

138.147 +10.64

+4,891







#### TRADE DETAILS

Buy/Sell	Security	Bond Type	Trade Date/ Maturity	Manager/ Broker	Cty	Local Curr.	Principal (\$)	Price	Benchmark Price	Trade Cost BP	Trading Cost
				15 Lowest Cost Tra	ıdes						
S	912810RJ US TREASURY N/B 11/44 3	Govt	12/03/2019 11/15/2044	NEUBERGER BERMA PERSHING	US	USD	9,862,656	116.031	114.942	93.86	92,570
В	912810RM US TREASURY N/B 05/45 3	Govt	10/11/2019 05/15/2045	NEUBERGER BERMA GOLDMAN SACHS	US	USD	9,680,712	115.798	116.372	49.58	47,992
В	912810RY US TREASURY N/B 08/47 2.75	Govt	10/15/2019 08/15/2047	NEUBERGER BERMA JP MORGAN CHASE	US	USD	4,962,527	110.771	111.656	79.94	39,673
В	912810SC US TREASURY N/B 05/48 3.125	Govt	12/18/2019 05/15/2048	NEUBERGER BERMA PERSHING	US	USD	4,500,077	115.832	116.697	74.66	33,597
S	912810QX US TREASURY N/B	Govt	10/02/2019 08/15/2042	NEUBERGER BERMA GOLDMAN SACHS	US	USD	8,098,410	113.344	112.878	41.08	33,269
S	912810QX US TREASURY N/B	Govt	10/08/2019 08/15/2042	NEUBERGER BERMA NOMURA	US	USD	4,503,534	114.594	114.072	45.54	20,509
В	912828N3 US TREASURY N/B 12/22 2.125	Govt	12/10/2019 12/31/2022	NEUBERGER BERMA CITIGROUP	US	USD	30,768,926	101.364	101.428	6.36	19,579
S	912810RB US TREASURY N/B 05/43 2.875	Govt	12/13/2019 05/15/2043	NEUBERGER BERMA GOLDMAN SACHS	US	USD	20,193,746	110.863	110.760	9.34	18,854
В	912810RJ US TREASURY N/B 11/44 3	Govt	11/06/2019 11/15/2044	NEUBERGER BERMA PERSHING	US	USD	9,621,260	113.191	113.380	16.64	16,013
S	912828YG US TREASURY N/B 09/26 1.625	Govt	12/11/2019 09/30/2026	METROPOLITAN WE BANK OF AMERICA	US	USD	17,765,501	99.221	99.141	8.09	14,372
S	912828YM US TREASURY N/B 10/24 1.5	Govt	12/13/2019 10/31/2024	METROPOLITAN WE CITIGROUP	US	USD	4,350,263	99.230	98.971	26.18	11,388
S	912810QY US TREASURY N/B 11/42 2.75	Govt	10/25/2019 11/15/2042	NEUBERGER BERMA GOLDMAN SACHS	US	USD	7,793,574	109.691	109.531	14.60	11,379
S	912810SJ US TREASURY N/B 08/49 2.25	Govt	12/03/2019 08/15/2049	METROPOLITAN WE CITADEL SECURIT	US	USD	698,527	101.975	100.595	135.27	9,449
В	9128286M US TREASURY N/B 04/22 2.25	Govt	12/10/2019 04/15/2022	NEUBERGER BERMA CITIGROUP	US	USD	17,954,019	101.321	101.369	4.75	8,523
В	912810SJ US TREASURY N/B 08/49 2.25	Govt	10/03/2019 08/15/2049	METROPOLITAN WE BANK OF AMERICA	US	USD	2,636,068	103.987	104.283	28.46	<i>7,</i> 501



## 5.89 15% 0.05%

#### **BOND TYPE PERFORMANCE**

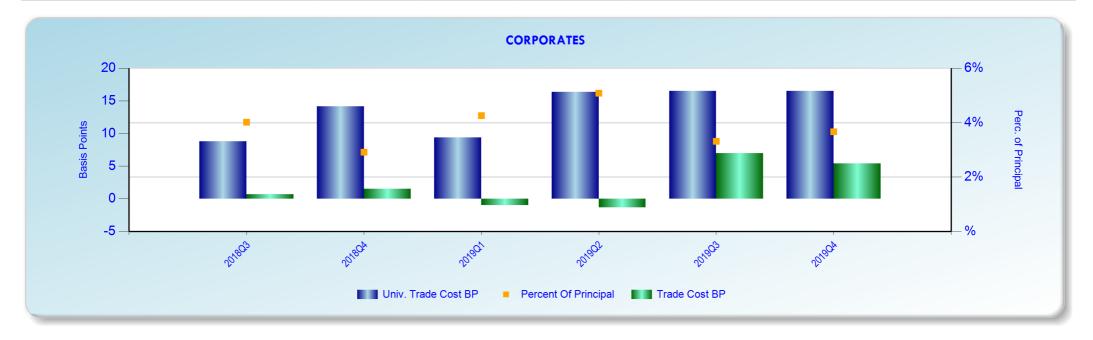
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
AGENCIES	1	1	1	+0.39	+2.75	+19.78	2.39	17.03





#### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
CORPORATES	28	72	52	+15.10	+5.42	+16.48	30.80	11.06





# 5% 0.71 6.89 0.05%

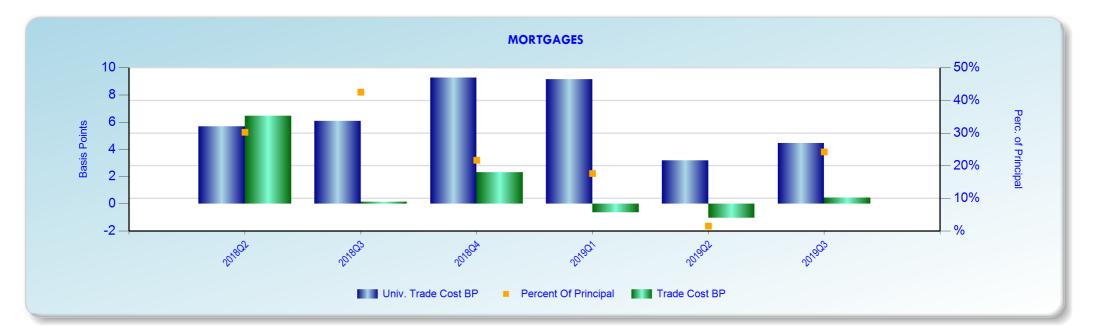
#### **BOND TYPE PERFORMANCE**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Bond Type	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous.\$)	ВР
GOVERNMENTS	730	406	74	32.84	0.45	+9.16	701.48	9.61

















#### **RATING BY EACH BOND TYPE**

	GOVERNMENTS - RATING DETAILS											
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe				
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР				
AAA	730	406	74	32.84	0.45	+9.16	701.48	9.61				



#### **RATING BY EACH BOND TYPE**

			CORPOR	ATES - RATING DETAI	LS			
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. 1	from Universe
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
Α-	6	11	9	+1.08	+1.88	+11.37	5.46	9.49
ВВВ	5	16	12	+1.40	+2.69	+18.92	8.45	16.23
BBB+	5	20	11	+1.80	+3.59	+24.98	10.75	21.39
BBB-	3	7	7	+2.10	+7.07	+5.59	+0.44	+1.48
A+	2	5	5	+4.08	+17.25	+20.54	0.78	3.29
A- *-	2	3	1	+0.84	+4.04	+12.67	1.80	8.63
A	2	2	2	+0.67	+3.29	+8.62	1.09	5.33
AA-	1	4	1	+2.98	+20.34	+17.59	+0.40	+2.75
CCC+	<1	3	3	0.12	1.39	+38.67	3.56	40.07
BB+	<1	1	1	+0.27	+46.19	+6.26	+0.24	+39.93



#### **RATING BY EACH BOND TYPE**

			AGENC	IES - RATING DETAILS				
	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. f	rom Universe
Rating	(Mil. \$ )	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
AA+	1	1	1	+0.39	+2.75	+19.78	2.39	17.02





#### **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
10/01/2019-12/31/2019	759,298	479	127	17.36	0.23	+9.45	734.68	9.68
07/01/2019-09/30/2019	686,683	408	111	+37.19	+0.54	+9.59	621.19	9.05
04/01/2019-06/30/2019	446,471	355	107	+32.98	+0.74	+9.54	392.87	8.80
01/01/2019-03/31/2019	777,794	441	181	19.31	0.25	+11.49	913.04	11.74
Year-Ending 2019	2,670,246	1683		+33.50	+0.13	+10.09	2,661.79	9.97
10/01/2018-12/31/2018	713,870	364	137	+23.27	+0.33	+8.75	601.62	8.42
07/01/2018-09/30/2018	578,565	315	150	+2.45	+0.04	+7.31	420.64	7.27
04/01/2018-06/30/2018	779,482	378	169	+203.86	+2.62	+9.58	542.73	6.96
01/01/2018-03/31/2018	1,666,649	1608	992	+113.13	+0.68	+8.88	1,367.40	8.20
Year-Ending 2018	3,738,566	2665		+342.70	+0.92	+8.76	2,932.39	7.84
10/01/2017-12/31/2017	624,736	649	254	37.30	0.60	+6.59	448.75	7.19
07/01/2017-09/30/2017	733,365	712	245	70.43	0.96	+7.13	593.40	8.09
04/01/2017-06/30/2017	789,018	849	277	11.21	0.14	+6.26	504.99	6.40
01/01/2017-03/31/2017	710,311	779	281	+88.61	+1.25	+7.07	413.59	5.82
Year-Ending 2017	2,857,429	2989		30.32	0.11	+6.76	1,960.73	6.86
10/01/2016-12/31/2016	711,667	646	221	68.72	0.97	+6.26	514.24	7.23
07/01/2016-09/30/2016	589,731	684	203	14.71	0.25	+6.35	389.30	6.60
04/01/2016-06/30/2016	619,130	801	269	67.81	1.10	+8.74	608.75	9.84
01/02/2016-03/31/2016	710,978	111 <i>7</i>	262	193.39	2.72	+6.08	625.45	8.80
Year-Ending 2016	2,631,505	3248		344.62	1.31	+6.81	2,137.74	8.12
10/01/2015-12/31/2015	820,526	980	212	138.86	1.69	+8.52	837.57	10.21
07/01/2015-09/30/2015	992,841	1625	204	225.86	2.27	+3.74	596.77	6.01
04/01/2015-06/30/2015	1,141,971	1504	246	310.14	2.72	+7.36	1,150.64	10.08
01/01/2015-03/31/2015	944,141	1100	191	8.38	0.09	+6.57	628.26	6.66



#### **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
Year-Ending 2015	3,899,478	5209	•	683.23	1.75	+6.49	3,213.25	8.24
10/01/2014-12/31/2014	676,216	885	213	+41.55	+0.61	+5.86	354.40	5.25
07/01/2014-09/30/2014	905,295	785	133	+534.89	+5.91	+6.85	85.46	0.94
04/01/2014-06/30/2014	727,152	957	240	48.64	0.67	+7.04	560.46	7.71
01/02/2014-03/31/2014	920,513	1033	210	131.04	1.42	+6.54	733.34	7.96
Year-Ending 2014	3,229,176	3660		+396.76	+1.23	+6.60	1,733.66	5.37
10/01/2013-12/31/2013	804,252	799	216	45.80	0.57	+5.50	487.92	6.07
07/01/2013-09/30/2013	778,379	825	214	+21.56	+0.28	+6.25	465.02	5.97
04/01/2013-06/30/2013	937,180	803	217	51.74	0.55	+7.82	784.80	8.37
01/02/2013-03/31/2013	635,964	613	190	+89.06	+1.40	+8.12	427.14	6.72
Year-Ending 2013	3,155,775	3040		+13.07	+0.04	+6.90	2,164.88	6.86
10/01/2012-12/31/2012	528,034	613	192	215.02	4.07	+7.49	610.46	11.56
07/01/2012-09/30/2012	567,084	722	230	+18.83	+0.33	+8.56	466.39	8.23
04/01/2012-06/30/2012	520,106	739	204	+102.98	+1.98	+8.39	333.44	6.41
01/02/2012-03/31/2012	136,055	131	54	+29.91	+2.20	+7.08	66.46	4.88
Year-Ending 2012	1,751,279	2205		63.30	0.36	+8.07	1,476.76	8.43
10/01/2011-12/31/2011	91,474	88	43	18.39	2.01	+6.04	73.67	8.05
07/01/2011-09/30/2011	101,872	106	49	47.22	4.64	+4.74	95.51	9.38
04/01/2011-06/30/2011	100,523	97	54	4.28	0.43	+4.90	53.56	5.33
01/02/2011-03/31/2011	205,267	171	56	143.81	7.01	+7.08	289.08	14.09
Year-Ending 2011	499,136	462		213.70	4.28	+5.97	511.82	10.25
10/01/2010-12/31/2010	184,240	138	57	8.71	0.47	+5.73	114.34	6.20
07/01/2010-09/30/2010	219,586	151	60	20.80	0.95	+4.97	129.88	5.92
04/01/2010-06/30/2010	161,213	123	50	+101.24	+6.28	+7.34	17.15	1.06
01/02/2010-03/31/2010	221,701	181	70	+60.21	+2.72	+11.49	194.49	8.77



#### **HISTORICAL DATA**

	Principal	No. of		Trade Cost	Trade Cost	Univ. Trade	Cost Diff. fr	om Universe
Quarter	(Thous. \$)	Trades	No. of Issues	(Thous. \$)	ВР	Cost BP	(Thous. \$)	ВР
Year-Ending 2010	786,740	593		+131.95	+1.68	+7.47	455.85	5.79



#### **BENCHMARK VENDOR REPORT**

Bonds	Number of Trades	Number of Issues	Vendor Benchmark	Percent Of Principal
AGENCIES	1	1	BVAL	100.00 %
CORPORATES	60	44	MARKETAXESS-TRADES	81.90 %
	11	9	BVAL	12.33 %
	1	1	ISSUE PRICE	5.77 %
GOVERNMENTS	402	72	TULLET PREBON	98.56 %
	4	4	BVAL	1.44 %





### **DISCLAIMER**

State Street Corporation and its subsidiaries and affiliates, including Elkins/McSherry, LLC ("State Street"), provide products and services to professional and institutional clients and this report and information ("Report") is provided solely for general, marketing and/or informational purposes and is subject to these terms and conditions, including that the Report does not constitute investment research or investment, legal, regulatory, or tax advice. Nothing herein is an offer or solicitation to buy or sell any product, service or securities or any financial instrument and this does not create or constitute any binding contractual commitment or obligations for State Street of any kind. Not all products and features a may be available in all jurisdictions. Any opinions expressed or other information in the Report are subject to change without notice. The Report has been prepared and obtained from sources believed to be reliable at the time of preparation, however, it is provided "as-is" and State Street makes no guarantee, representation, or warranty of any kind including but not limited to its accuracy, suitability, timeliness, merchantability, fitness for a particular purpose, non-infringement of third-party rights, etc. This Report is not intended to be relied upon by any person or entity. State Street disclaims all liability, whether arising in contract, tort or otherwise, for any losses, liabilities, damages, expenses or costs arising, either direct or consequential, from or in connection with the use of the Report. No permission is granted to reprint, sell, copy, distribute, or modify any of the Report, in any form or by any means without the prior written consent of State Street. The Report may contain certain statements that may be deemed forward-looking statements. Please note that any such statements or forecasted information are not guarantees or reliable indicators for future performance and actual results or developments may differ materially from those depicted or projected. Investing involves risk, including the risk of loss of principal. Diversification does not ensure a profit or guarantee against loss. The Report does not take into account any client's particular investment objectives, strategies, or tax and legal status, relevant regulations, nor does it purport to be comprehensive or intended to replace the exercise of a client's or investor's own careful independent review regarding any corresponding investment decision or related analysis.

Copyright © 2020 State Street Corporation, All rights reserved.